



M2E Projects

STAFFING & RECRUITMENT

Agency



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Who we are



Massimo Farina

Chief Executive Officer

30+ years experience in industrial design of Oil&Gas, Petrochemical, Chemical and Pharmaceutical plants; Massimo has been involved in major international projects working with major End Users and EPC Contractors such as:

Foster Wheeler (now Wood.), Maire Tecnimont, OMVPetrom, Saras, Sartec, Hellenic Petroleum, Snamprogetti, Agip, Enichem, Ansaldo Energia, Cimimontubi, EnelPower e IES (Italiana Energia e Servizi).

Since 2012 Massimo is President&CEO of M2E Projects.



Marco Ungari

Managing Partner

14+ years of international management experience, with particular emphasis on project, construction and business development management in international companies supplying EPC and services to the energy and real estate sectors. Specific knowledge of the energy, oil & gas, petrochemical and real estate business in Europe and Middle East, dealing with oil companies, main licensors and contractors worldwide. Experienced manager of complex contractual agreements / projects.

On-going entrepreneurial experience complementing the knowledge of corporate management, culture and reporting, gained while working with multinational Corporations.

Since 2014, Marco is Partner at M2E Projects leading the company strategy & business development.

About M2E

M2E Projects is expanding worldwide:



M2E's HeadQuarter

**Via Olmetto 10
20123 - Milan
Italy**

M2E's German Branch

**Amalienstraße 62
80799 - München
Deutschland**

M2E's Azerbaijan Branch

**Hasan Aliyev Str., Falez Plaza
AZ1078, Baku city, Nasimi district 4/189
Azerbaijan**

About M2E

M2E Projects, a fast growing company founded in 2012 with the aim of offering technical recruitment and staffing services of highly qualified personnel, operating in the following fields:



POWER



OIL & GAS



NUCLEAR



MINING



LIFE SCIENCE



INFRASTRUCTURE



DRILLING



BUILDINGS

M2E Projects operates and works, both in the Italian market and in the International arena, offering engineering services also at the offices and also at construction sites of our customers.

Services

At M2E we specialize in global energy recruitment and we are looking for talented and motivated graduates, experienced engineers and managers to join our internationally award winning business.

WHAT WE DO

- **MANPOWER STAFFING SOLUTION (Permanent or Temporary)**
- **SPECIALIST RECRUITMENT**

PROJECT PHASES

- **DESIGN & ENGINEERING (Feasibility, Conceptual, FEED & Detail Design)**
- **PROCUREMENT SERVICE**
- **PROJECT MANAGEMENT**
- **CONSTRUCTION MANAGEMENT**
- **PRE-COMMISSIONING, COMMISSIONING & START-UP**
- **OPERATION & MAINTENANCE**

WHERE WE ARE

- **ONSHORE (downstream)**
- **NEARSHORE & OFFSHORE (upstream)**

Mission

M2E's COMMITMENT, essential in creating and maintaining our business, are:

- **Health and Safety is given the highest priority to all of our people affected by our activities;**
- **Continuous improvement in the quality of our activities;**
- **Responsible environmental management;**
- **Developing a good relationship with our clients for excellence in the services provided;**
- **ESG Sustainability is a must!**
- **Developing a good relationship with our employees for being a preferred employer in our field of expertise;**
- **Ensuring that all operations are conducted in accordance with relevant regulatory and legislative requirements.**

A culture of Expertise!

Memberships and Certification

M2E is a member of Associazione Nazionale Impiantistica Italiana ANIMP and is now fully registered as a supplier in the SupplHi - chain management community for the following products/services:

- Project Management Consultancy (PMC)
- Technical Assistance on Site, Supervision of Site Construction activities
- Recruitment and Selection of Personnel
- Temporary Personnel Management Services

Since 2016 M2E uses the platform Original Skills (Skill View®) in order to perform personality test of the candidates.



