

The Digital Survey Company

VISION

Transforming the building & elevator survey by creating a European digital database,

democratizing, uniting the needs and data under the Skanio umbrella.

Fostering a dynamic ecosystem where innovation, collaboration and Digital Twins are the cornerstones of progress.



Est. In TURKU in 2023





Alessandro Pilone

Co/Founder & CEO

> 20 years of experience in the construction and elevator industry Former Head of Customer Solution Engineer in KONE

Saara Kurkilahti Co/Founder & CMO

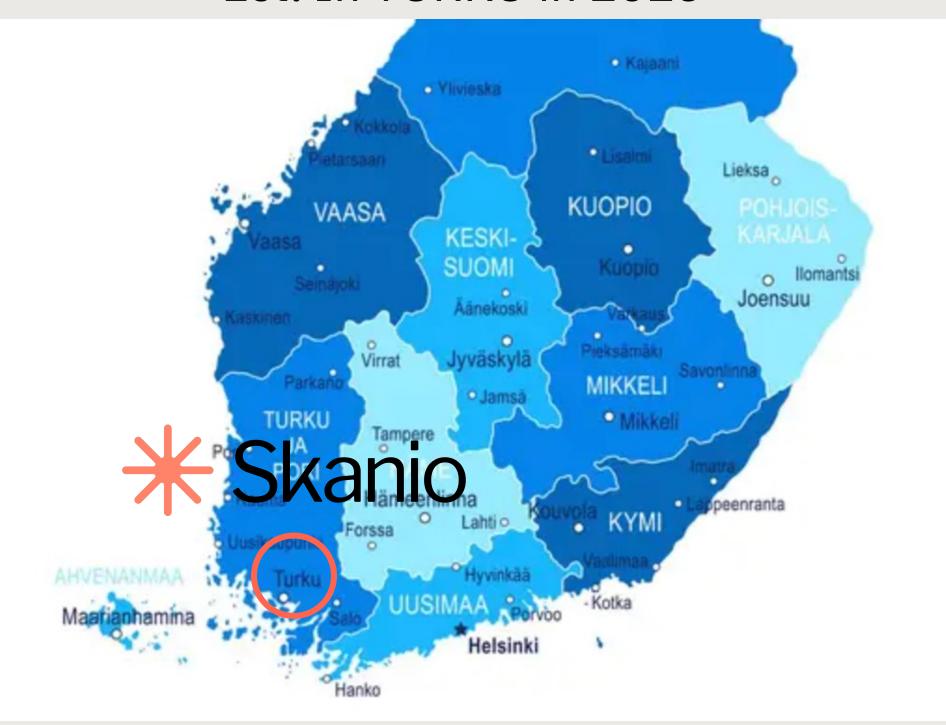
> 20 years of experience in Marketing, sales In FMCG industries. Lecturer in digital marketing Laurea University

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Strategy & Sales

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Michael Williams

Board member

> 35 years of experience in the construction and elevator industry Former GB MD and Head of Modernisation KONE



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Ilpo Marjamaa Board Advisor

> 35 years of experience in the construction and elevator industry Former SVP global Modernisation KONE

Reima Reinvall Board Advisor

> 35 years of experience in the construction and elevator industry Former Modernisation Director KONE



A TEAM WITH OVER **130 YEARS** of BUSINESS EXPERIENCE

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THE NEXT two decades of SURVEYS Skanio makes it digital and does it for you!

