Viewsitec 友思特

Guangzhou Viewsitec technology co., ltd

Becoming the most valuable intelligent visual inspection technology enterprise.

Optical Real-time based on OCT Leader of Nondestructive Testing Solutions

A pioneer in applying OCT technology to industrial testing

Project presenter：Hiro Liu（CTO）

Viewsitec 友思特

CONTENTS

01 Company Profile

About Viewsitec

One-step solution provider, committed to helping customers in various industries improve efficiency and production quality!

Established in June 2023 and headquartered in Huangpu District, Gua& recongzhou, Viewsitec specializes in **industrial inspection** and **intelligent manufacturing**, offering solutions for visual inspection gnition, image acquisition, and photoelectric detection.

Leading provider of machine vision/photoelectric detection solutions


Guangzhou


Technology R&D room


Conference room

Team

- ✓ Business precipitation of 10 years of experience
- ✓ Empowering a professional marketing team with 9 years of experience
- ✓ 70% teams with master's degrees
- ✓ 70% technology, 100% professional counterparts

10+ years experience

Technology

- ✓ 7 intellectual property rights, and the other 5 are in the right layout
- ✓ 100+ industry projects, delivery number 85+ Customer projects such as Pole New Energy, Shenzhen O-film Tech Co.,lt, Huawei, Mitsubishi and China Southern Power Grid have reached 50+

50+ landing project

Market

- ✓ 4+ million RMB 1-year revenue
- ✓ 400+ customer warehousing suppliers
- ✓ 1,000+ customers who have established contact
- ✓ 40+ sessionstechnology sharing/speeches/interviews

1 year after established, 4+ million RMB revenue

Viewsitec Bussiness

A leading provider of machine vision & photoelectric inspection solutions in the industry

Technical Training — Testing Services — Solution Deployment

Boundless Acquisition

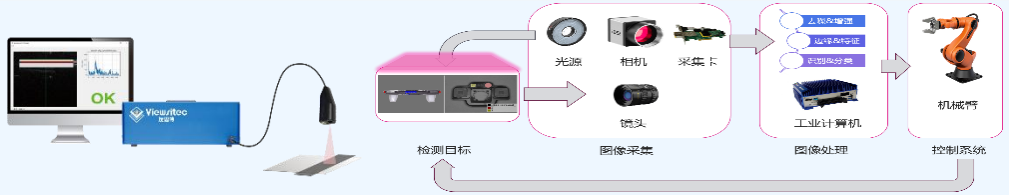
High-bandwidth acquisition and processing

High-performance acquisition and synchronization systems for industrial manufacturing, medical imaging, and automotive vision

Automotive Image Mapping & Acquisition

Vivid Sensing

Multi-technology imaging measurement

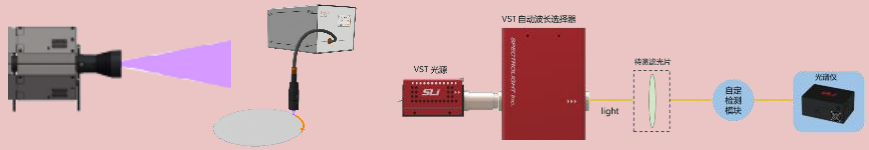


An integrated vision inspection platform for novel industrial imaging technologies such as OCT

New Energy Vehicle Production Line Inspection

Light & Precision

High-Performance Optoelectronic Devices



Diversified optical inspection solutions powered by extensive optical expertise and technological accumulation

Medical & Semiconductor Precision Imaging

Viewsitec Qualification

40+ keynote speeches & exclusive interviews, tech livestreams with 40,000+ attendees.

Industry Recognition

3rd Prize in the 2024 Guangzhou Innovation and Entrepreneurship Competition

Top 100 in CCTV's "赢在AI+" (Win in AI+) Venture Competition, the program will air on CCTV-2 Finance Channel

4th Place in the Guangdong Robot Achievement Competition

JUMPSTARTER Top100

Guangzhou AI Innovation Development List -Most Promising AI Enterprise

Outstanding AI Application Scenario Case in Guangzhou

4-time award winner in innovation competitions, featured on CCTV programs.

Accreditations & Honors

7 IP rights granted, 8 more in progress.

Intellectual Property

Core team

Jay Chu

- ✓ Zhejiang university internal combustion power engineering major
- ✓ Worked in the Second Automobile Factory (Dongfeng Motor).
- ✓ Has **cultivated the automobile industry for 40+ years and has 30+ years of entrepreneurial experience**
- ✓ Has written many monographs and **more than 30 patents** on inventions.
- ✓ **"firmly believe that scientific and technological innovation is the first development force for enterprises"**

Tars Duan

- ✓ Master of Information Manufacturing Research, **Waseda University**, Japan; Bachelor of Industrial Design, Shanghai University.
- ✓ **6+ years machine vision industry experience**
- ✓ **10+ Machine Vision Industry Speech/Interview**
- ✓ Lead the technical team to **complete several million-level machine vision projects.**

Kylin Qin

- ✓ Master of Optics, **Nanjing University**; Bachelor of Optoelectronic Information, South China University of Technology
- ✓ **4+ years experience in photoelectric industry**
- ✓ Lead the technical team to complete several million-level photoelectric projects.

Hiro Liu

- ✓ **Nanchang University** Optoelectronic Major
- ✓ **4+ years** experience in photoelectric industry
- ✓ **Implement customized solutions for LG New Energy, Ou Feiguang** and other projects.
- ✓ Provide industry technical solutions **50+**

Sunniva Yang

- ✓ Master of Journalism and Communication, **South China University of Technology** Bachelor of Communication, South China Normal University
- ✓ Has a deep professional background in marketing and be **familiar with the whole process of B2B marketing**
- ✓ Leading the company's whole chain marketing channels and national market activities, with an average of **1000+ customers.**

Stable Working partner

70% Technology proportion

70% Master's proportion

70% Studying abroad or Project 985/211 proportion

"An innovative, efficient, professional and passionate talent team can provide customers with long-term quality services"

Expert Advisors

Dr. Thor E. Ansbæk

Ph.D. in Photonics from the Technical University of Denmark
MBA from Harvard Business School

- ✓ Author of over 20 OCT technology research paper
- ✓ Over 10 years of research experience in the OCT field
- ✓ Founder of OCTLIGHT, an internationally leading enterprise

Dr. William Brown

Ph. D. in Physics and researcher from Duke University

- ✓ Expert at the OSA and SPIE
- ✓ Founder of Lumedica and Oncoscope
- ✓ Research areas include light-matter interaction and commercial development of novel optical technologies

Prof. Liang Yanmei

Professor and doctoral tutor at the Institute of Modern Optics, Nankai University

- ✓ Led multiple NSFC projects and National Key R&D Programs
- ✓ Published over **60 papers** with **8 inventions**
- ✓ Completed the development of 3 generations of **OCT systems,** reaching **international advanced levels**

Prof. Zhang Xiao

Tenured Associate Professor and doctoral tutor at Beijing Institute of Technology

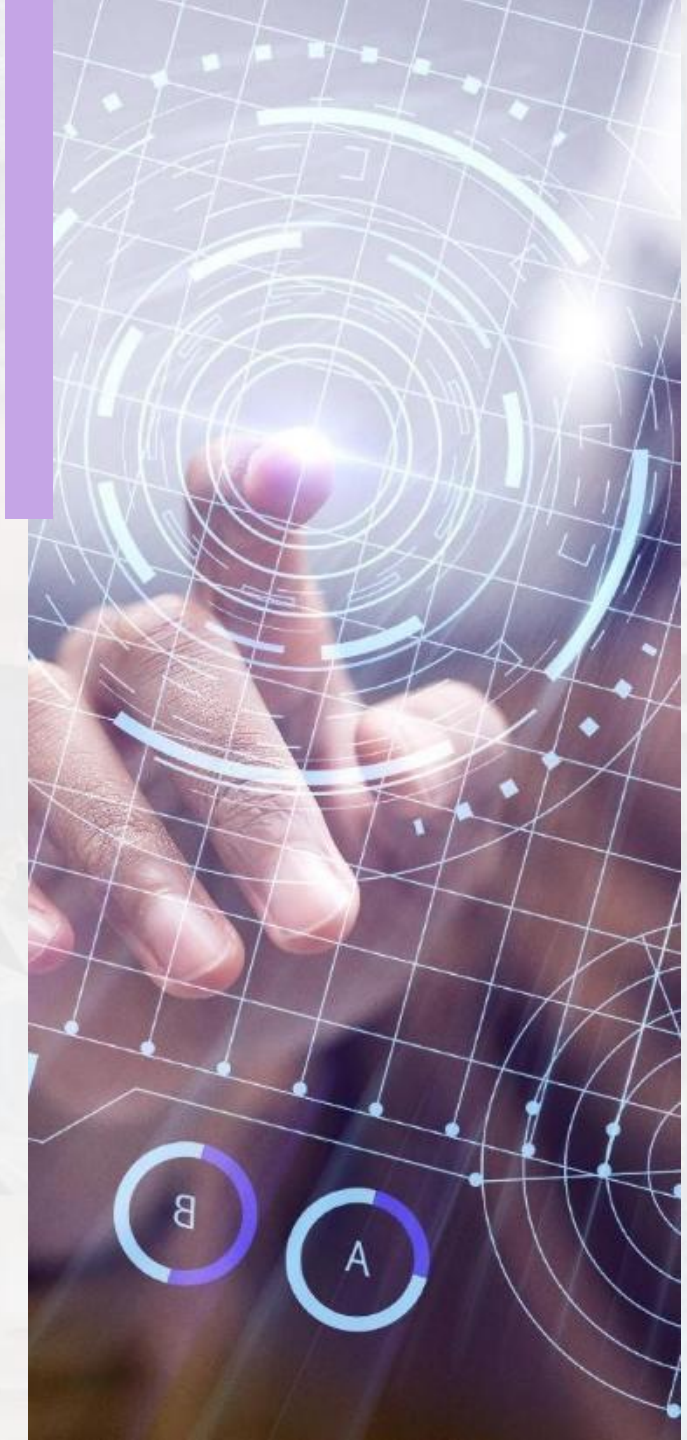
- ✓ Led multiple NSFC projects and National Key R&D Programs
- ✓ **independently published 1 book** and **over 30 SCI** journal papers
- ✓ **OCT achievements** have been widely reported both domestically and internationally