ASSOCIAZIONE NAZIONALE DI
IMPIANTISTICA INDUSTRIALE

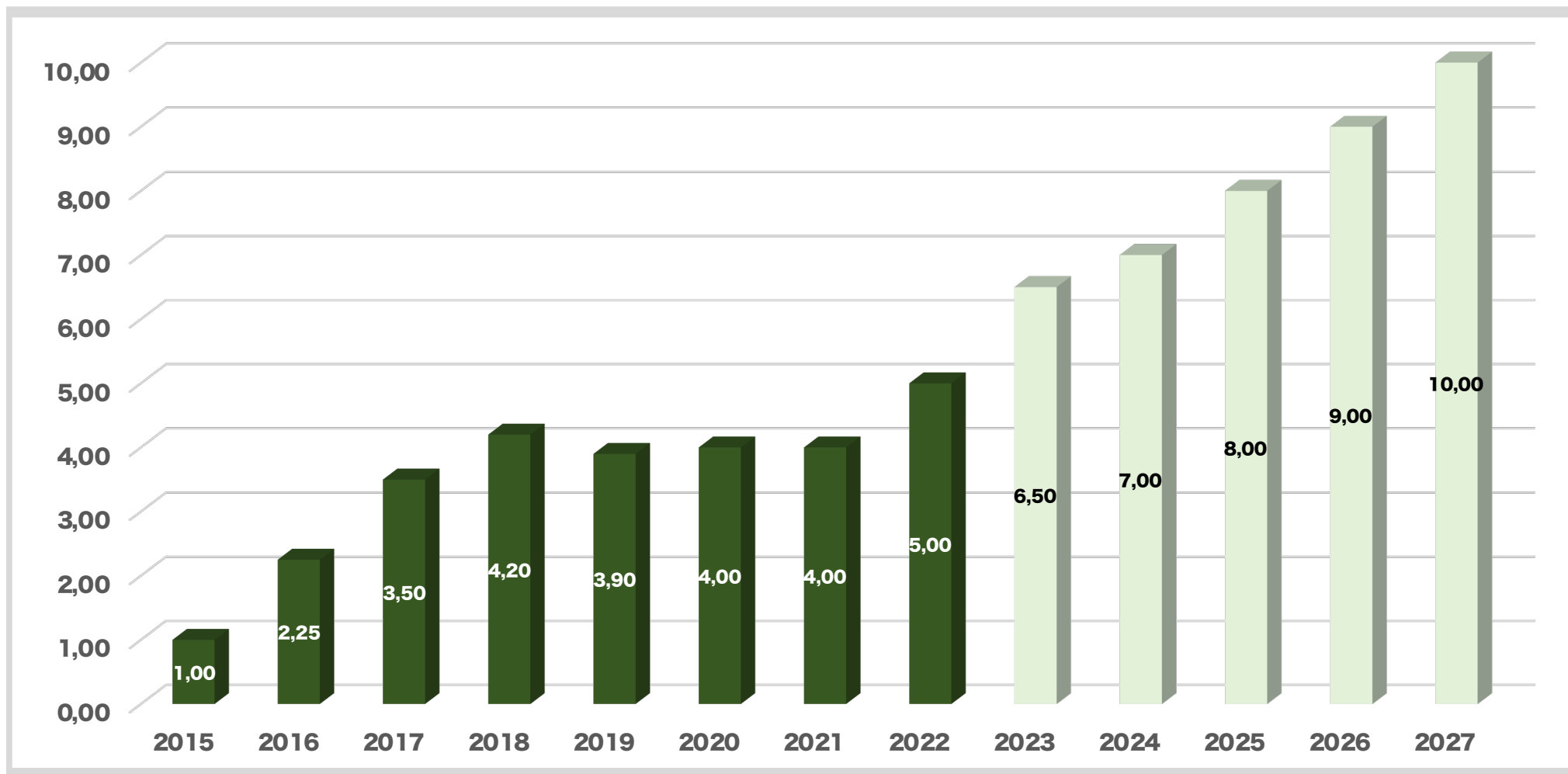


M2E is certified ISO 9001:2015 14001 and 45001 and it is officially registered in the Italian recruiting agency association.



