

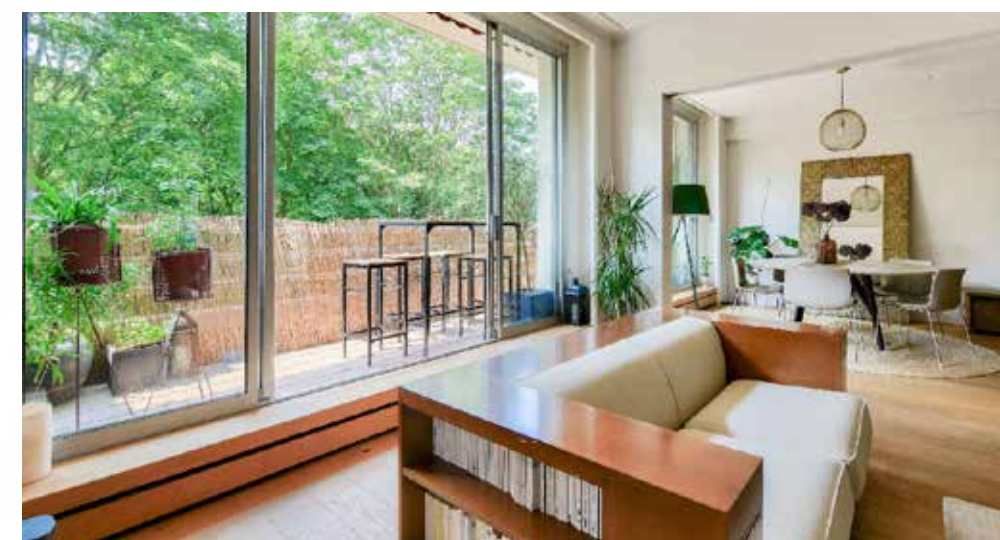


## EXPERIENCE BUSINESS-CLASS LIVING

**PREMIUM** HOUSING & **TURNKEY** SERVICES FOR YOUR  
TEAMS IN **TUNISIA & FRANCE**

Discover how we simplify  
**the mobility of your employees**

*Raise your expectations*





# OUR HOSPITALITY DNA

BECAUSE YOUR EMPLOYEES DESERVE EXCELLENCE

## OUR DNA

## OUR APPROACH

## OUR NETWORK

## TAILOR-MADE

## LET'S TALK



Since 2019, **THE LANDLORD** has welcomed demanding international travelers to high-standard properties in Tunis.

Our core business: offering a high-end experience for those who don't compromise on comfort, standing, location, or the smoothness of the stay.

**This hospitality expertise taught us to excel where most improvise :**



► **Responding to emergencies 24/7**



► **Personalizing every request**



► **Orchestrating cleaning, maintenance, reception, transfer, services...**

Today, we bring this know-how to an equally demanding audience : **companies.**

# A NATURAL EVOLUTION TOWARDS CORPORATE SUPPORT

## OUR DNA

## OUR APPROACH

## OUR NETWORK

## TAILOR-MADE

## LET'S TALK



Companies now need a trusted partner to house their talents, consultants, expatriates, executives, or professional guests.

**THE LANDLORD** has become the missing link between real estate, logistics, and human resources.

We are neither a classic agency nor an impersonal platform.

We are a global partner who hosts people with the standards of hospitality... and the efficiency expected by HR, finance, and management teams.