Frontier Insight Innovation

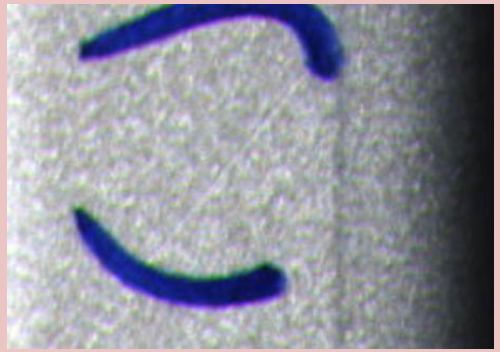
"Strong technical capabilities -an international team of expert advisors spanning industry, academia, and research worldwide"

Snapshots of the Exchange and Discussion with the Expert Advisors

02 Products & Solutions

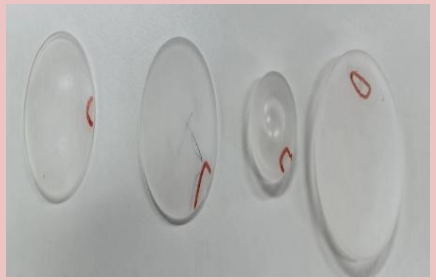


Challenges and Difficulties in Traditional Visual Inspection Methods

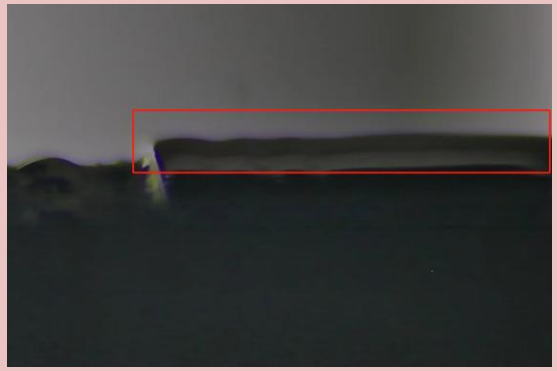


difficulty in illuminating smooth/highly reflective materials

tedious selection and testing of light source colors

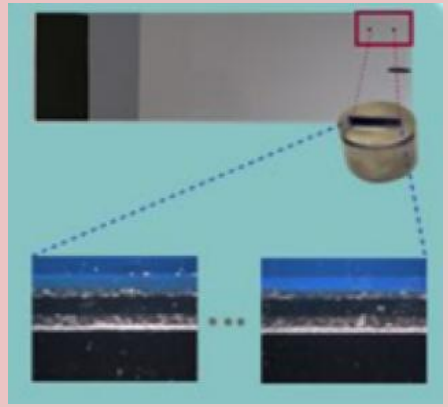


challenges in identifying internal defects in transparent/semi-transparent materials



limited penetration for inspection after encapsulation or resin injection

inability to measure thickness



inspection of fault sections requires cutting, which can be destructive

Lighting Setup Complexity

Transparent Materials

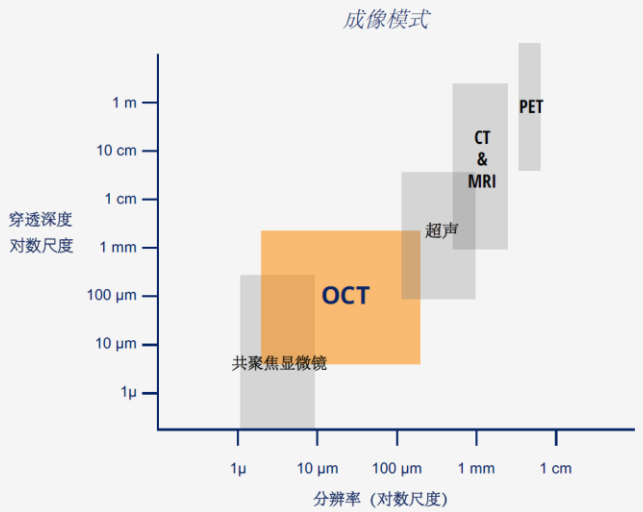
Internal Information

Disadvantages in Traditional Non Destructive Testing Methods

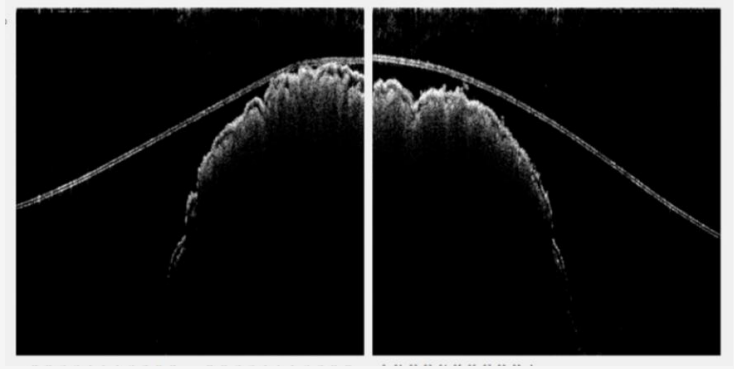
transparent/semi-transparent/turbid materials
lack efficient online real-time penetration detection methods

Traditional Testing Methods

- **1. X/β rays:** high cost, strong ionizing radiation, does not meet safety production requirements
- **2. White light interference/spectral confocal:** only suitable for thickness measurement and easily affected by highly reflective surfaces; unable to perform real-time cross-sectional imaging
- **3. Ultrasound:** requires contact measurement, has low resolution, and poor flexibility



X/β ray strong ionizing radiation



white light interference/spectral confocal cannot perform real-time cross-sectional imaging

ultrasound requires contact measurement

Project Context

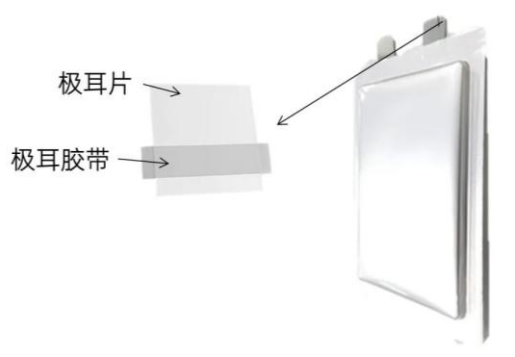
Detection of tab glue for flexible battery in lithium electronic power battery

There are many types of tab adhesives, which generally have a multi-layer structure. In order to pursue higher adhesive strength between the adhesive layer and the metal sheet, modified PP with different materials is used for the adhesive tapes on both sides.

Once the packaging process is reversed, it is easy to cause accidents such as leakage of the battery core, which poses a security threat, but this conventional means can not distinguish between positive and negative.

In the prior art, destructive slicing and observation through a microscope are generally required, but:

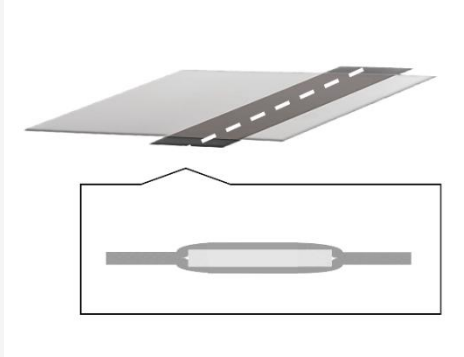
- Will cause direct damage to the sample;
- Low detection efficiency;
- It can only be sampled and tested, which has high security risks.