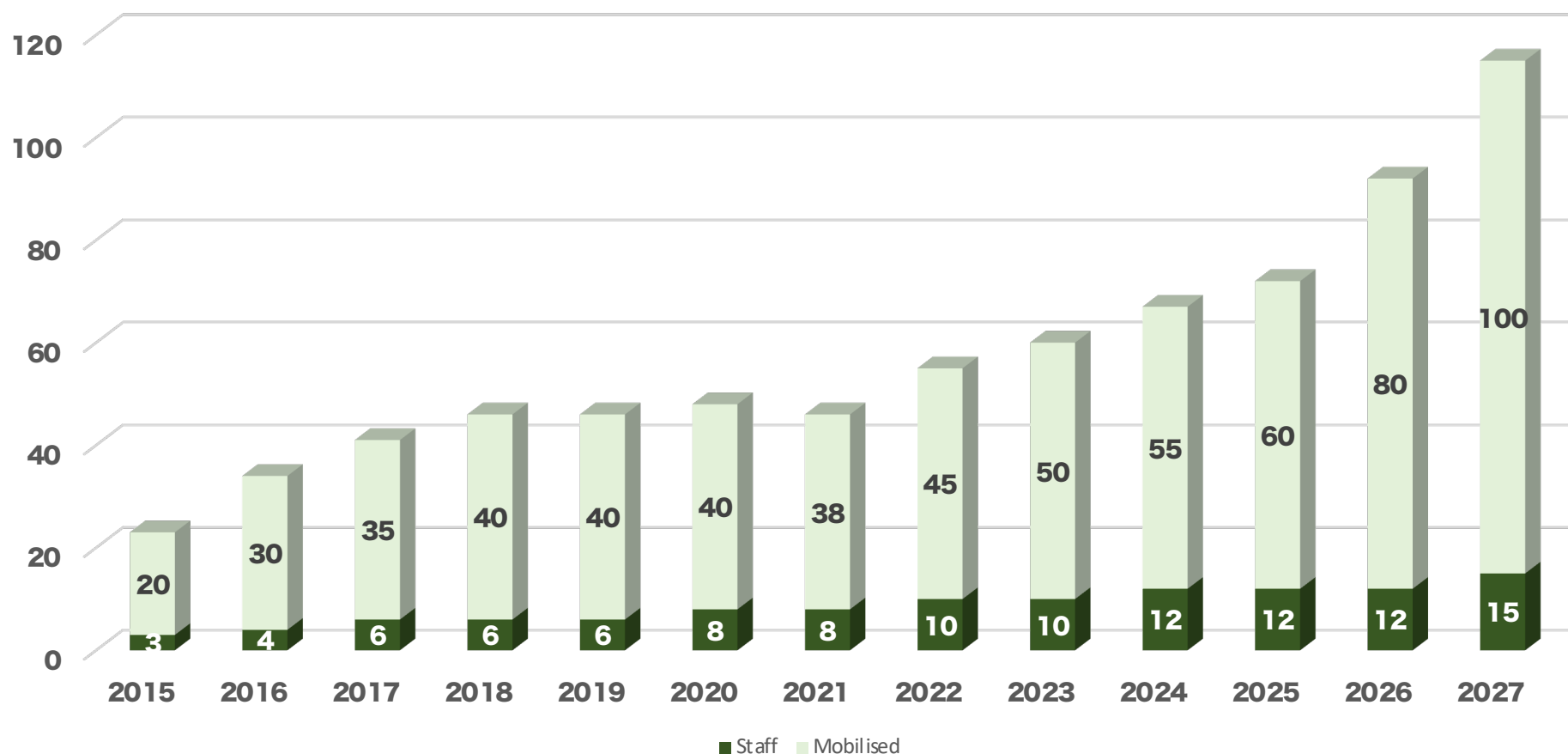
Group Overview

M2E'S Revenue last 7 YEARS and forecast (M€)



Group Overview

M2E'S Total Employees last 7 YEARS and forecast (unit)

