

COMPANY PROFILE



GLENS
GLOBAL INTELLIGENCE
LIMITED

INTELLIGENCE. TRUST. OPPORTUNITY.

Glens Global Intelligence transforms fragmented information into trusted intelligence, enabling investors, businesses, governments, and development partners to make informed decisions with confidence.



Message from the Founder



GLens Global Intelligence is here to bridge the gap between opportunity and action by reducing information asymmetry through trusted information, verified networks, and strategic partnerships.

Markets thrive when investors, businesses, governments, innovators, and development partners have access to credible information and trusted connections. That is why every opportunity, introduction, partnership, and engagement we facilitate is guided by integrity, trust, verification, and accountability.

Our mission is to connect capital, talent, and verified opportunities to enable informed decisions and create sustainable impact across Africa and globally.

Thank you for placing your trust in GLens. We look forward to building lasting partnerships that create meaningful impact.

Warm regards,
Margaret N. Murage, OGW
Founder and Chief Executive Officer
GLens Global Intelligence Limited

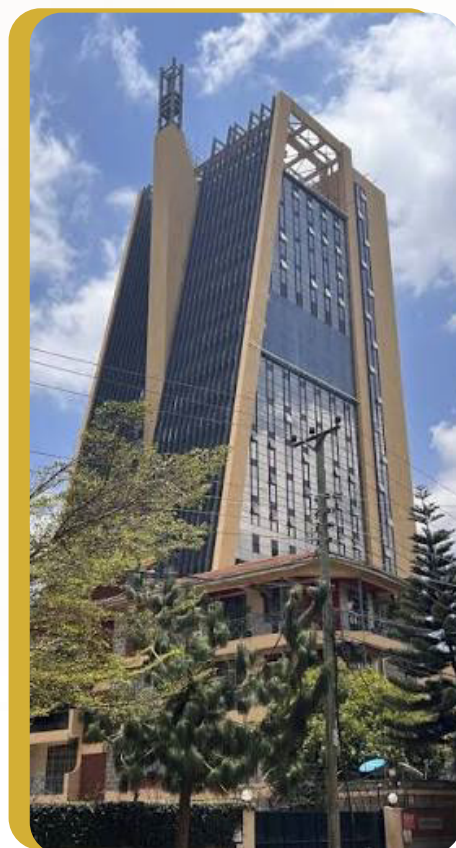


Executive Summary

GLens Global Intelligence Limited is a Sub-Saharan Africa-based intelligence and strategic advisory firm committed to reducing information asymmetry by connecting trusted information, capital, talent, and verified opportunities across Africa and globally. We partner with investors, businesses, governments, development partners, and innovators by providing strategic intelligence, due diligence, ecosystem mapping, investment facilitation, and trusted partnerships that enable informed decisions and sustainable growth.

Beyond intelligence, GLens develops and connects Africa's talent through recruitment, leadership development, fellowships, and innovation platforms, while supporting entrepreneurs and institutions to access capital, strategic networks, and growth opportunities.

Our integrated ecosystem brings together intelligence, talent, capital, innovation, and strategic partnerships under one trusted platform, guided by the principles of Trust, Integrity, Verification, and Accountability.





Corporate philosophy

Vision

To build Africa's most trusted ecosystem for investment, talent development, and project execution.

Mission

To bridge investors, businesses, and skilled talent through trusted advisory, verification, and strategic partnerships.

Core Values

- **Trust:** every relationship is built on transparency and follow-through.
- **Accountability:** GSPEC stands behind the opportunities and people it introduces.
- **Verification :** no opportunity, partner, or hire reaches a client unscreened.
- **Partnership:** GSPEC works alongside clients through the full lifecycle, not just the introduction.
- **Excellence** consistent, high-quality advisory, monitoring, and reporting standards.

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Who We Serve



- **Diaspora Communities** – Investing and building across Africa.
- **Investors & Family Offices** – Verified opportunities and strategic intelligence.
- **Businesses & Corporates** – Growth, partnerships, and market expansion.
- **Startups & Entrepreneurs** – Incubation, venture support, and capital access.
- **Global Talent & Fellowship Partners** – Talent identification, leadership, and exchange programmes.
- **Governments & Development Partners** – Research, strategic advisory, and ecosystem development.



Why Choose GSpec

GSPEC is built around a single principle: every introduction whether capital, talent, or a project should be verified, monitored, and accountable.



Verified Network

Every opportunity, partner, and project passes through GSpec's due diligence process before it reaches a client.



End-to-End Support

GSPEC stays engaged through the full lifecycle of an investment or project from sourcing through execution monitoring not just the introduction.



Local Expertise, Global Reach

Deep on-the-ground presence in Kenya paired with dedicated advisory support for diaspora and international clients.