Structure diagram of flexible package tab

	单面金属贴合型
层数	3层
厚度	40-200μm
颜色	
结构	PP / Core PP / 亲金属 PP
应用	移动终端 机动车 ESS等

Structure diagram of polar ear tape



Tab cutting section

Microscopic observation diagram of destructive technology cutting sample preparation

How to detect the adhesion and internal information of multi-layer tape is a difficult problem in lithium battery industry!

Meticulous Care, Broad Market Prospects

_Future Demand

Future applications beyond the millimeter level, OCT still gets room to expand

- **New Energy Battery Market:** In 2022, China's market size reached RMB 536.2 billion, with a compound annual growth rate of 7%;
- **Medical Imaging and Analysis Market:** In 2022, China's market size was 7.92 billion yuan, with a compound annual growth rate of 6%;
- **Laser Processing and Inspection Market:** China's market size reached RMB 632.9 billion in 2022, with a compound annual growth rate of 30%;
- **Consumer Electronics Manufacturing:** In 2022, China's market size reached RMB 506 billion, with a compound annual growth rate of 34%.

10-billion-level
China's OCT market size in 2026

100-billion-level
empowering 3 hundred-billion-yuan-level markets

(Unit: RMB)

--Data source: estimated data from Beijing Institute of Technology

_Strategic Significance

Supportive policies introduced: leverage domestic alternatives and achieve disruptive overtaking in the market

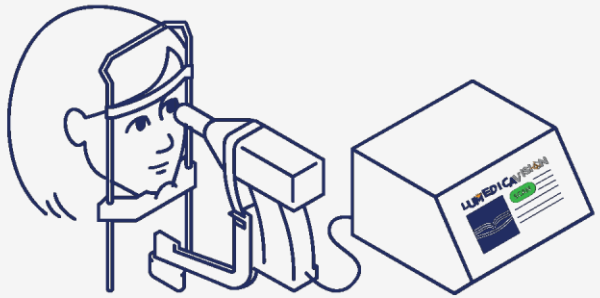
- **Foreign brands dominate the market** with a 70% share, while cost-effective products remain scarce;
- China's OCT products are in their infancy, holding a small market share. However, **domestic brands are making significant strides in improving producy domestic substitution policies, their market share is projected to exceed 50% by 2025;**
- Huangpu District's Strategic Emerging Industries—particularly the intersection of AI and New Generation IT—are fostering **new quality productive force** and advancing industrial chain upgrades.

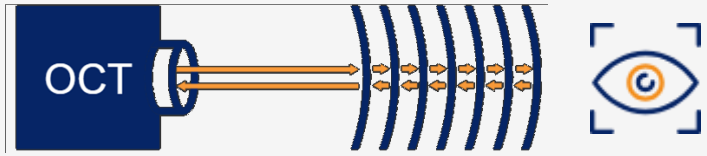
70%
foreign brands dominate the market currently

65% and above
expected China market share in 2025

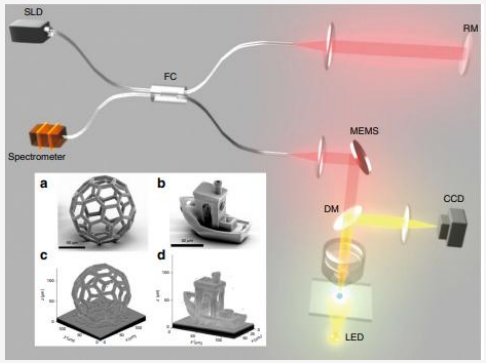
—Data source: 2020-2024 China Ophthalmic OCT Equipment Industry Market Special Research and Evaluation Report

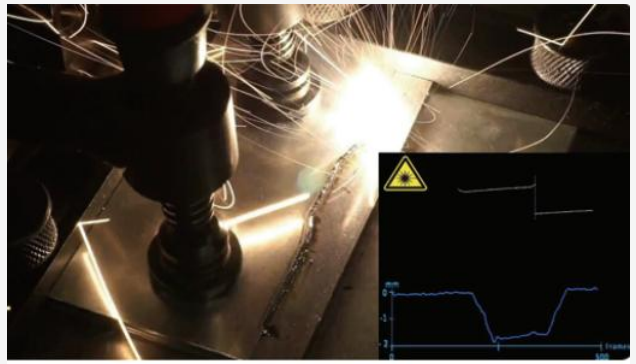
Pioneered the Migration of OCT Applications to the Industrial Sector

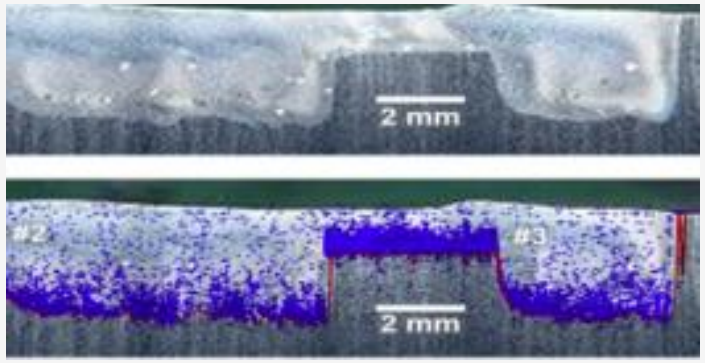




Medical Science







Industry Sector

Explore the excellent imaging/detection capability of OCT
and expand it to more and more industrial scenes.

Viewsitec OCT Imaging System

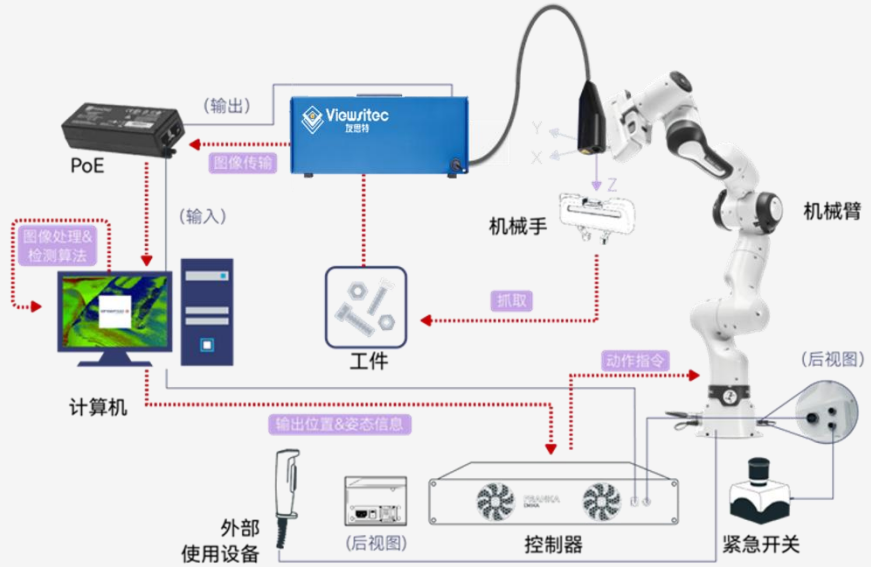
Portable, small and compact OCT Imaging System provided by Viewsitec series:

- Uses **original optical path design and technological route;**
- Provides special **2D/3D image algorithm and fast discrimination software;**
- An interference measurement technology based on near infrared, no ionizing radiation;

OCT imaging system

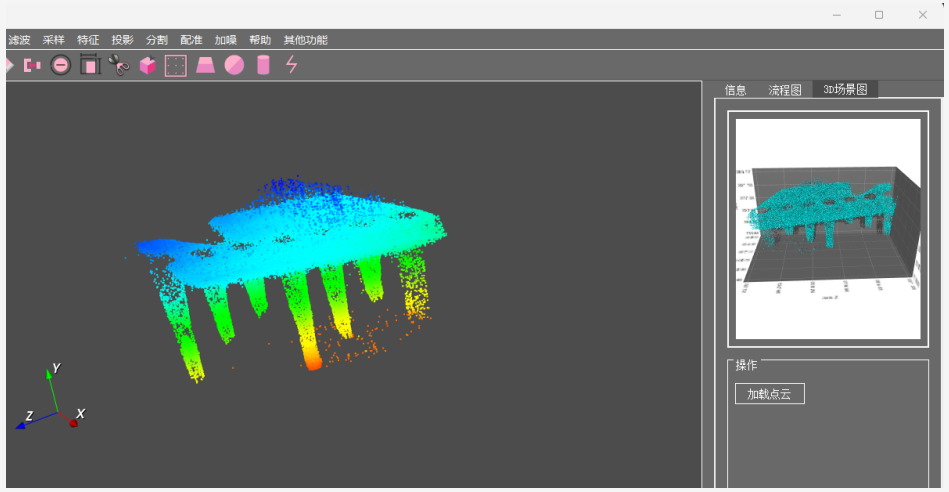
- Be able to realize **clear discrimination and sorting;**
- Be able to perform **multi-dimensional online measurement and analysis functions** such as width and thickness of each layer;
- Includes **customized data traceability and statistical analysis functions.**

Viewsitec OCT Imaging System



Scheme application advantages

- Low cost/high security: interference measurement technology based on near infrared, no ionizing radiation;
- Multi-function: real-time tomography with high frame rate of penetrating section, thickness and 3D measurement, multi-function;
- Non-contact: flexible and compact optical fiber probe, easy to integrate.

