

# Better, cheaper batteries to enable the transformation of energy and transportation

**BroadBit Batteries Oy, January 2025** 

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- A) Lithium battery cell components for battery cell manufacturers
- B) Lithium & Sodium battery cells for battery pack manufacturers



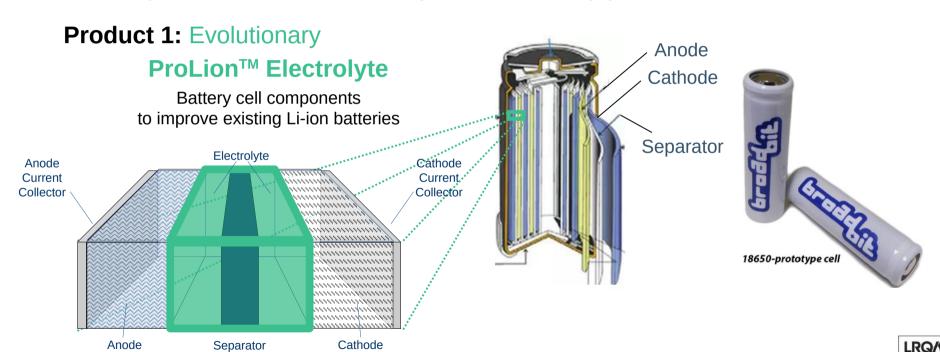








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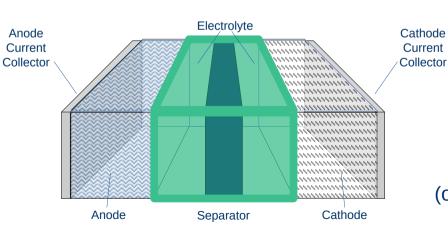


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#### **Product 1: Evolutionary**

#### **ProLion™ Electrolyte**

Battery cell components to improve existing Li-ion batteries









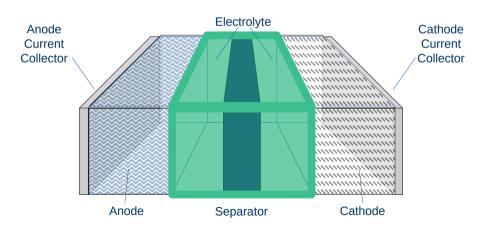


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#### **Product 1: Evolutionary**

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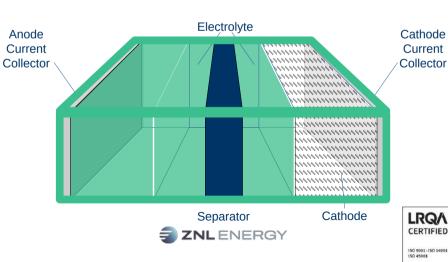
Battery cell components to improve existing Li-ion batteries



#### **Product 2: Revolutionary**

#### **Sodium-Salt Battery**

Battery cells based on table salt to enable the energy transition





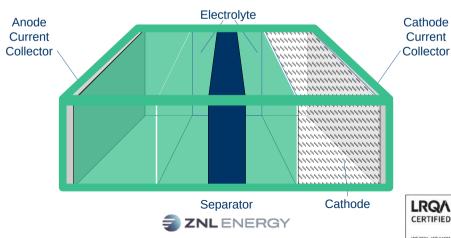
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#### **Product 2: Revolutionary**

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Battery cells based on table salt to enable the energy transition



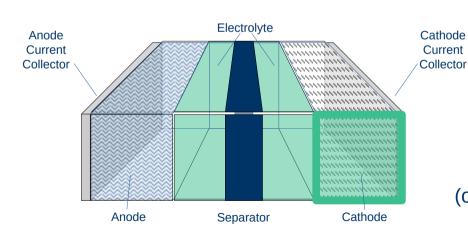


- A) Lithium battery cell components for battery cell manufacturers
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#### **Product 3: Evolutionary**

#### **ProLion™ Cathode**

Battery cell components to improve existing **LFP** Li-ion batteries



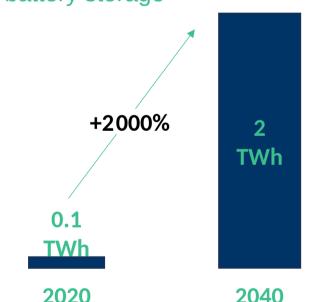


Rolls delivered to cell assembly customers (or in-house filled cells delivered to cell customers)

## Why we do it

# Electrified energy & transportation systems require massive energy storage, but current technologies won't be able handle coming demand

**Massively increasing demand** for battery storage



Limitations of current technologies to handle massive increase of demand

**Expensive** Limits large scale uptake

Harmfull Toxic to people & planet

**Delicate** Requires costly infrastructure

**Inefficient** Wastes stored energy

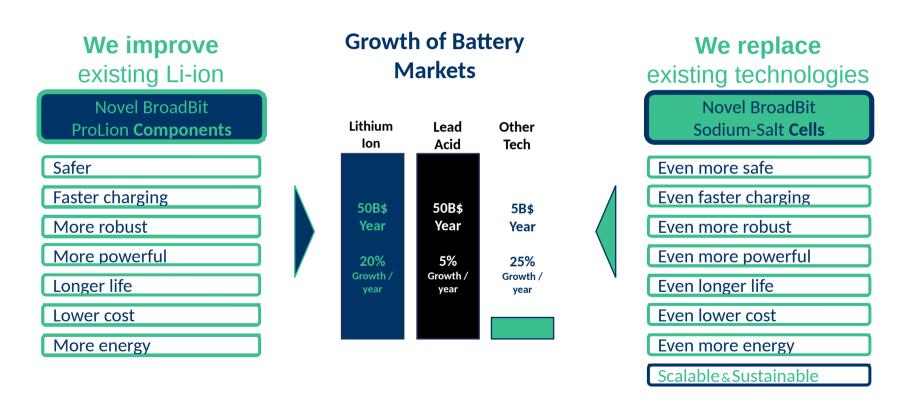
Large Takes up exessive space/weight

Unscaleable
Uses rare & unsustainable materials and energy intense processes





# Demand can only be met through evolutionary development of existing technologies and introduction of revolutionary technologies





# **Better Battery Chemistry**

#### **Evolutionary (Li-Ion):**

Electrolyte: Long-life/Fast-charge

Cathode: Co & Ni Free (TRL-9 2024)



#### **Revolutionary (Na-Salt)**:

**Anode, Cathode, Electrolyte:** 

Rare Earth Metal Free (TRL-5, TRL-9 2025)

Lower Cost, Higher Performance, Greener, Safer, More Scalable

#### **Evolutionary (Li-ion):**

Water-based: Non-Toxic (TRL-7, TRL-9 2025)



#### **Revolutionary (Na & Li):**

**Dry:** Liquid Free (TRL-6, TRL-9 2025)

Better & Cheaper Battery Manufacturing





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Better & Cheaper Battery Manufacturing