Multi-Sector Capability

Coverage spanning investment, talent, project execution, and venture incubation under one accountable partner.



Transparent Reporting

Milestone tracking, budget reviews, and photo/video progress updates keep clients informed at every stage.



Talent-to-Opportunity Pipeline

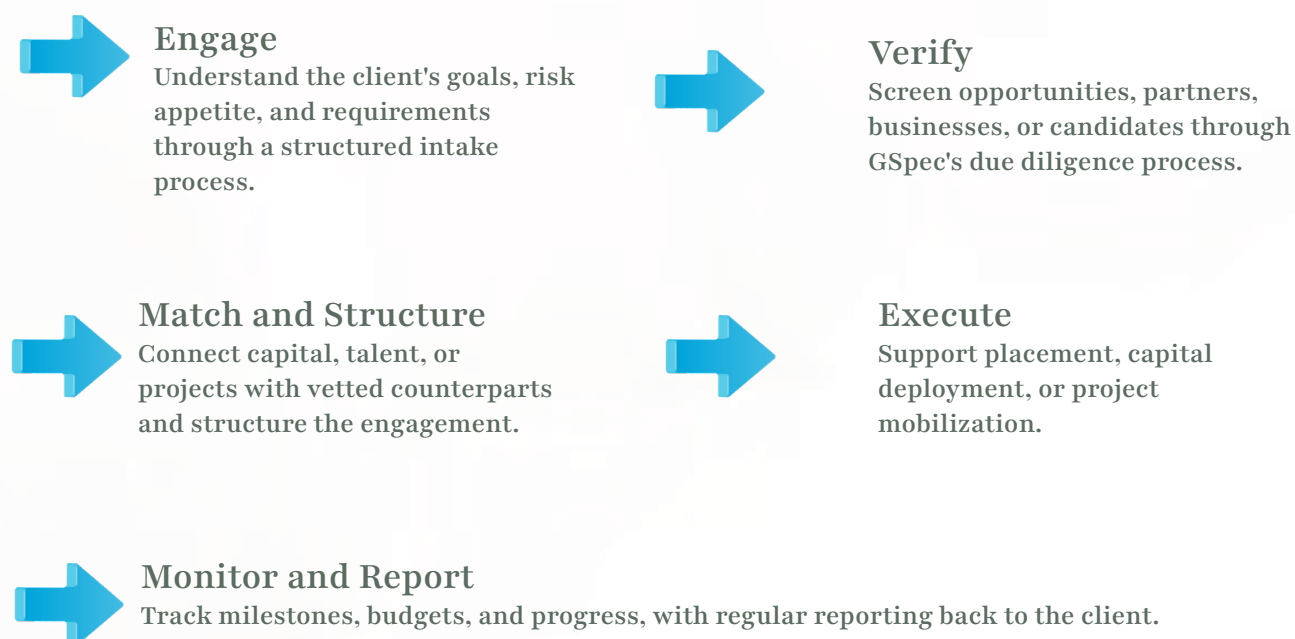
A dedicated talent development arm feeds vetted, skilled professionals into the same ecosystem GSpec builds for investors and businesses.





Our Approach

GSPEC follows a consistent five-step process across every service line, ensuring clients receive the same standard of diligence and follow-through regardless of whether the engagement is an investment, a placement, or a project.





Core Service Pillars

GSPEC delivers six integrated service pillars that connect capital, talent, and verified opportunities across Africa from initial matching through execution and impact reporting.

1. Investment and Capital Matching.
2. Advisory and Wealth Support.
3. Due Diligence and Verification Services.
4. Project Monitoring, Execution and Impact.
5. Talent Development and Recruitment Consulting.
6. Incubation and Venture Support.



1. Investment & Capital Matching

GSPEC matches investors with vetted opportunities across sectors, providing capital structuring, project sourcing, and advisory support from introduction through close.

Opportunity Categories

- Startups and SMEs.
- Real estate projects.
- Agriculture ventures.
- Diaspora opportunities.
- Infrastructure and impact projects.

Revenue Model

- Fixed placement fee.
- 2–5% success fee on capital raised.
- Advisory retainer fees.

Example: Investment raised of KES 5,000,000 at a 3% success fee generates a GSPEC fee of KES 150,000.



2. Advisory and Wealth Support

For diaspora clients and investors who need trusted, on-the-ground representation in Kenya.

Services

- Investment advisory.
- Portfolio planning.
- Opportunity sourcing.
- Risk assessment.
- Financial guidance.
- Project structuring.

Use case: A diaspora client wants to invest in Kenya but lacks trusted local support. GSPEC provides vetted opportunities, advisory support, monitoring and reporting, and execution follow-up.

3. Due Diligence and Verification Services

Positioning: Verified. Screened. Accountable.

