

Your product portfolio and/or services:

- **Mechanical Systems**
- **Automation Systems and Robotic Applications**
- **IT Systems**
- **Industrial Safety Fence Systems**

Your USP (Unique Selling Proposition): Added value of your products and services that sets your product and service apart from the competition.

- **Smart Safety Integration & Industry Applications:** Seamlessly engineered safety systems for press machines, CNCs, conveyors, and robotic applications, tailored for industries such as automotive, household appliances, glass processing, food, ceramics, and construction products, optimized for Smart Factories and Industry 4.0 environments.
- **Comprehensive Services:** We provide services in the following areas:
Automation Systems: Smart Factory and Production/Assembly Lines
Mechanical Systems: Conveyor Systems and Mechanical Engineering
Safety Systems & Components: Safety Fence Systems
IT Systems: Industry 4.0, Industrial Process Tracking, Artificial Intelligence
Robotic Applications
- **Plug & Play & Modular Design:** Quick installation with minimal disruption. Modular, scalable systems for easy integration into automated lines, conveyor systems, and robotic applications.
- **Certified & Durable Safety Fences:** High-quality, CE-certified, impact-resistant safety fence systems designed to protect operators from hazardous machinery in industries like automotive, packaging, and glass processing.
- **Remote Monitoring & Smart Control:** Industry 4.0-ready solutions with AI-powered tracking, remote diagnostics, and real-time process monitoring to prevent failures and reduce downtime.

Your cooperation project: What German products and/or services are you looking for? *(Feel free to add the pictures of products, if there are any)*

- **Licensed Agent:** Promote and represent Genmacs products within your industrial network.
- **Exclusive Distributor:** Become the official distributor of Genmacs safety systems in a designated region or sector.
- **Strategic Stakeholder / Investor:** Collaborate through financial investment or joint development of advanced safety technologies.
- Expand Genmacs' presence in the German and European industrial safety market.
- Provide German manufacturers with certified, high-quality safety systems for dangerous machinery.
- Support local partners with full technical documentation, training, and after-sales assistance.

Your cooperation project: What kind of partnership do you offer to your German business partner? *(Feel free to add the pictures of products, if there are any)*

- **Sector-Focused Sales & Market Expansion:** We offer a collaborative partnership to target key German industries such as **Automotive, Glass Processing, Ceramics & Construction Materials, Food, and Home Appliances** As well as **Automation, Mechanical Engineering, and Robotic Applications**.
Our aim is to serve these sectors with smart, customized safety and automation solutions.
- **Dedicated Safety Fence Systems Integration:** We specialize in modular **Safety Fence Systems** designed for production and assembly lines, machine areas, and robotic work cells. Our solutions ensure maximum protection, quick installation, and compliance with EU safety norms—making them ideal for integrators, OEMs, and factories in Germany.
- **Smart Industry 4.0 Solutions & IT Systems:** Our safety and automation systems are built for the future: Equipped with **AI-driven monitoring, Industrial IoT, and real-time process tracking**, Perfectly aligned with Germany's Smart Factory initiatives and digital transformation goals.
- **Comprehensive Technical & Commercial Support:** We provide full **sales support, and after sales service** in different languages ensuring smooth integration and ongoing cooperation. Local partners can leverage our flexible business model, including co-branding, custom solutions, and exclusive territorial rights.
- **Joint Export and Innovation Strategy** :By combining your local expertise with our technology can **expand into new markets**, develop **custom robotic and automation solutions**, and **jointly participate in international fairs and tenders**.



Automation



Mechanical



Robotics



IT



Safety