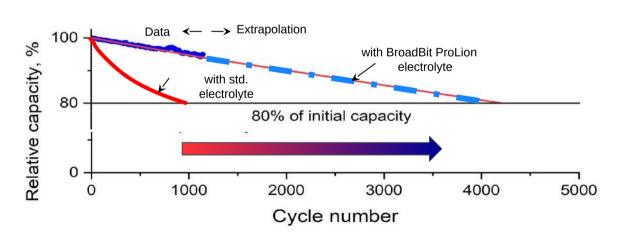


#### Novel BroadBit ProLion™ Electrolyte (for all Li-ion Chemistries):

- Safer (due to 100°C Higher Ignition Temperature (250°C vs. 150 for std. Li-ion) and no toxic water reaction)
- Faster charging (50%) and more energy (10%) (due to ability to charge at 4.4V vs. 4.2 for std. Li-ion)
- **Tougher** (due to ability with operate at 75°C vs. 60 for std. Li-ion)
- More powerful (due to 30% higher 3.2 mS/cm ion conductivity vs. 2.4 for std. Li-ion @ -20°C)
- Longer life (due to up to 4x cycle life, tested and verified for NMC, LCO, LFP and LMFP)
- Lower cost (up to 4x lower levelized cost due to longer cycle life and higher energy density)

#### TECHNOLODY VALIDATED AND READY TO COMMERCIALLY SCALE

# Example Li-ion NMC — BroadBit Electrolyte — Standard Electrolyte Increase in cycle life 80% of initial capacity

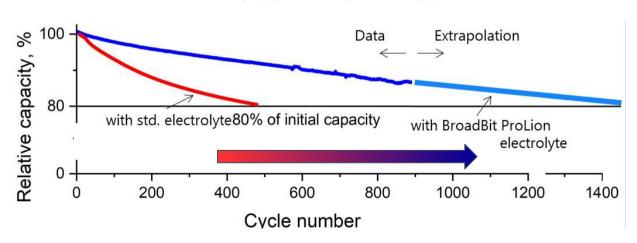


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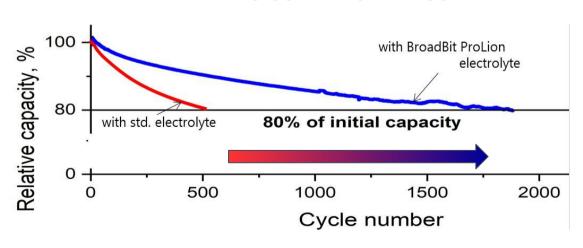


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#### TECHNOLODY VALIDATED AND READY TO COMMERCIALLY SCALE

# Example Li-ion LMFP — BroadBit Electrolyte — Standard Electrolyte Increase in cycle life 80% of initial capacity

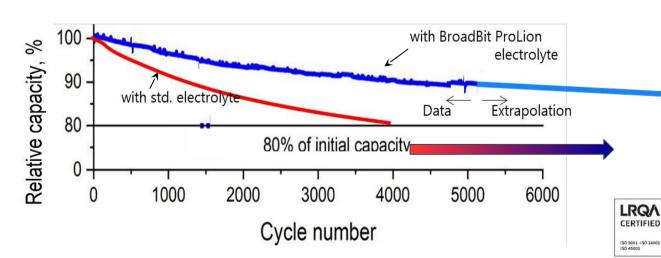


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#### TECHNOLODY VALIDATED AND READY TO COMMERCIALLY SCALE

# Example Li-ion LFP — BroadBit Electrolyte — Standard Electrolyte Increase in cycle life 80% of initial capacity





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#### Novel BroadBit ProLion™ Cathode (for Li-ion LFP Replacement):

- **20% Higher Energy** (discharge voltage 3.6V vs. 3.2 for Li-LFP)
- More scalable and sustainable (Cobalt and Nickel free)

Areal mass loading (mg/cm²)	21±5%
Areal capacity (mAh/cm2)	2,6±5%
Recommended maximum charge voltage	4.2V vs. Li/Li+
Recommended cut-off voltage for discharge	2.5 vs. Li/Li+





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#### Novel BroadBit Cathode+Electrolyte (for Li-Ion LFP Replacement):

- Safer, More Robust, Longer Life, Higher Energy
- 10% lower cell cost / kWh, 25% lower pack cost / kWh





# **Better Battery Chemistry**

#### **Evolutionary (Li-Ion):**

**Electrolyte:** Long-life/Fast-charge

Cathode: Co & Ni Free (TRL-9 2024)



#### **Revolutionary (Na-Salt)**:

Anode, Cathode, Electrolyte:

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Lower Cost, Higher Performance, Greener, Safer, More Scalable

#### **Evolutionary (Li-ion):**

Water-based: Non-Toxic (TRL-7, TRL-9 2025)



#### **Revolutionary (Na & Li):**

**Dry:** Liquid Free (TRL-6, TRL-9 2025)

Better & Cheaper Battery Manufacturing





#### BroadBit's unique H<sub>2</sub>O-based mfg. technology



Energy Cost: 500 kW ——> <100 kW

Factory Area:  $600 \text{ m}^2$   $\longrightarrow$  300 m<sup>2</sup>

**Health, Safety & Environment:** Flammable/Toxic ———> Inert

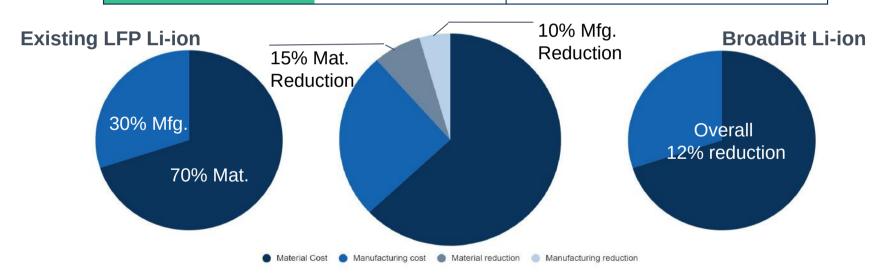


0.01€/L



#### BroadBit's LFP replacement vs. LFP

KPI	LFP Li-ion	BroadBit Li-ion (Theoretical)
Safety	150°C self ignition	250°C self ignition
Energy Capacity	<145 Wh/Kg	155 Wh/Kg (>175 Wh/Kg possible)
Temperature Range	0°C to 60°C	-20°C to 75°C (85°C possible)



 Initial:
 >70 \$/kWh
 →
 <60 \$/kWh</td>

 Levelized:
 >20 \$/MWh
 →
 <5 \$/MWh</td>





# Better Battery Chemistry

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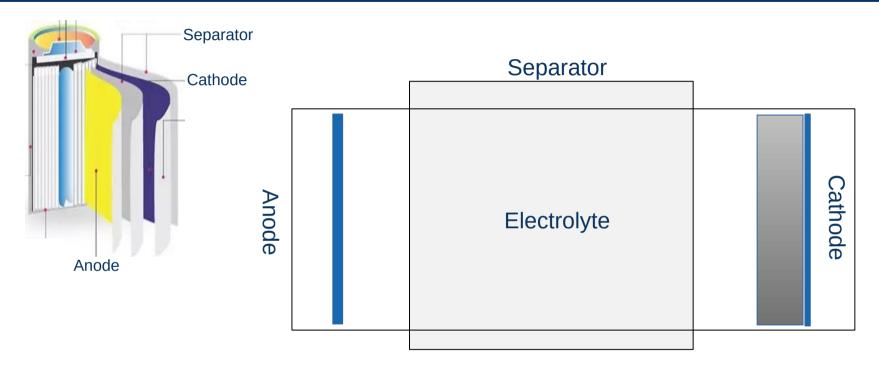
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Better & Cheaper Battery Manufacturing