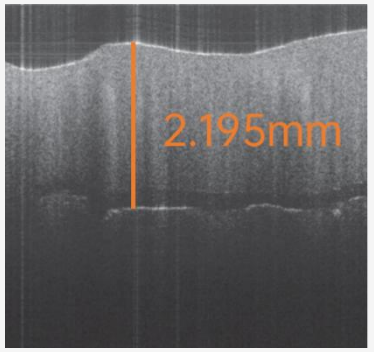


Customized multifunctional software

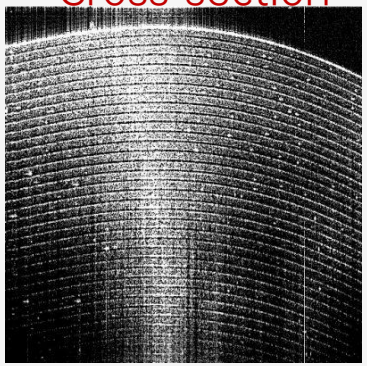
- **Automatic detection and configuration,** improve the intelligence of production line, and meet the requirements of accuracy, efficiency and safety.
- Algorithms and techniques for 3D measurement geometric feature extraction and complex data processing from OCT original data into point cloud data.

Competitor Analysis

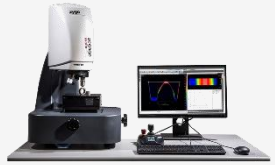
-comparison between OCT technology and other industrial measurement technologies



Real-time Cross-section



High Precision



Comparative Technology	OCT	3D Industrial Camera	White Light Interferometry	Laser Displacement Sensing
Transparent Materials	✓	✗	✓	✗
Resolution Accuracy	**μm-level**	0.1-1mm	< 0.1μm	0.1μm
Thickness Testing Capability	✓ **Thickness Test (inner/outer layer)**	✓ Profile/Distance	✓	✓
Real-time Cross-sectional Imaging	✓	✗	✗	✗
3D Imaging	✓	✓	✓	✓
Surface Profile	✓	✓	✓	✓
Internal Profile	✓	✗	✗	✗
Imaging Depth-of-Field	**3mm-1cm level**	cm-long distance	small	cm-level

Competitor Analysis

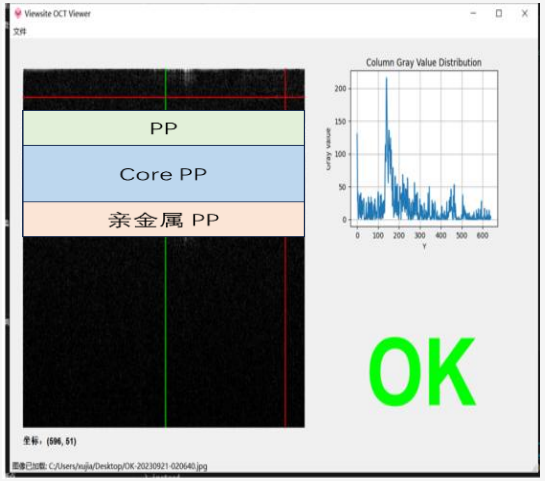
-comparison between OCT technology and other representative Industrial measurement technologies

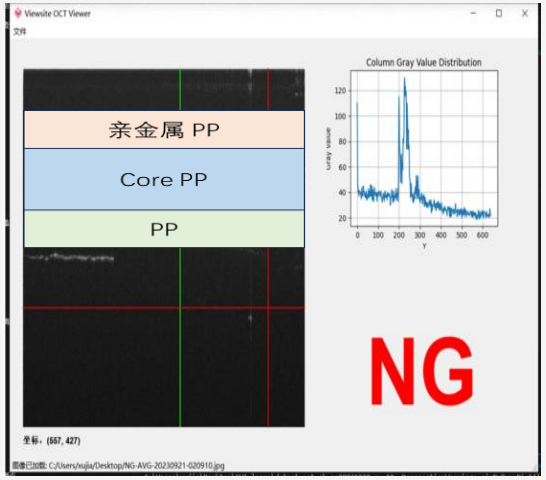
Performance Comparison	Viewsitec OCT	Thorlabs	Santec
Compactness	**Integrated System**	PC + OCT Module	PC + OCT Module
System Cost	**Low Cost（<100k RMB）**	**High Cost（400k+ RMB）**	**High Cost（600k+ RMB）**
Max Resolution	**2μm**	3μm	~10μm
3D Imaging	**Industrial Point Cloud Analysis**	Generic Experimental Software	Generic Experimental Software
Industrial Integration	**flexible solutions**	fixed environment	fixed environment

more suitable for customized industrial applications

Application Case - LG·POLE New Energy

- POLE New Energy Pouch Cell Tab Taping Front and Back Inspection Project
  -solving a challenge in the lithium battery industry





Production optimization and defect localization

Eliminate destructive testing and cumbersome sample preparation processes

Reduce waste to protect the environment

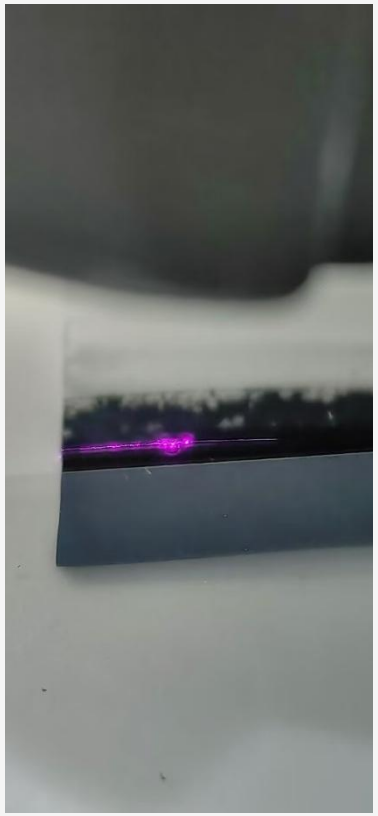
Save costs and improve production efficiency

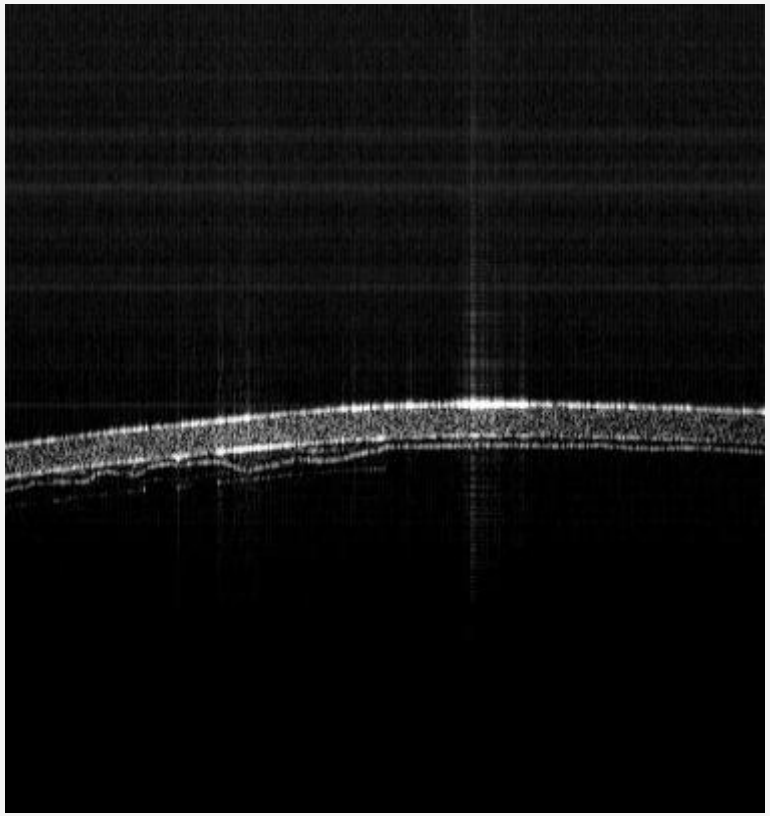
- POLE - Subsidiary of LG Group family enterprise
  --production base in Chuzhou, China,
  Overseas: Poland Super Factory,
  Headquarters Basse: South Korea.

