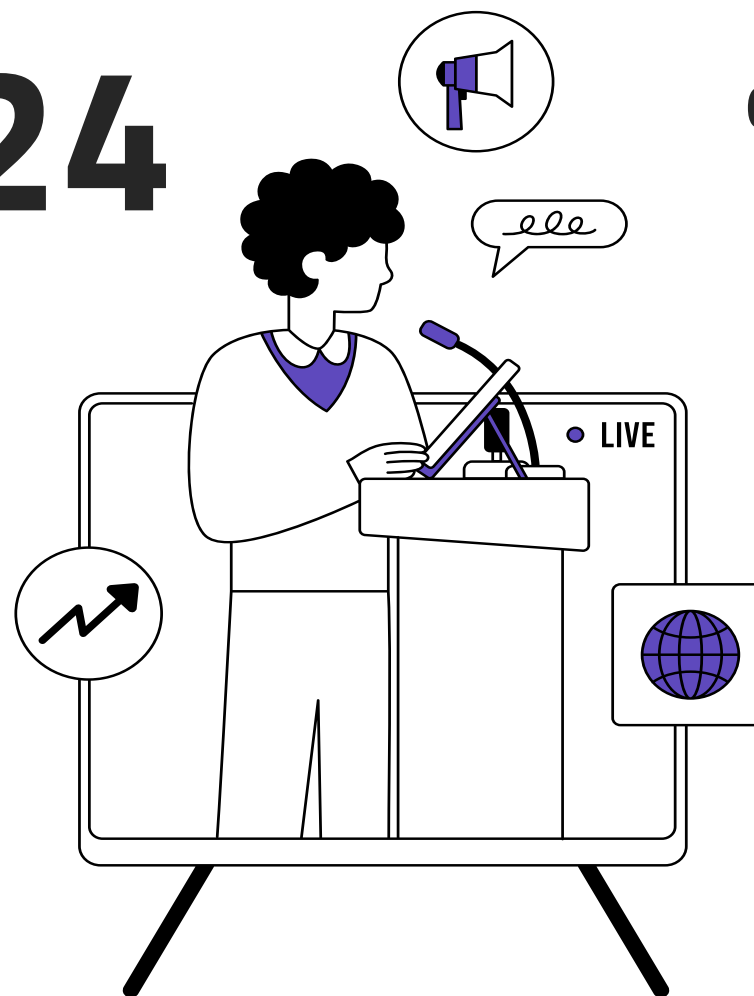


TeamUp 2024

Pitch Training

October 24, 2024



Practice your Pitch



Session 20: Practice your Pitch 29th October

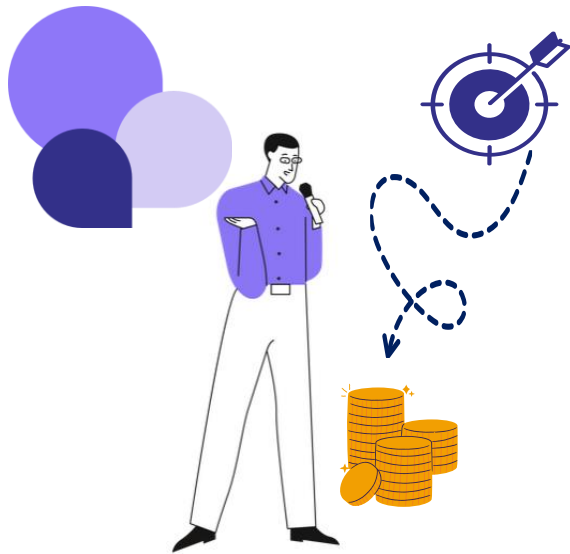
Time	Activity	Startup
17:05-17:15	Pitch #1	BizToys Ltd
17:15-17:25	Pitch #2	KELPEAT
17:25-17:35	Pitch #3	Bionova
17:35-17:45	Pitch #4	Earthfarms Collective
17:45-17:55	Pitch #5	FutureFastFood
17:55-18:05	Pitch #6	DonaViva
18:05-18:15	Pitch #7	Nexodify
18:15-18:25	Pitch #8	Vevibal

Session 21: Practice your Pitch 31st October

Time	Activity	Startup
17:05-17:15	Pitch #1	Behavix
17:15-17:25	Pitch #2	TropicStream
17:25-17:35	Pitch #3	Yield Hunter
17:35-17:45	Pitch #4	NutrisAvIng Advisor
17:45-17:55	Pitch #5	RegenFarm
17:55-18:05	Pitch #6	The Green Float
18:05-18:15	Pitch #7	Gojenie
18:15-18:25	Pitch #8	FutureFastFood