Digital Site Survey

Digital Site Survey





Prospecting

Quote Order Quote Order

Delivery
Installation

Consistent effective and productive

Deliver information to customer

Modernization complete equipment back in operation



SKANIO VALUES



EFFICIENCY

Productive & lean surveys and inspections



DIGITALISATION

Digital Survey, BIM, Digital twins



SUSTAINABILITY

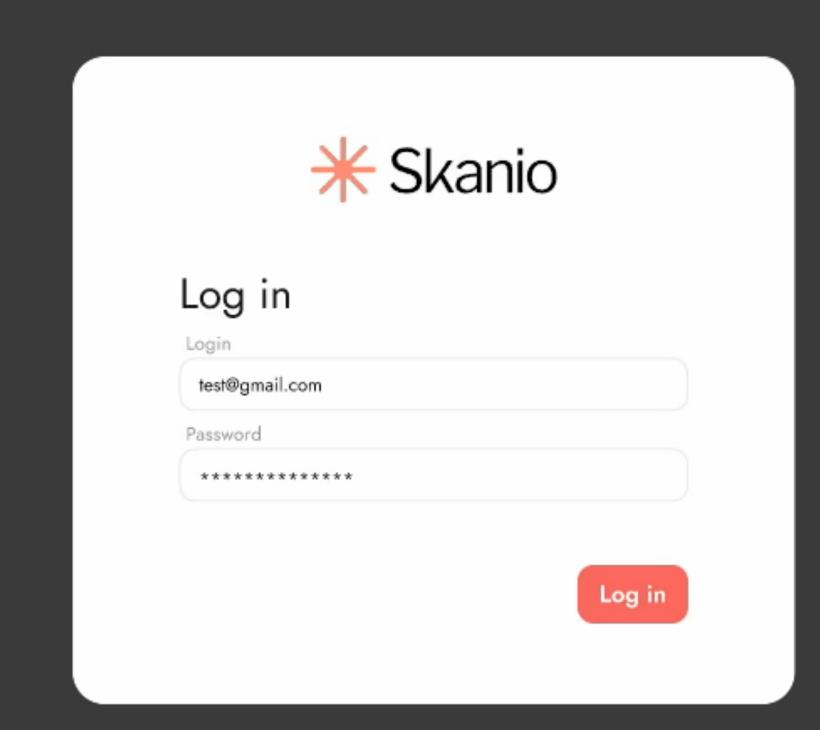
Material Waste and Co2 emission reduction



SAFETY

Safe for the users and operators













- Data Economy and Digital Twin ready
- Components replacement simulation
- API and Sharing
- Democratizing the field
- Information consistency



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- Digital access to existing installed base
- Digital survey & inspection
- Bring your customer in the shaft
- AI and ML ready
- 2D & BIM ready







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- No more site visits
- Eliminating travel
- Eliminating material waste













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- Eliminating travel
- Eliminating material waste
- Direct & secure
- Safer operations & utilization
- Transparent & lean process
- Condition evaluation