creative application of Viewsitec OCT Imaging Technology in the New Energy Industry

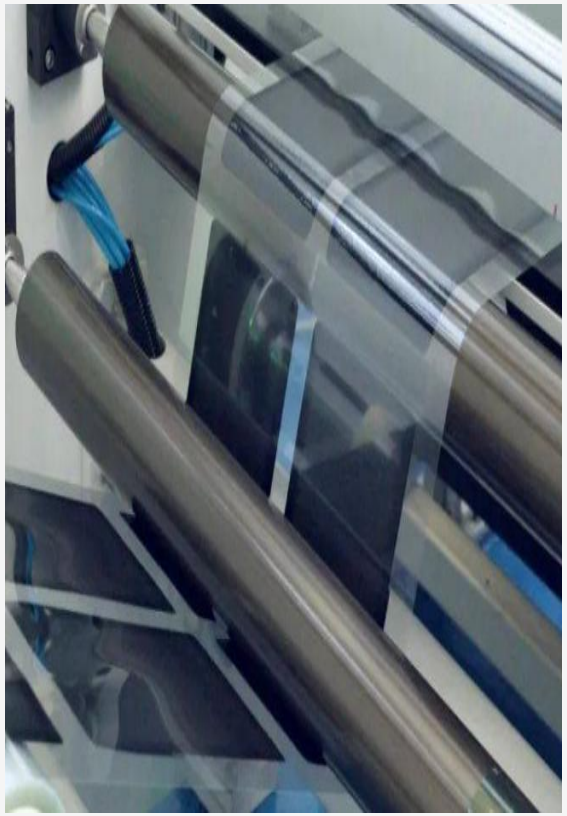
Application Case - SinoHyKEY

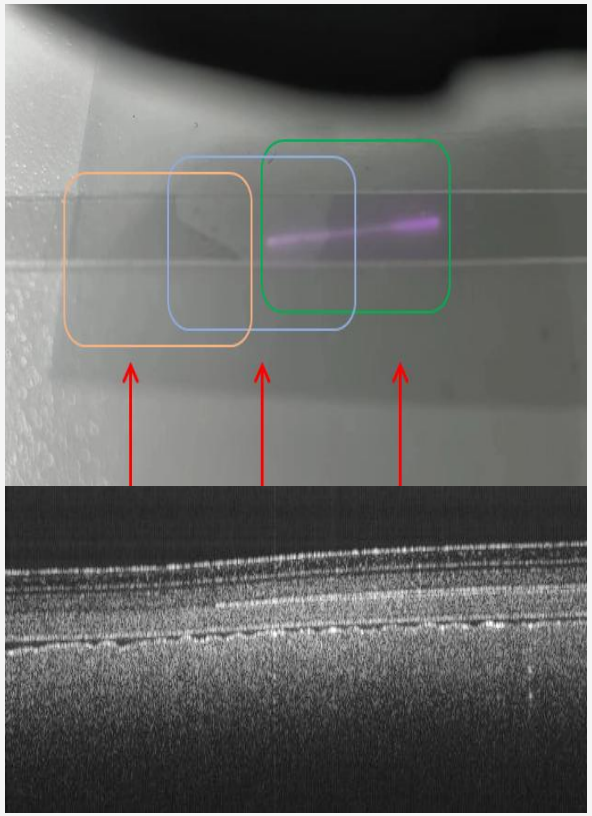
Membrane electrode assembly - the core of hydrogen fuel cellls





Catalyst attachment status

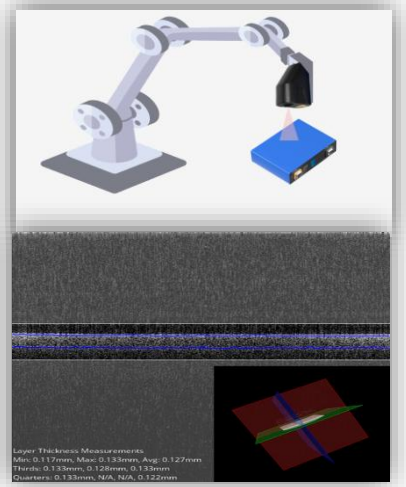




Proton exchange membrane bonding layer

Explore More Potential Application Scenarios

New energy battery

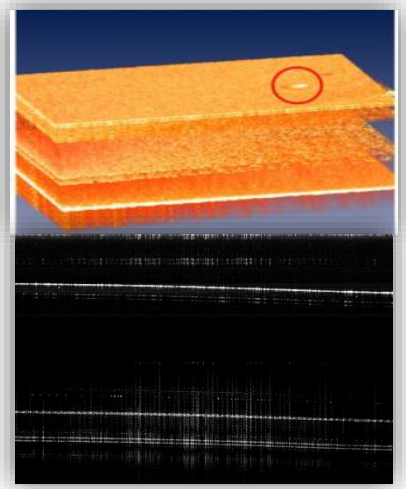


Real-time detection of the adhesion of the outer packaging film of the square shell battery, and automatic discrimination of bubbles and foreign body defects.

Electronics Components

Real-time detection of PCB and FPC flexible circuit board coating thickness, component dimensions, internal dispensing measurements, and defect inspection.

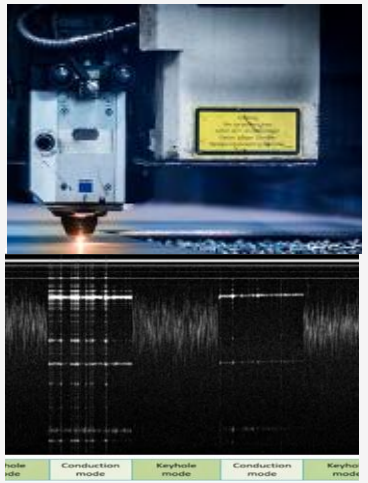
Consumer Electronics



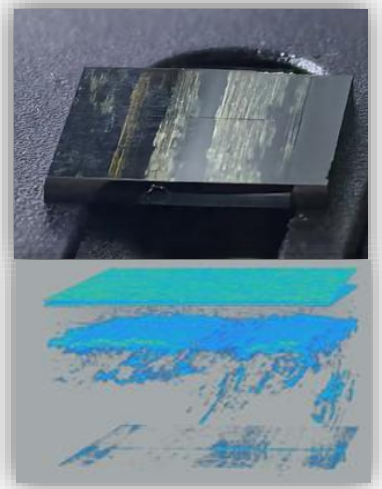
Quality inspection of mobile phone screen, display, multi-layer transparent glass structure and other consumer electronic components

Laser Processing

During laser processing, OCT probe is coaxially integrated for quality monitoring.



SemiconductMaterials



Infrared penetration precision imaging for semiconductor materials (Si, SiC, etc.), real-time analysis of wafer flatness, surface/internal structural defects in dies, and other critical parameters.

Application Case - POLE New Energy

Viewsitec 友思特

广州友思特科技有限公司

购销合同书

需方： 铂尔新能源（滁州）有限公司（以下简称甲方）　　合同编号：YST37L24052401

供方： 广州友思特科技有限公司（以下简称乙方）　　签订地点：广州

甲方向乙方订购一批产品，详见第一条（产品清单），甲乙双方本着互惠互利的原则，根据《中华人民共和国民法典》，经甲乙双方友好协商达成本合同。

第一条 产品清单

产品名称（开票品名）	型号	产品说明	数量	单位	含税单价（元）	含税总价（元）
OCT 成像系统	OQ Labscope 3.0	图像分辨率：512px x 512px 深度分辨率：8 μm in air, 6 μm in tissue 轴向最大成像深度：2.7mm in air, 2mm in tissue 横向分辨率：18 μm 线扫描范围：7mm 体扫描范围：5 x 5 mm2 A-Scan 线扫速度：34000 / sec B-Scan 成像速度：22 / sec 中心波长：840 nm 灵敏度 (OSNR)：100 dB 输出功率：750 μW	1	台	148,371.00	148,371.00
显微镜配件	VST-Scanner scope MT	用于OCT扫描仪的升降支架 底板尺寸：200×255×22mm 立柱直径：25mm 立柱高度：280mm 调焦托架：25-76 带1个扫描头适配器	1	台	3,681.00	3,681.00
安全防护箱	VST-Package 5122L	可移动改性PP合金安全箱，尺寸560×455×265mm，带海绵和拉杆，防护等级IP67	1	个	1,642.00	1,642.00
延保服务	OQ Labscope 3.0 延保服务	延长至一年的保修支持和服务	1	项	14,200.00	14,200.00
技术服务		远程线上技术支持3个月	1	项	0.00	0.00
发票和价格说明： （1）乙方按照销售清单开具增值税专用发票（数电发票）。 （2）增值税税率以国家法律法规之规定为准，乙方适用税率如有变动，不影响税前价格。					税前总价： 增值税税额： 价税合计：	¥149,408.62 ¥18,485.38 ¥167,894.00

