



Enabling access.
Creating quality of life.

LUTZ

ELEVATORS

LUTZ ELEVATORS – MARINE DIVISION

LIFE CYCLE BASED APPROACH TO MARINE ELEVATORS

www.lutz-elevators.com

ALMOST 100 YEARS OF HISTORY

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Since 1927 we have been serving our customers and have been a constant part of their lives.



OUR VALUES

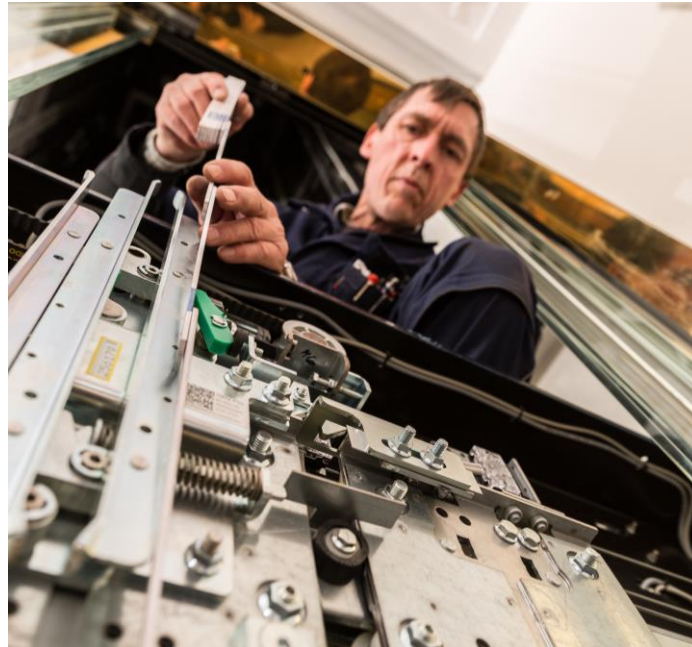
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Our values are based on **two fundamental pillars**:

High performance: customer focus, exceptional technical ability and outstanding results in our projects.

Humanity: being there for others, fostering teamwork and constant enthusiasm.



LUTZ ELEVATORS – GLOBAL PRESENCE

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AMERICAS ●

LUTZ Elevators Americas Inc.
PH Ocean Business Plaza, Piso 24, Of. 24-07
Aquilino de la Guardia, Bella Vista
Ciudad de Panamá
Panamá

HEADQUARTERS / EMEA ●

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21465 Reinbek
Germany

ASIA PACIFIC ●

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29, Yangjeong 4-gil
53244 Geoje-si,
Gyeongsangnam-do
Republic of Korea

SPECIALISTS IN MARINE ELEVATORS

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As experts in standard lifts as well as fully customised designs, we are committed to the best solution and we make the feasible possible.



Since 1965 we have equipped more than 2000 vessels of all types with LUTZ elevators.

HIGH LEVEL OF COMMITMENT AND HOLISTIC APPROACH

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We place special emphasis on **life-cycle service** to ensure optimum performance over time and improve the **quality of life** of our customers.



Continuous training of both our on-site staff and our global service network.

LIFECYCLE-BASED SERVICES

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EXTENDED LIFE TIME
In accordance with the highest safety standards we modernise and repair your existing marine lift.

MAINTENANCE & INSPECTIONS
We offer maintenance, repairs, periodic inspections, spare parts and trouble-shooting services.

INSTALLATION ON BOARD & CREW TRAINING
Installation when and where needed. Our skilled and experienced workforce trains your staff.



CUTTING EDGE ELEVATOR DESIGN
Customised products planned by our creative specialists using modern lift control functions.

STATE OF THE ART ENGINEERING
The best materials combined with engineering skills with cost-effectiveness, operational safety and legal compliance.

STRIVING FOR QUALITY
Intensive quality testing process prior to assembly and delivery according to ISO 9001.