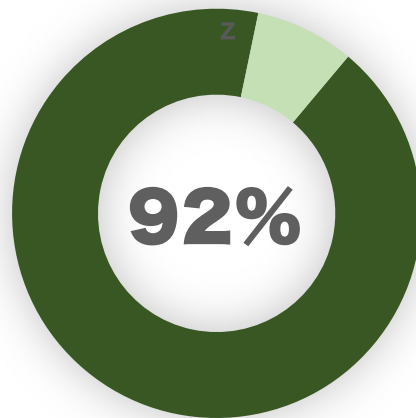


Quality and Safety KPI's

M2E STAFFING & RECRUITMENT quality indicators 2021

M2E's STAFFING

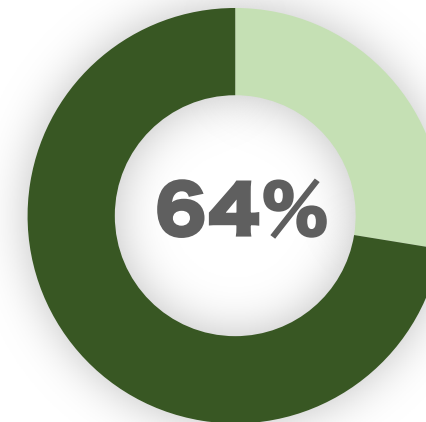
(n° of approved employees / n° of total employees)



■ n° of M2E Total Employees ■ n° of M2E Rejected Employees

M2E's RECRUITMENT

(n° of approved candidates / n° of total requests)



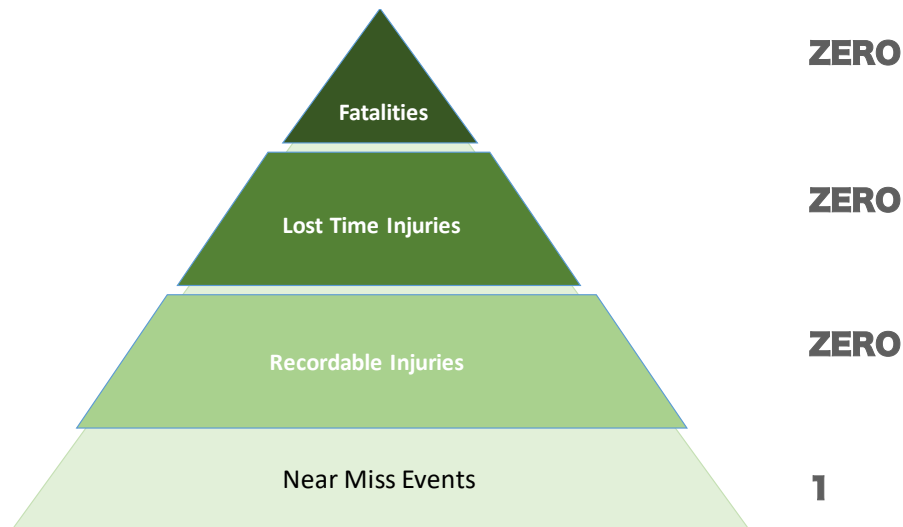
■ n° of M2E Total request ■ n° of M2E candidates approval