第二条 合同金额与结算方式

1、合同总额：　¥167,894.00　　大写：人民币 壹拾陆万柒仟捌佰玖拾肆元整

2、结算方式：合同签订生效后3个工作日内，甲方支付合同全款给乙方。

第三条 运输与交货方式

1、包装与运输：顺丰/京东快递，包装、运费由乙方承担。无实物的产品，则以电子邮件方式发送至甲方指定接收邮箱。任何关于收货地址或接收邮箱的变更，甲方均需以正式书面形式（如邮件、盖章文件）告知乙方。

2、交货地点：甲方指定国内地点。

3、交货期：现货，甲方付清合同全款后1-2周。

第四条 货物验收

1、甲方收到货物后，须现场查收货物外包装，如果遇到外包装损坏等物流造成的问题，需及时与快递员沟通并在收货当日告知乙方销售人员进行处理，如未告知，视为到货包装无问题。

2、甲方应在收到发票或货物后及时对发票或产品数量、品种、型号、规格、质量等按照合同约定进行验收，如有异议，甲方应于收到发票或货物后2个工作日内以书面形式通知乙方，否则视为验收合格。

Viewsitec 友思特

广州友思特科技有限公司

2、复印件、扫描件与合同原件具有同等法律效力。

3、本合同如有未尽事宜或需变更事项，经双方协定，可以签订补充协议或补充条款的形式加以补充，补充协议或补充条款经双方盖章后生效，且为本合同不可分割的组成部分，与本合同具有同等法律效力。

以下无正文

甲方名称：	铂尔新能源（滁州）有限公司	乙方名称：	广州友思特科技有限公司
税　号：	91341100MA2U9BNN1T	税　号：	91440112MACPDFAT4A
甲方地址：	滁州市苏滁现代产业园泉州路186号	乙方地址：	广州市黄埔区开泰大道30号之五501房
联系电话：	13813823050	联系电话：	020-38743030，38743032
开户银行：	中国银行滁州分行	开户银行：	中国工商银行股份有限公司广州开发区分行
账　号：	187254892110	账　号：	3602005709201014524
代表签名：		代表签名：	蔡琪琳
日　期：		日　期：	2024/5/24
单位盖章：		单位盖章：	

Target Customer Groups

New Energy

- Upstream: tabs, tab glues, membrane electrodes, thin flim manufacturers

ZACROS 藤森工業企業集団 SINOHYKEY

- Midstream: integrators of lithium battery manufacturing/ testing

EHOLLY 易鴻智能 Hymson 海目星激光

- Terminals: Lithium battery manufacturing/ testing sectors

LG Chem CATL 宁德时代

Electronics Components

- Detection Integrated Equipment Manufacturer

TOPLAB.AI

- Precision Electronics Manufacturer

DSBJ 东山精密 huami

LUXSHARE ICT

Consumer Electronics

- Mobile Phone Screen Manufacturer

HUAWEI 荣耀 honor

- Optical Inspection Equipment Manufacturer/Integrator

微亿智造 MICRO-INTELLIGENCE

LUSTER 凌云光

Laser Processing

- Laser Processing Equipment Manufacturer

大族激光 HAN'S LASER TRUMPF Hymson

- Laser Processing & Inspection Equipment Integrator

VIPERSEN

- Automotive Industry Terminals

TESLA 蔚来 NIO

Summary of The Project Advantages

Leading optical technology

- ✓ Industry-leading 2um axial resolution;
- ✓ Breaks through traditional 2-3mm limitations, achieving 6mm deepth imaging;
- ✓ Possesses visual system-level capabilities for **complete solution delivery.**

Solution that reduces costs by 75%

- ✓ Compared to competitors' million-level systems, our costs can be reducced to a hundred-thousand level;
- ✓ Integrated system, compact size, easy to integrate, cost-effective!
- ✓ Delivers higher performance while offering more **economical solutions.**

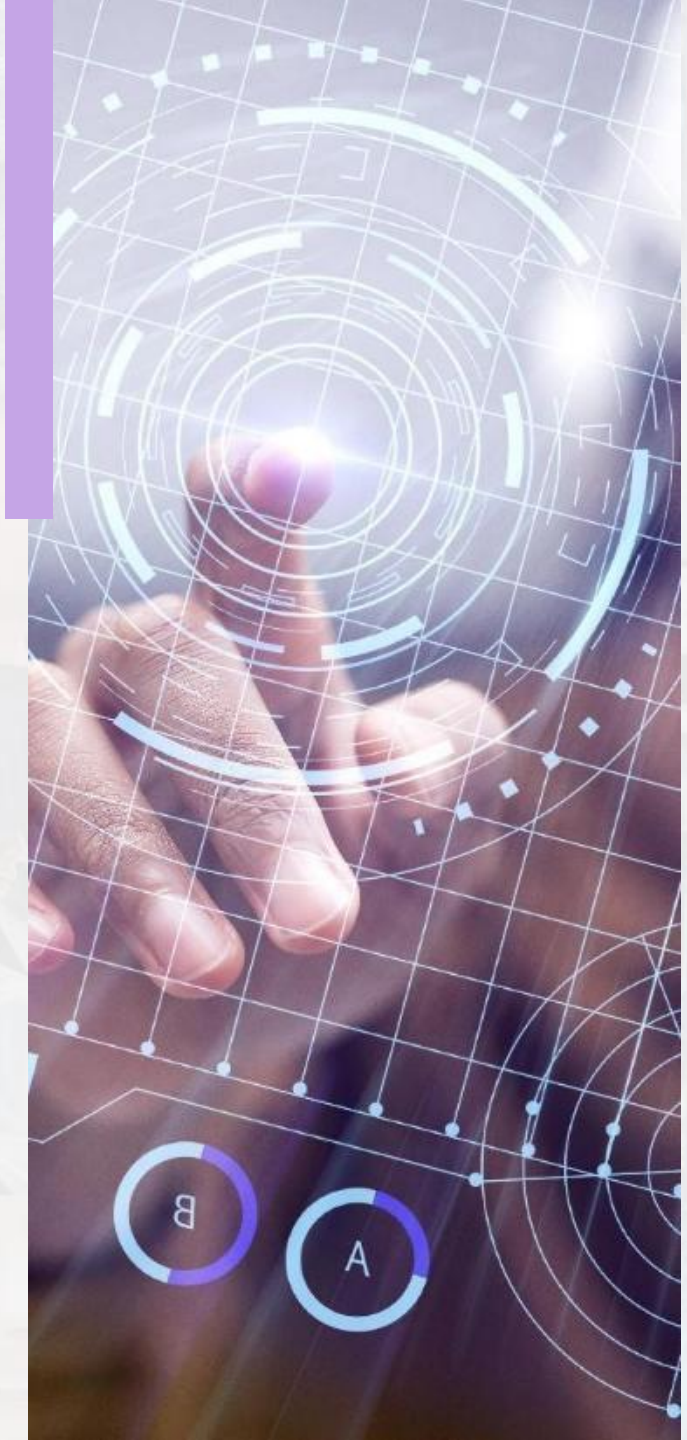
Cutting-edge industry insights

- ✓ A pioneer **in advanced industrial OCT inspection;**
- ✓ First to successfully deploy multiple OCT systems in industrial production lines;
- ✓ Over 10 years of experience with **profound industry demand insights;.**

High-quality customer base

- ✓ Established long-term cooperation with several renowned power lithium battery companies, forming stable strategic partnerships;
- ✓ Recognized and highly praised by premium clients such as **Huawei, Tencent,** and **ZTE.**