*Raise your expectations*

# OUR HISTORY

THE EVOLUTION OF THE LANDLORD

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

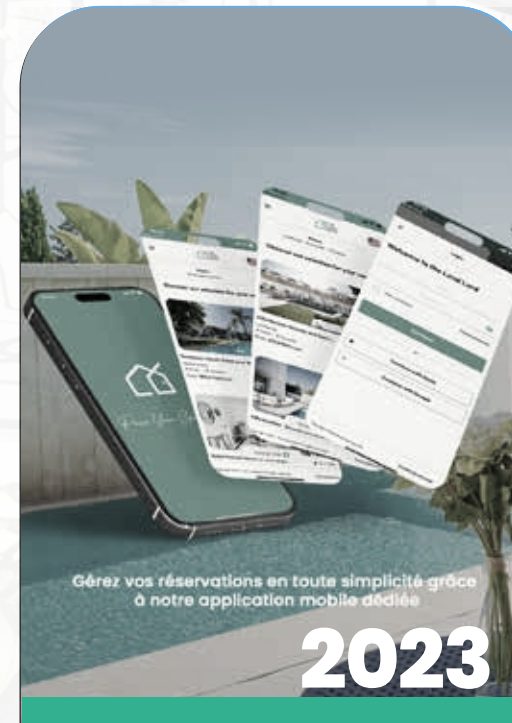
LET'S TALK



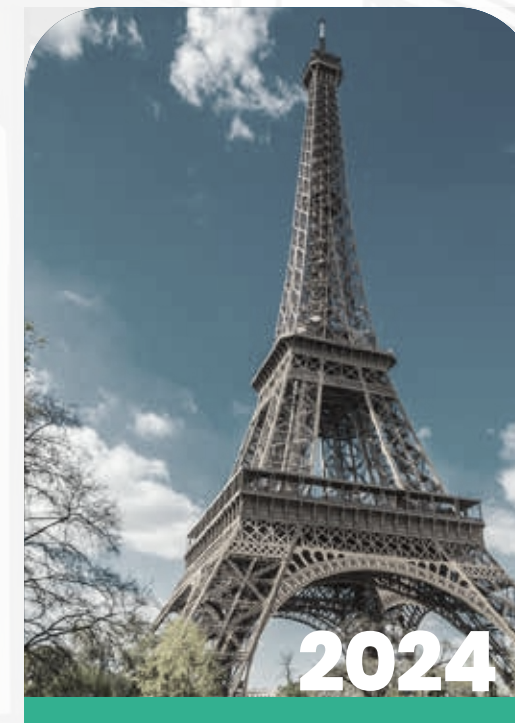
Creation of  
**The Landlord**  
and recognition  
as a certified  
**Startup in  
September**



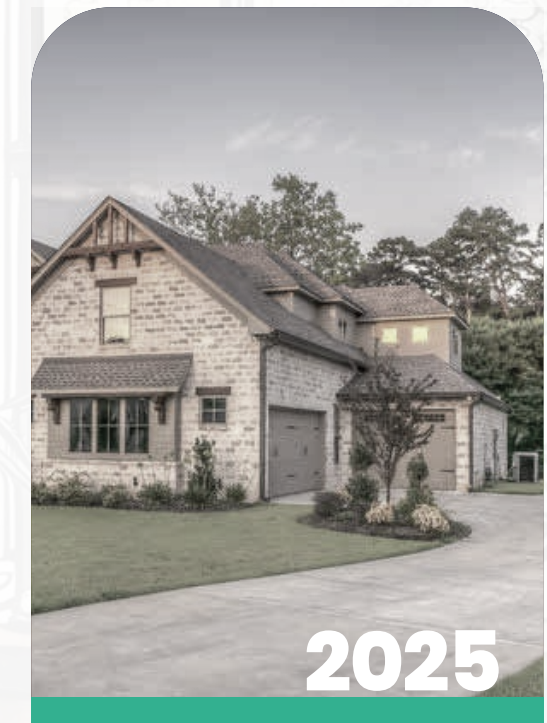
Portfolio grew to  
**over 50 properties**  
under management  
and our CEO  
became a finalist in  
Tunisia's Best Young  
Entrepreneur  
competition



Launch of our  
**website** allowing  
travelers to **book  
directly**



**Expansion to  
France** (Paris,  
Nice) and launch  
of our mobile  
app



Development of  
**franchise**  
opportunities thanks  
to our exclusive  
technology (certified  
PMS)



## OUR TEAM

# HOSPITALITY AT THE HEART OF OUR DNA

At THE LANDLORD, each founding team member comes from the world of hospitality, luxury, or concierge services.

We have been hotel managers, housekeeping supervisors, or guest experience leads in renowned institutions — from boutique hotels to international chains.

### OUR DNA

### OUR APPROACH

### OUR NETWORK

### TAILOR-MADE

### LET'S TALK



**FAROUK  
BEN ACHOUR**

CEO

Entrepreneur trained between Tunisia and the UK, finalist of the Best Young Entrepreneur award. Operational strategist, passionate about user experience and scalable hybrid models (tech/hospitality).



**SARAH  
BEN ACHOUR**

COO

Coming from luxury concierge services, Sarah designed THE LANDLORD's quality standards inspired by the best international hotel practices. Her rigor ensures a flawless experience, even at scale.



**LOTFI  
LAMTI**

BUSINESS DEV

Former Four Seasons and premium consultant, Lotfi understands the expectations of top management and the realities on the ground. He orchestrates the interface between corporate needs and tailored execution.