## BroadBit's Unique Sodium Technology



Replace all key components with low cost, safe, robust, widely available alternatives

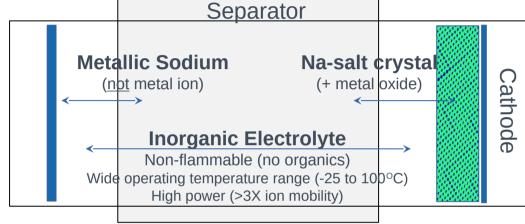
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## BroadBit's Unique Sodium-Salt Technology

Unique operating principle

**Superior Performance** 



Scalable & sustainable (no rare/toxic materials)





Anode









### BroadBit's Unique Sodium-Salt Technology

Unique operating principle

**Superior Performance** 

**Low Cost** 

Hi-Energy Version

Salt (NaCl) Sand ( $SiO_2$ )

Metallic Sodium

(not metal ion)

(the metal oxide)

(athode)

(not metal oxide)

(not metal oxide)

(the metal oxide)

(not metal oxide)

(the metal oxide)

(not metal oxide)

(the metal oxide)

Scalable & sustainable (no rare/toxic materials)

Coal (C) Sulfur (S)

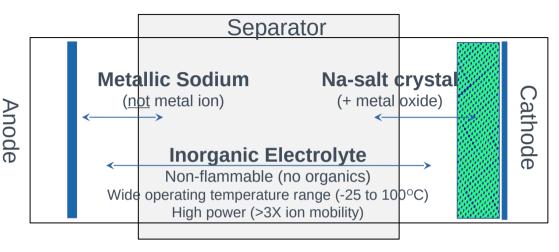


#### BroadBit's Unique Sodium-Salt Technology

Unique operating principle

**Superior Performance** 

Low Cost



Scalable & sustainable (no rare/toxic materials)

## Hi-Efficiency Version

Salt (NaCl)

Tenorite (CuO)



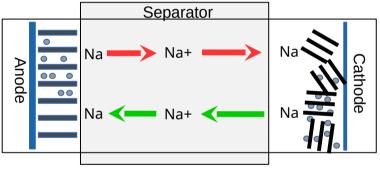
Coal (C)

Sulfur (S)

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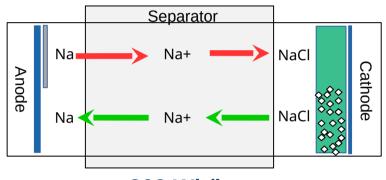
#### Fundamentally NOT Sodium-Ion

Sodium-ion batteries use intercalation to store charge



~150 Wh/kg Flammable

BroadBit uses electrodeposition/crystallization to store charge

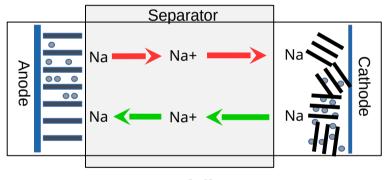


~300 Wh/kg Non-Flammable

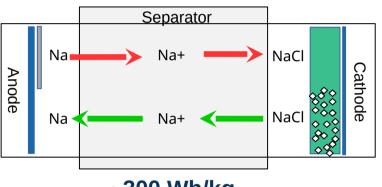


### Fundamentally NOT Saltwater

Saltwater batteries use H<sub>2</sub>O as the electrolyte solvent



~50 Wh/kg 10hr to charge BroadBit uses SO<sub>2</sub> as the electrolyte solvent



~300 Wh/kg 0.5hr to charge

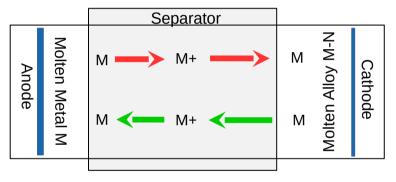
Na+ = Sodium Ion (in solution) Na = Elemental (Metallic) Sodium NaCl = Sodium Chloride (crystal)

= Charge = Discharge



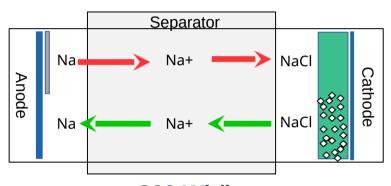
#### Fundamentally NOT Molten Salt

Molten salt batteries use melted salt as the electrolyte



~300 Wh/kg >300°C operating range

BroadBit uses table salt (NaCl) as the active material



~300 Wh/kg -20°C to 80°C operating range





# **Better Battery Chemistry**

#### **Evolutionary (Li-Ion):**

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#### **Revolutionary (Na & Li):**

**Dry:** Liquid Free (TRL-6, TRL-9 2025)

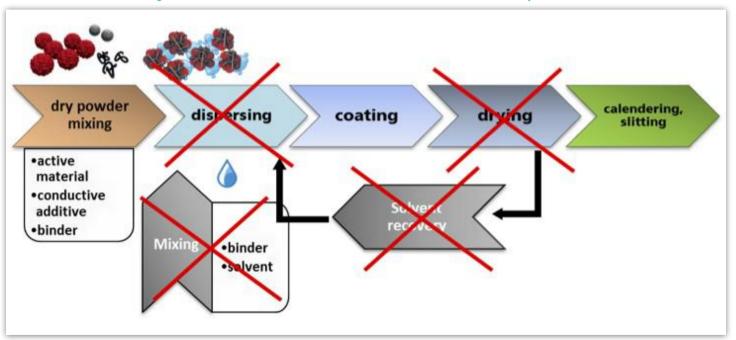
Better & Cheaper Battery Manufacturing





#### Cheaper, faster, safer, greener, cathode production

Dry, solvent free, contamination resistant process









#### BroadBit's unique water-based mfg. technology



BroadBit Dry Process



For traditional thin cathode cell architecture

CapEx Cost: 15 M€

Energy Cost: 500 kW

**Process Material Cost:** 5 €/L

**Factory Area:** 600 m<sup>2</sup>

Health, Safety & Environment: Flammable/Toxic

—> 0.5 M€

→ 10 kW

**─**→ 0

10 m<sup>2</sup>

Inert



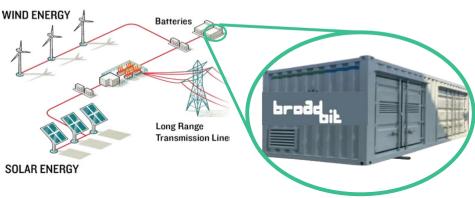
#### Uniqueness of Broadbit's Na-Salt battery technology