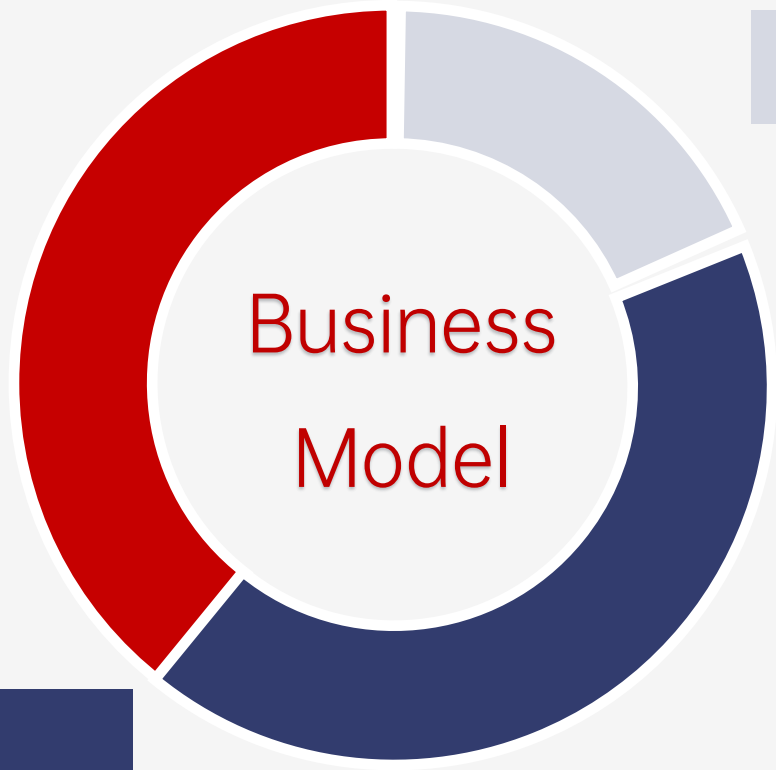
03 Business Model



Business Model

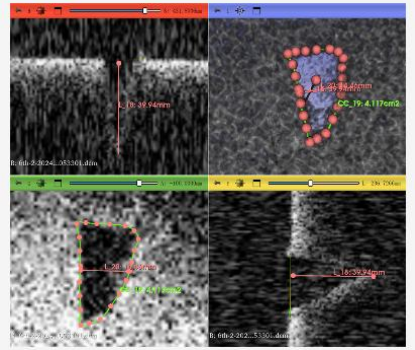
40% OCT Standard System

- Portable OCT system, OCT laser source and other core devices;
- Cooperate with domestic upstream and downstream OCT and well-known scientific research institutions (Hong Kong Institute of Applied Sciences, Beijing Institute of Technology) to develop the OCT module and system



20% Innovative Technical Services

- **Technical testing service,** showing the advantages of OCT technology and the actual detection effect, and promoting new technologies.
- **Self-developed image processing algorithm,** providing OCT images and data annotation.
- **Industry-grade hardware integration services and software secondary development** to adapt to specific application scenarios.
- **Online and offline operation training** to help customers succeed.



40% Industry Scheme

- Focus on lithium battery/hydrogen energy, laser processing, consumer electronics, etc., directly hit the demand of first-line industries, and provide testing solutions for automation industries.
- It includes hardware system adapted to the detection environment and self-developed software of Viewsitec, which realizes multi-scene and multi-function automatic identification.
- Viewsitec self-developed software: automatically captures image, judge the state of the tested sample, and automatically give the judgment result of NG and OK.

Business Promotion Plan
-taking the lithium battery industry as an example

OCT module/system/software scheme

Upstream manufacturer

Complete OCT imaging system

Upstream of lithium battery/hydrogen battery
-manufacturers of tab, tab glue, membrane electrode and film.

LUSHAN 鹿山 XINLUN 成就未来 新纶新材 ZACROS 藤森工業企業集団 SINOHYKEY

Direct selling terminal

Off-line & On-line Inspection Industry Scheme

Manufacturing/testing department of lithium battery manufacturer.

CATL 宁德时代 Panasonic LG Chem FARASIS 孚能科技

Industry generalization scheme;
Establish an industry brand

Integrator joint development

OCT module/algorithm

Joint development customization
On-line detection scheme

Lithium battery manufacturing/testing integrator.

大族激光 HAN'S LASER Hymson 海目星激光 EHOLLY 易鸿智能

High-speed, extensive, and automatic detection solution

Lithium battery manufacturing/testing sector.

CATL 宁德时代 Panasonic LG Chem FARASIS 孚能科技

full coverage of customer groups
across the entire industry chain

Operation Status

Total order amount
4+ million RMB

Total number of customers delivered
85+

Total number of customers(established contacts)
1000+

Industry	Potential Customers	Application	Project Progress	Project Amount
New Energy	• A leading enterprise of flexible battery • A manufacturer of hydrogen proton membrane head • A battery processing equipment manufacturer	Detection of tab of flexible battery Thin film thickness measurement of battery shell Battery film thickness detection Proton membrane adhesion detection	• 1 contract in progress. • 2 technical tests in progress.	2+ million RMB
Consumer Electronics	• 2 head mobile phone companies	Mobile phone screen detection Adhesion detection of plastic parts	• 1 technical test completed, and customer's internal evaluation in progress.	1+ million RMB
Electronics Components	• A smart integrated solutions provider	Flexible circuit board inspection	• Preliminary testing completed. • Contract in progress, and is expected to be promoted in the industry.	2+ million RMB
Semiconductor	• A materials research institute	Semiconductor material layer inspection	• Preliminary testing completed, and internal evaluation in progress.	500,000+ RMB

Market Clients

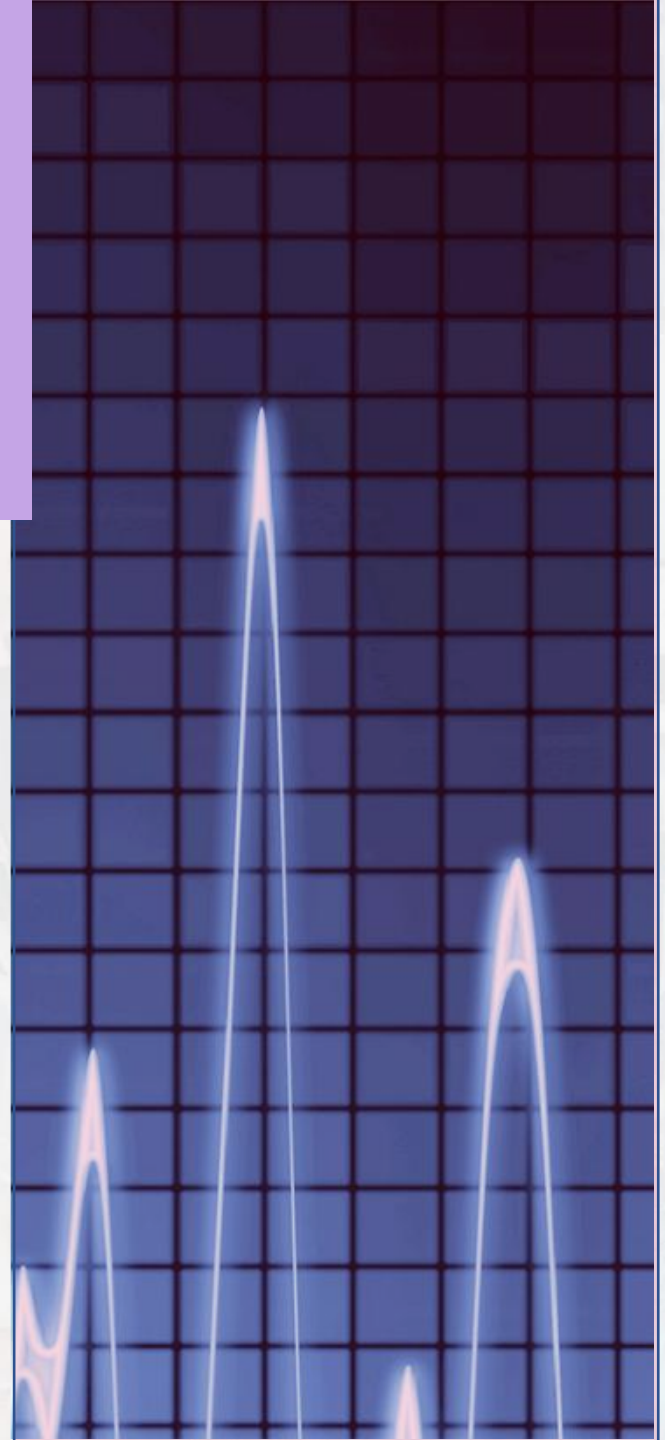
-trust built on accumulated professional expertise and extensive experience

Viewsitec 友思特

HUAWEI
ZTE中兴
OFILM 欧菲光
LG新能源
Tencent 腾讯
晶品 JING PIN
中国兵器工业集团公司 CHINA NORTH INDUSTRIES GROUP CORPORATION
中国计量科学研究院 National Institute of Metrology, China
Endress+Hauser People for Process Automation
中科院长春光机所
ZETOP
IYASAKA 弥荣（北京）交通科技有限公司
清華大學 Tsinghua University
南京大學 NANJING UNIVERSITY
Raytron 睿创微纳
FOXCONN 富士康科技集团
華南理工大學 South China University of Technology
JIR 久之洋 JIUZHIYANG INFRARED
Dowell PHOTONICS

