







## Cluster 6 Outlook for regional industry in NL: More realism needed?

Barbara Verwayen Clusterregisseur

## Cluster 6: regional industry

Makes products, or components, we use on a daily basis. Like food, bricks, paper, glass, shampoo bottles, but also electric trucks

 Datacentres, offshore industry, waste-toenergy plants

 Combined contribution €125 miljard euro and employs ca 210.000 fte

 Cluster 6 facility uses > 1 miljoen m³ natural gas or > 10 GWh electricity

 Flywheel for other societal transitions (circularity, protein transition, scope 3 greening, etc.)



#### Cluster 6: How did we get here?

From climate agreement to national overview



#### Climate agreement in 2019 resulted in seat at the table

- 2022 started with factbased approach
- CES 1.0 juni '22
- 143 production facilities



#### More regional approach in 2024

- Increasing coverage
- Regional approach aligned with regional programming

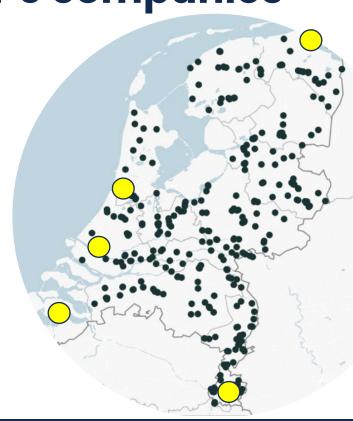
#### Search for action perspective

- 330 prodcution facilities
- 689 sustainability projects
- Potential reduction: 6,2 Mton CO<sub>2</sub>
- Recommendations on national level



#### Little perspective for Cluster 6 companies

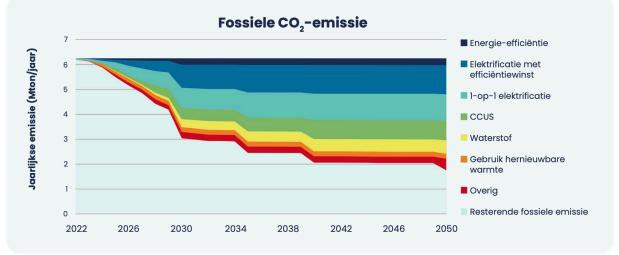
- Investments are not planned due to a lack of transparency and predictability about connections/infrastructure
- Selection of sustainability routes is being postponed due to uncertainty about the availability and affordability of sustainable alternatives (heat, CCUS and hydrogen)
- Uncertainty about associated regulations and permits
- Difficult competitive position compared to locations outside the Netherlands
- Buca's along value chain are not adding up

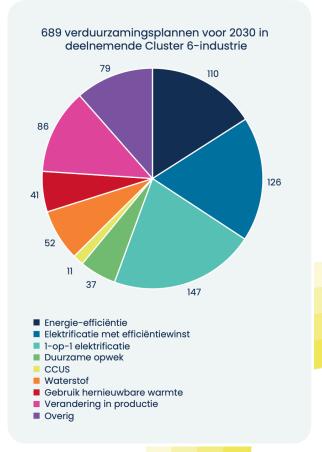




#### Huge CO<sub>2</sub> reduction potential

The sustainability plans of participating Cluster 6 companies offer the opportunity to reduce CO<sub>2</sub> emissions by more than half by 2030 compared to 2022!





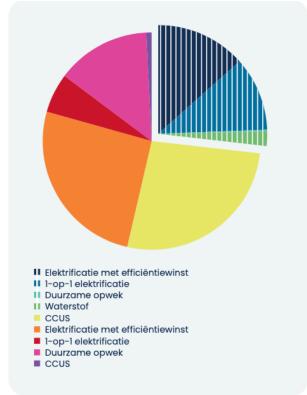


#### Lack of infrastructure delays investments

 Of the 689 sustainability projects identified, 373 require a new/expanded infra connection. These include electrification, sustainable generation, H2, and CCUS projects.

Under current circumstances, 73% of sustainability projects requiring a new or expanded connection will not be able to proceed before 2030 due to a lack of energy infrastructure.