#### Novel BroadBit Sodium-Salt batteries (for all battery applications):

- Safer: Non-flammable inorganic electrolyte and environmentally friendly materials and processes
- Lower cost & higher scalability: Cheap, available materials and simple manufacturing
- More durable: Ability to operate from -25°C to 90°C without requiring heating or cooling
- Simpler to operate: Ability to overcharge and fully discharge without cell damage
- More adaptable: Platform chemistry that can be optimized for a wide variety of applications:
  - **Hi-Energy:** 300 Wh/kg, 35\$/kWh for mobile applications like electric vehicles
  - **Hi-Efficiency:** 97% roundtrip efficiency, 1%/month self discharge, 25\$/kWh for grid storage
  - **Hi-Power:** 5 minute charge/discharge rate, 50\$/kWh for power balancing, power tools,

starters



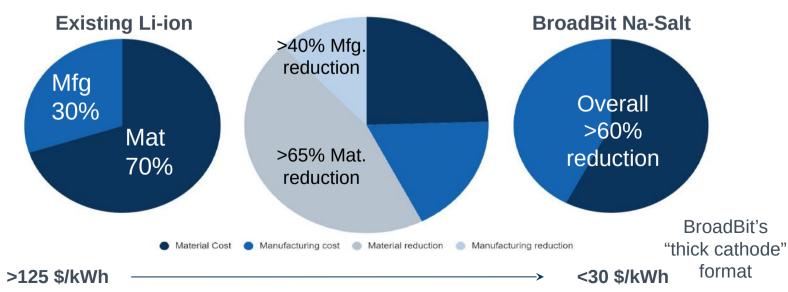






#### BroadBit outclasses the competition

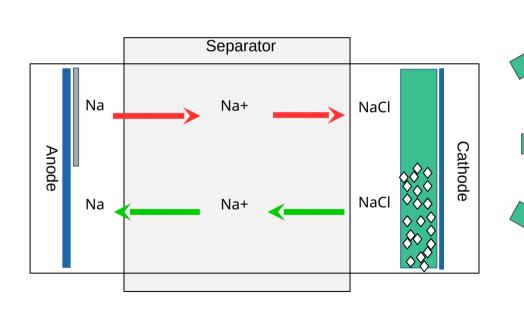
Key Parameter	Li-Ion NCA/NCM	BroadBit Na-salt (Theoretical)
Harm: Planet/People	150°C self ignition	Non-flammable/No rare Earth materials
Recharge time	2 hrs to 99%	30 mins to 99% (5 mins to 99% possible)
Energy capacity	270 Wh/kg	300 Wh/Kg (350 Wh/kg possible)
Temperature Range	0°C to 40°C	-20°C to 60°C (-30°C to 95°C possible)







# Using the same core concept, BroadBit's Na-Salt cell chemistry can be optimized for various applications:



# High energy density 300 Wh/kg vs. 270 for Li-ion

e.g., electric vehicles

#### **High energy efficiency**

97% efficient vs. 91% for Li-ion e.g., energy storage systems

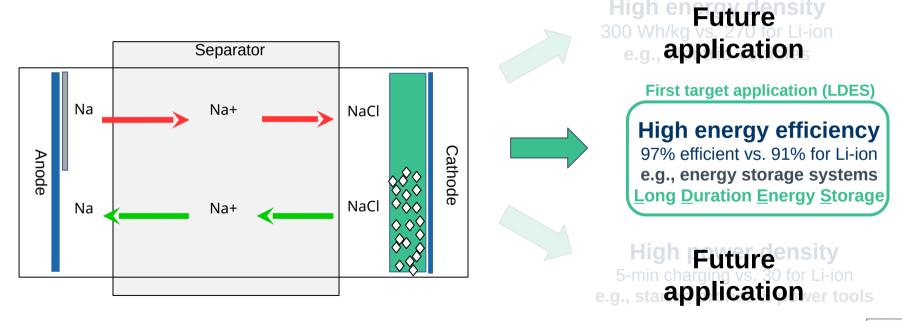
#### **High power density**

5-min charging vs. 30 for Li-ion e.g., starter, drones & power tools





# Using the same core concept, BroadBit's Na-Salt cell chemistry can be optimized for various applications:







# LDES is the fastest growing, least served battery market

Currently 25B\$
Growing at 27% / year
250B\$ by 2045
Largest application by 2050

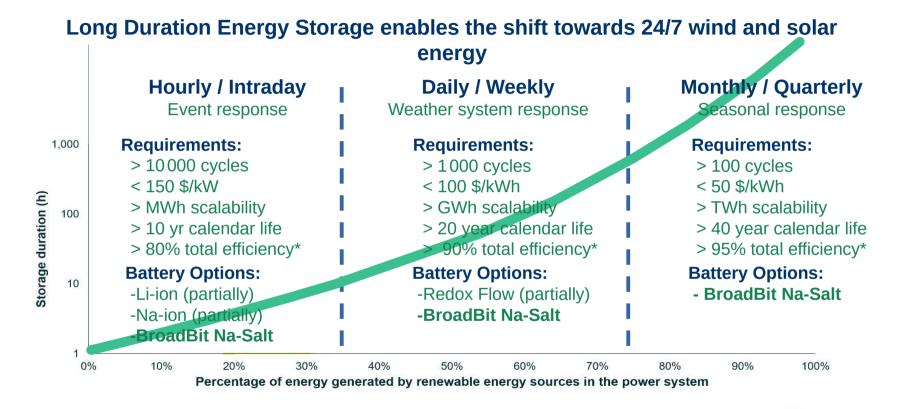


First target application (LDES)

High energy efficiency
97% efficient vs. 91% for Li-ion
e.g., energy storage systems
Long Duration Energy Storage



### Why is LDES important?



<sup>\*</sup> Round trip + self discharge



from Sumitomo



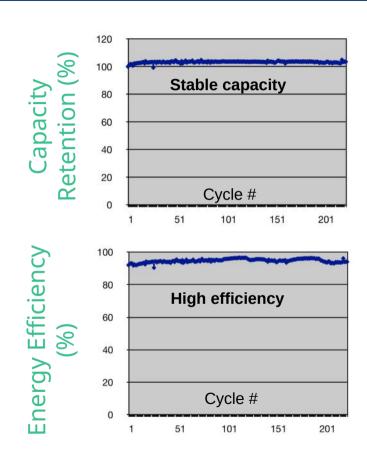
# BroadBit Na-Salt battery beats the competition on all key metrics

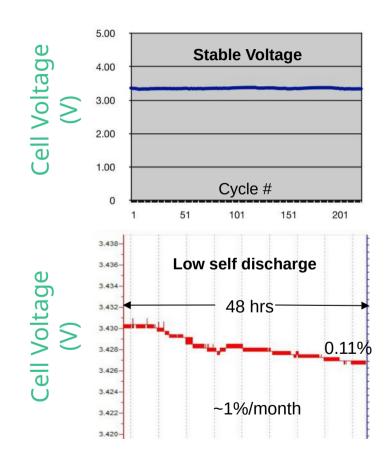
Key Metric	Lead Acid	Li-ion (LFP)	Redox Flow	Na-ion	BroadBit Na-Salt	
Harm	Toxic	Toxic/Flammable	Toxic/Flammable	Toxic/Flammable	Non-toxic/non-flammable	
Scalability	Lead limited	Lithium limited	Vanadium limited	Essentially unlimited	Essentially unlimited	
Efficiency (losses)	80% (20%)	91% (9%)	75% (25%)	91% (9%)	97% (3%)	
Self Discharge	5%/month	3%/month	1%/month	3%/month	1%/month	
Temperature Range	-40 - 50 °C	-0 – 45 °C	-10 − 40 °C	-0 – 45 °C	-25 – 80 ℃	
Calender Life	10 years	20 years	15 years	20 years	50 years	
Discharge Limit	50%	30%	10%	30%	0%	
Overcharging Effect	Permanent damage	Explosion	Permanent damage	Explosion	Heating	
Cost	75 \$/kWh	125 \$/kWh	100 \$/kWh	100 \$/kWh	25 – 30 \$/kWh	
Cycle Life	100	5000	10000	1000	500	