TURKU, HELSINKI, TAMPERE, VANTAA, ESPOO

A steady increase in building with elevators

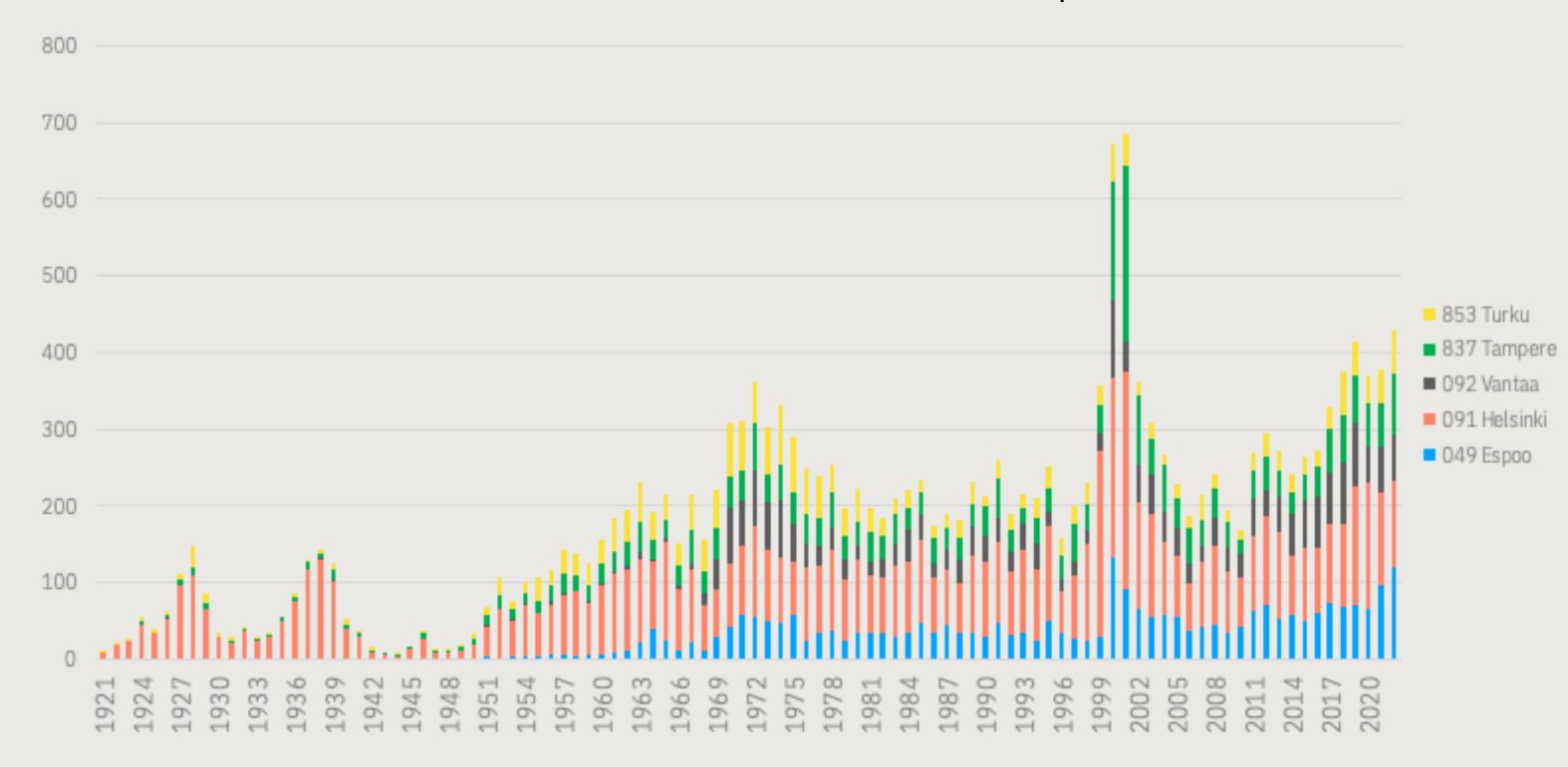
18.995

Buildings with at least one elevator

71% - (012) Block of flats

10% - (03) Commercial

06% - (04) Office





TURKU, HELSINKI, TAMPERE, VANTAA, ESPOO

- A steady increase in building with elevators
- Between 15 to 33 years old
- 5.540 Buildings in need of survey

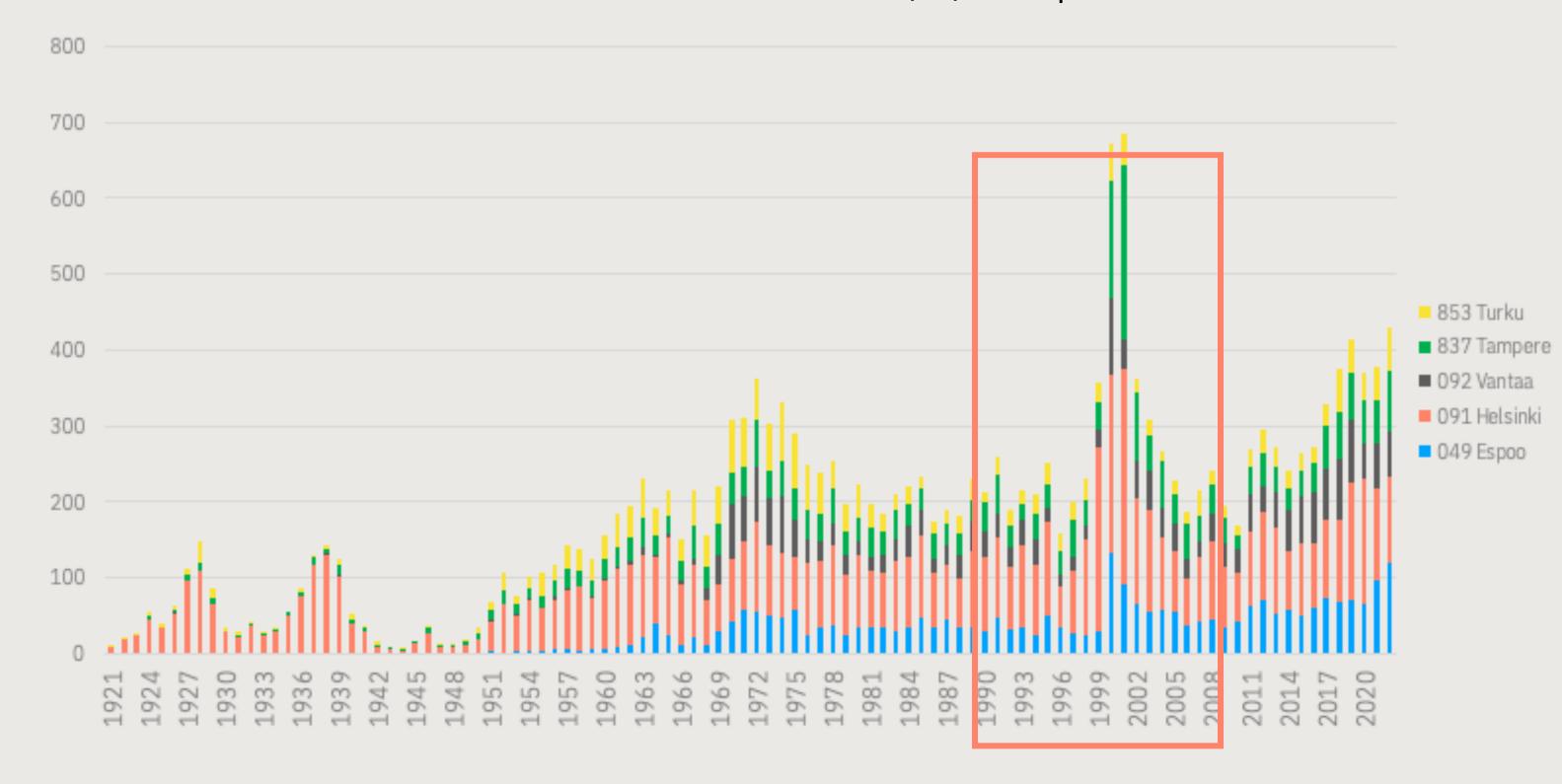
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TURKU

