

**Security Through Agentic Intelligence** 

#### WHAT IS THE PROBLEM?

- Security teams drown in vulnerability reports from diverse client deployments.
- Strict compliance timelines force hasty analysis and costly remediation errors.
- Most vulnerabilities remain unresolved and gradually expand the attack surface of organizations.

# VULNERABILITY MANAGEMENT A CRISIS OF SCALE

Enterprise security teams are overwhelmed by an unprecedented volume of vulnerabilities that far exceeds remediation capacity.

40,000+

NEWLY IDENTIFIED CVES
JUST IN 2024

Cyber threats multiply daily, overwhelming traditional manual processes for risk assessment and response coordination.

Source: cve.org

65 DAYS

AVERAGE MEAN TIME TO REMEDIATE A VULNERABILITY

Operational constraints and limited headcount extend exposure periods far beyond acceptable risk thresholds.

Source: <u>allaboutgrc</u>

45.4%

UNRESOLVED WITHIN A 12-MONTH PERIOD

Unaddressed vulnerabilities pile up faster than remediation efforts, exponentially increasing organizational attack surface.

Source: Edgescan 2025 vulnerability report

#### THE SOLUTION

An Al-first platform vertically integrated into your security team's workflow with 3 modules:

- Continuous Threat Modelling;
- Passive Environment Monitoring;
- Dynamic Discovery & Exploitation.

# CONTINUOUS THREAT MODELLING

Live, continuously updating threat model that integrates with the other models in order to:

- Constantly discover business-critical assets and attack pathways, assess impact and exploitation complexity;
- Summarize findings, generate reports and offer guidance;
- Create or update the risk profile of your business.

# PASSIVE ENVIRONMENT MONITORING;

Al-first aggregator with a dedicated vulnerability management platform that vertically integrates in your workflow to:

- Extract product-specific information from collaborative workspaces (such as Confluence);
- Collect and update issues from ticketing platforms (such as Jira) for vulnerability deduplication;
- Autonomously inspect code from container registries to statically validate vulnerabilities and update risk.

#### DYNAMIC DISCOVERY & EXPLOITATION

A two-step process meant to:

- Actively discover additional attack surface and expand entry points;
- Autonomously validate vulnerabilities and updating threat intelligence using agentic penetration testing;
- Create bespoke, detailed reports and offer guidance and protective measures.

## WHAT POWERS IT ALL? OUR CORTEX

A unified, continuously updating, client-specific intelligence context that persistently aids agents to focus on targeted, business-critical risks.

**Cortex** seamlessly integrates with all modules in order to keep your threat model up to date, as well as syncing your collaborative workspaces and ticketing platforms.

#### PRODUCT INTEGRATIONS

We offer a great variety of integrations in order to target every customer, from SMEs to complex enterprise environments with strict requirements.







# **MARKET VALIDATION**

>\$730 billion

software market size in 2024

11.3% CAGR

forecasted for 2025-2030

>61% on-premise

software deployment share in 2024

>\$183.9 billion

information security spending in 2024

>40,000

CVEs identified in 2024

~64 working days

average remediation time for a new vulnerability

# MARKET TARGETS

>\$183.9 billion

information security spending in 2024

40 early adopters

in the first year of business

\$1m ARR

with sustainable momentum

## **BUILT BY DOMAIN EXPERTS**

Enterprise security veterans with Al deployment and startup scaling experience, bringing both technical depth and execution capability.



