



AHLERS LOGISTICS SOLUTIONS FOR UKRAINE

CHALLENGING SPIRIT AWARD
ТОВ «Алерс логістик Україна»



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In these challenging times, resilience and flexibility are our greatest strengths. We not only adapt to change but proactively guide our clients with tailored solutions and trusted advice to ensure their success.

Elena Zharko, Country Manager
Ahlers Ukraine

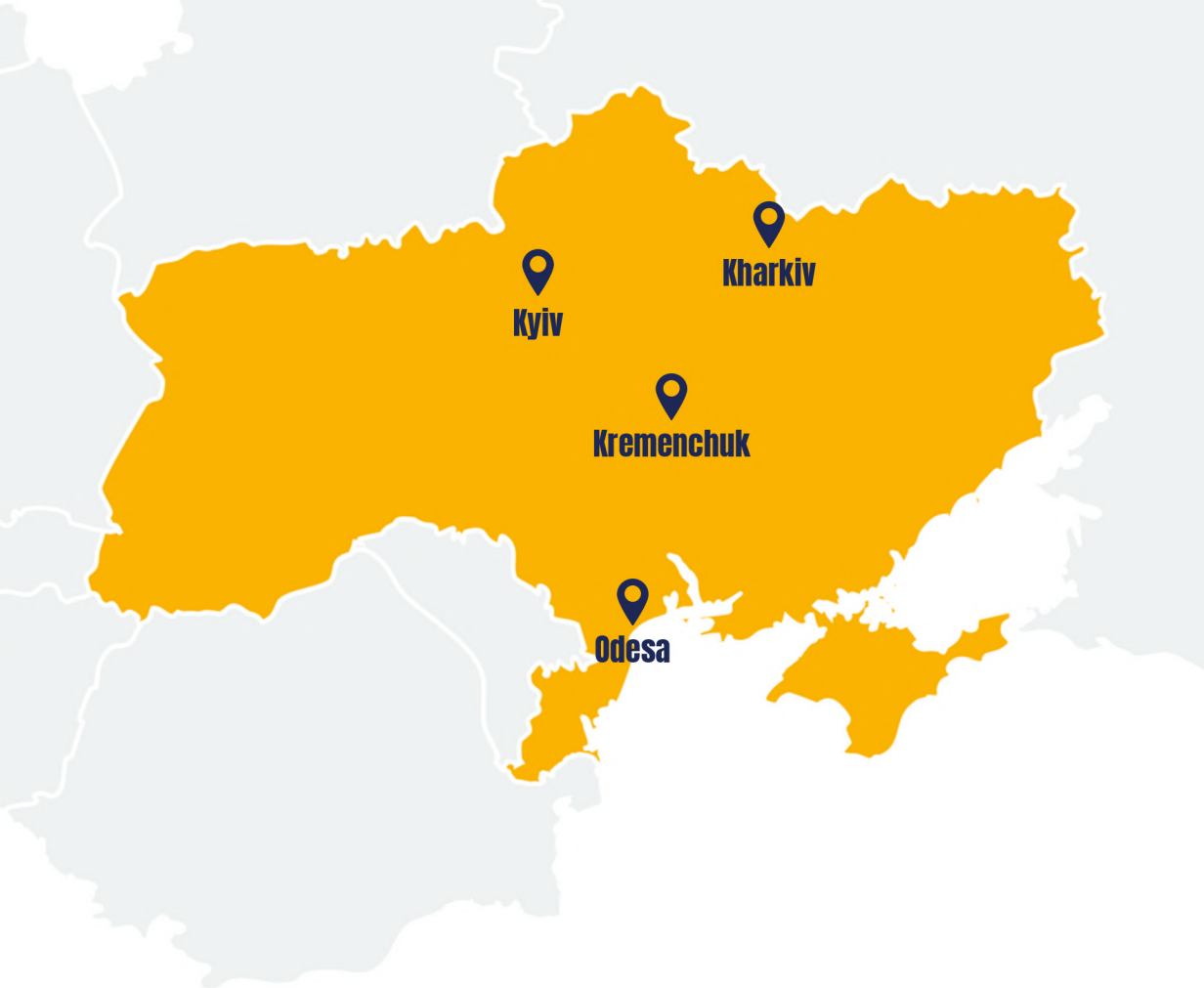
AHLERS UKRAINE

For over 25 years, our team in Ukraine has delivered high-quality solutions, combining local expertise with European standards. With specialists in Kharkiv, Odesa, Kremenchuk, and Kyiv, as well as our own office in Romania, we support our customers in navigating local challenges. Ahlers ensures seamless operations and business continuity amid an unpredictable landscape.

