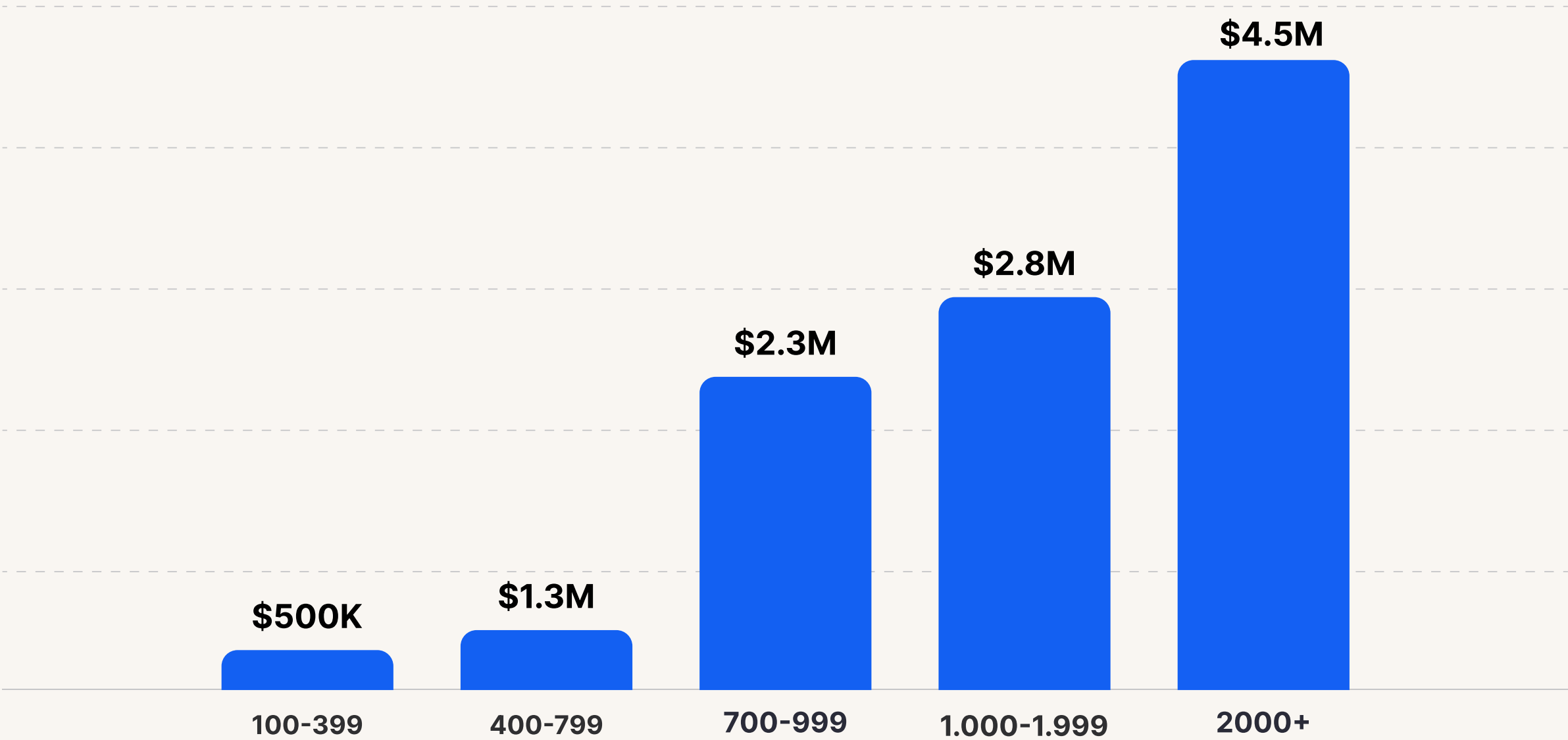




A platform for companies to manage spending
and optimize company expenses

An average company of 1K employees **wastes \$2.5M**

On pricey SaaS tools and unused licenses



Average wasted SaaS spend by company size

And **\$340K** and almost **2K hours** annually

On manual expense management

20 min

to complete one expense report

19%

of the reports contain errors

\$58

avg cost of processing of it

\$52

more to correct the errors


We cut SaaS costs by 39%


Track usage and spend by teams & tools


Set renewal monitoring and alerts


Negotiate better pricing


Manage SaaS procurement



Insights


Virtual Cards


Procurement


Applications


Users


Integrations

Action

Request form has been submitted

Condition

If these conditions are true...

