GREEN VENTURE LINK

Project Idea	**A Mediterranean Venture Studio Network for Green Start-ups** ***Connecting industrial expertise, entrepreneurial talent & technology infrastructures to build & scale green ventures across Mediterranean ecosystems***
Organization name, town and country	TEAM Henri-Fabre Marignane (13), FRANCE
Addressed topic(s)	***Technology infrastructure, knowledge valorisation and support for scaleups and startups*** HORIZON-CL4-2027-01-MAT-PROD-47: Pilot access schemes to Technology Infrastructures for European startups, scaleups and innovative SMEs (CSA)

Accelerating innovation and industrial performance

An industry-led innovation ecosystem
10-person coordination team
80 people on site across hosted partner organisations

French non-profit association under the 1901 Law
Funding: 20% public / 80% private
Rotating presidency: Airbus Helicopters and EDF

Specialist expertise. Shared capabilities.
A network of experts in materials, special processes and operational excellence

A collaborative industrial hub bringing together specialist teams and advanced facilities to develop, test and validate innovative solutions



One location
Connected expertise

Technocentre Henri-Fabre
Marignane (13)

3 Acceleration programmes

Accel'Corp : Strenghten innovation performance **– Improve the effectiveness of in-house & collaborative innovation**

Accel'Solution : Accelerate market adoption - ***Sharpen positioning, strengthen differentiation & improve market access***

Accel'Factory **:Transform industrial operations – Boost competitiveness by integrating innovative solutions**

Our added value

- **Direct access** to industrial & academic networks
- **Strategic insight** into industry priorities & challenges
- **In-depth technical expertise** across industrial sectors
- **Cross-sector collaboration** combining complementary capabilities
- **Practical validation** of technical feasibility & industrial viability

GREEN VENTURE LINK
A Mediterranean Network of Green Industrial Ventures

Venture Studio
for GREEN INDUSTRY

Help industrial companies create & scale their own startups through a shared programme, testing facilities, a transnational ecosystem and public-private funding

4 Value PILLARS

Industrial Infrastructure
Technology Centres, labs, pilot facilities & demonstrators for real-world testing

Entrepreneurial support
Ideation, market validation, team building, business model & market access

Investment & resources
Horizon EU at launch, then private capital & co-investment for scale-up

Transnational collaboration
Share expertise & facilities; transfer & deploy across regions

TARGET VENTURES

Hydrogen & storage • Low-carbon materials
Critical metals recycling• AI & robotics for energy

COMPLEMENTARY ECOSYSTEM

HUBS & ACCELERATORS : engagement, incubation, mentoring,
Technology Centres : prototyping, validation, pilots

VENTURE BUILDERS : execution, team, business model, funding

From Idea to industrialization : a 5-phase journey

6 MONTHS	3 MONTHS	6 MONTHS	12–18 MONTHS	18–24 MONTHS
ENGINEER	ECOSYSTEMIZE	EXPLORE	EMBARK	EMBRACE
Structure local programmes & mobilise the ecosystem	Identify & select industrial opportunities	Validate problem, solution, technology & business model , Go / No-Go.	Recruit, build PoC/MVP, sign first contracts & secure funding	Industrialize, integrate into value chains & deploy across countries.

Governance & business model

Leadership — TEAM Henri-Fabre
(or other with experience in EU programmes)
Coordination, industrial strategy, partnerships & tests

LOCAL PARTNERS academic or not
Local Hubs, Technological infrastructures
For Selection, Technology transfer & growth

PROMISE : Turn industrial ideas into profitable & sustainable businesses

Expected impacts : greener industry, SME competitiveness, transnational growth, jobs & new business models

COMPETENCES/PARTNERS SOUGHT

Seeking:

- **Technology infrastructure operators**: RTOs and universities offering industrial testing and scale-up capabilities;
- **Existing infrastructure networks**/Open Innovation Test Beds with coordinated access experience;
- **Industrial users** with documented technical needs;
- **Innovation intermediaries** :clusters, technology transfer organisations and venture studios supporting demand identification and business development.

Focus: advanced materials and low-carbon manufacturing

Contact details

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