**INES  
ABIDLY**

GOVERNANCE HEAD

From high-end hospitality, she ensures the consistency of services and compliance with our quality standards in every property. The Landlord is also a team of 24 collaborators all working towards one goal: the full satisfaction of our tenants.



# WHO ARE WE PARTNERING WITH?

EXPERTISE THAT ADAPTS TO EVERY ORGANIZATION

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



**We collaborate with very diverse structures, united by the same requirement: to install their teams in the best possible conditions.**

- **Startups and scale-ups that grow fast and need reactive solutions**
- **NGOs, international institutions relocating staff**
- **Consulting firms, project directors for mid-term assignments**
- **Industrial or tech groups housing executives or consultants**
- **Diplomats, foreign investors, international commercial directors**



# OUR EXCEPTIONAL PARTNERS

TRUSTED BY COMPANIES FOR THEIR PROPERTIES AND TEAMS

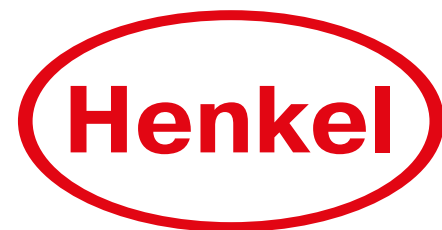
OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



Schweizerische Eidgenossenschaft  
Confédération suisse  
Confederazione Svizzera  
Confederaziun svizra





# OUR CONCRETE RESULTS

A BRAND OF EXCELLENCE

*Raise your expectations*

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK

**+ 100**

high-end  
properties  
under exclusive  
management



**+ 20**

corporate  
partners



**96%**

satisfaction  
rate  
(HR clients &  
hosted talents)





# OUR APPROACH RELIES ON 5 PILLARS, ALL ALIGNED WITH YOUR BUSINESS GOALS

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



## HOUSING & SETUP

Apartments, houses, or residences selected for their standards, strategic location, and immediate availability.



## FURNISHING & INTERIOR DESIGN

If needed, we customize spaces to match your expectations and employer brand.



## CONCIERGE & PERSONALIZED SERVICES

Regular cleaning, laundry, private chef, reservations, daily life: your teams are taken care of like in a hotel, with all the privacy of a private home



## MOBILITY & TRANSFERS

Airport pickup, shuttles, local travel, vehicles with or without driver — all covered.



## REPORTING & HR SUPPORT

A single point of contact, real-time monitoring, detailed reports on presence, satisfaction, and occupancy.





# OUR METHOD, FROM REQUEST TO FEEDBACK

Our process is structured around 5 key steps designed to save you time, offer flexibility, and deliver peace of mind:



Each mission is documented, tracked, and optimized.  
We don't send you 30 listings — we send you the right one.

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK







*Raise your expectations*

# BEFORE & AFTER THE LANDLORD

A NEW WAY TO HANDLE CORPORATE HOUSING

OUR DNA

OUR APPROACH

OUR NETWORK

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LET'S TALK



## WITHOUT THE LANDLORD

- ✗ Tedious search for furnished rentals
- ✗ Lack of responsiveness or vague move-in timelines
- ✗ No additional services (cleaning, transfer, maintenance...)
- ✗ Generic rentals poorly adapted to professional use
- ✗ Difficulties managing foreign employees' mobility
- ✗ HR and Office Managers wasting time

## WITH THE LANDLORD

- ✓ Instant access to a curated high-end inventory
- ✓ Average move-in within 24h with a dedicated contact
- ✓ Integrated concierge package tailored to your needs
- ✓ Context-aware selections, close to offices or projects
- ✓ Full mobility support & HR reporting
- ✓ Only located in safe, EU-certified zones