 Postponement of 1.7 megatonnes of CO2 emissions reduction per year until after 2030. This is > 50% of the planned reduction.





#### Energy carriers face various challenges

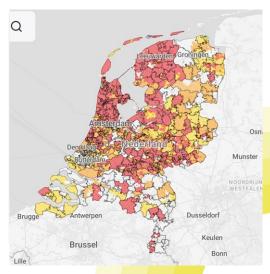
- Grid congestion in most provinces will only be resolved well after 2030
- Connecting Cluster 6 to Hynetwork is not planned until after 2030
- Market regulation of regional H<sub>2</sub> networks still unclear.
- Connection costs for Cluster 6 are high due to the long distance to the main infrastructure.
- CCUS and sustainable heat often require additional electricity

#### **Grid congestion in the Netherlands**

**TenneT** 

RNB's





Reference: September 2025



#### Current "Action Plan" to more perspective

Current initiatives do not yet offer C6 any relief

landelijk actieprogramma netcongestie





Cluster 6

National Action Programme for Grid Congestion



Flywheel: de-risking sustainable investments



Case by case approach

Rijksoverheid

**CHP research** 

Maatwerkaanpak

**VEKI innovation subsidy** 



#### My dilemma:

Political urgency vs positive perspective





#### Everyone their own role in the energy transition

Transition requires a fundamental change in the way we work together!



#### **Utility companies**

**Build!** 

Work together & be transparant!

Be predictable

Make investments plannable!



#### **Governments**

Know your industry!

Be pro-active!

Grant permissions!

Condone!



#### **Industry**

Tell your story!

Be creative!

Be an example!

Work together!





#### What is needed?

- Preconditions in place: investment conditions right
- 2. Make investments plannable & predictable
  - 3. Accept differentiation in pace of sustainability
- More integrated approach to sustainable development in policy development: "integrated environmental benefit".
- Transition agreement!



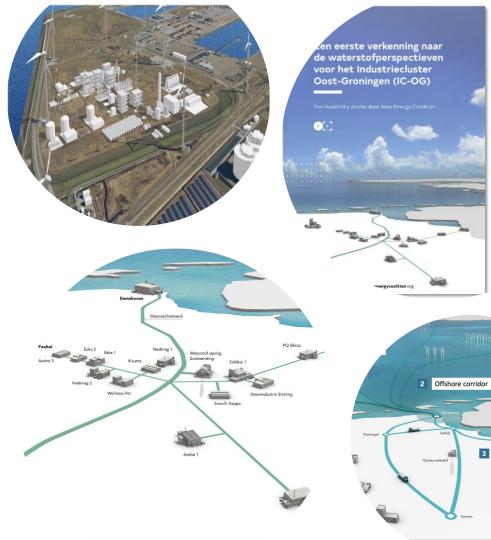
Port Next step: find solutions in the DCL, Johnson BORGHAREN ndustriegebied Beatrixhaven Matthey/Fenzi, region Kasteel Borgharen PQ, Sibelco, WWTP's Klinkers, Lawter Energyhub **Thomas** Beatrixhaven BOSCHPOORT Regout 150 kV station Limmel Mosa, O-I Sappi WYCKERPOOR Maastricht

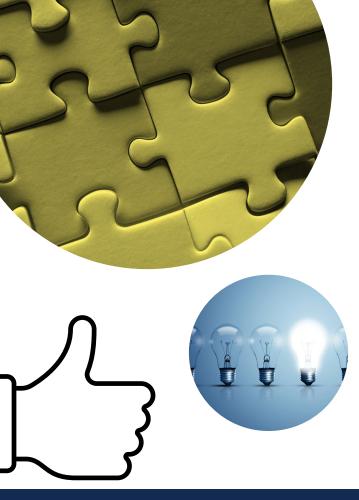


#### Regional perspective Oost - Groningen

#### Most pre-conditions in place!

- Potential blue & green H<sub>2</sub> production
- Demand side: IC-OG-cluster + DE
- Infrastructure: Enexis, Northgrid, Gasunie
- Aggregator: EBN
- Public authorities: Province of Groningen, Groningen Seaports, NOM
- NEC coordination
- Potential regional funding
- Hydrogen Valley status





