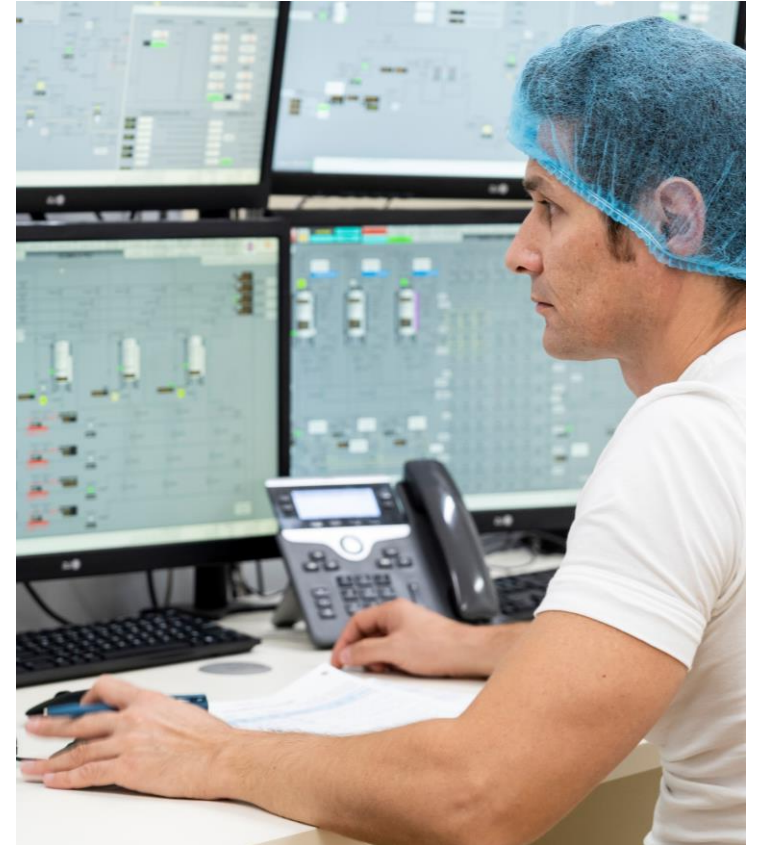


FOSS

ANALYTICS BEYOND MEASURE

FOSS COMPANY PRESENTATION 2025



ANALYTICS BEYOND MEASURE

OUR MISSION

We contribute to the sustainable use of our planet's agricultural resources and thus to the nutrition and health of the people of the world.

We innovate analytics beyond measure to empower our customers by improving quality and optimizing food and agricultural production.

A FAMILY-OWNED COMPANY BASED ON STRONG VALUES

FOSS

FIRST

because being first is motivating and rewarding

CUSTOMER

because the customer is the focus of everything we do

PEOPLE AND KNOWLEDGE

because FOSS is a company based on knowledge and employees working in collaboration

Based on our
strong purpose...

”

We innovate to empower our customers by improving quality and optimizing food and agricultural production.



... we pursue
real change...

Reflecting the needs of our **customers**. Utilizing deep **knowledge** and dedicated **people**. Being **first** with groundbreaking solutions.



... to help solve the grand
challenges of the world...





9.3 billion
people

By 2050 we will need to produce 60% more food to feed the people of the world.

FOSS' innovations can improve productivity through better usage of raw material and reduced energy consumption.



420.000
lives

An estimated 600 million – almost 1 in 10 people – fall ill after eating contaminated food each year, resulting in 420.000 deaths and the loss of 33 million healthy life years.

FOSS' innovations can increase food safety by improving fact-based insights with fingerprinting, adulteration and screening for mycotoxins.



1.3 billion
tonnes

Roughly one third of all the food produced in the world for human consumption every year is lost or wasted.

FOSS' innovations can help minimize waste in production with intelligent and data-driven efficiency.