• Boom in building with elevators 1950 to 1980

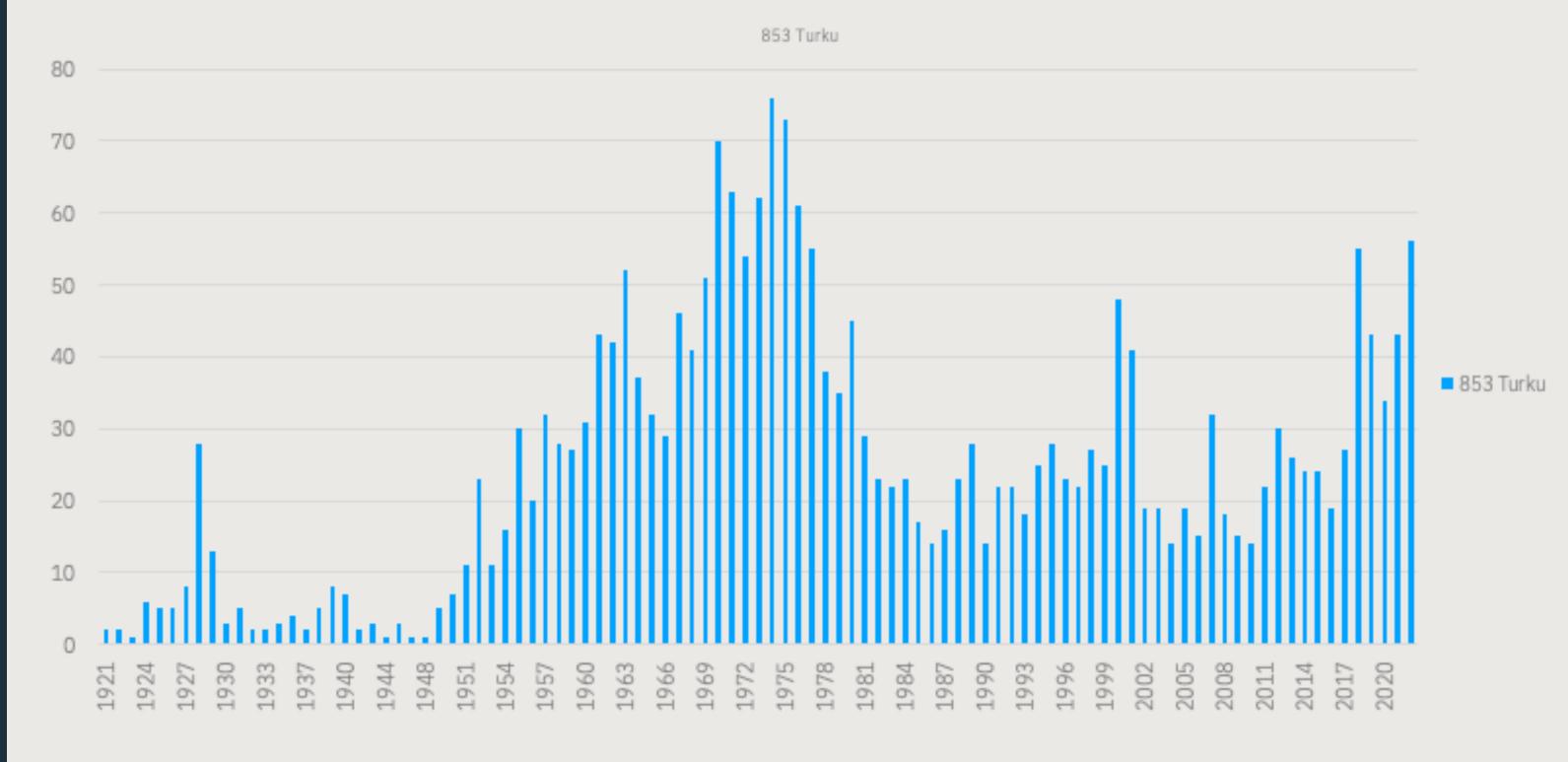
2.446

Buildings with at least one elevator

63% - (012) Block of flats

13% - (03) Commercial

05% - (04) Office





TURKU

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- Between 15 to 33 years old
- 451 Buildings in need of survey