#### Student challenge: Good luck!!



#### Thank you!

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#### THE CHALLENGE

- Natural gas is the past
- Uncertainty about safety
- Hydrogen prices are unstable
- Underdeveloped infrastructure





#### THE PROPOSAL

- Test side East Groningen Industry Cluster (ICOG)
- Dual pipelines utilizing current and new infrastructure
- Al assisted decision-making based on prices
- Working towards reutilization of current gas infrastructure



#### **ROADMAP 2025-**2040

- **2025-2027**: Technical research on system development.
- 2028-2030: Integration of systems with the ICOG cluster and laying the pipelines.
- 2031-2032: Evaluation of: Al-model, integration of hydrogen, social aspects, cost of hydrogen.
- 2032-2040: Expanding the hydrogen network, rollout to the rest of the country.



Technical research



System readiness & integration



**Evaluation** 



Expantion of the hydrogen network



#### **RISKS AND MITIGATION**

**Technical feasability** 

**Commercial appeal** 

**Social acceptance** 

**Governing uncertainty** 









**DUAL PIPELINES** 



HYDROGEN ENERGY STORAGE

EAST GRONINGEN
INDUSTRY CLUSTER (ICOG)



# THANK YOU FOR YOUR ATTENTION





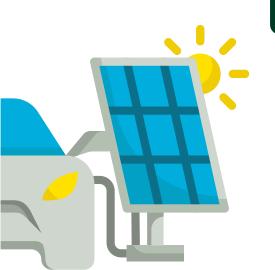
### Delfzijl-East Link





Hanzehogeschool Groningen University of Applied Sciences





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Delfzijl-East Link (Our plan)

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#### Kickstart Hydrogen

#### **Pipeline**



• Length: ±25 km, low pressure (<16 bar)

• Capacity: 12,000–13,500 m<sup>3</sup> H<sub>2</sub>/hour

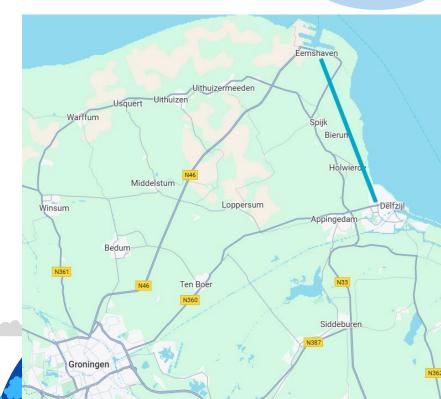
• Initiative: NorthGrid & Groningen Seaports