A HISTORY OF PIONEERING INVENTIONS

FOSS



In 1956, Nils Foss identified the need for a portable moisture analyser

Fast, easy-to-use and dedicated, the Cera-Tester was the first FOSS innovation

Matching innovative technology to the demands of particular industries has been the foundation of FOSS ever since



1956

Foss Electric was founded by Nils Foss



1980

Bactoscan™



1963

ProMilk™



2003

MeatMaster™



2021

MycoFoss™



1999

WineScan™



2014

MilkoScreen™



2023

Micral™

ANALYTICS BEYOND MEASURE

INNOVATION DRIVES OUR GROWTH

FOSS

ANALYTICS BEYOND MEASURE



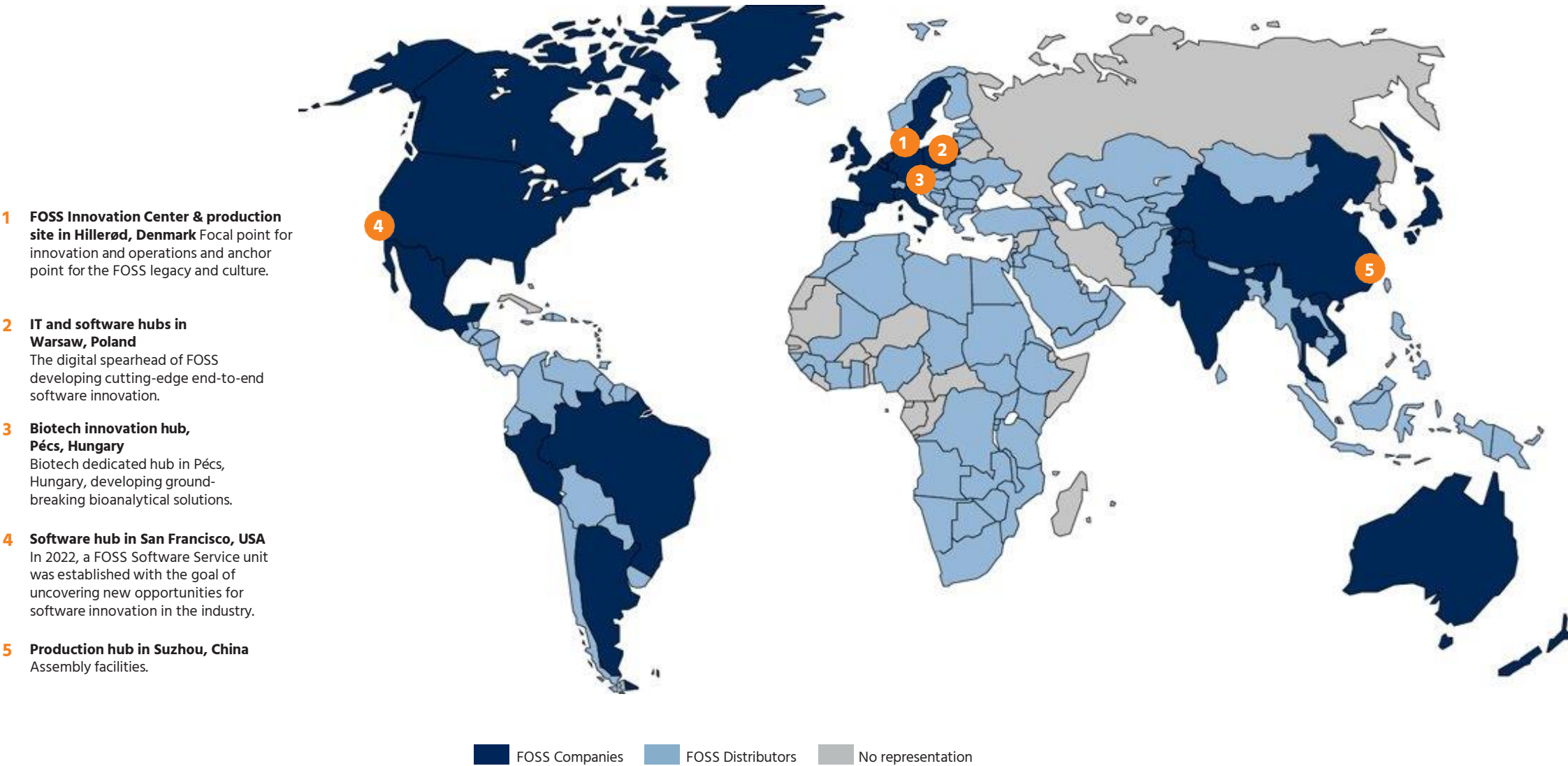
- Strive to bring the advantages of new technology to our customers first
- More than 10 % of turnover invested in R&D
- More than 350 highly skilled engineers and scientists in R&D
- Partnership with leading international universities
- Tightly woven network of technology partners
- Customer driven innovation

FOSS INNOVATION FACTS

- More than 100 patents
- More than 25 world first introductions
- First to integrate analysis directly in line

GLOBAL PRESENCE. GLOBAL IMPACT.