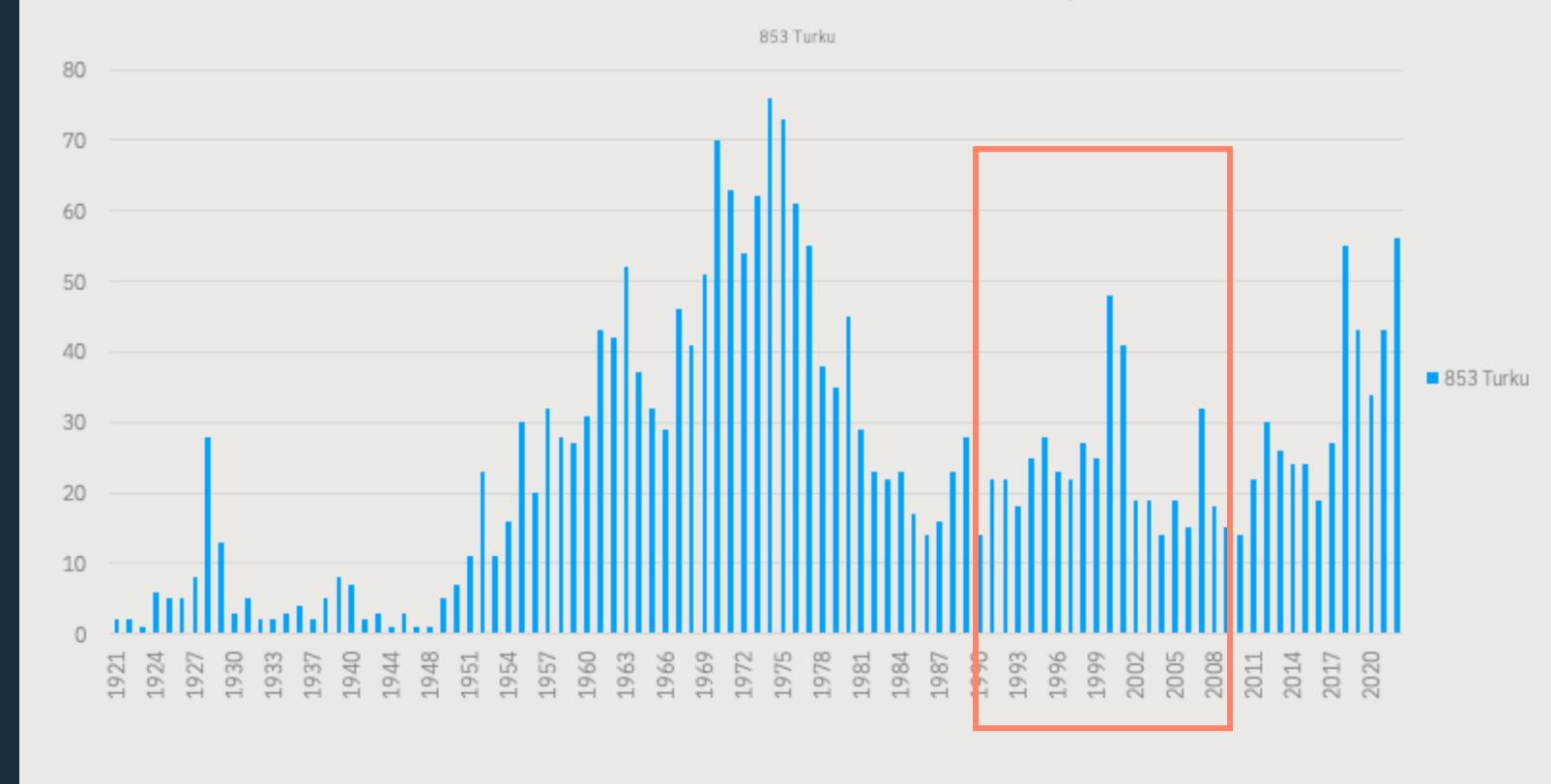
2.446

Buildings with at least one elevator

63% - (012) Block of flats

13% - (03) Commercial

05% - (04) Office











Digital Twin,

Data Economy & API ready

- 62% In investment & operation costs

- 58% in Co2 emissions material waste & travel



Thank you!





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