• Cost: ±€15 million, €4.4 million JTF subsidy

• Timeline: construction 2025–2026, accelerates energy

transition





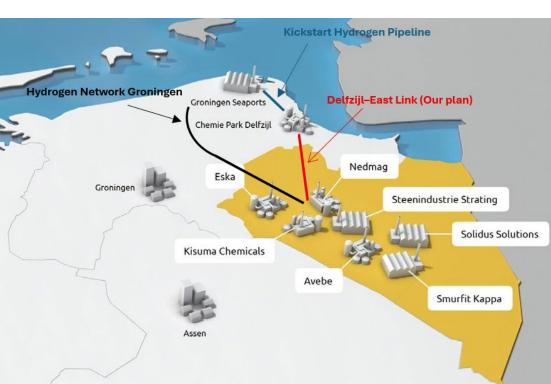


### Delfzijl-East Link (Our

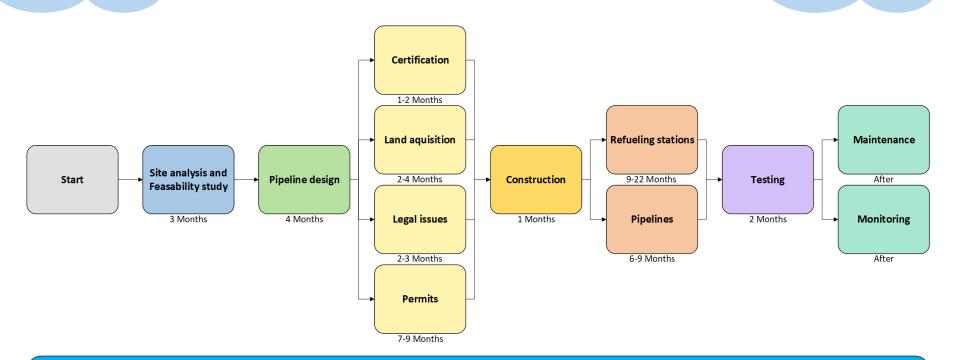
### plan)

- Pupose: transport hydrogen from Delfzijl to East Groningen Industry Cluster
- Length: ±37 km, low pressure (<16 bar)
- Initiative: Can also maybe be semi- privatized
- Cost: between €25,3 million and €35,5 million, maybe subsidies
- **Timeline:** between 2,4 years or 3,5 years





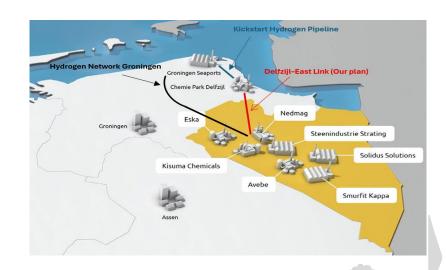
### **Timeline**



#### **BLUE HYDROGEN**



- Faster and more cost-efficient implementation
  - > No connection to the HNS backbone required
- Lower technical requirements
  - ➤ 16-bar pressure sufficient for ICOG no need for expensive steel pipelines
- Simpler project execution
  - Work on the distribution grid can be carried out by private (non-regulated) contractors
- Reduced permitting and complexity
  - Fewer regulatory steps, faster approvals
- Greater flexibility for future connections
  - Easier to develop links with the transport system later on



### **Cost estimate**

Component	% of total	Base cost € (Estimate)	Base €k/km	+40% CAPEX
Trench excavation & backfill (open cut)	32,00%	~€8,2 million	~€220,8/km	~€11,5 million
Pipe & fittings	25,70%	~€6,5 million	~€174/km	~€9 million
HDD & major crossings	12,50%	~€3,125 million	~€84,5/km	~€4,4 million
Engineering,testing,comissioning	8,70%	~€2,2 million	~€59,1/km	~€3,1 million
Road reinstatement & traffic management	6,20%	~€1,6 million	~€42,2/km	~€2,2 million
Contingency	6%	~€1,5 million	~€40,5/km	~€2,1 million
Permits / Surveys / Environmental studies	4,40%	~€1,1 million	~€30,1/km	~€1,6 million
Land/ easement compensation & reinstatemen	4,50%	~€1,1 million	~€30,1/km	~€1,6 million
Total (Rounded)	100%	~€25,3 million	~€681,3/km	~€35,5 million



# **QnA Time**









# Communication in the Hydrogen Transition

PRESENTED BY HydroComm





# Blue now. Green tomorrow.

Outlines of a strategic **communication plan** for Groningen's hydrogen transition, highlighting key messages about trust, inclusion, and the journey from blue to green hydrogen.

**10 OCTOBER 2025** 

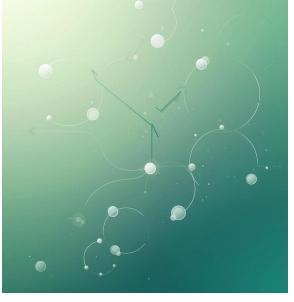


# The Challenge and Our Solution



**GRONINGEN'S GAS LEGACY CHALLENGES** 

Becoming Europe's Hydrogen Valley



**BUILDING TRUST THROUGH COMMUNICATION** 

Transparent and phased approach

# 20-Year Transition Timeline (2025–2045)

Strategic Alignment (2025 - 2027) Design Frameworks (2027 - 2030) Blue Hydrogen Launch (2030 - 2035) Hybrid Phase (2035 - 2040)

**Green Rollout** (2040 - 2045)

Global Branding (continuously)

Develop strategic communication and awareness campaigns.