OUR DNA

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# OUR GEOGRAPHICAL COVERAGE

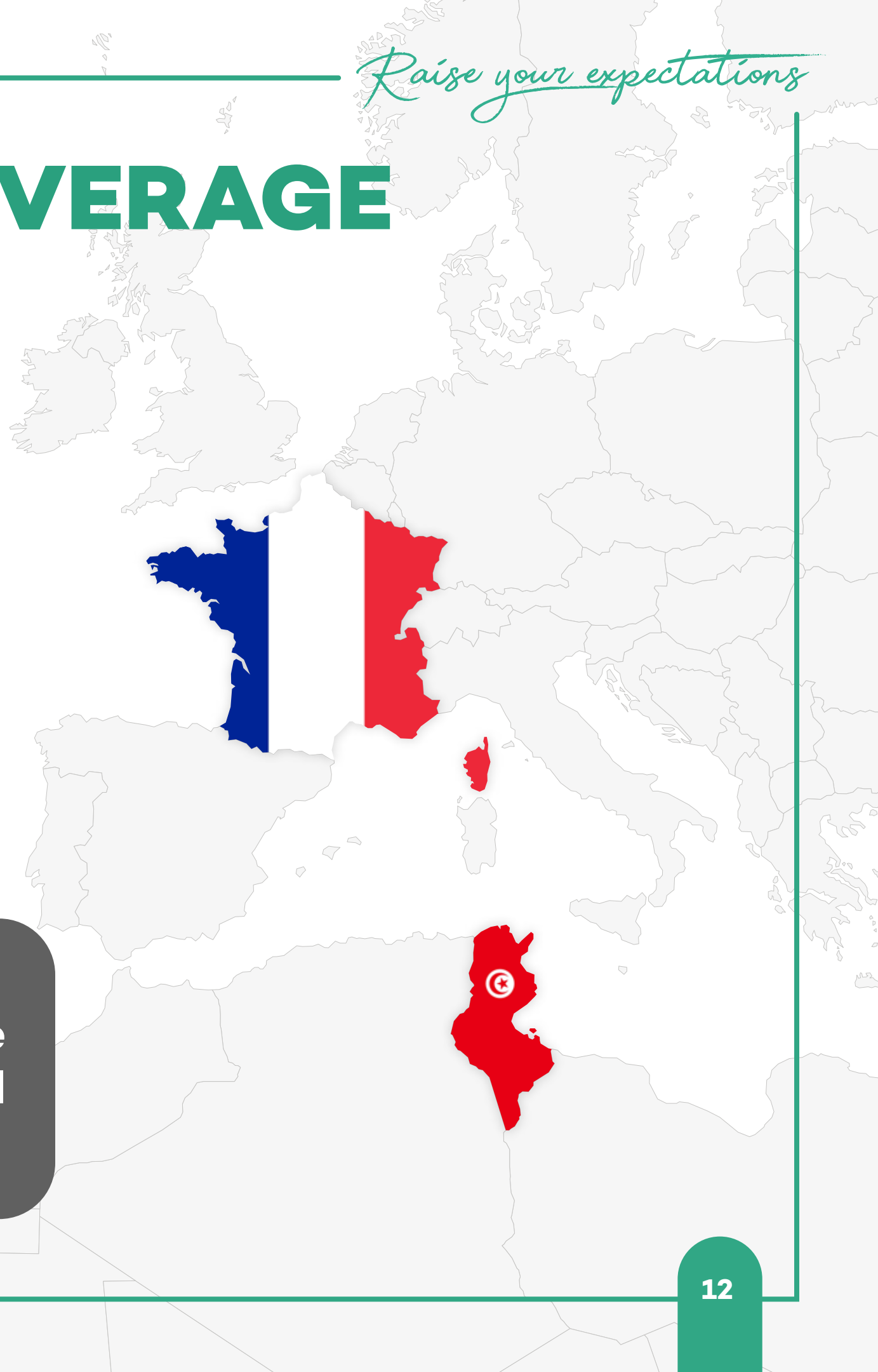
LOCAL PRESENCE, INTERNATIONAL REACH

**THE LANDLORD** is active across major Tunisian cities — from Tunis to Djerba, including Hammamet, Sousse, and Sfax — as well as in France, mainly in **Paris and Nice**.

This network allows us to respond swiftly to customized needs, whether for a corporate HQ, temporary housing, or full turnkey solutions.

## Our strength?

An exceptionally dense portfolio in **Tunis**, the economic and administrative hub — covering all strategic business districts.







