

**Transforming Carbon & ESG Data into Strategic Value** 



#### **Problem**





Over 8,000 hours annually on ESG data collection (4FTEs)



Using 3+ Fragmented
Systems
ESG Data Chaos &
Compliance Complexity

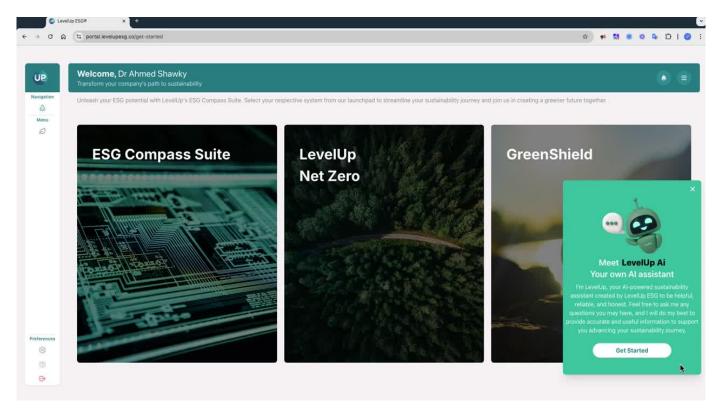


Greenwashing Vulnerability
& Trust Deficit

Sources: ERM, ESG today, EU report 2022



# An integrated platform for comprehensive Carbon and ESG Intelligence

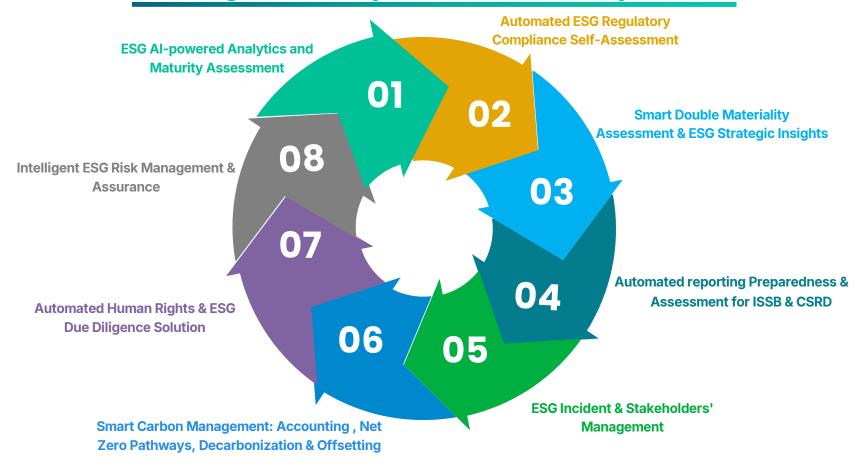


Demo: https://youtu.be/IXt7gehZSil



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# **Our Integrated Quality-Driven Sustainability Platform**



Demo: https://youtu.be/IXt7gehZSiI





# One platform. One truth. Real impact.



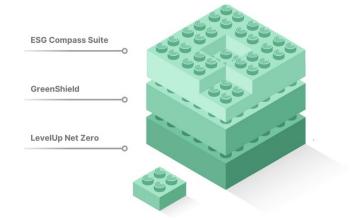
Reduce Time by 70% and Cut Costs (~3 FTEs)



Safeguard Reputation with Robust Anti-greenwash Al capabilities



Reduce Fragmentation & Data Silos by Over 80%





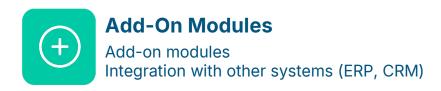
#### **Business Model**



**Tiered SaaS** (With try-before-you-scale)

#### **SaaS Subscription Pricing:**

- ESG Activator
- Net Zero Strategist
- Sustainability Leader

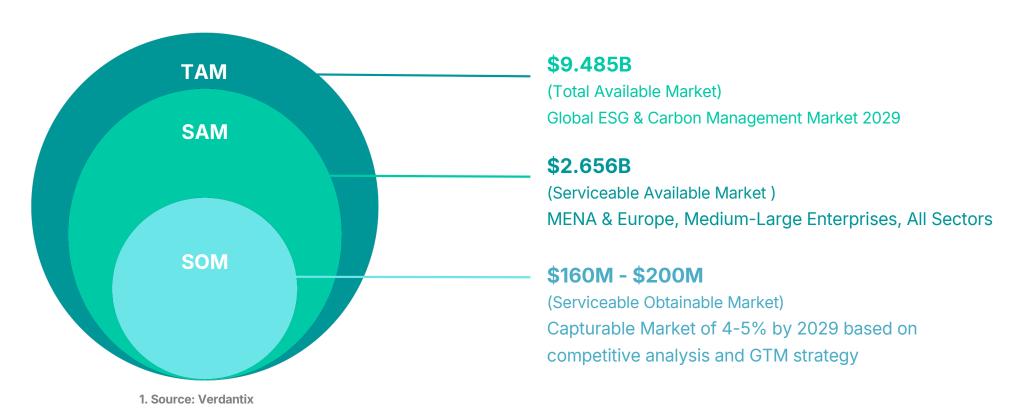








# Market value \$9.4B expected in 2029 at an avg 29% CAGR<sup>1</sup>







### **Conservative Financial projections £169Mn+ Revenue by 2029**



#### **Key Financial Highlights**

- •EBITDA Margin improvement from 43.5% to 73%
- •Cumulative Revenue over 5 years: £169.5M

#### **Key Metrics**

- Average Revenue per Customer (ARPC) in Year 1: £84k.
- •Revenue CAGR (2025-2029): 105%
- •CAC to CLV Ratio: 1:6 (2025) to 1:12.8(2029)

