

STRATEGIC PARTNERSHIP BRIEF

The First Egyptian-African-European Medical Industrial Alliance
Investor & Off-take Partner Snapshot · September 2026

VITALGLOVE CONTINENTAL INDUSTRIES S.A.E. · CAIRO, EGYPT

\$1.077B

TOTAL PROJECT

\$2.36B

YEAR-5 REVENUE

25%

IRR · 10 YEARS

\$700M

NPV @ 15%

63.3%

EBITDA MARGIN

3.5 y

PAYBACK

► THE ALLIANCE

● EGYPT · Manufacturing Hub

Suez Canal Economic Zone (Sokhna) · solar-powered continental production platform

● CÔTE D'IVOIRE · LIBERIA · GHANA

Raw-material sovereignty · 75,000 ha natural-rubber estates · 99-year usufruct · AfCFTA

● EUROPE · Strategic Off-take

Target partners: public health systems, procurement agencies & hospital purchasing groups securing medical-supply resilience

► PRODUCTION CAPACITY

24.9 Bn

medical gloves / year

100

double-former production lines

8,000

heavy industrial belts / year

4

calendering lines

Net Zero by 2028 · Examination & sterile surgical gloves · OEM / private-label flexibility

► CAPITAL STRUCTURE

48.4%**39.6%****12%**

■ **48.4%** — Development-finance international consortium

■ **39.6%** — European off-take prepayments

■ **12.0%** — VitalGlove Holding · African partners (99-y usufruct) · sovereign co-investor

ZERO STATE-TREASURY BURDEN

► COMPETITIVE ADVANTAGES

- ✓ **Mediterranean near-shore supply** — factory-direct to EU ports; transit schedules confirmed by carrier on request
- ✓ **~75% lower carbon footprint** than Far-East competitors · solar-powered manufacturing
- ✓ **Rubber at source** — ~\$250/MT NR latex from own estates vs \$1,500–2,000 global market
- ✓ **ISO 13485:2016 · ISO 9001:2015** active · CE Marking (MDR) and PPE Cat. III certification in progress
- ✓ **Traceable supply chain** — plot-level rubber traceability data pack in preparation for EU deforestation-free requirements

► PARTNERSHIP OPPORTUNITIES

- 01 Long-term off-take & capacity reservation** — priority allocation, locked terms, numbered production-line slots
- 02 Equity co-investment** — alongside the development-finance consortium and sovereign co-investor
- 03 Equipment & technology partnership** — line suppliers with export-credit-agency-backed finance
- 04 Distribution & private label** — exclusive territories, OEM manufacturing, EU authorised representation
- 05 Development & climate finance** — trade finance, project-preparation facilities, green transition instruments

► CONTINENTAL IMPACT

37,676

total jobs across the alliance

7,176

direct jobs in Egypt

30,500

smallholder farmers · 3 nations

75,000

hectares · 99-year usufruct

► WHY NOW · EUROPE

Supply-security policy

Post-pandemic EU frameworks now prioritise diversified, near-shore sourcing of critical medical consumables — including paid capacity-reservation programmes.

Traceability regulation

EU deforestation-free rules for natural rubber apply from 30 December 2026. Rubber-at-source integration is designed to answer this at the estate level.

MEDICA Düsseldorf · 16–19 Nov 2026

Hall 06 · Stand 6G47. The Continental Briefing — Capacity Reservation Day — Tuesday 17 November, by invitation.

Forward-looking figures are project-model estimates and do not constitute an offer or commitment. Capacity, certifications and partnerships are stated as of September 2026 and remain subject to definitive agreements, regulatory approvals and financing close.

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