Request category

is

New purchase

and

Expected price

is greater than

\$5,000

Require approval by

Alex Garcia

+ Add Condition

Action

Approve request

Applications

320

Applications

692 / 720

Active users

18

Underutilized licenses

All

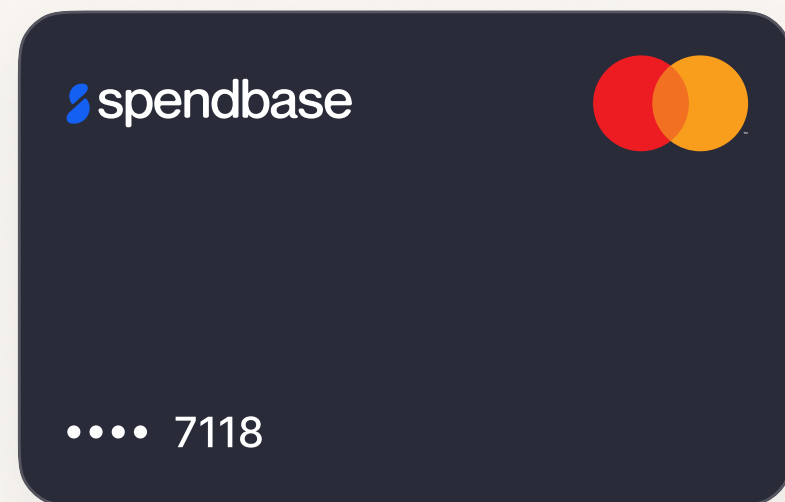
Paid

Free

Q Search

Department: All

Application	Owner	Department	Licenses	Users	Last used	Annual cost	Renewal
<div>HubSpot</div> <div>-90%</div>	AG Alex Garcia	Sales	15	15	Yesterday	\$17,880	19 Nov 1 day left
<div>GitHub</div>	AG Alex Garcia	Development	120	150	2 days ago	\$30,240	27 Nov 9 days left
<div>Miro</div> <div>-20%</div>	AG Alex Garcia	Produ...	100	329	14 days ago	\$24,000	29 Nov 11 days left
<div>Notion</div> <div>-20%</div>	AG Alex Garcia	Product Ma...	50	411	2 days ago	\$10,800	5 Dec
<div>Slack</div> <div>-25%</div>	AG Alex Garcia	Core	500	1,000	Today	\$90,000	12 Dec



Soon

Vendor	Date	Account	Status	Total
D DUTCHUNCLE T...	Apr 18	•• 7118	Failed	\$390.00
C Chatgpt Subscri...	Apr 11	•• 7118	Paid	\$20.00
L Linkedhelper	Apr 5	•• 7118	Paid	\$15.00
A Airbnb	Mar 1	•• 5299	Paid	\$278.00
T Turkish Airlines	Mar 1	•• 5299	Paid	\$1,200.00

Virtual banking

\$100M in transactions volume already committed from our customers

- We cover the US, EEA & the UK
- Cashback for all purchases
- Custom spending rules and automated expense reports