## BroadBit's durable/efficient chemistry



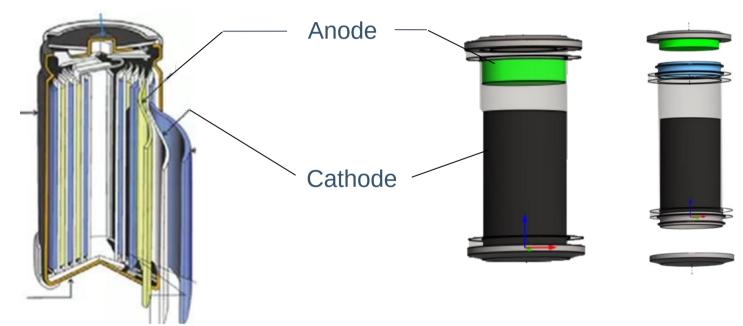




## BroadBit's simplified battery design

#### **Traditional Li-ion or Na-ion**

#### **Na-Salt LDES**

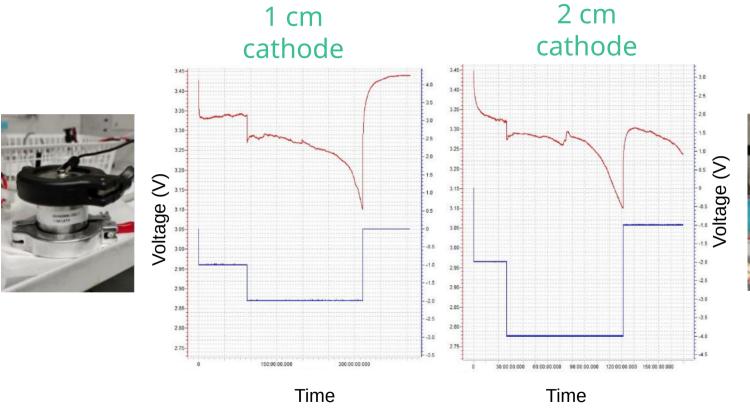


0.01 cm thick cathode

5 cm thick cathode





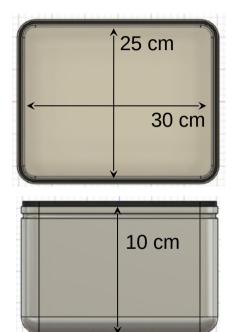




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## **25Kg Cell Concept**



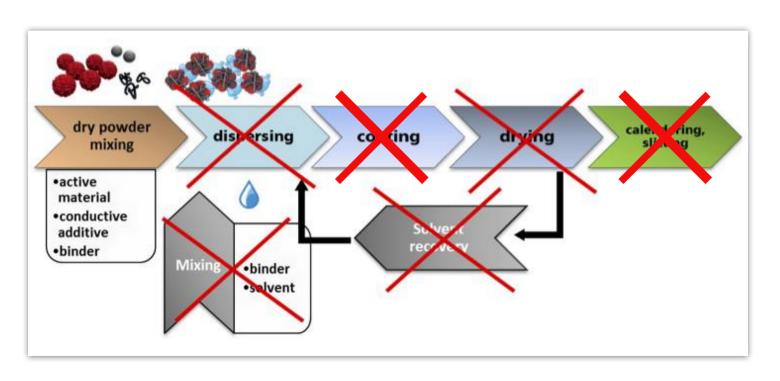




## BroadBit has better manufacturing

#### Thick cathode cell format

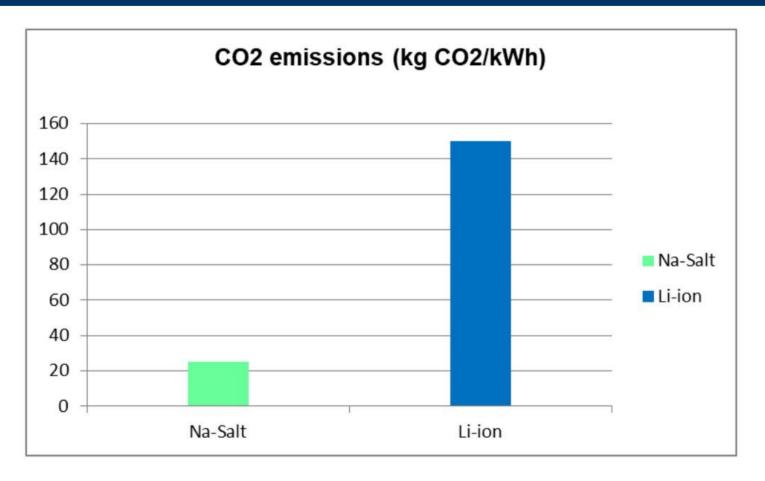
Further simplifies manufacturing, reducing cost to below 30\$/kWh







#### CO<sub>2</sub> Emmisions Reduction vs. Li-ion



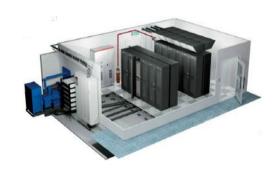


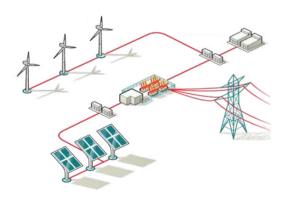
### Sodium-Salt LDES Battery Customers

#### Essentially the same cell can be used for multiple huge markets, addressed in stages

- House batteries for e.g. homes, ships and recreational vehicle such as campervans and boats
  - Currently ~1 B\$/yr market growing at ~5%/yr
- Uninterupted Power Supplies (UPSs) for e.g. data centers, factories, hospitals
  - Currently ~10 B\$/yr market growing at ~10%/yr
- Grid Storage enabling increased fraction of intermittant wind and solar in the energy mix
  - Currently ~25B\$/yr market growing at ~25%/yr











#### **Current Technology Status**

Technology validated in commercial std. cells (18650 and larger)

Years of cycling data

#### **Existing Technology Advantage**

Exceptionally High: Efficiency

Power Safety

Scalability/Sustainability

Exceptionally Low: Self discharge

Materials, processing & assembly costs

#### **Technology Introduction Strategy**

- Already meet ALL key requirements for a Long Duration Energy Storage (LDES) battery
- Ready to begin field trials