Viewsitec has been included in the supplier directories of **over 400 companies**

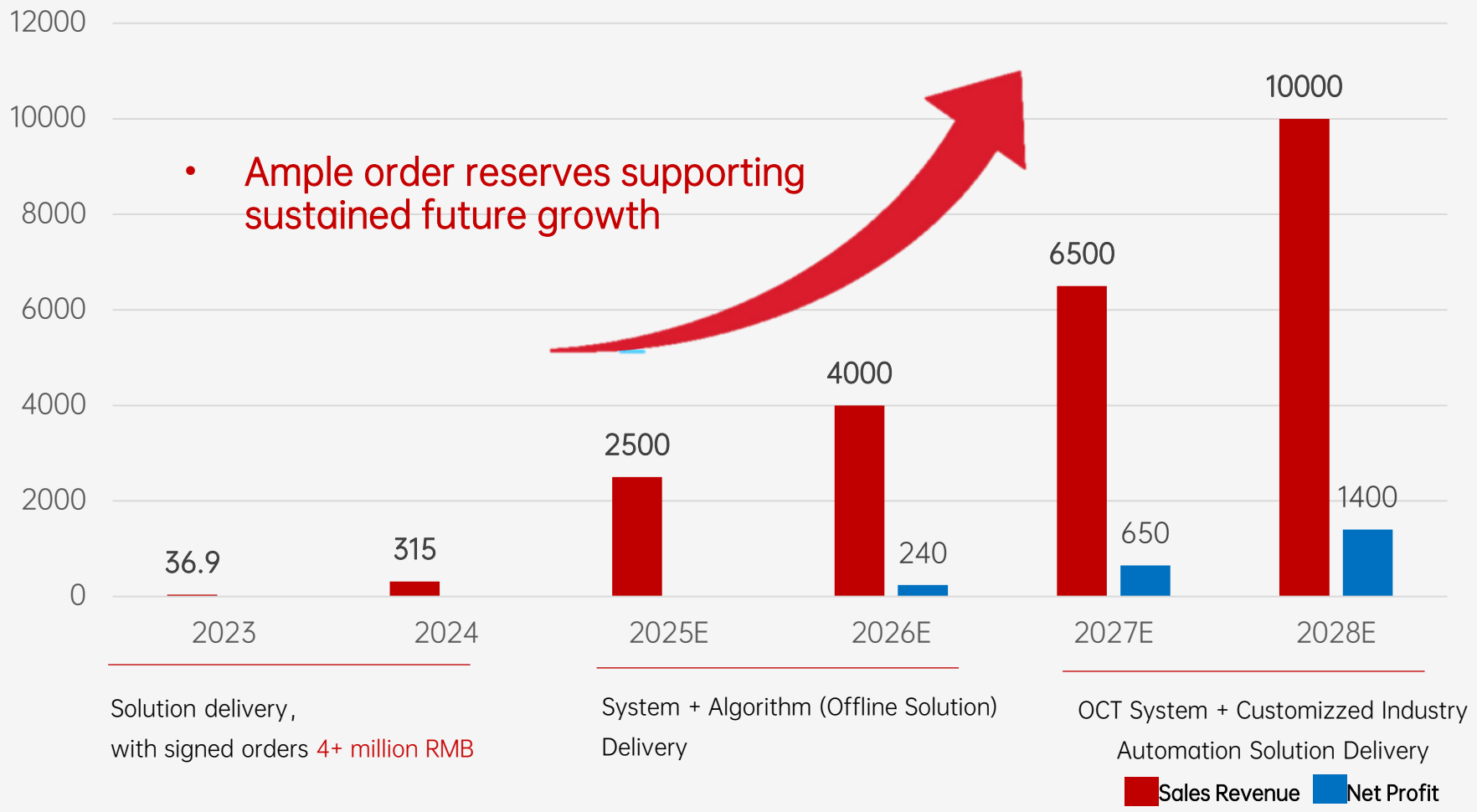
04 Development Plan



Financial Status
-predictable sustainable growth

Expected to achieve returns within 3 years, with a conservvative net profit forecast of over 14 million RMB within 5 years.

Unit: 10-thousand (RMB)

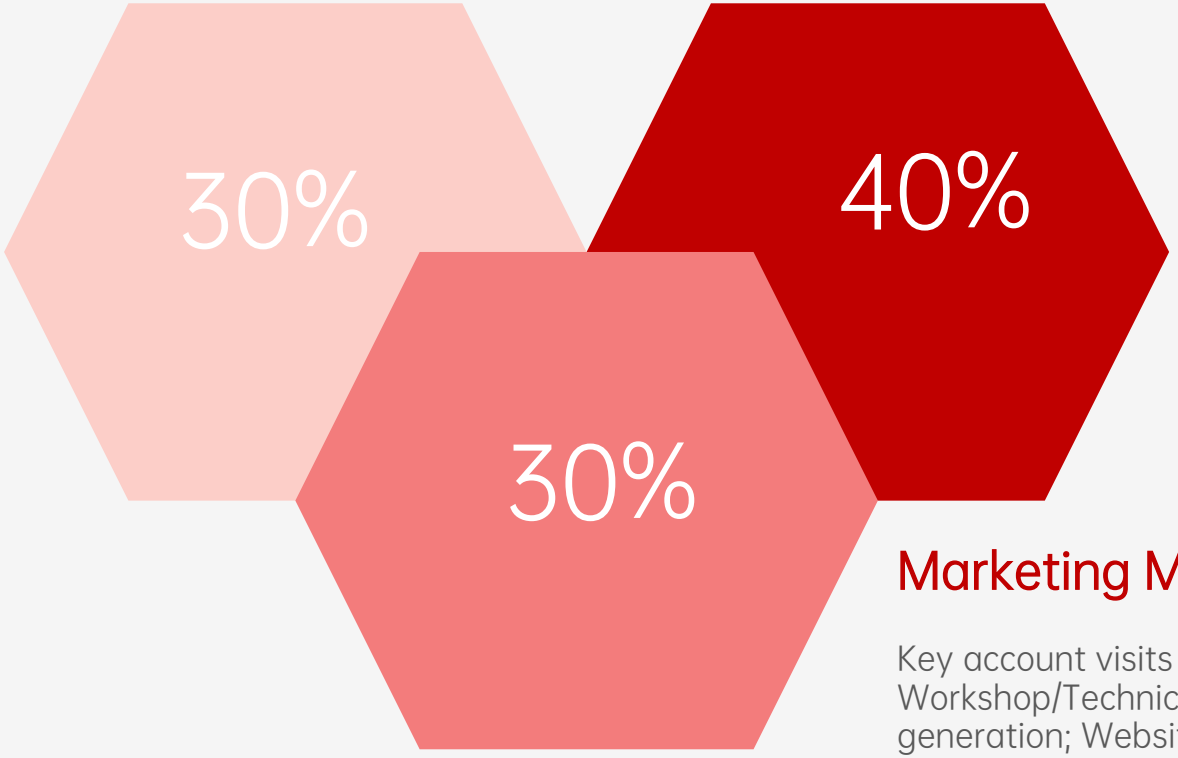


Financing Programs

This round aims to raise a total of
12 million yuan, representing 10% equity.

Team Expansion

Tech team expansion: +20;
Sales team expansion: +3-5;
Total staff after expansion: 40.



Product R&D

Hardware development,;
Hardware laboratory construction;
Solution construction.

Marketing Management

Key account visits and maintenance;
Workshop/Technical Exchange Day lead generation; Website operations and SEM;
Event marketing;
B2B and E-commerce marketing;
Content marketing, etc.

Growth Potential and Strategies

Create a well-known innovative brand of Viewsitec visual inspection!

Customized solution provider

2024-2025

- Mature customized solution provider
- Algorithm base on integrated hardware and self-developed software
- Add Yost value (testing/training/project integration/software development)

Standardized industry solution provider

2026-2027

- Deliver more standardized and sophisticated industry-level solutions.
- Industry solution distribution (60-70%) combined with integrated research and development (30-40%)
- Precision industry focus (lithium battery/new energy/automobile)
- Know-how with mature Viewsitec industry and application.

Viewsitec custom innovation brand

After 2028

The standardization/productization R&D mode based on YOUSITE's self-research

Have a professional R&D team and R&D resources

- Self-developed industry-class full range of visual inspection products
- Export more leading industry-level highlights with sales and research
- Industry Viewsitec brand

Insight into intangible perception, unbounded touch, without seeing the future of wisdom!

Viewsitec
友思特

Insight into intangible perception and unbounded touch, without seeing the future of wisdom!

Guangzhou viewsitec technology co., ltd
viewsitec.com