Graduation



Day 1 (November, 4th 16:00-18:10 CET)

Time	Activity	Startup
16:00-16:14	Welcome & Intro	
16:15-16:28	Pitch #1	BARBELO
16:29-16:42	Pitch #2	Vevibal
16:43-16:56	Pitch #3	Behavix
16:57-17:10	Pitch #4	Bionova
17:11-17:24	Pitch #5	BizToys Ltd
17:25-17:38	Pitch #6	Earthfarms Collective
17:39-17:52	Pitch #7	FutureFastFood
17:53-18:05	Pitch #8	Gojenie
18:05-18:10	END day 1	

Day 2 (November, 5th 16:00-18:15 CET)

Time	Activity	Startup
16:00-16:14	Welcome & Intro	
16:15-16:28	Pitch #1	KELPEAT
16:29-16:42	Pitch #2	DonaViva
16:43-16:56	Pitch #3	Nexodify
16:57-17:10	Pitch #4	NutrisAvIng Advisor
17:11-17:24	Pitch #5	RegenFarm
17:25-17:38	Pitch #6	The Green Float
17:39-17:52	Pitch #7	TropicStream
17:53-18:05	Pitch #8	Yield Hunter
17:53-18:00	END day 2	
18:00-18:15	Deliberation + winner selection	



The main aim for TeamUp pitch competition is:



present the team,
team energy,
the idea,

why you believe to be the best team to win the award

&

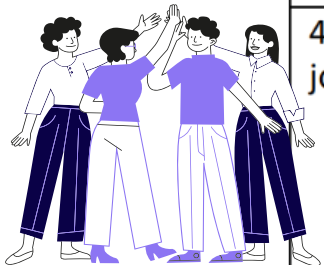
what are your plans regarding spending the award money



Pitching Days evaluation criteria

Please note that if there is a tie, the winners will be selected based on the combined score received for selection criteria number 4 and 5.

Criteria	Explanation	Weight
1.Problem solution fit	The proposed solution is distinctive, innovative and can effectively tackle a well-defined/identified problem.	15%
2.Business model	The business model articulates a clear route to market, is scalable and realistic.	15%
3.Prize impact	The prize will be catalytic for development of the idea and successful exploitation of the market opportunity.	20%
4.Team and TeamUp journey	The team has the necessary skills, expertise and experiences to exploit the identified market opportunity. The team developed successfully during the programme. They are fully aware of their strengths, weaknesses and roles.	25%
5. Impact on the food system	The innovation has big potential to improve Europe's food system and deliver social, environmental and economic impact.	25%



RESOURCES
[Terms & Conditions](#)



To do's for pitching

Test Your Technology:

- Ensure your computer or device is working properly
- Mute your microphone, and stay muted unless you are the speaker
- Test your internet connection for stability and speed
- Check your camera, microphone, and speakers/headphones for functionality

Select a Suitable Location:

- Choose a quiet and well-lit space with minimal distractions
- Ensure your background is tidy and professional or use a virtual background if needed

Prepare Your Content:

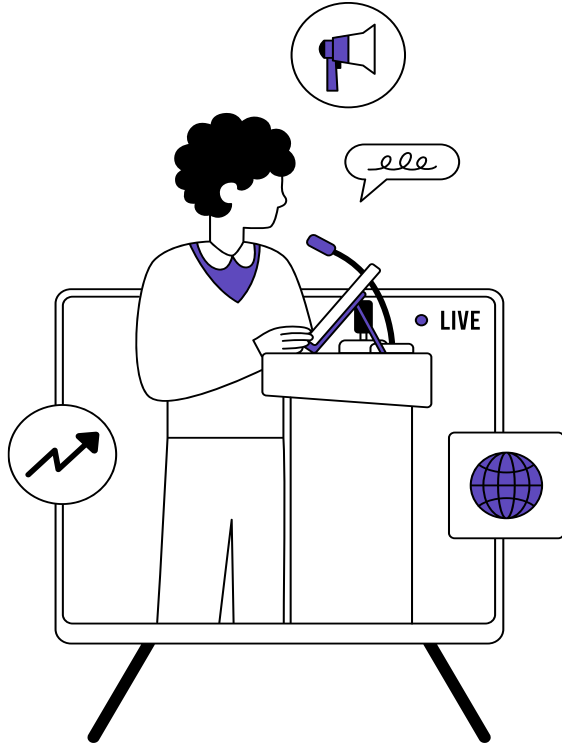
- Have any necessary documents, slides, or presentations ready on your computer
- Ensure you have access to any relevant files or websites you may need during the call