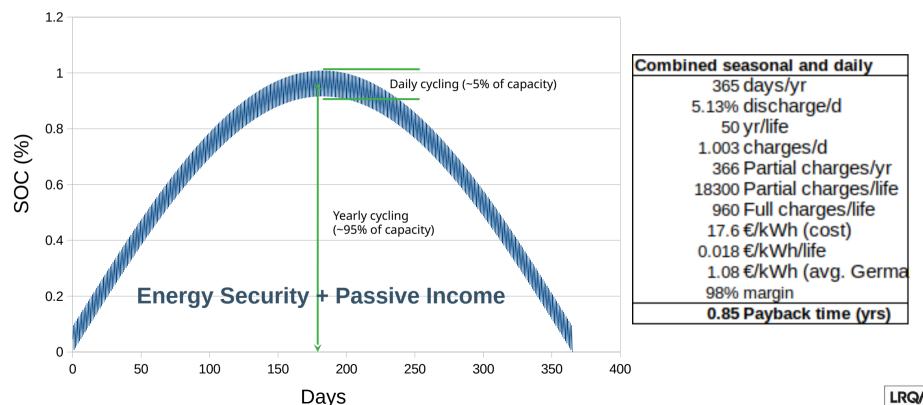






## Hi-efficiency hybrid battery USE

#### World's 1st Hybrid Daily / Seasonal Battery







## After years of research and development, BroadBit is ready to introduce its battery technology to the market



#### **ProLion™ Electrolyte**

- 4 years of R&D
- 1 M€ invested
- 20 Patents granted
- 5 L/day capacity
- 1000 cells produced
- 5 customers testing
- Ready for commercial scaling



#### **Sodium-Salt Batteries**

- 10 years of R&D
- 8 M€ invested
- 40 Patents granted
- 5 Cells/day capacity
- 5000 cells produced
- 10 prospects considering
- Ready for field trials

-High power NaCl with NaBF4 or NaBH4

-NaClO4 electrolyte in nitrile solvent

-Discharge state assembled metal-metal battery.

FLECTROCHEMICAL SECONDARY CELLS FOR HIGH-ENERGY BATTERY LISE

RECHARGEABLE SODIUM CELLS FOR HIGH ENERGY DENSITY BATTERY USE

FLECTROLYTE FOR SUPERCAPACITOR AND HIGH-POWER BATTERY USE

IMPROVED ELECTROCHEMICAL CELLS FOR HIGH-ENERGY BATTERY USE

A DISCHARGE STATE ASSEMBLED RECHARGEABLE ELECTROCHEMICAL CELL COMPRIZING METALLIC ELECTRODES

AN ELECTRODE MATERIAL AND COMPONENTS THEREFROM AND PROCESSES FOR THE MANUFACTURE THEREOF

Applied, Acceptance soon, Accepted, Granted

-Anode current collector for SO<sub>2</sub> solvent with C-coated metal/alloy

IMPROVED RECHARGEABLE BATTERIES AND PRODUCTION THEREOF

IMPROVED ANODE MATERIAL AND ANODE FOR A RECHARGEABLE BATTERY

-An electrolyte comprising a solvent comprising at least two carbonate solvents

-Electrolyte with Carbonate - Nitrile solvent with alkali salt

-Composite anode of metal matrix and distributed material

IMPROVED ELECTROLYTE FOR ELECTROCHEMICAL CELL

BroadBit Batteries Ov Confidential and Proprietary

-Dry blends and pastes and manufacturing methods for batteries

-Discharge state assembled, high energy sodium / sodium salt

-Non-aqueous electrolyte, SO<sub>2</sub> additive and SEI forming salt

## >90 Patents in process (~60 already granted)

Description **Status Priority WO. PCT Numbers (ID)** 

ELECTROCHEMICAL SECONDARY CELLS FOR HIGH-POWER BATTERY USE WO2017/055678A1, PCT/FI2016/050133 2015.09.30

BRA, IND, TWN

IDO, RUS, ISR, AUS

IND

ISR, TWN, RUS

IND, CAN, ISR, BRA, PER

FIN

PCT, EUR. USA, JAP. KOR, CHN, CAN, ISR, RUS.

FIN. PCT. EUR. USA. JAP. KOR. CHN. CAN. IND.

IND. HNK. TWN. ISR. RUS. AUS. MEX. BRA. PER

FIN. PCT. TWN. EUR. USA, JAP. KOR, CHN. IND.

FIN. PCT. TWN. USA. EUR. JAP. KOR. CHN. IND.

ISR. AUS. BRA. CAN. MEX. PER. RUS

FIN. PCT. USA. EUR. JAP. KOR. CHN. IND

FIN, PCT, USA, EUR, JAP, KOR, CHN, IND

FIN. PCT. USA. EU (20 states), JAP. KOR. CHN.

FIN, PCT, USA, EUR, JAP, KOR, CHN, IND, BRA,

FIN, PCT, USA, EUR, CHN, JAP, KOR, TWN, RUS,

WO2019025663A1, PCT/FI2018/050571 2017.08.04 (107989LN) WO2020058572A1, PCT/FI2019/050663 (114412LN) WO2020070391A1, PCT/FI2019/050714 (114723KM)

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(139177LN)

2018.09.17 2018.10.02 2018.10.10

2015.09.30

2016.03.04

2017.03.17

WO2020084197A1, PCT/FI2019/050759 (114857LN) WO2021028619A1, PCT/FI2020/050525 (119960KM)