*Raise your expectations*

# WE ALSO HOUSE... YOUR IDEAS

BEYOND HOUSING: A PARTNER FOR YOUR AMBITIONS

**THE LANDLORD** is also your partner to source, design, and deliver turnkey **offices, HQs, or project units.**

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



Our B2B solutions go far beyond housing your team:  
we support businesses with a true 360° professional installation approach :

- Property sourcing based on size, location, accessibility, budget, etc.
- Negotiation, contracting, and regulatory compliance
- Interior design, furnishing, branding (if needed)
- Operational setup with full connectivity, maintenance, and tracking

*Have a 6-month deployment?  
Opening a new branch office?  
Need a confidential project space?*

*We handle it.*







*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## Villa Apollon : Seaside and Luxurious

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

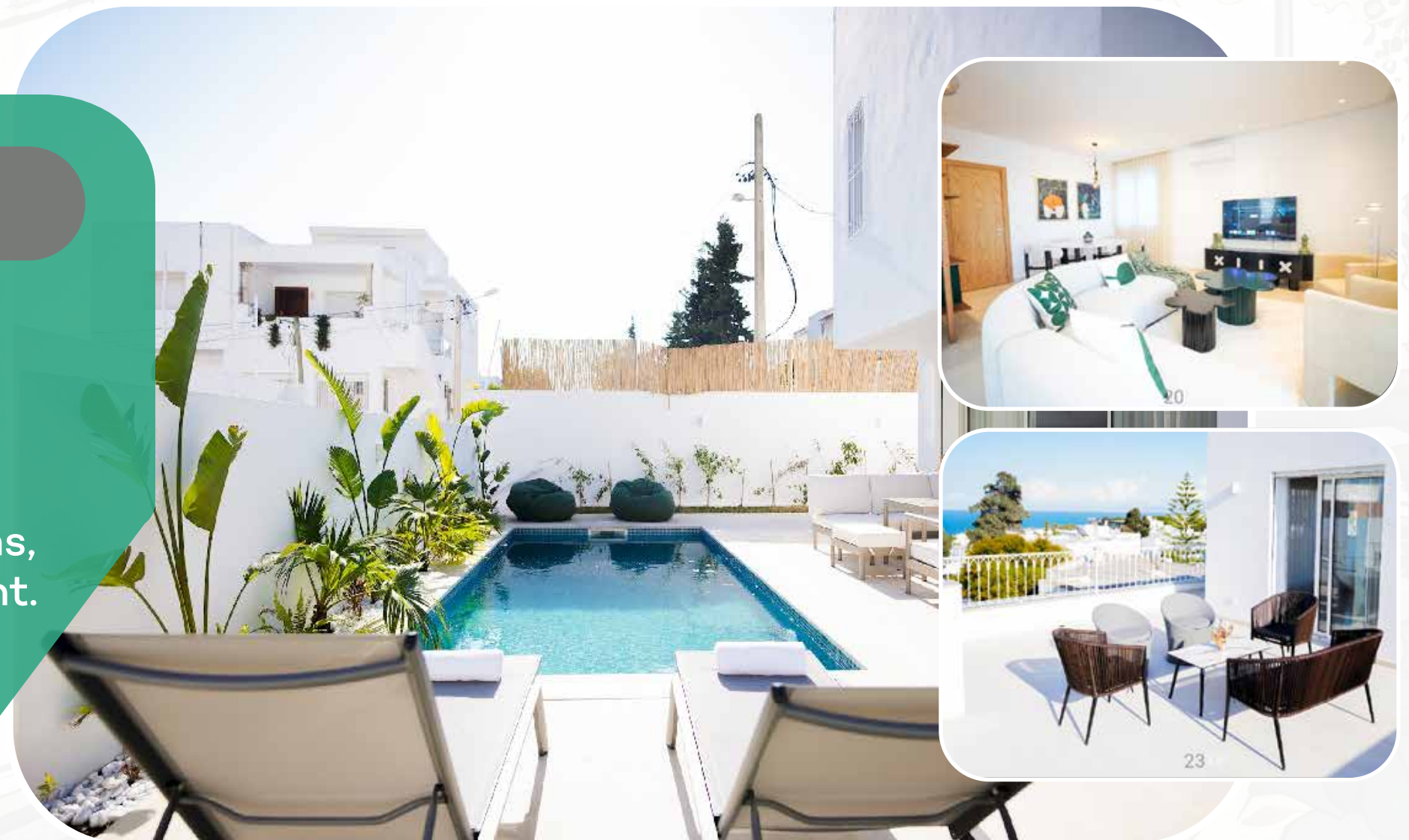
LET'S TALK



### S+4 for 8 Guests

- 4 Bedrooms
- 4 Bathrooms

Modern villa with private bathrooms, elegant design, high-end equipment. Ideal for unforgettable stays.



 **Marsa Cube**





OUR DNA

OUR APPROACH

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TAILOR-MADE

LET'S TALK



*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## Panoramic View

### S+1 for 2 Guests

- 1 Bedroom
- 1 Bathroom

Wooden interior, panoramic terrace, jacuzzi, sea and city views. Brand new and near the village.