- End-to-end transport solutions (road, rail, air, sea, river)
- Secured transportation for high-value goods
- Project cargo logistics
- Warehousing and factory logistics
- Intermodal transportation
- Customs brokerage license. Dual-use certification

25+
YEARS

100+
EMPLOYEES



PROJECT CARGO LOGISTICS FOR REBUILDING UKRAINE

As Ukraine continues to rebuild its infrastructure, the demand for machinery and specialized equipment is a growing necessity that will only intensify in the years ahead. Ahlers Logistics provides tailor-made end-to-end project management, optimizing transport solutions, securing all necessary documentation, and mitigating strategic risks.

Real-Time Logistics Intelligence in Ukraine

With a strong on-the-ground presence in Ukraine, we provide real-time intelligence on road conditions, border crossings, and regulatory shifts. This allows us to navigate logistical challenges proactively, securing lower or zero import duties, optimizing cargo monitoring, and maintaining direct coordination with suppliers and final receivers.

Secure Cargo Transit in Challenging Times

Since 2022, cargo insurance has become increasingly difficult, with Western insurers withdrawing from the local market and war risk coverage nearly impossible to obtain. Ahlers mitigates these risks by securing the best possible insurance, selecting the safest routes, and optimizing port and customs processing. Our mission is to protect your shipments and ensure smooth transit through high-risk areas, no matter the challenge.

SUPPORTING IMPORT OF MACHINERY & ROLLING STOCK

Our team specializes in delivering rolling stock and heavy machinery for construction, agriculture, mining, and first responders — key sectors for Ukraine's rebuilding. With strong partnerships with major manufacturers and local dealers, we provide tailored solutions for tackling the country's logistical challenges.

Transporting oversized machinery in Ukraine requires expertise due to rail track limitations, infrastructural damage, and re-routing through cities. When rail is unavailable, last-mile delivery by truck is necessary, complicated by unpredictable road conditions. Oversized transport permits are short-term, demanding precise planning. Additionally, machinery cannot be disassembled due to a shortage of welding specialists, making transport planning even more critical.

We tackle these challenges with dedicated on-the-ground support at every stage, including additional road surveys and careful route planning to ensure safe and efficient delivery.



RELIABLE TRANSPORT SOLUTIONS FOR THE HEAVY INDUSTRY SECTOR

With Ukraine's heavy industries facing significant challenges, Ahlers ensures safe and efficient transportation of critical equipment. We partner with leading European and US manufacturers to deliver essential goods, even under complex conditions.

Due to the proximity of steel, cement, power and other plants to high-risk zones, our logistics involve careful planning, enhanced safety, and strict compliance.

Importing such equipment also requires additional certification (e.g. dual-use certificates), increasing transit time. Limited availability of specialized trailers and higher risks further complicate the process.

Ahlers expertly navigates these challenges, ensuring timely deliveries to support Ukraine's heavy industry production.





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Some cargo, like rail tracks or specific metal tubes, might unexpectedly require dual-use certification. We guide you through the changing requirements and handle all the necessary paperwork for smooth import.

Aleksandr Voroshilin, Head of Customs Department
Ahlers Ukraine

SECURING TIMELY TRANSPORT FOR CRITICAL ENERGY EQUIPMENT

Strong Danube Ports Expertise

In Ukraine's energy sector, timely transportation of critical equipment like windmill blades, generators, and ADR cargo is vital. With congestion at ports like Pivdennyi, alternative routes are essential. With extensive experience in Danube ports handling and a strong partnership with the largest state shipping company, we help customers find optimal solutions, ensuring safe onward delivery through thorough road surveys.

Solutions for ADR Cargo

For ADR cargo, the limited number of certified hauliers significantly extends permit approval times, causing delays. Additionally, truck deliveries face restrictions due to security concerns, as block deliveries are viewed as potential targets. This is also reflected in rail transport, where the limited number of wagons and platforms available per shipment adds further complications.