Services

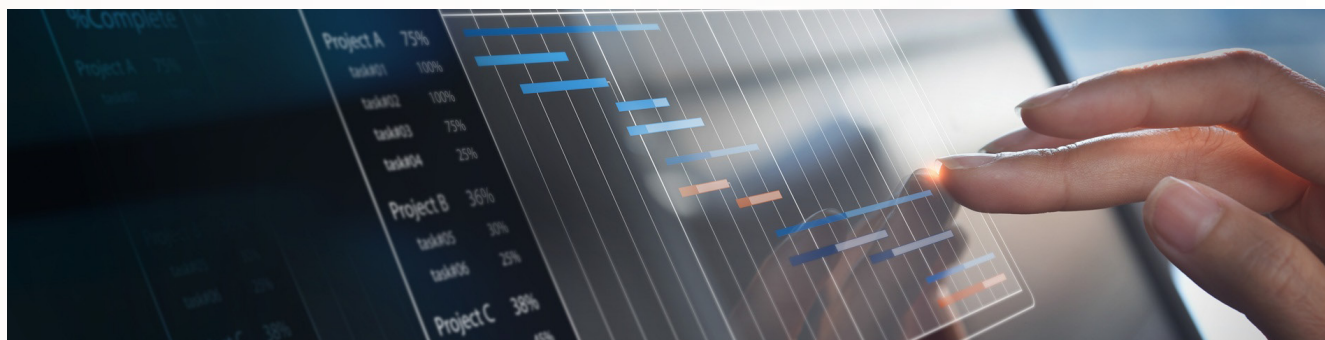
- Business verification.
- Partner verification.
- Property and project validation.
- Background checks.
- Investment risk assessments.
- Site verification.



Core Service Pillars

4. Project Monitoring, Execution & Impact

GSPEC oversees projects from screening through delivery, ensuring accountability and measurable impact across priority sectors.



Monitoring & Execution Services

- Site inspections.
- Milestone tracking.
- Budget reviews.
- Progress reports.
- Photo/video updates.
- Accountability monitoring.

Priority Sectors

- Agriculture.
- Education.
- Technology.
- Interior designs.
- Housing.
- Youth employment.
- Infrastructure.
- Healthcare.
- Community development.

GSPEC's Role

- Project screening and due diligence.
- Monitoring and evaluation.
- Funding connections.
- Impact reporting.





5. Talent Development & Recruitment Consulting

GSPEC identifies and nurtures high-potential talent, then connects that talent to companies, investors, mentors, incubators, and global opportunities.

Recruitment Services:

Companies approach GSPEC for:

- Finance professionals.
- Engineers.
- Developers.
- Project managers.
- Specialized labor.
- Executive talent.

Talent Development Programs

- Coding and technology programs.
- Leadership programs.
- Skills competitions.
- Talent discovery initiatives.
- Professional development tracks.
- Fellowship and scholarship pathways.

Examples

- Coding challenges and innovation competitions.
- Entrepreneurship boot camps.
- Talent acceleration programs.

Placed With

- Large companies.
- Startups.
- NGOs.
- Multinational organizations.

Revenue Model

- Recruitment and placement fees.
- Retainer agreements.
- Executive search fees.

6. Incubation & Venture Support

GSPEC supports early-stage ventures in becoming investor-ready, providing structured guidance from planning through growth.

Services

- Business plans.
- Financial modeling.
- Investor readiness.
- Pitch support.
- Mentorship.
- Growth strategy.

Revenue Model

- Consulting fees.
- Membership plans.
- Equity participation in selected ventures.



Business Model at a Glance

GSPEC generates revenue through a mix of transaction-based fees, retainers, and equity participation across its six service pillars

Service Pillar	Revenue Model
Investment and Capital Matching	Fixed placement fee · 2–5% success fee · advisory retainer.
Advisory and Wealth Support	Advisory and retainer fees.
Due Diligence and Verification	Service fees per verification engagement.
Project Monitoring & Execution	Monitoring and reporting fees.
Talent Development and Recruitment	Recruitment, placement, retainer, and executive search fees.
Incubation and Venture Support	Consulting fees · membership plans · selected equity participation.

Whether you're an investor seeking verified opportunities in Kenya, a business looking for trusted talent, or an entrepreneur ready to scale, GSPEC is your partner from first introduction through execution.

Reach out today to schedule a consultation and discover how our verified network, hands-on monitoring, and end-to-end support can turn your next opportunity into a lasting success.



CONTACTS

Glens Global Intelligence transforms fragmented information into trusted intelligence, enabling investors, businesses, governments, and development partners to make informed decisions with confidence.

We welcome investors, businesses, and talent ready to build trusted, verified opportunities across Africa.

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