Dress Appropriately:

- Dress professionally and in accordance with the expectations for the call

Plan for Interruptions:

- Inform anyone you share your space with about your call to minimize interruptions
- Silence or put your phone on "Do Not Disturb" mode



Is your pitch worth €40,000?

Today

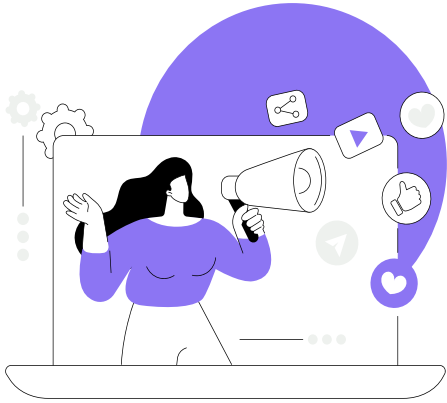


Practice your pitch
(5 min. presentation + feedback)

1. 17:05 CET	DonaViva	Marko Petkovic Felipe Salmeri
2. 17:15 CET	Nexodify	Syed Tajmeel Hussain Jelena Nedeljkovic
3. 17:25 CET	Bionova	Ayşe Sultan Akgün Melike Arslan Samhour
4. 17:35 CET	BizToys Ltd	Stoyna Wahdat Roxana Lazar
5. 17:45 CET	Earthfarms Collective	Sara Featherston Cem Bokeer
6. 17:55 CET	TropicStream	Carlo Antonio Ng Nuno Catarino Emma Barrios Casaus
7. 18:05 CET	KELPEAT	Luca Cerruti Tea Vrcic
8. 18:15 CET	Behavix	Massimiliano Carraro Stefania Malfatti Luisa Poisa
9. 18:25 CET	NutrisAvIng Advisor	Ítala Marx Pablo Baleirón Pampín
10. 18:35 CET	RegenFarm	Cosmin Ghinea Aleksander Stefanowicz
11. 18:45 CET	The Green Float	Vasco Abreu Carlota Abreu Diogo Moura
12. 18:55 CET	Gojenie	Ebrar Yildirim Emre Ertem
13. 19:05 CET	Vevibal	SELEN ŞENAL Mert Kalayci
14. 19:15 CET	Yield Hunter	Miloš Lazarevic Miloš Čiprijanović Arman Aksoy



Next Steps



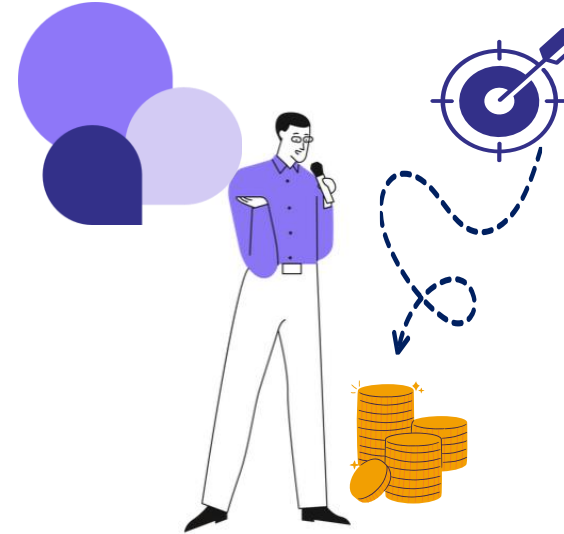
Session 20:
Practice your Pitch
29th October
17:00 - 18:30 CET

7 teams
5min. pitch
5min. feedback



Session 21:
Practice your Pitch
31st October
17:00 - 18:30 CET

8 teams
5min. pitch
5min. feedback



Pitch Competition: Day 1
7 teams
(5min. pitch, 8min. feedback)
4th October
16:00 - 18:00 CET

Pitch Competition: Day 2
8 teams
(5min. pitch, 8min. feedback)
5th October
16:00 - 18:00 CET



Contact Us!

Do you have any questions?

teamup@eitfood.eu