**CEO**Robert Dobre in

Founding Engineer @ SF Standard



Security Research Engineer @ CertiK





CTO

Mihai Cioata in

Security Engineering Manager @ UiPath



CTO @ 3DLook, IOS







Head of Al

Tiberiu Baron in

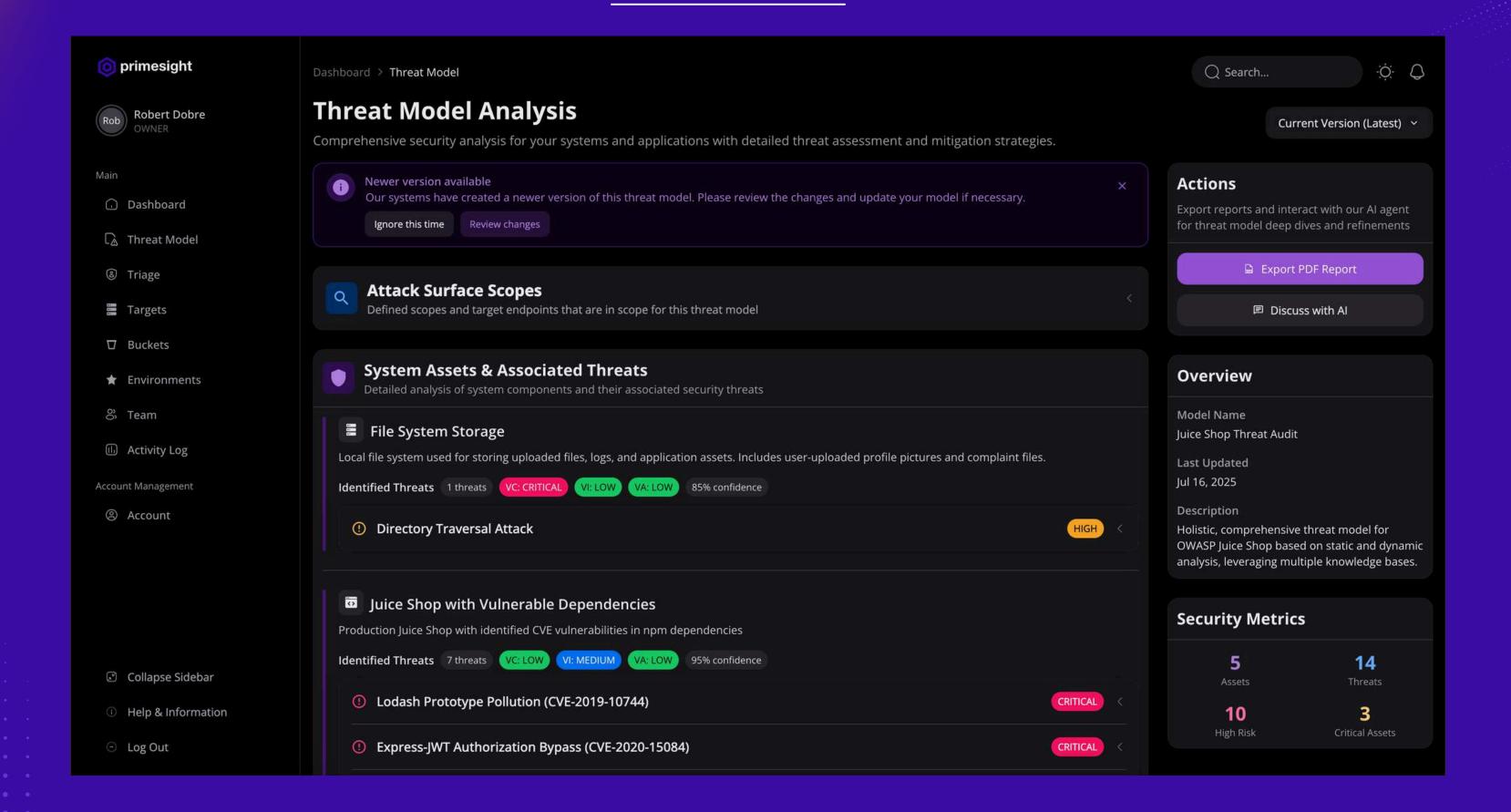
Senior Security Engineer @ UiPath



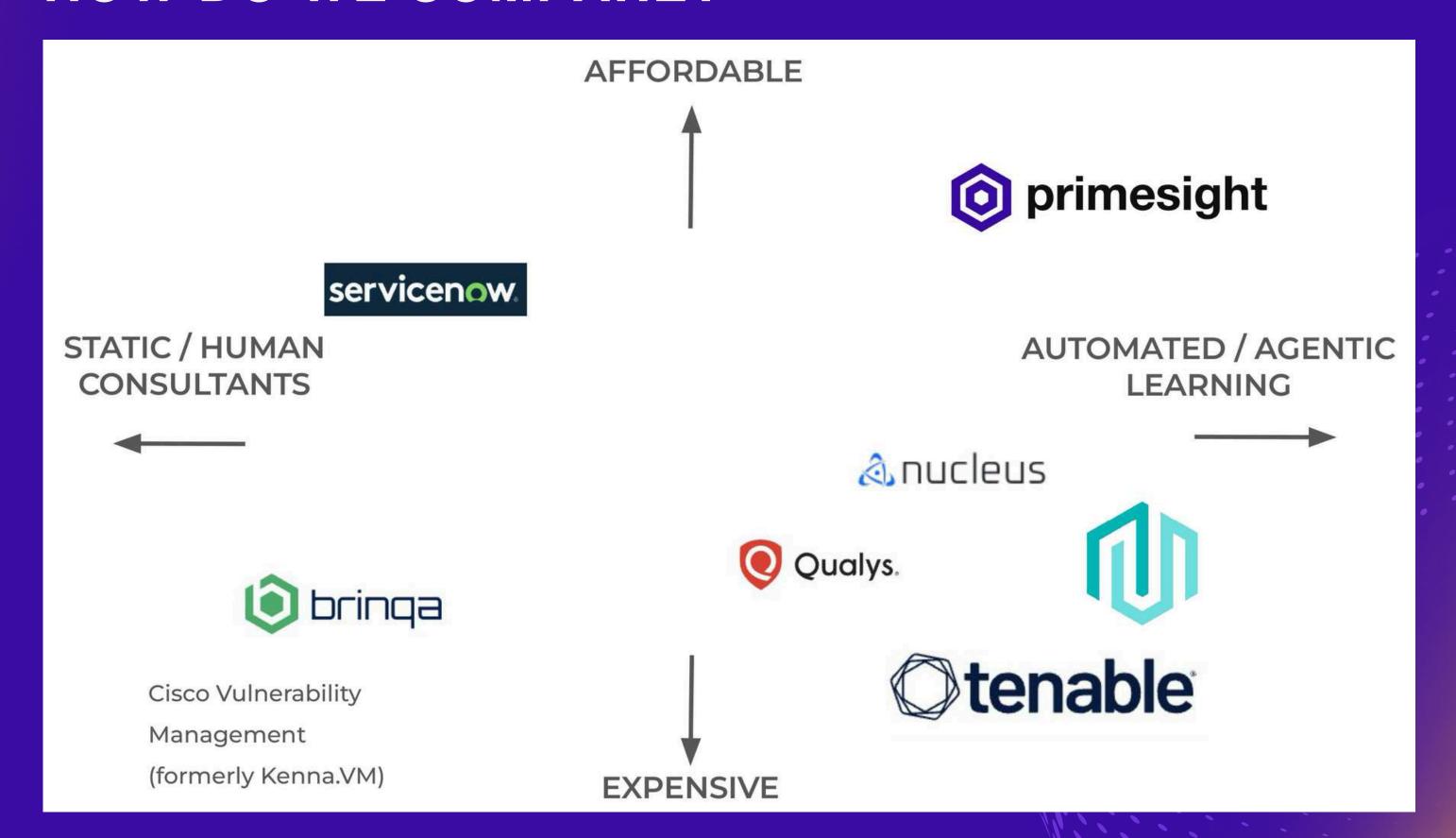
Tech Lead @ IOS



#### LET'S SEE THE MAGIC



## HOW DO WE COMPARE?



#### **BUSINESS MODEL - PASSIVE ENVIRONMENT MONITORING**

- \$2000/mo base to \$5000/mo enterprise
   (20% off/yr -> \$19,200/yr to \$48,000/yr);
- Annual expansion through additional product modules;
- Bespoke features and analytics for top customers;
- 86% gross margins with Al infrastructure costs declining yearly (o3 -> \$2/\$8 per 1m tokens).

#### **BUSINESS MODEL - DYNAMIC DISCOVERY & EXPLOITATION**

• On-demand, usage-based pricing:

medium sized target ~\$2,500 / run;

rolling cost for detected changes.

 Trained on testing any type of attack surface: applications, infrastructure, servers, mobile, etc.

Information is directly connected to our Cortex.

#### BUSINESS MODEL - CONTINUOUS THREAT MODEL

- Usage-based pricing for attack surfaces of any size starting from \$1,500/mo to \$4,500/mo.
- Vertically integrated with popular tools for recording of risks.
- Aimed towards the business team, keeping recommendations actionable and easy to understand.

#### **COMPETITIVE ADVANTAGES**

- Bespoke automated agentic assessment integrated in your workflow;
- Instant meaningful feedback integrated with your ticketing platform;
- Long-term product memory that improves;
- Zero learning curve;
- Founding team with proven enterprise security expertise;
- Cloud-based or on-premise, per-tenant deployment for strict compliance;
- Flexible, predetermined or usage-based pricing that makes sense.

# PRODUCT ROADMAP

- Fully automated triage with code analysis (GitHub/Gitlab);
- Complex vulnerability validation using automated scans;
- Rich integrations with popular SME solutions;
- Auditor Client Vendor secure messaging platform;
- Industry tailored compliance modules;
- Human-in-the-loop engineers for understaffed teams.