 **Sidi Bou Saïd**





*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## Villa Punique

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



### S+3 for 5 Guests

- 3 Bedrooms
- 2 Bathrooms

Modern villa overlooking the Punic Ports with 2 panoramic terraces and a large garden.



 **Carthage**





# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

*Raise your expectations*



## The Perfect Flat

OUR DNA

OUR APPROACH

OUR NETWORK

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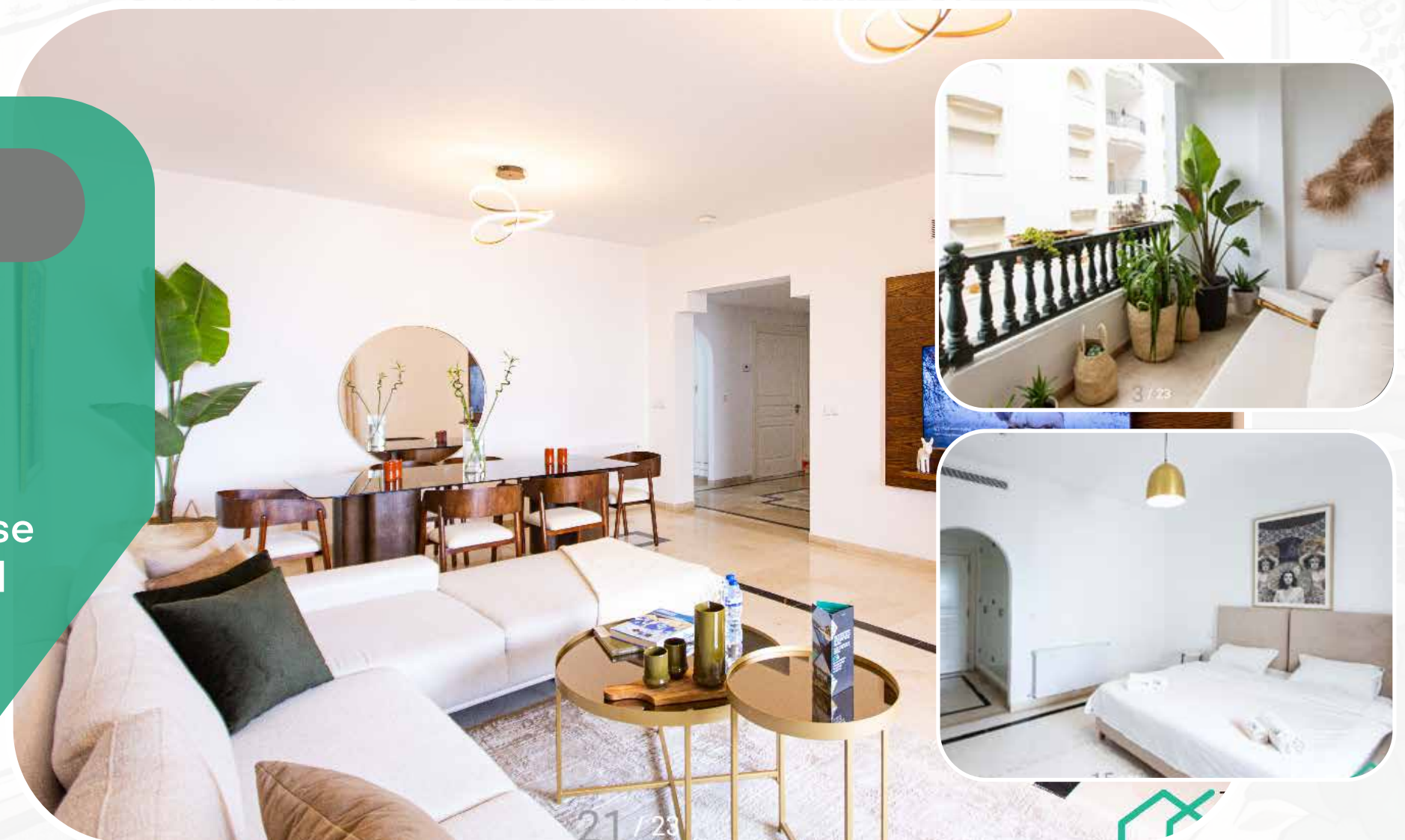
LET'S TALK



### S+3 for 6 Guests

- 3 Bedrooms
- 2 Bathrooms

Fully renovated with sea views, close to markets, shops, restaurants, and the beach.