Establish design and legal frameworks with stakeholders.

Launch blue hydrogen and engage in milestone storytelling.

Transition towards green hydrogen and activate industries.

Implement full-scale green hydrogen initiatives regionally.

Establish global branding for Groningen's hydrogen leadership.

# Regional Impact

## TRASMISSION BACKBONE & STORAGE SYSTEM

Routing & Re-use
Salt caverns secure utilization

#### **INDUSTRIAL SHIFT**

Attracting investments and keeping the benefits in the region

## COMMUNITY WORKSHOPS & EDUCATIONAL CAMPAIGNS

Promoting hydrogen safety knowledge and addressing concerns directly







# Social and Economic Transition: Addressing Change

#### **JOB TRANSITION & ECONOMIC ANXIETY**

As Groningen transitions to green hydrogen, it is essential to address potential **job losses** in the gas industry. Retraining programs and "Just Transition" plans, while collaborating with **unions**, will ensure workers acquire new skills for hydrogen roles, while wage support and pathways to employment promise to create **over 10,000 jobs by 2030**.

#### PARTICIPATORY PLANNING

Engaging local stakeholders is critical for a smooth transition. This includes involving farmers, environmental groups, and councils in decision-making processes and offering them **compensation or co-ownership** for land use. Such collaborative efforts will foster a sense of community ownership and ensure that the transition benefits everyone involved.

# Stakeholders landscape

#### **HIGH POWER, HIGH INTEREST**

- Local government, industries, and universities: Drive decisions and actively implement initiatives.
- Local government, industries, and universities: Participate in strategic dialogues, workshops, and research collaborations.

#### **LOW INFLUENCE, HIGH INTEREST:**

- Citizens, schools, and small businesses: Contribute feedback and participate in awareness programs.
- Citizens, schools, and small businesses: Access open data and engage in consultations to support project adoption.

#### **HIGH INFLUENCE, LOW INTEREST**

- National/EU policymakers: Provide approvals, shape regulations, and influence policy alignment.
- National/EU policymakers: Receive updates and insights to maintain potential support.

#### **LOW INFLUENCE, LOW INTEREST**

- External observers and media: Observe developments and report on progress.
- External observers and media: Receive selective updates to ensure transparency and credibility.

# Engagement strategies for Stakeholders

#### DIALOGUE

Engaging stakeholders through open conversations to build trust and understanding.

#### OPEN DATA

Providing transparent information to ensure accountability and informed decision-making.

#### CO-DESIGN

Collaborating with community members to create solutions that reflect their needs.

#### INCLUSION

Actively involving all stakeholders to foster a sense of ownership and commitment.

## **Public Communication**

Strategy for Hydrogen Transition Engagement

#### **Understanding**

Building a foundation of awareness through educational campaigns helps the community grasp hydrogen technology, its benefits, and how it impacts Groningen's future sustainably.

#### **Partecipation**

Creating opportunities for active involvement through hydrogen cafés and town halls fosters community engagement, allowing citizens to voice concerns and contribute ideas towards the transition process.

#### Ownership

Establishing transparent communication through open data and regular updates assures stakeholders that their input is valued, reinforcing confidence in the hydrogen initiative's long-term success.

# Implementation Framework for Groningen's Hydrogen Transition

#### 01 COORDINATED TASKFORCE

The HydroComm Taskforce will unite government, industry, and community stakeholders for effective communication and collaboration.

#### 03 BUILDING TRUST

Transparent communication will foster trust among stakeholders, ensuring an inclusive approach to the green hydrogen future.

#### 02 PHASED ENGAGEMENT

The strategy evolves from awareness to engagement, culminating in celebration of achievements and milestones throughout the transition.

#### 04 MEASURING SUCCESS

Progress will be tracked through regular updates and feedback loops, ensuring accountability and ongoing community involvement in the process.

# Transition through communication!

# Thank you...

Informal gathering of information from our researches:



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