For Finance teams

Benchmark software spend



Gets the best SaaS prices



Controls expenses



For IT teams

Unveil Shadow IT



Track all the stack in one place



Spot unused licenses



Customers

300

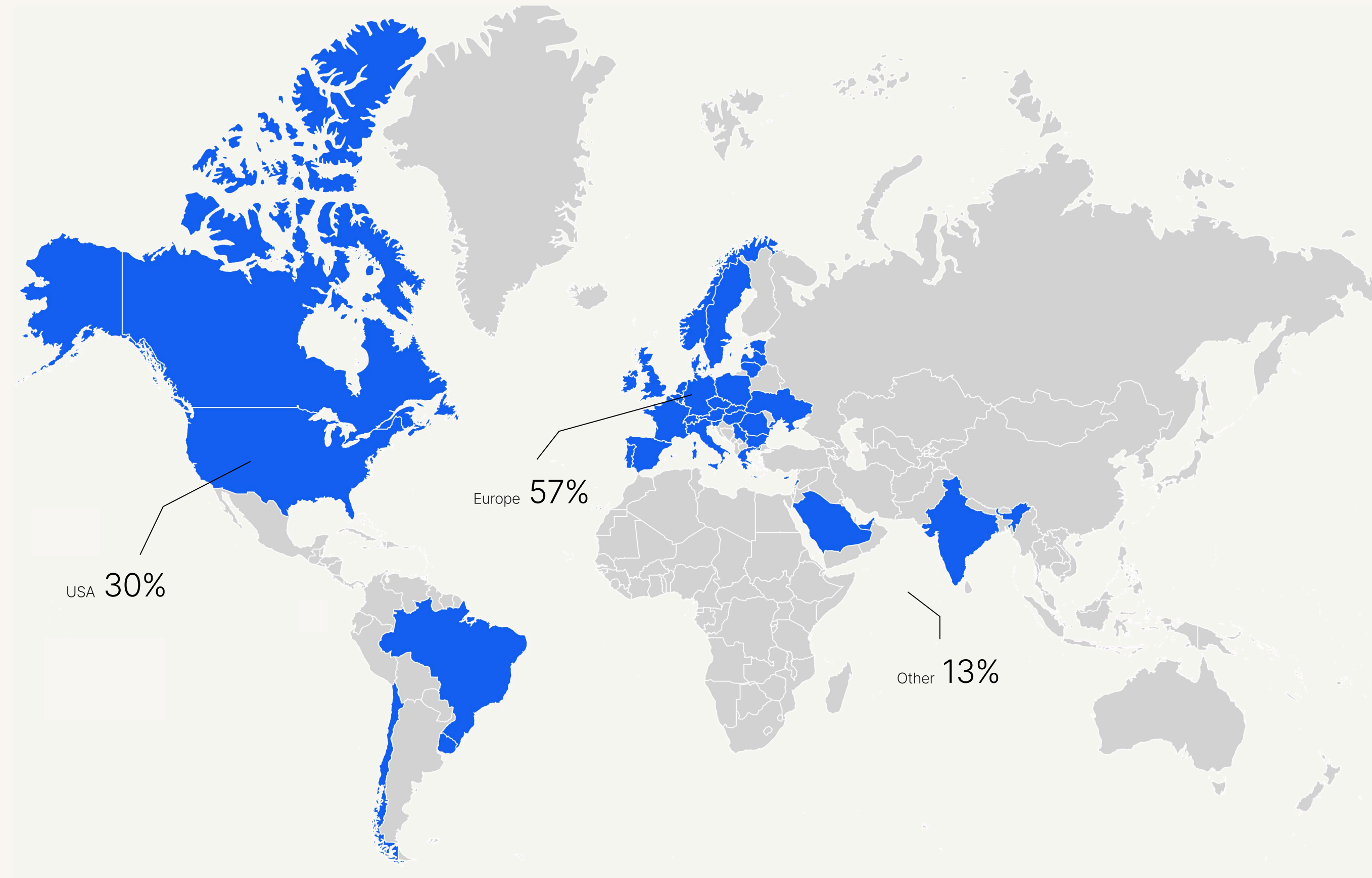
Companies

1%

Yearly churn

41

Countries



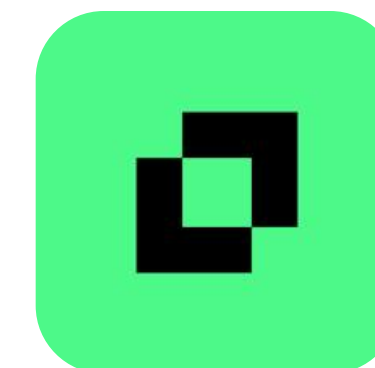
MacPaw



Thredd



Preply



Solidgate



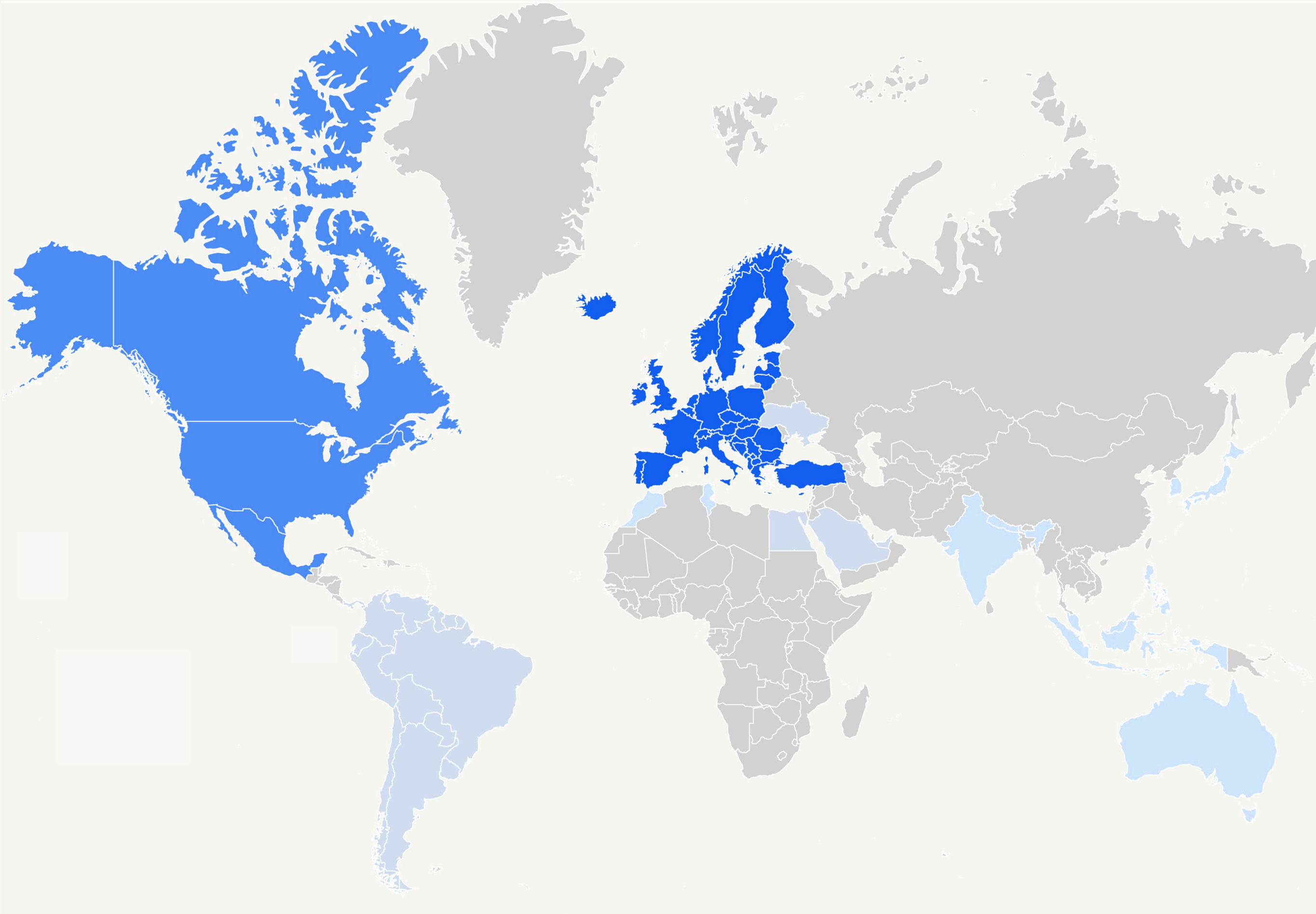
Salesfive

Blitzscaling

In just 2 years, we bootstrapped from 0 to 41 countries. With the economy of scale, it takes less and less resources to scale into new regions.

