

Turn Contracts into Business Intelligence



Your contracts

are costing you more than you think.



Contracts
scattered across
email, SharePoint,
drives, PDFs



No visibility
into approvals
or ownership



Audit
preparations
take weeks



Critical data
buried in
documents



Key obligations,
deadlines,
and renewals
are **easy to miss**

This isn't
an inefficiency problem
— it's measurable business loss

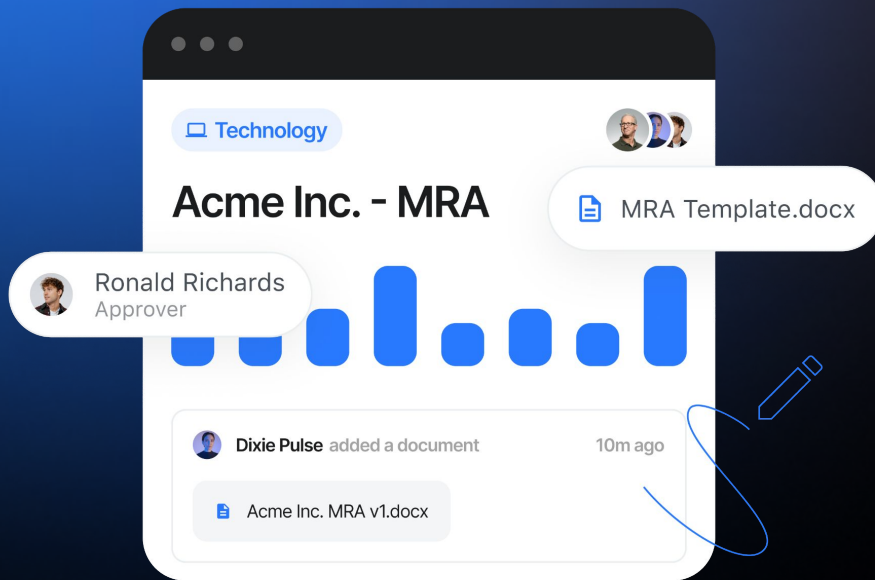
- **Lost time** searching for contracts
- **Bottlenecks delaying** revenue and approvals
- **Unwanted auto-renewals** mean unnecessary spend
- **Missed** rebates, SLAs, and contractual rights
- **Suppliers** not held accountable
- **Compliance risks** and **audit exposure**



Contracts define your revenue, costs, and risks, but most companies can't access that data.

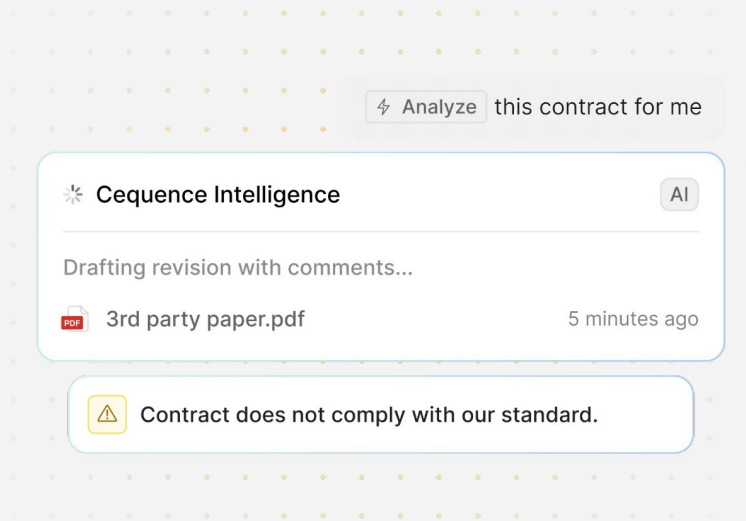
From reactive contract management » proactive control

- **One source** of truth for all contracts
- **AI tracks** obligations, deadlines, and risks automatically
- **Alerts** before renewals and key milestones
- **Instant answers** instead of document hunting
- **Full visibility** across teams and processes



Cequence AI Intelligence:

Start with immediate value



Cequence AI Intelligence:

Start with immediate value



Centralize contracts without replacing existing systems



Extract key data instantly (renewal dates, obligations, pricing, clauses)