Marsa





*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## Amazing 1-bedroom with swimming pool

OUR DNA

OUR APPROACH

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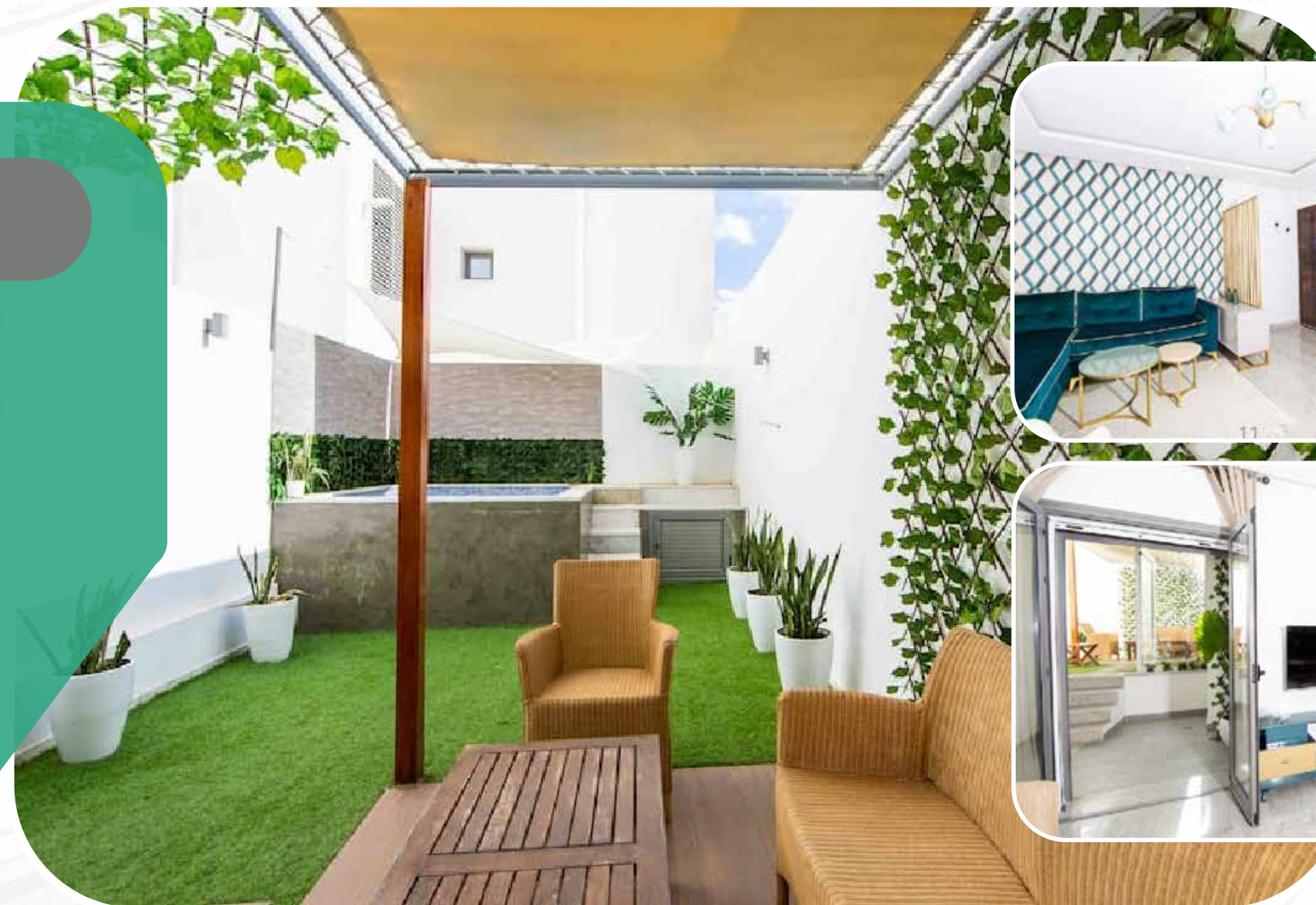
LET'S TALK



### S+1 for 2 Guests

- 1 Bedroom
- 1 Bathroom

Brand new flat with pool, secure residence, fully equipped, near airport, La Marsa, and Carthage.