FOSS



ANALYTICS BEYOND MEASURE

INDUSTRY LEADING SOLUTIONS FOR INDUSTRY LEADING CUSTOMERS

FOSS

RAW MILK TESTING



DAIRY



GRAIN & OILSEED



WINE & BEER



MEAT



FEED & FORAGE



OTHER INDUSTRIES



LABORATORIES

ANALYTICS BEYOND MEASURE

INDUSTRY LEADING SOLUTIONS FOR INDUSTRY LEADING CUSTOMERS

FOSS

ANALYTICS BEYOND MEASURE

RAW MILK TESTING



DAIRY



GRAIN & OILSEED



WINE & BEER



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OTHER INDUSTRIES



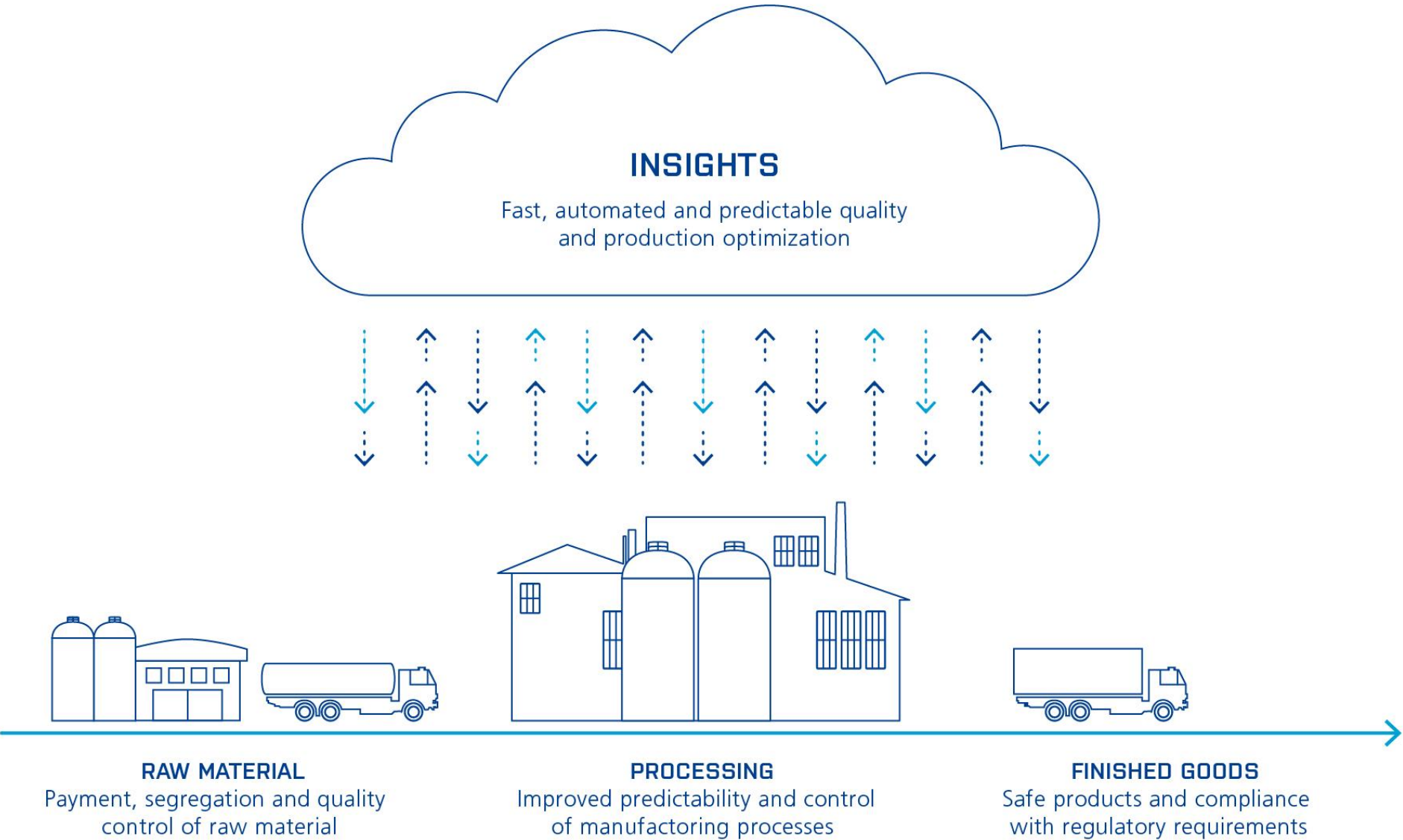
LABORATORIES



HOW FOSS EMPOWERS CUSTOMERS

FOSS

ANALYTICS BEYOND MEASURE



CORE TECHNOLOGIES

NIR

FT-IR

X-RAY

IMAGE ANALYSIS

FLOW CYTOMETRY

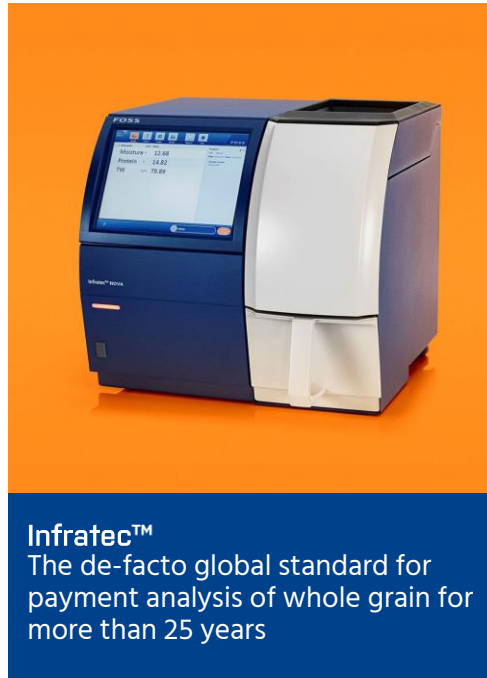
CHEMOMETRICS

LIBS



SETTING THE GLOBAL STANDARDS

FOSS



SETTING THE GLOBAL STANDARDS

FOSS



CombiFoss™
CombiFoss provides a market leading platform on which to base your milk-testing business



BactoScan™
The world's first (and leading) automated bacteriological milk analyser



MeatMaster™
The first X-ray based analytical solution to provide 100% control of meat

SETTING THE GLOBAL STANDARDS

FOSS

ANALYTICS BEYOND MEASURE



WineScan™ S02
The de-facto global standard in wine production



Kjeltec™ Systems
Market leading automated Kjeldahl solutions for more than 30 years