#### **GTM**

- Direct sales and strategic partnerships
- Sectors: Initially Service sectors (highest buying power) expanding to Industrial & Energy next
- Markets: MENA & Europe first (where we have strong presence), then North America, following proven success



# LevelUp ESG®: Complete Carbon & ESG automation, with anti-greenwashing Al

Competitive Advantage	<b>UP</b>	planA	Datamaran <sup>®</sup>	workiva	() PERSEFONI	SWEEP	salesforce	CLARITY AI
Integrating 12-in-1	<b>Ø</b>	8	8	<b>Ø</b>	8	×	8	8
Anti-Greenwashing Al	<b>②</b>	×	8	×		×	×	8
ESG Risk Management & Assurance	<b>Ø</b>	×	•	×	8	8	8	
Carbon Management	<b>②</b>	<b>⊘</b>	8	<b>②</b>		<b>②</b>	<b>©</b>	



### **Traction**



Alpha prototype built and demonstratedBeta prototype ready to scale

**Product Development** 

Strategic partnership with PwC ME

•Pilot programs initiated with 4 companies

**Partnerships & Customer Engagement** 









#### **Intellectual Property**

 Patent application on core components and Propitiatory Data sets.

#### **Funding**

•Revenue USD 20,000

Bootstrapped



### Diverse, purpose-driven talent





Dr Ahmed Shawky Founder & CEO







•Ph.D. in Sustainability Assurance and LBS Sloan fellow •20+ years in sustainability, governance, IA and risk management





Salman Azmi Al and data science solutions

•10+ years of AI and data science expertise delivering transformative solutions across finance, oil & gas, retail, and supply chain.



**Dr Mohamed El Zayet** sustainability Director





- •Ph.D. in Environmental Engineering and ongoing MBA
- •15+ years in sustainability, environmental engineering, and solid waste management



**Kayode Temenu** ESG Impact and Investing

- •15 years in ESG, GHG, and Private Equity.
- •ESG integration, sustainability frameworks.



Katerina E. **Business Development** 

•Expert in software solutions for environmental sustainability and regulatory compliance.



Jefferv T. Sales Partner





•20+ years of Sales & Marketing experience across various tech sectors





Yana M. Strategy & Growth

- 20+ years driving growth and digital transformation.
- Expert in building partnerships



Frank H. Market and Partnerships

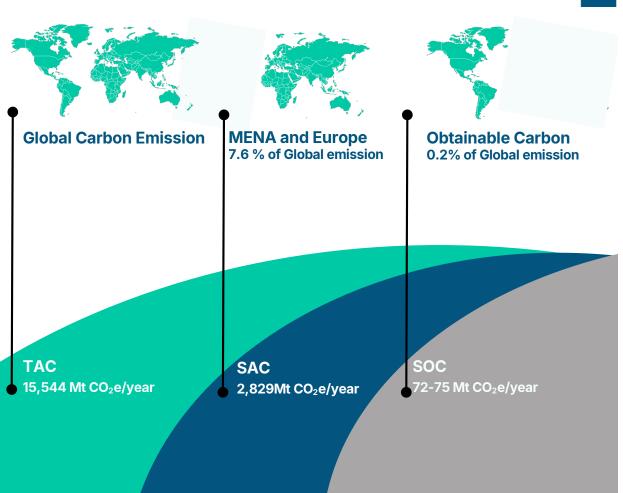
- •25+ years in market and business development.
- Expert in driving tailored innovation



### **Our Carbon Impact**

# THIS IS THE IMPACT WE'LL MAKE

- Operational carbon emissions
- ✓ Anti-Greenwashing Effect >90%
- Enable enterprise-grade sustainable transformation







# We work in MENA and Europe with impactful

#### **Clients - Pilot & Potential:**













#### **Partners:**





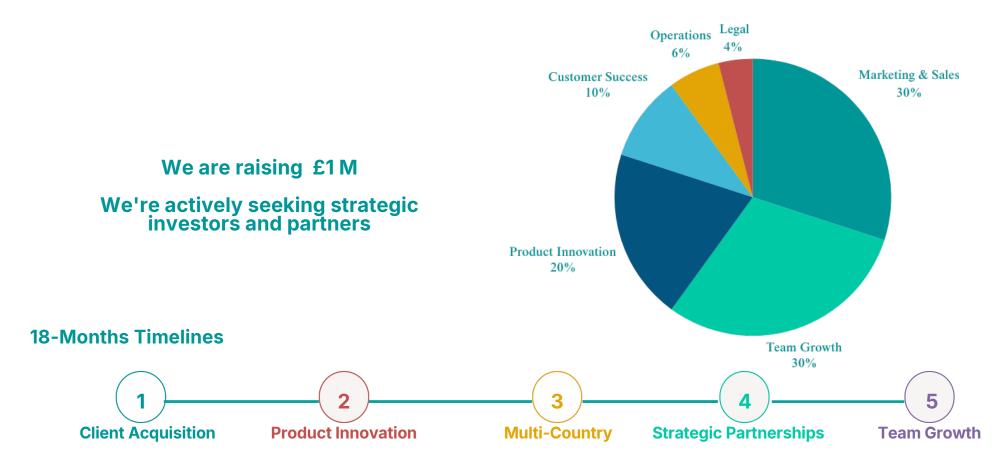








## **Investing in growth & impact**







#### **OUR VISION IS...**

..A WORLD, WHERE SUSTAINABILITY DATA IS MANAGED AND TRUSTED

MAKING SUSTAINABILITY
DATA AS CREDIBLE AS
FINANCIAL DATA

We are making this possible through our integrated Al-powered platform - transforming how organisations collect, validate, and act on ESG & Carbon data, making **authentic** sustainability achievable for all..





# Thank You

Join us in making authentic sustainability achievable

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