n° of M2E Total Employee: 51
n° of M2E Approved Employees: 47

n° of M2E Total Request: 210
n° of M2E Approved Candidates: 134

Quality and Safety KPI's

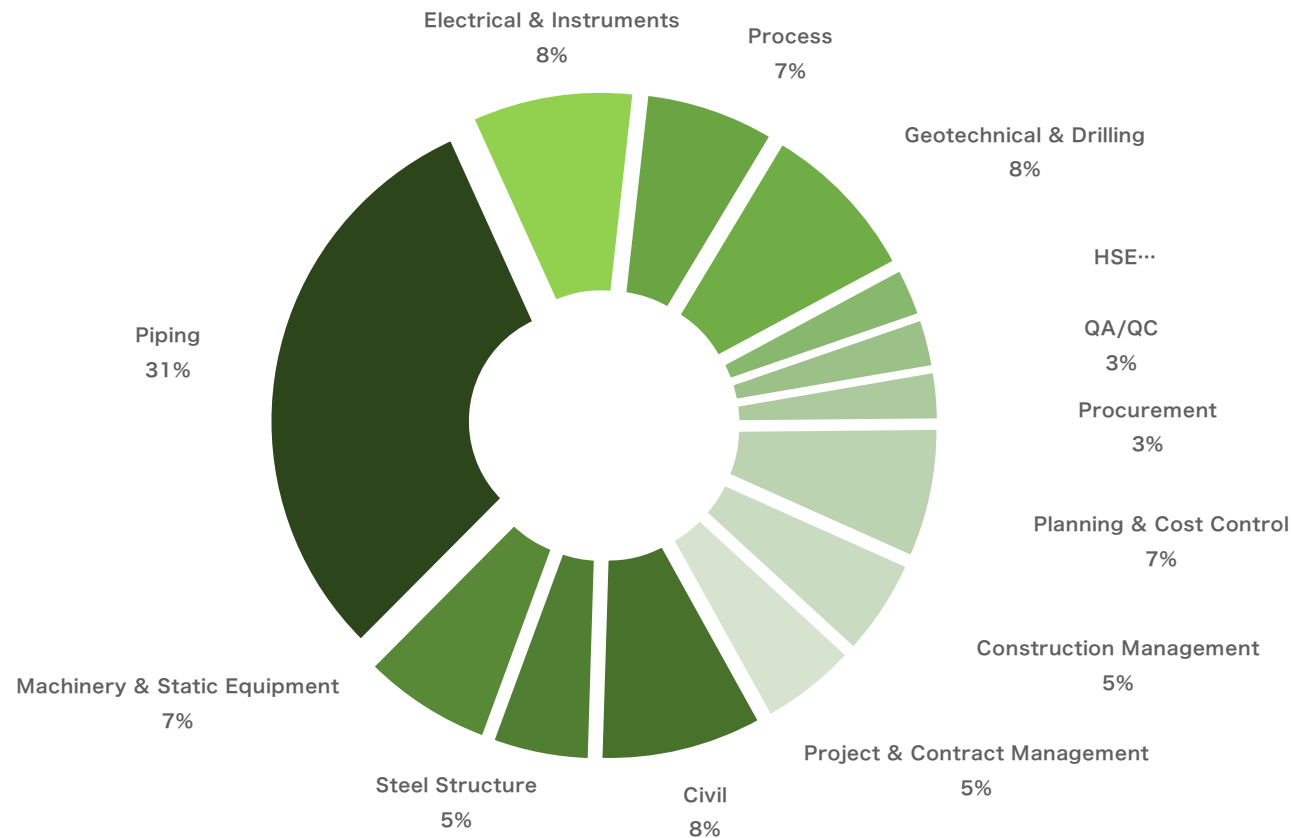
M2E Safety Indicators (last 5 YEARS)



M2E has performed more than 500,000 MHRS with no Fatalities, no Lost Time Injuries, no Recordable Injuries and 1 Near Miss Events

Resources

In-house available work force manpower (average 50) is approximately 130,000 man-hours (MHRs) per year.



■ Civil ■ Steel Structure ■ Machinery & Static Equipment ■ Piping ■ Electrical & Instruments
■ Process ■ Geotechnical & Drilling ■ HSE ■ QA/QC ■ Procurement
■ Planning & Cost Control ■ Construction Management ■ Project & Contract Management

Resources

In-house available work force manpower (average 50) is approximately 130,000 man-hours (MHRS) per year.