It takes around \$1 million to launch a card program in one region for a typical Fintech startup. Our cost per new region is around \$100k and less.

With investments, we can scale to the majority of countries worldwide by the end of 2027.



2024 2025 2026 2027

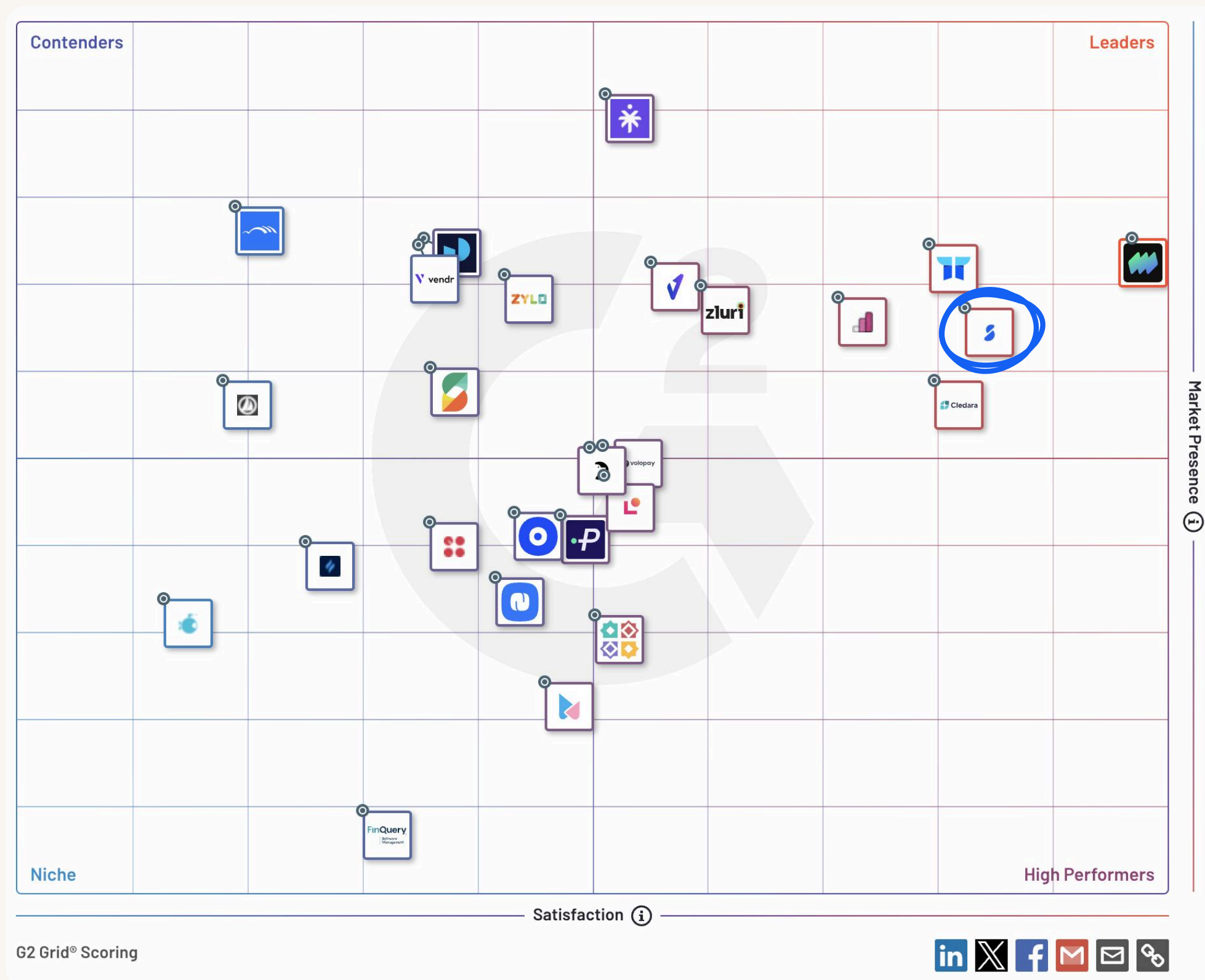
Competitive advantage

	Spendbase	Vendr	Brex	TorriHQ	Navan
Geo	Europe, Americas, Asia	USA, New Zealand, Europe	USA & Asia	USA & Israel	United States of America
Target	Startups & Mid-sized companies	Startups & Mid-sized & Enterprises	Startups & Mid-sized & Enterprises	Startups & Enterprises	Mid-sized companies
SaaS management	✓	✓	✗	✓	✗
Vendor management	✓	✓	✗	✗	✗
Spending management	✓	✓	✓	✗	✓
SaaS cost reduction	✓	✗	✗	✓	✗
Virtual cards	✓	✗	✓	✗	✓
Annual pricing	Free	\$40-120K	\$0-36K	\$20-40K	~\$25/business trip