Q&A directly from your contracts



AI summaries instead of reading whole contracts



AI Smart reminders for deadlines and renewals to right stakeholders

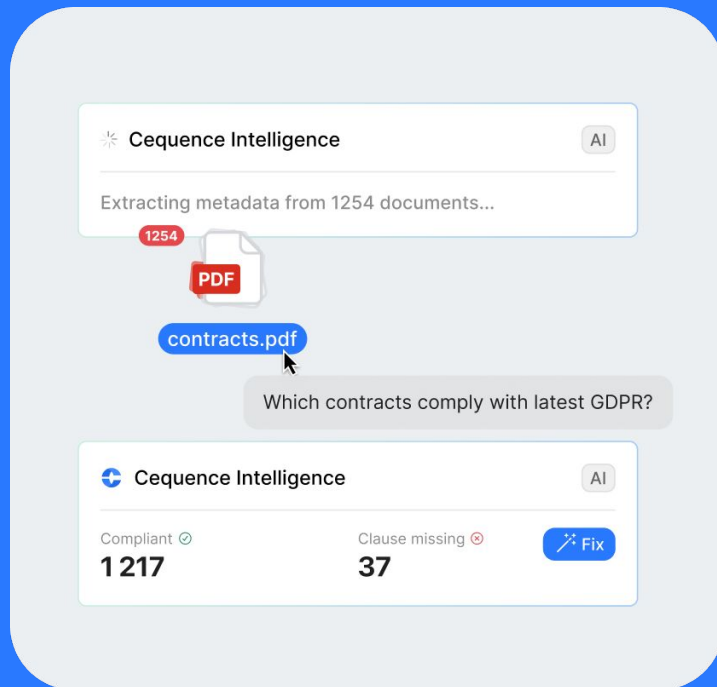


Answers based only on your contracts, no hallucinations

Audit preparation in hours, not weeks

With Cequence:

- **AI finds** contracts instantly
- **Extracts** clauses, obligations and key terms
- **Creates** a full audit-ready consolidated view in minutes



Start with Cequence **in weeks, not months**

1. START HERE (Week 1)



2. THEN EXPAND



3. SCALE WHEN READY

Centralize all contracts
in one place

AI extracts key data
(dates, obligations, clauses)