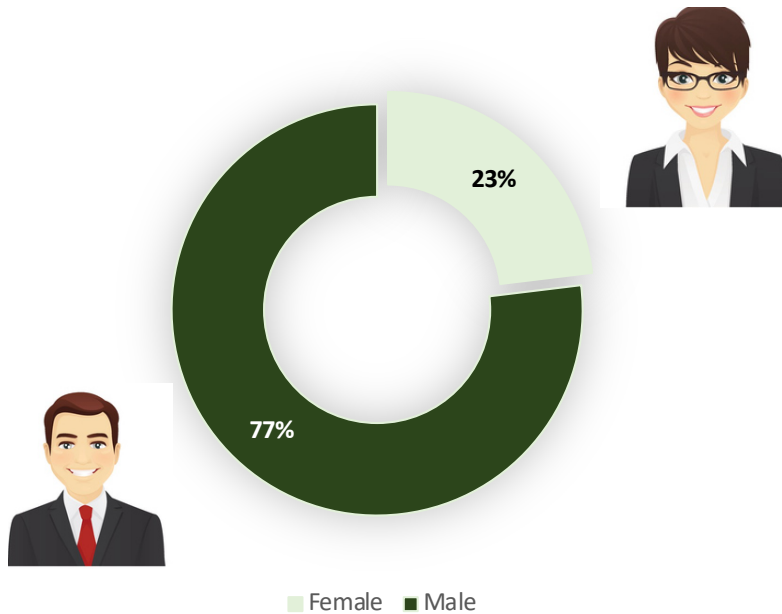
ENGINEERING and PROCUREMENT

- **Civil / Steel Structure / Piping / Mechanical / Machinery / E&I Engineers and Coordinators**
- **BIM modellers**
- **Stress & Support Engineers**
- **Process Engineers and Coordinators**
- **Geotechnical Engineers**
- **IT Engineers**
- **Procurement Manager and Buyer**

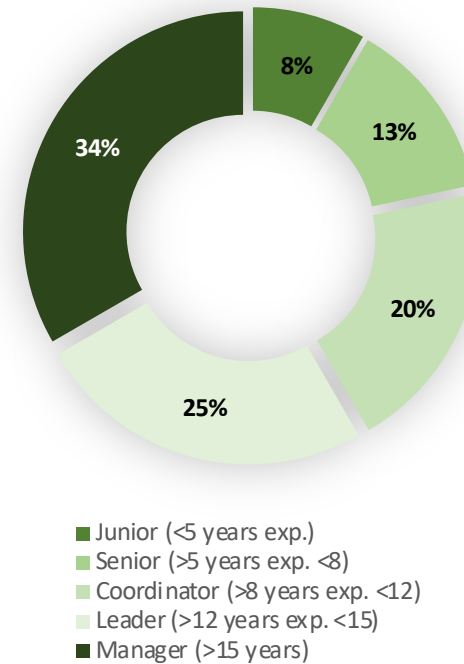
CONSTRUCTION and O&M

- **Project Managers**
- **Construction Managers**
- **Area Superintendents**
- **Civil / Steel Structure / Piping / Mechanical / Machinery / E&I Supervisors and Superintendents**
- **QA/QC Manager/ Engineers and Turnover Engineers / Coordinators**
- **HSE Engineers & Coordinators**
- **Project Control/Service Manager**
- **Planner Engineers & Coordinators**
- **Cost Control and Estimator**
- **Training Managers and Coordinator**

Resources



**20%+ of our employees
are female**



**12+ years average
experience of our
managers and
engineers**

Major Recent projects



2019 Azerbaijan
End User: SOCAR and SOCAR FOSTER
WHEELER
EPC: Wood
Activity:
PMC Construction Supervision &
Detail Piping Engineering Activities
Contract value: 1M €

2018 Italy
EPC: Tecnimont
Vendor: Lloyd's Register
Activity: Quality & Pre-Commissioning and
Commissioning Service
Contract value: > 1,5M €



2019
End User: Vetropack
EPC: GSE
Activity: Projects Management
Contract value: 150k €



2019 Italy
End User: E.ON
Activity: Project Management
Contract value: 150k €

2018 Italy
End User: Edison
Activity: Coordination of Piping Engineering and
Direzione Lavori
Contract value: 300k €

2018 Iran and Oman
End User: SEPCOIII
Key Vendor: Ansaldo Energia
Activity: Project Control and Technical Advisoring
Contract value: 250k €



2019 Italy
End User: TEVA
EPC: Wood
Activity: Process & Detail Piping
Engineering
Contract value: 1M €

2019 Italy
End User: Bracco
EPC: Jacobs
Activity: Process Engineering
Contract value: 200k €

2019 Italy
End User: Venator
EPC: Jacobs
Activity: Construction Management
Contract value: 500k €

Our Clients

End Users



EPC Contractors



Key Vendors



Others



NEUMAN & ESSER

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