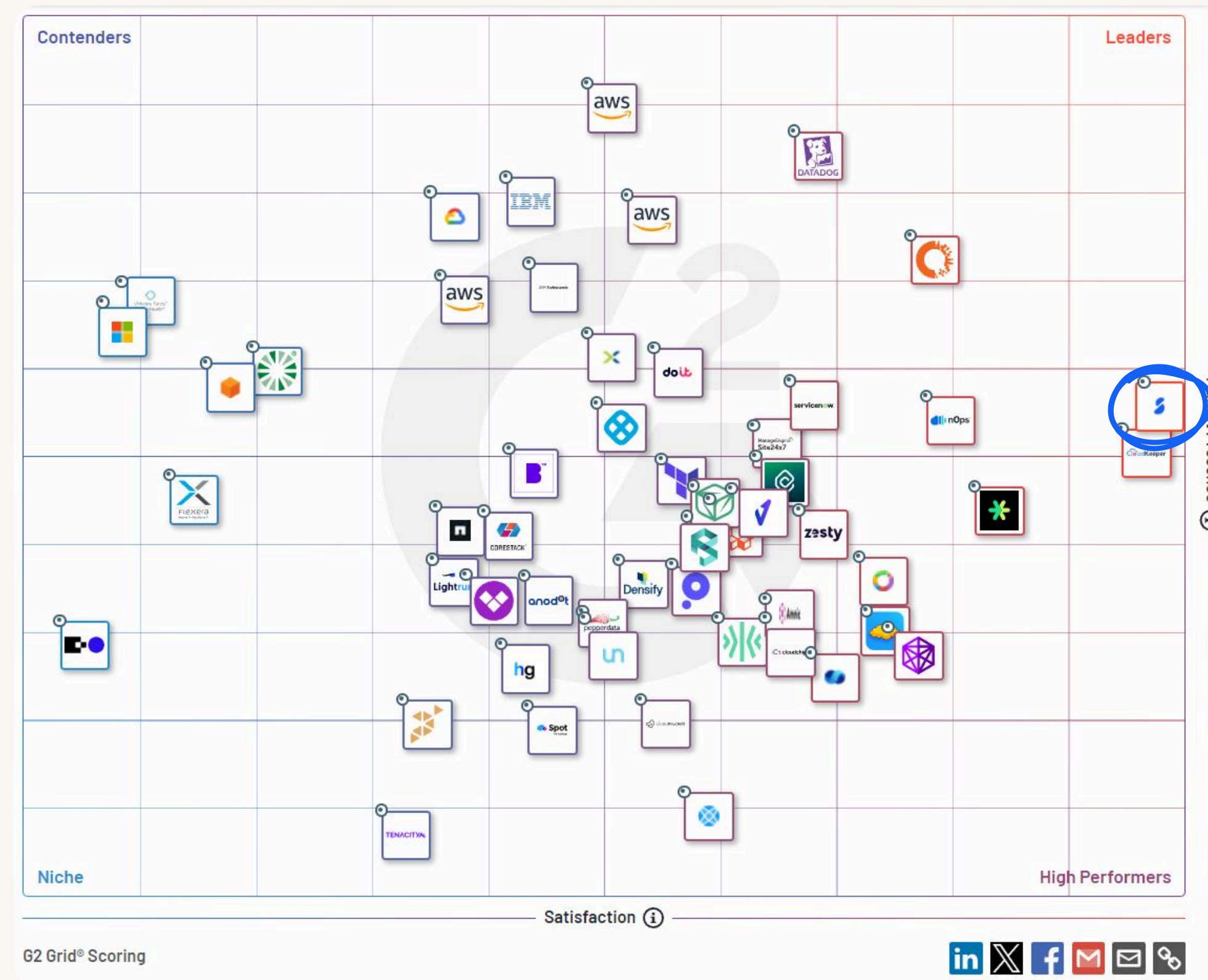
Market Leader

With no external investments, we have outperformed our competitors with billion-dollar valuations.

We already lead in SaaS & Cloud management and are ready to compete in Expense management.