WO2021260274A1, PCT/FI2021/050493

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ISO 9001 - ISO 14001

WO2017/055678A1, PCT/FI2016/050133

WO2017/149204. PCT/FI2017/050139

WO2018/167365, PCT/FI2018/050182

2019.08.13

2020.06.26



### Most Important Granted Main Claims

- An electrochemical cell comprising: a cathode comprising a sodium-containing material, and an anode; and
  - b) an electrolyte comprising a solvent and a sodium salt positioned between the cathode and the anode, wherein the solvent of the electrolyte comprises sulfur
  - dioxide (SO<sub>2</sub>) or ammonia (NH<sub>3</sub>) and/or an organic amine.
- An electrochemical cell comprising: a) a cathode and a rechargeable metallic sodium anode; and
  - b) a non-aqueous electrolyte which comprises an SO<sub>2</sub> additive and at least one electrolyte salt which participates in the anodic SEI formation together with the SO<sub>2</sub> additive positioned between the cathode and the anode.
- An electrochemical cell comprising: a) a cathode and a rechargeable metallic sodium anode; and
  - b) an electrolyte which comprises a sufficient amount of dissolved SO<sub>2</sub> for a stable SEI (Solid Electrolyte Interface) formation and at least one electrolyte salt
- which is soluble to at least 1.2 molar concentration positioned between the cathode and anode.
- An electrochemical cell comprising: a) a cathode and an anode; and
  - b) an electrolyte positioned between the cathode and anode comprising:
    - 1. one or more nitrogen-containing solvent precursors and
  - 2. at least one salt comprising a Na cation and a B, Al, P or a Cl cored anion or a sulfonyl or sulfonate containing anion.
- An electrochemical cell for a secondary battery or supercapacitor, wherein the electrolyte comprises a solution of NaBF<sub>4</sub> or NaBH<sub>4</sub> salt in ammonia, having approximate formulas of NaBF<sub>4</sub>·2.5 NH<sub>3</sub> and NaBH<sub>4</sub>·1.5 NH<sub>3</sub> respectively.
- An electrochemical cell comprising a nitrile-based solvent based electrolyte wherein, the electrolyte comprises one or more electrolyte salts, wherein at least one of the one or more electrolyte salts is NaClO, and the total Molar concentration of all electrolyte salts is greater than 2 M and less than or equal to 3.5 M.
- An electrolyte for an electrochemical battery cell comprising: i. a carbonate : nitrile type solvent mixture based electrolyte, wherein the electrolyte comprises at least one polymer additive; or
  ii. a dimethylcarbonate : malononitrile solvent mixture based electrolyte or a dimethylcarbonate : succinonitrile : malononitrile solvent
  mixture based electrolyte, wherein the electrolyte comprises an alkali salt and the electrolyte is liquid during electrochemical operation.
- An electrochemical cell, wherein the active cathode material comprises partially oxidized Na,S.
- A discharge state assembled rechargeable electrochemical cell, which, when in discharged state, comprises only an electrically conductive anodic current collector as an anode and a cathode that comprises only metallic material as active material and, wherein a solid metallic deposit is formed on and/or in the anodic current collector during charging and wherein an ion-exchange structure is situated between the anodic current collector and cathode.
- An anode current collector for a rechargeable electrochemical cell having an SO<sub>2</sub> solvent based electrolyte comprising a carbon coated metal, an alloy of two or more metals or a carbon coated alloy of two or more metals, wherein the SO<sub>2</sub> comprises at least 25% mole fraction mole fraction of the employed solvent materials and wherein one or more alkali metals are deposited in metallic form on the current collector during charging.
- An electrochemical cell comprising, at least, the anode and the electrolyte ... (above), and a cathode.
- A process mixture (9) for use in and/or for the manufacture of dry film for an article used in an electrochemical device (40), the process mixture comprising:
  - i. one or more reactive materials and/or reactive composites, wherein the reactive composite comprises one or more reactive materials and one or more matrix materials; and ii. one or more binders, wherein:
    - a) the process mixture is a wet paste; or
- BroadBit Batteries Oy Confidential and by the process mixture is a dry blend and one or more of the reactive materials comprises a salt comprising a metal-containing cation and an anion.

### Customer pipeline and first income

NDA Level Discussions, LOIs & Samples

Over 200 global cell assemblers, battery manufacturers and OEMs

Partnerships & 1st sales (500k€ to date)

Over 20 global cell assemblers, battery manufacturers and distributors

**Vol. Sales/Licensing Negotiations** 

3 global cell assemblers, material manufacturers and distributors

Signed Production/Cooperation Agreements





#### **BroadBit Premises**

#### ~1000 m<sup>2</sup> on 2 floors

**2**<sup>nd</sup> **floor:** Offices, cell assembly, testing and chemistry labs

1<sup>st</sup> floor: Cathode and electrolyte production, electronics and machine shop



BroadBit HQ, Orapihlajatie 37, Helsinki, Finland



#### **BroadBit Premises**

#### ~1000 m<sup>2</sup> on 2 floors

2<sup>nd</sup> floor: Offices, cell assembly, testing and chemistry labs

1st floor: Cathode and electrolyte production, electronics and machine shop











## Capability: Raw materials to tested cells























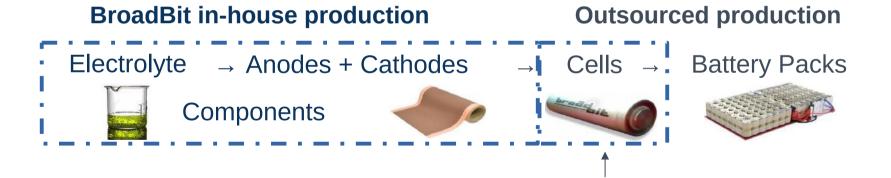


Thick cathode cells LDES Na-salt only



**CapEx light: Elimating 95% of CapEx** 

**High margin: Focusing on high value components** 







#### BroadBit has an experienced team

#### David Brown, PhD (CEO):

Founder & founding CEO of 6 startups, head of 2 research labs. Fulbright Fellow with >300 patents and over 50 M€ raised and managed, 1 NASDAO IPO.





#### Andras Kovacs, MSc (CTO):

Founder & founding CEO of 2 startups, editor of the EV Recharging Reservation standard, original inventor of the BroadBit technology.

#### Riikka Kaijansinkko, MSc (CFO):

Managing Director and Financial Director of several leading Finnish companies with over 25 years experience in hardware companies.





#### Artem Faustov, PhD (Ch Chem):

15 years industrial experience in lithium and sodium battery and battery component development and manufacturing



Former CTO of Nokia and Member of Nokia Group's board of directors (Advisor)





#### Tapani Alasaarela, PhD (Eng):

Founding CEO of 1 startup. Co-developing the world's 1st commercial R2R Atomic Layer Deposition (ALD) reactor.





















## BroadBit seeks visionary partners

#### **Investments to date:**

3000 k€ private



5000 k€ public









#### Income to date:

500 k€ from samples, demos and PoCs

+ leading battery, automotive and government customers



#### **Minimum funding goals:**

4.5 M€ Q1 2025: Market entry for 1st niche Li application + Complete Na R&D

9.0 M€ (+8M€) Q4 2025: Scale 1st volume Li application + Pilot 1st Na application

Cash flow positive in 2027 and 300 M€ revenue by 2029



#### broðd<sub>ik</sub>

#### Investment amount and use of funds

## Stage 1

- 4.5 M€ in Q1 2025
  - 1.5 M€ to be matched by a 2.5M€ European Innovation Council (EIC) Accellerator grant For completing: R&D on first Na-Salt battery application (LDES)
  - 3.0 M€ (hopefully) to be matched by a European Commission Innofund grant (under preparation)

For completing: First commercial scaling of ProLion™ Li-ion electrolyte (1 ton/day)

**Estimated revenue from investment:** >10 M€/yr

#### Stage 2

- 9.0 M€ in Q4 2025
  - 8 M€ to be matched by an 8 M€ European Innovation Council (EIC) equity investment For completing: First pilot production of Na-Salt LDES battery