Ahlers guides companies through these challenges with a dedicated on-the-ground team across Ukraine, ensuring access to real-time information and optimal solutions for the timely delivery of critical energy equipment.

Customs Clearance & Dual-Use Certification

Most energy equipment qualifies as dual-use goods and requires special certification. Ahlers Ukraine, a licensed customs broker with extensive experience, provides full guidance on applications, additional documents, and communication with local authorities in Ukrainian language. Additionally, items like generators, EcoFlows, and batteries benefit from subsidized customs clearance. Our team can assist in verifying your cargo and guiding you through the process.



EXPERTS FOR CONSUMER GOODS

FMCG AND RETAIL

At Ahlers Logistics, we understand the unique demands of the consumer goods sector. We offer comprehensive logistics solutions, ranging from order management to reverse logistics, that are specifically tailored to meet the evolving needs of retailing, empowering businesses to stay competitive amidst rapid growth and constant change.

For over 20 years, we have partnered with FMCG, Retail, Appliances, Healthcare and other producers and distributors, ensuring seamless operations, compliance, and timely delivery. Our expertise also extends to secured transportation of high-value goods and efficient warehousing solutions.

- **End-to-End Supply Chain Management**
- **Warehousing, Factory Logistics**
- **Value-Added Services**
- **Agility to Deliver Through Seasonal Peaks**
- **Security Solutions for Theft-Sensitive Cargo**
- **Route-to-Market Solutions**
- **Importer of Record. Exporter of Record**



SECURED TRANSPORTATION FOR HIGH-VALUE GOODS

Ahlers specializes in managing complex supply chains, strict regulations, and high-security demands for high-value cargo like cigarettes, cosmetics, wine and spirits, etc. As one of the few certified providers in Ukraine, we offer a secure logistics solution based on **TAPA TSR 2023** standards eliminating the need of armed guards. Our approach reduces security costs while enhancing protection through remote 24/7 truck monitoring, advanced security systems, driver trainings and protocols, and secure parking.

Optimizing Tobacco Logistics in Ukraine

Since 2011, Ahlers has been a trusted partner for a leading global tobacco manufacturer, handling shipments from Ukraine. By implementing our security solution, the customer has reduced its security costs by up to 30%. Since 2017, we have also managed onsite logistics at their factory in central Ukraine, optimizing flows, improving efficiency, and cutting costs — while ensuring uninterrupted operations despite ongoing attacks since 2022.

SAVE UP TO
30%
ON SECURITY COSTS

LAUNCH PROJECT
3-4
MONTHS

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By adopting TAPA TSR 2023 standards, companies can maintain safety while optimizing costs. Ahlers proves that logistics providers can enhance efficiency and drive innovation — even in the toughest conditions, like those in Ukraine today.

Anatoliy Zelenov, Key Account Manager
Ahlers Ukraine



OVERCOMING CHALLENGES FOR ELECTRONICS & TECHNOLOGY INDUSTRY

Ahlers Logistics offers supply chain solutions for the electronics and technology sector. We handle complex shipments, ranging from **IT equipment** such as servers and networking hardware to **consumer appliances**, managing end-to-end logistics seamlessly. As a licensed customs broker, we support our clients with all aspects of customs clearance and dual-use certification to ensure full compliance.

Our agile processes allow us to swiftly meet product launches and seasonal peaks, ensuring flexibility and efficiency. We implement specialized handling and security measures for fragile and high-value goods, minimizing risks and costs while maintaining supply chain integrity.

A recent project for a leading US IT service management company involved importing various IT equipment into Ukraine. Our team coordinated all aspects, from securing permits and technical documentation to ensuring smooth last-mile delivery to local data centers in Kyiv, all while maintaining the customer's ownership structure.



ABOUT AHLERS LOGISTICS

Founded in 1909, Ahlers Logistics, a family-owned company headquartered in Antwerp, has driven growth in Europe, CIS, and Asia for over a century. Supported by a strong partner network and key global offices, we offer services in supply chain design, warehousing, forwarding, project cargo, trade facilitation, and after-sales support.

Specializing in sectors such as Industry & Energy, and Consumer goods, our expert team delivers tailored, sustainable solutions. We focus on innovation via strong digital solutions creating visibility across your supply chain, whilst minimizing the environmental impact to promote a greener future.



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RELIABLE. EFFICIENT. RESILIENT.
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