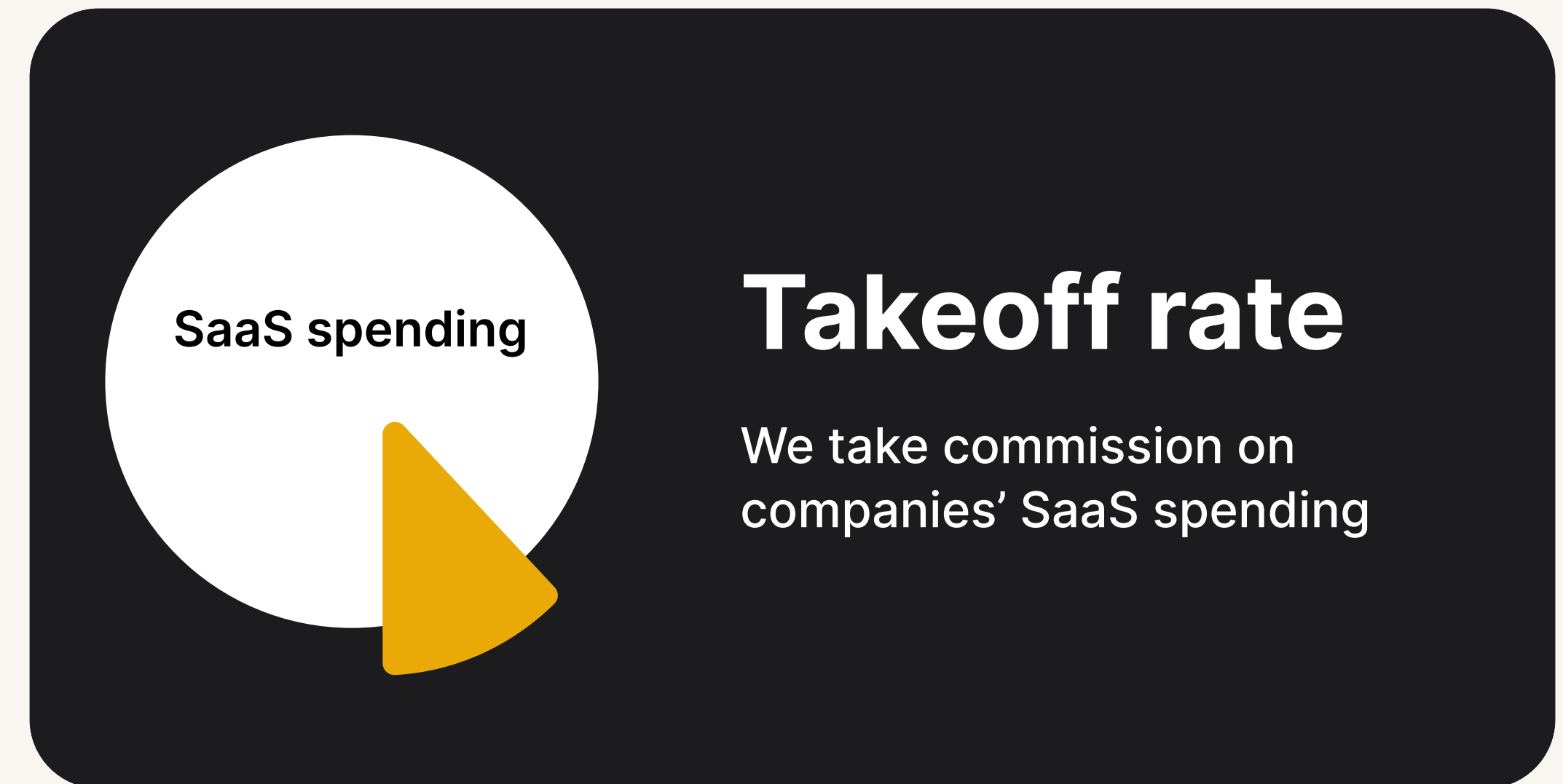
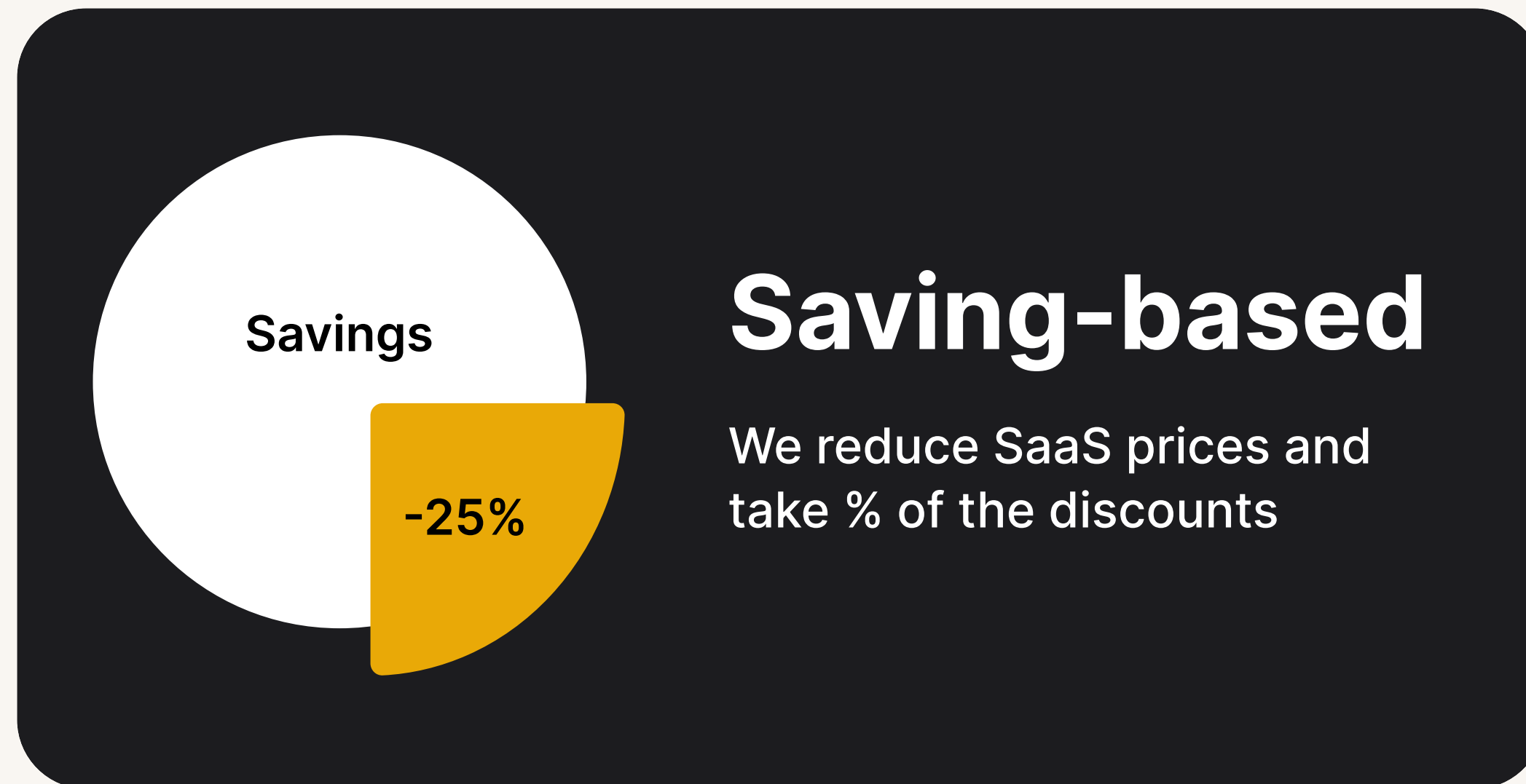