MycoSift™
The first ever mycotoxin testing solution to combine automation and speed in one

KEY FIGURES

FOSS

100%

A 100% family-owned
company – HQ in
Hilleroed, Denmark

99%

99% of turnover
outside Denmark

328_{mill.}

A turnover of 328
million EUR in 2023

AAA

AAA-rated
by D&B

>23%

EBITA of > 23%
of turnover

SERVICE & SUPPORT OFFERINGS

FOSS

The industry's best service coverage

>300 service engineers &
application specialists

operating from service sites in 28 countries.

The fastest on-site response time to ensure low
downtime for your solutions.

Highly skilled and certified support engineers,
ensuring that your solution is running at peak
performance for maximum productivity.



FOSS' ORGANIZATION

FOSS





FOSS signed the UN Global Compact in 2012 and follows the ten global principles

Our annual CSR report details our performance and goals in the areas of:

HUMAN RIGHTS
LABOUR
ENVIRONMENT
ANTI-CORRUPTION

FOSS AS A PARTNER MEANS

FOSS

AN INNOVATIVE PARTNER

We constantly invest in being first

A SAFE BUSINESS PARTNER

We focus on profitability, sustainability, productivity, safety, environment and animal welfare

A RELIABLE BUSINESS PARTNER

We ensure excellent quality, reliability and high service

THANK YOU