Instant search and answers
across your contracts

Track risks, deadlines,
and renewals

Set automated
alerts and compliance checks

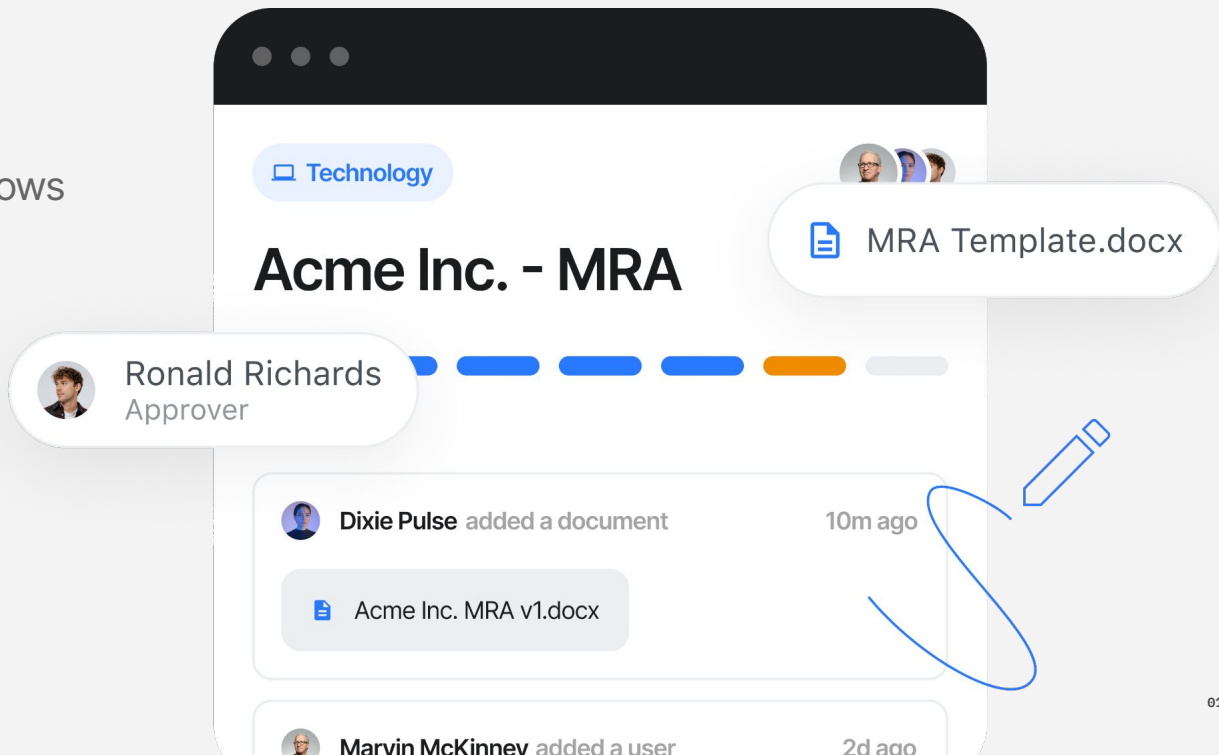
Automate workflows
and approvals

Move to full contract
lifecycle management

From days to hours in contract turnaround

With Cequence:

- Parallel collaboration (no email ping-pong)
- Automated approval flows
- Faster turnaround across teams



Know your risks

Before they
become losses

With Cequence:

- Track renewal dates, obligations, and SLAs
- Get alerts before deadlines and renewals
- Identify risks based on contract clauses

🕒 Expiration

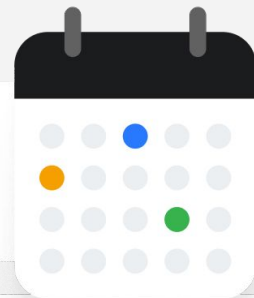
Epic Adventure Inc. - MRA

🏷️ Discount applicable

Candor Corp. - SOW

🔄 Auto-renewal

Cipher Publishing Inc. - SRL



NOTINO

T O D A Y I S Y O U R S

Case Study:

From chaos to control

Notino Case Study: From chaos to control

Contracts moved from email → centralized system

Full process visibility

AI-powered search



75%

Faster
Turnaround

50%

More Contracts
Handled

100%

Internal
Satisfaction



Case Study:

Enterprise-grade efficiency & compliance at scale

Intesa Sanpaolo Case study: Enterprise-grade efficiency & compliance at scale



Challenge

- Rigid system, manual approvals, no scalability
- Inefficient processes during peak contract volume



Solution

- AI-powered repository + tailored workflows
- Automated approvals & contract generation



Measured impact

3.3 MDs saved

annually per 100 contracts

50 MDs saved

via AI extraction
(~1,000 contracts / 16,000 pages)

2 MDs saved

annually via e-signature automation

Full compliance

with automated controls

Intesa Sanpaolo Case study: Enterprise-grade efficiency & compliance at scale

Real, measurable outcomes

Instant search instead of hours of manual work

+50%

Contracts
Processed

-75%

Turnaround
Time

2/3

Less Manual
Work

Full lifecycle — when you're ready

Understand

Gain instant visibility into contracts, processes, and obligations through dashboards and AI search.

Analyze

AI-driven insights identify bottlenecks, risks, and compliance gaps before they escalate.

Sign

Integrated eSigning enables secure, fully digital completion.

Approve

Smart approval flows ensure every contract reaches the right stakeholders automatically.



Request

Start any contract process in seconds — simple, guided forms for all departments.

Draft

Auto-generation of contract from templates ensures consistency and eliminates manual editing.

Review

Collaborate in real time with legal, compliance, and business on a single interface.

Collaborate

Share, comment, and manage versions seamlessly — no emails, no attachments, no friction.

Built for real-world contract work





Designed by
Contract management
professionals



Enterprise security &
GDPR compliance



AI only working
with your contact
information



Works inside
Microsoft Word
and you application
ecosystem

- Integrates with DocuSign, Adobe, Signi, etc.
- Connects to your existing systems (ERP, etc.)



No need to replace
your current tools



Fast to deploy.
Easy to adopt.



- Start with repository within days
- No full transformation required
- Pilot → scale approach



Proven Adoption Model

- Fully deployed in ~3 months
- Tailored to your processes, industry, and business needs

OUR APPROACH



2-3x faster than traditional CLM implementations

Start with
one use case

Audit your contracts



Instant visibility into risks
and obligations

Build your contract repository



Centralize and search
all contracts

Optimize workflows



Automate workflows, approvals
and reduce bottlenecks

Next Step

30-min
demo

60-90 min workshop
on your current setup

Upload sample contracts
→ see results instantly