SaaS Spend Management



Cloud Cost Management

Business Model



Interchange fee



We'll take % of each transaction, after Virtual Banking launch

Traction

\$2M

Annual Revenue

260%

YoY Growth

400

Customers

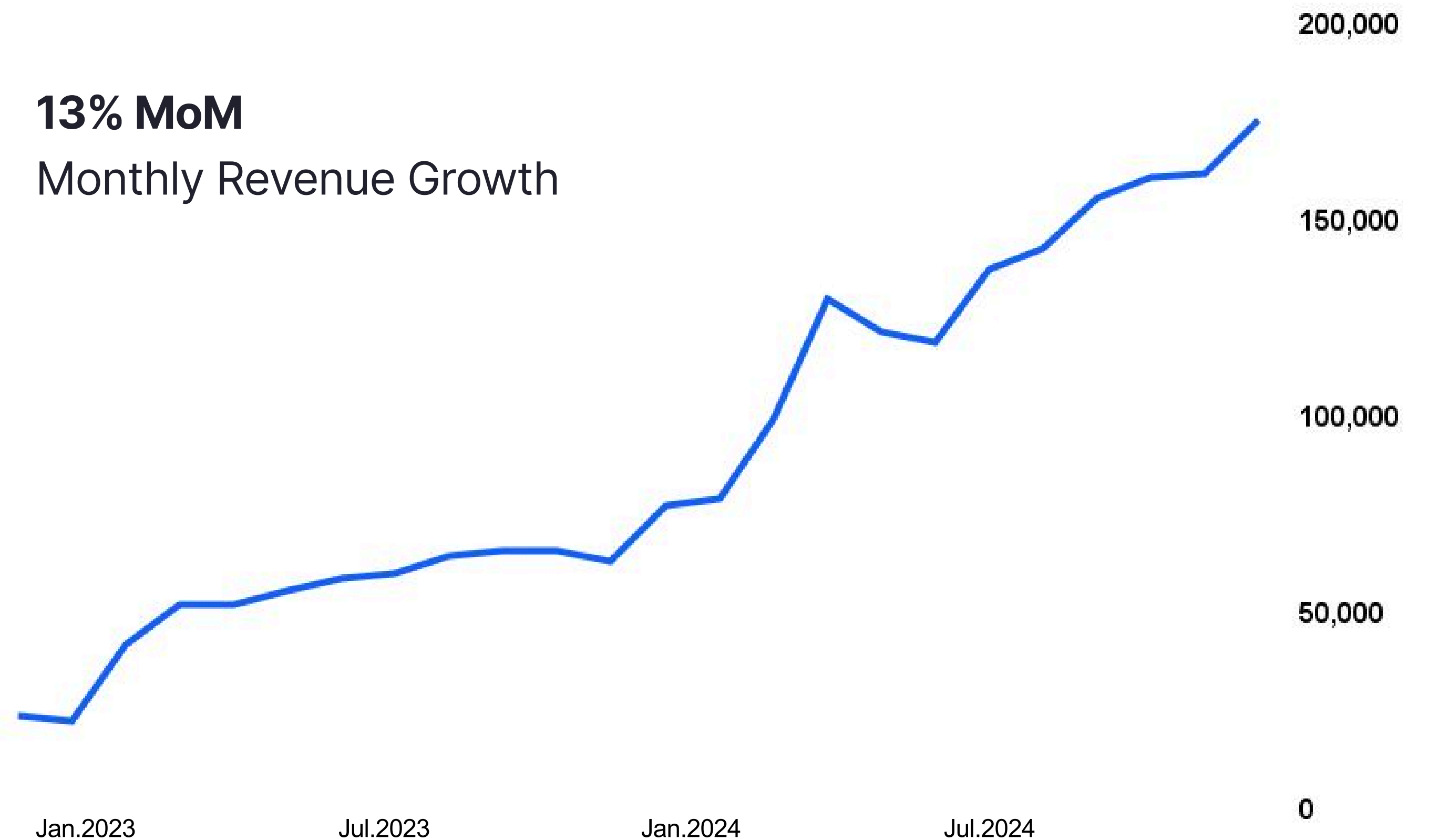
1%

Annual churn



Salesfive

13% MoM
Monthly Revenue Growth



Backed by

\$10M in incentives and bonuses



\$100K in grant + mentorship

Google for Startups

\$100K+ equity free



EU



POLISH – UKRAINIAN
STARTUP BRIDGE

Glovo!