Estimated revenue from investment: >100 M€/yr





## P&L, margins and payback time projections (base)

P&L, k€	2024	2025	2026	2027	2028	2029	2030	2031
Volume (of which)								
Li-ion electrolyte (Tons)		196	601	832	1,052	1,298	1,508	1,573
Sodium-Salt LDES cells (kcell)		0	68	588	1,448	3,642	25,751	169,154
Price (of which)			•					
Li-ion electrolyte (€/kg) 1a		21.5	14.6	9.7	9.2	9.2	9.2	9.2
Sodium-Salt LDES cells (€/cell) 3	226	125	110	98	86	75	65	60
Revenues (of which)		7,183	22,348	71,556	140,874	292,977	1,618,343	10,210,284
Li-ion electrolyte sales (k€) 1a	0	7,131	14,843	13,664	16,404	20,245	20,245	23,527
Sodium-Salt LDES cell sales (k€) 3	0	52	7,505	57,892	124,470	272,733	1,598,098	10,186,757
CapEx (of which)		9,051	20,717	26,321	52,639	89,122	370,397	2,461,909
Li-ion electrolyte Equipment (k€)	2,560	4,985	2,000	2,000	2,000	1,500	2,000	2,000
Sodium-Salt Electrolyte Equipment (k€)	9	744	8,487	7,493	10,899	12,912	34,297	35,659
Sodium-Salt Cathode Material Equipment (k€)	160	3,322	10,230	16,828	39,741	74,710	334,100	2,424,250
Material costs (of which)		804	10,657	34,750	82,341	198,100	1,286,566	9,120,431
Li-ion electrolyte sales (k€) 1a	3	637	1,858	2,476	3,036	3,645	4,181	4,342
Sodium-Salt LDES cell sales (k€) 3	7	167	8,799	32,274	79,305	194,454	1,282,384	9,116,089
Gross Margin		4,498	13,891	40,310	72,640	131,471	571,480	3,014,412
Selling, General and administrative expenses		-363	-583	-957	-1,297	-1,817	-3,993	-9,627
R&D expenses		-955	-603	-697	-790	-884	-977	-1,070
Other operational expenses	-100	-120	-218	-274	-412	-515	-644	-805
EBITDA		3,059	12,488	38,382	70,141	128,256	565,866	3,002,910
Depreciation and amortization		-1,967	-5,721	-10,886	-20,776	-37,862	-103,545	-576,141
Interest		-12	-11	-10	-8	-5	-2	-1
Other revenues/expenses		955	603	0	0	0	0	0
EBT		2,036	7,358	27,486	49,358	90,389	462,318	2,426,768
Taxes		0	-1,140	-5,497	-9,872	-18,078	-92,464	-485,354
Net Income		2,036	6,218	21,989	39,486	72,311	369,855	1,941,414
Staff	2024	2025	2026	2027	2028	2029	2030	2031
Production	3	19	35	52	69	95	197	267
Li-ion electrolyte		14	21	24	27	30	31	31
Sodium-Salt LDES cells		1	10	24	38	62	164	234
R&D		5	6	7	8	9	10	10
Selling, general, administrative		3	5	9	13	19	44	50
Total Staff	9	27	46	68	90	123	250	326





## Cash flow and balance sheet projections (base)

CASHFLOWS, k€	2024	2025	2026	2027	2028	2029	2030	2031
Cashflows from operating activities (net)		3,015	10,354	29,090	54,559	99,460	379,381	2,592,863
Decrease in short-term receivables		-599	-1,264	-4,101	-5,776	-12,675	-110,447	-715,995
Decrease in inventories		-198	-612	-1,905	-3,371	-8,576	-93,795	-655,575
Increase in short term debt		-192	290	2,222	3,445	10,538	110,223	1,446,879
Cashflows from investing activities (net)		-10,058	-20,933	-26,451	-52,759	-89,232	-370,507	-2,462,019
Cashflows from financing activities (net) (of which)		17,946	-89	-210	-210	-210	-121	0
Proceeds from grants		892	0	0	0	0	0	0
Proceeds from issuance of debt (+)		71	0	0	0	0	0	0
Repayment of debt (-)		-18	-89	-210	-210	-210	-121	0
Proceeds from issuance of equity		17,000	0	0	0	0	0	0
Dividends	0	0	0	0	0	0	0	0
Net increase/decrease in cash & cash equivalents	2,644	10,902	- 10,667	2,429	1,590	10,018	8,753	130,845
BALANCE SHEET, k€	2024	2025	2026	2027	2028	2029	2030	2031
Total assets (of which)	6,723	25,621	32,041	56,041	98,762	181,401	661,358	4,049,651
Cash and cash equivalents	2,713	13,616	2,949	5,378	6,968	16,986	25,738	156,583
Receivables	32	631	1,894	5,995	11,771	24,447	134,894	850,889
Property and Equipment	2,593	9,924	25,097	40,717	72,750	124,167	391,180	2,277,112
Intangible assets	1,385	1,253	1,291	1,237	1,187	1,140	1,089	1,034
Other assets								
Liabilities (of which)	2,669	2,531	2,733	4,744	7,979	18,307	128,409	1,575,288
Short-term debt	12	11	10	8	5	2	1	0
Long-term debt	858	912	823	613	403	193	71	71
Other liabilities	486	468	-60	200	200	200	200	200
Equity (of which)	4,055	23,090	29,309	51,297	90,783	163,094	532,949	2,474,363
Share capital	7,728	24,728	24,728	24,728	24,728	24,728	24,728	24,728
Retained Earnings	-3,673	-1,637	4,581	26,570	66,056	138,367	508,221	2,449,636
Other equity	0	0	0	0	0	0	0	0
Business metrics and ratios		2025	2026	2027	2028	2029	2030	2031
Total debt, k€	870	923	833	621	408	195	72	71
Total Equity, k€	4,055 -5737%	23,091	29,309	51,298	90,784	163,095	532,950	2,474,364
Gross Margin, %		63%	62%	56%	52%	45%	35%	30%
EBITDA Margin, %		43%	56%	54%	50%	44%	35%	29%
Debt-to-Equity ratio	21% -18%	4%	3%	1%	0%	0%	<	0%
Return on Equity, %		9%	27%	75%	77%	80%	227%	364%
Return on Capital Employed, %		14%	27%	67%	69%	71%	133%	161%



## **EIC Accelerator Funding Details**

## "SodiScale" Project supporting Sodium-Salt



#### **General**

BroadBit Batteries has recently begun an 18.5M€ European Innovation Council (EIC) Accelerator "SodiScale" project to commercialize BroadBit's Sodium-Salt (Na-Salt) technology.

Project consists of a 2.5M€ grant (awarded) and a 16M€ equity investment (DD complete, pending co-investment).

#### **Grant (granted)**

Focused on completing R&D for BroadBit Batteries' Na-Salt battery and preparing for pilot production of Na-Salt cells for first market introduction.

- Finalize optimization of cathode and electrolyte chemistry, optimizing cell structure
- Define component and cell production requirements for small-scale internal pilot component line

#### **Equity (pending lead investor)**

Focused on building component and cell production capability and piloting battery production for first customers

- Build cathode, electrolyte component production lines and cell assembly line
- Scale up organization and finalize first commercial deals with partners





CATALYZE

•esa

Cleantech Award

**EUROPEAN VENTURE SUMMIT** 

REE

European

## **BroadBit** Relavent























NORDIC IMPACT

**BUSINESS SUMMIT** 

STARTER







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MILstartu

Award

Katapult

Accelerator

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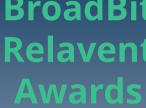














**CHALLENGE** 

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challenging limits

**FACTORY** 

**Energy Transition** 

This activity has received funding from the European Institute of Innovation and Technology (EIT), a body of the European Union, under the Horizon 2020, the EU Framework Programme for Research and Innovation

Runar

Grant

**Backstrom** 







Cleantech Award

























PIONEERS



IDTechEx EVES

Launchpad



## Never Run Out

Contact: david.brown@broadbit.com