STATE-OF-THE-ART TECHNOLOGY & TOOLS

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The screenshot displays a software window titled 'Schiffs-/Zertifikatsliste (Zertifikatsüberwachung)'. It features a main table with columns for ship details and certificate status. A secondary table at the bottom shows 'Serviceobjekte' for a specific lift.

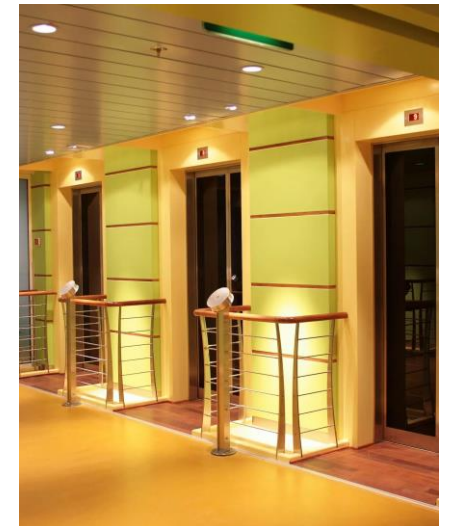
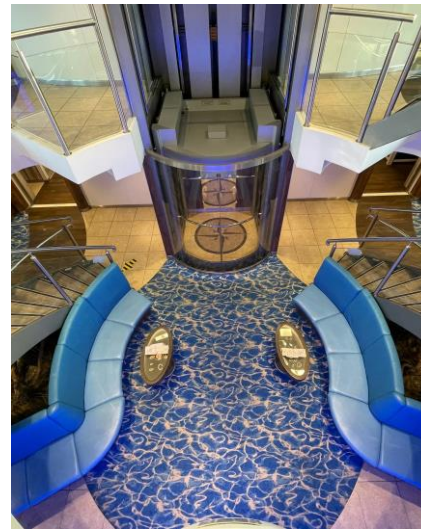
Schiffsname	IMO	MMSI	Schiffskennung	Bearbeiter	Anz. SVO	Handlungsbedarf	durch SVO	RM g
Autotransporter					1	●		
Yacht					2	●		
River cruise ship					1	●		
River cruise ship					1	●		
River cruise ship					1	●		
River cruise ship					1	●		
River cruise ship					1	●		
Yacht					3	●		
Container-Schiff					1	●		
Container-Schiff					1	●		
Yacht					3	●		
Container-Schiff					1	●		
Container-Schiff					1	●		
Ferry					1	●		
Cruise liner					11	●		
River cruise ship					2	●		
Container-Schiff					1	●		
Yacht					1	●		
Offshore					3	●		
Yacht					2	●		
Yacht					1	●		

Aufzug	nächste PIN	nächste PIL	Handlungsbedarf	Zertifikat
12	01.01.24		●	

- Our **processes** are supported by specialised **digital tools** adapted to the high demands of **performance and reliability**.
- **Continuos and comprehensive Support** of all technical and operative aspects of the elevators installed in our **served fleet**.
- **Verification** and monitoring of compliance with applicable **international standards** for the **safety and operability** of marine elevators.

OUR PRODUCTS

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OUR CUSTOMERS

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MONNA LISA cable-laying vessel



FRAGATA CLASE F126 Deutsche Marine



PRELUDE FNLG of Shell



ANTWERPEN EXPRESS of Hapag-Lloyd



AIDA BELLA of Costa Cruises Group

WE TAKE CARE OF IT !

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Together with our employees, we, as managers, have only one goal: to provide ways for a better quality of life.

The focus is always on the satisfaction of our customers and our employees.

As a family business we do not think short term, quality, safety, sustainability, innovation and reliability determine our actions.

Board of Directors:

Hans Martin Lutz
Marcello Panke
Christian Gmelin



COMMITTED TO THE FUTURE

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“We develop digitalisation, technological innovation and sustainability in all our operations.”

“My personal goal is to take our family business, which my grandfather founded in 1927, to the next generation.”

Hans Martin Lutz



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