other

Projected growth

Over 3 years

x2

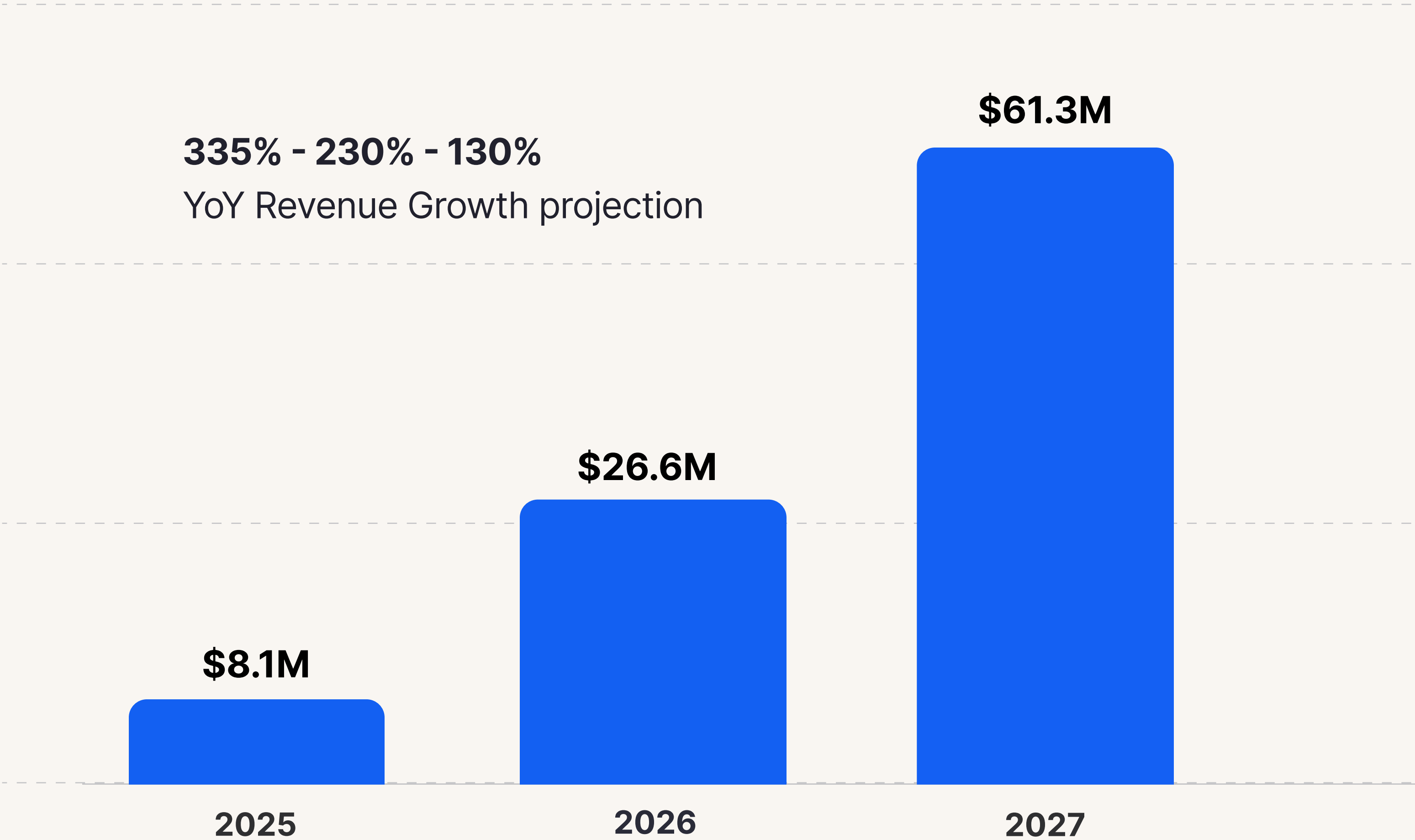
LTV growth

+2

Revenue streams

Virtual banking launch

In Europe, the UK and the US, Canada



Core Team



Andrew Alex

Founder & CEO

3-rd time Founder. Previously bootstrapped Storypoint – \$600K ARR in the first year. Managed products for \$80M in ARR. [Aura](#)



Dmytro Bieliaiev

CTO

Previously sold his startup Kattana (a trading platform for crypto traders). Has 10+ years of expertise [Kattana](#)



Sofia Shcherbenyuk

COO

5 years of experience in international project management [AIESEC](#)



Petro Khometa

CPO

5 years of experience, 2 years in fintech. Led international teams of 15+ people. [EuroSpektras](#)



Max Bondarenko

CMO

Secured a \$20M Series A investment for [Revenue Grid](#). 12 years of marketing expertise. [Revenue Grid](#), [KaaloT](#), [CyberVision](#)



Alex Khilchenko

Head of Design

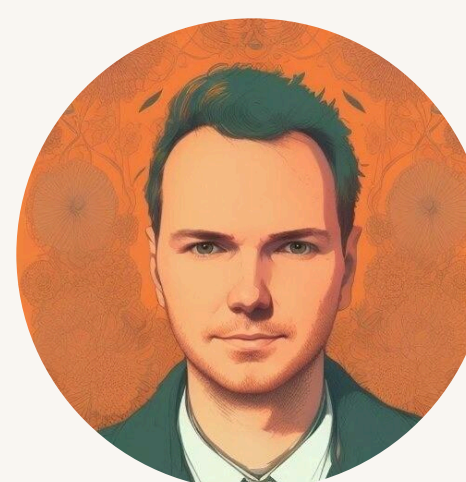
Former product design director at [Aura](#). 8 years of experience in leading design teams. [Aura](#)



Ivan Baranenko

Sales Director

3+ years in Tech Sales. Certified AWS Partner and Cloud Practitioner. [Cloudvisor](#)



Serge Laputs

CFO

7 years in finance. Raised a \$75M round. [Fuelfinance](#)