 **Ain Zaghouan**





*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## Infinity View : Spacious 4 bedrooms with Lake View

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



### S+4 for 8 Guests

- 4 Bedrooms
- 3 Bathrooms

Luxurious apartment in Lake 1 with large windows and panoramic lake view.



Lac 1







*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## The Business Stay in Lac 2

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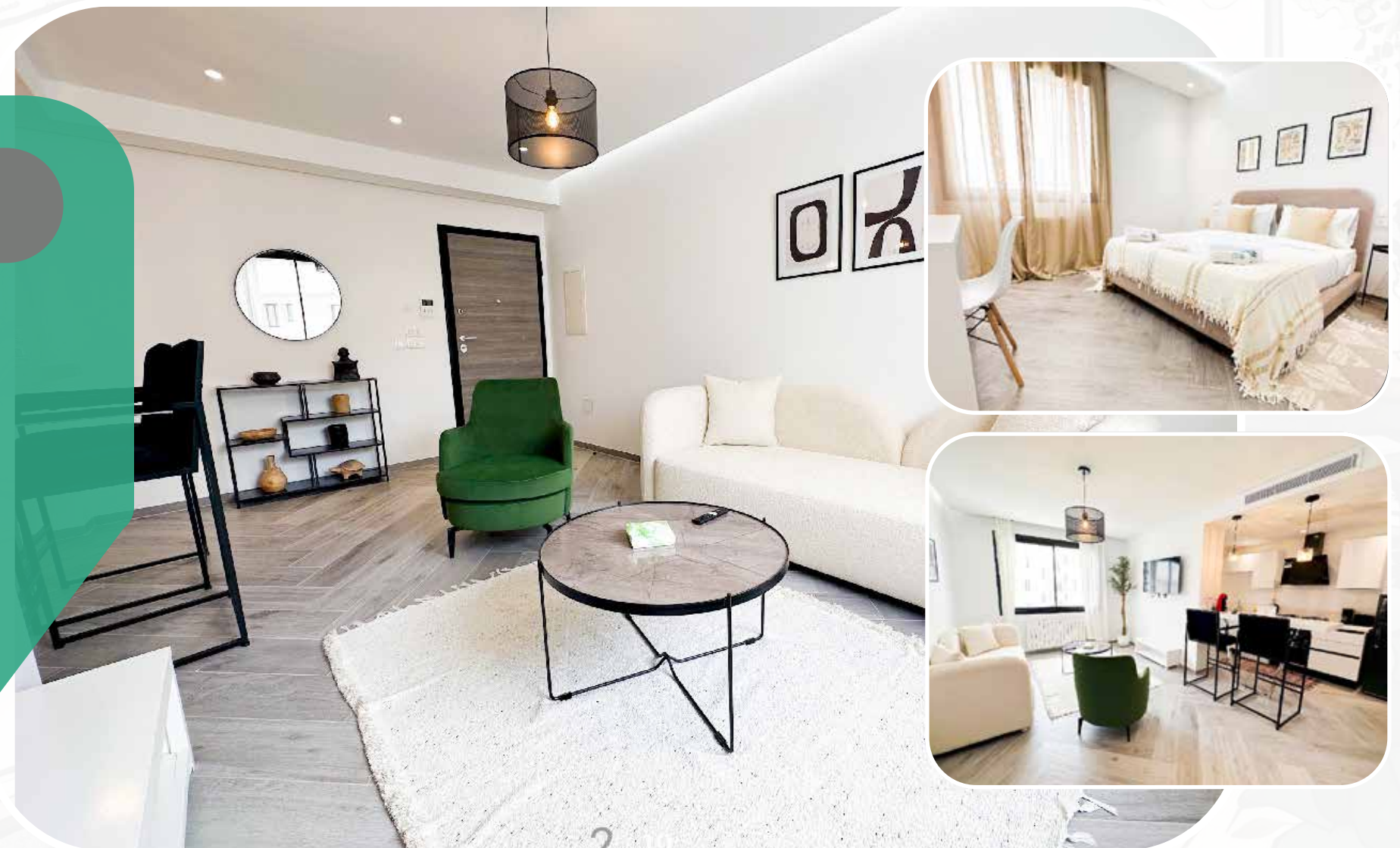


### S+1 for 2 Guests

- 1 Bedroom
- 1 Bathroom

Bright and elegant apartment in Beheira 2, ideal for business travelers and couples.

 Lac 2







*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

## Serviced Apartments



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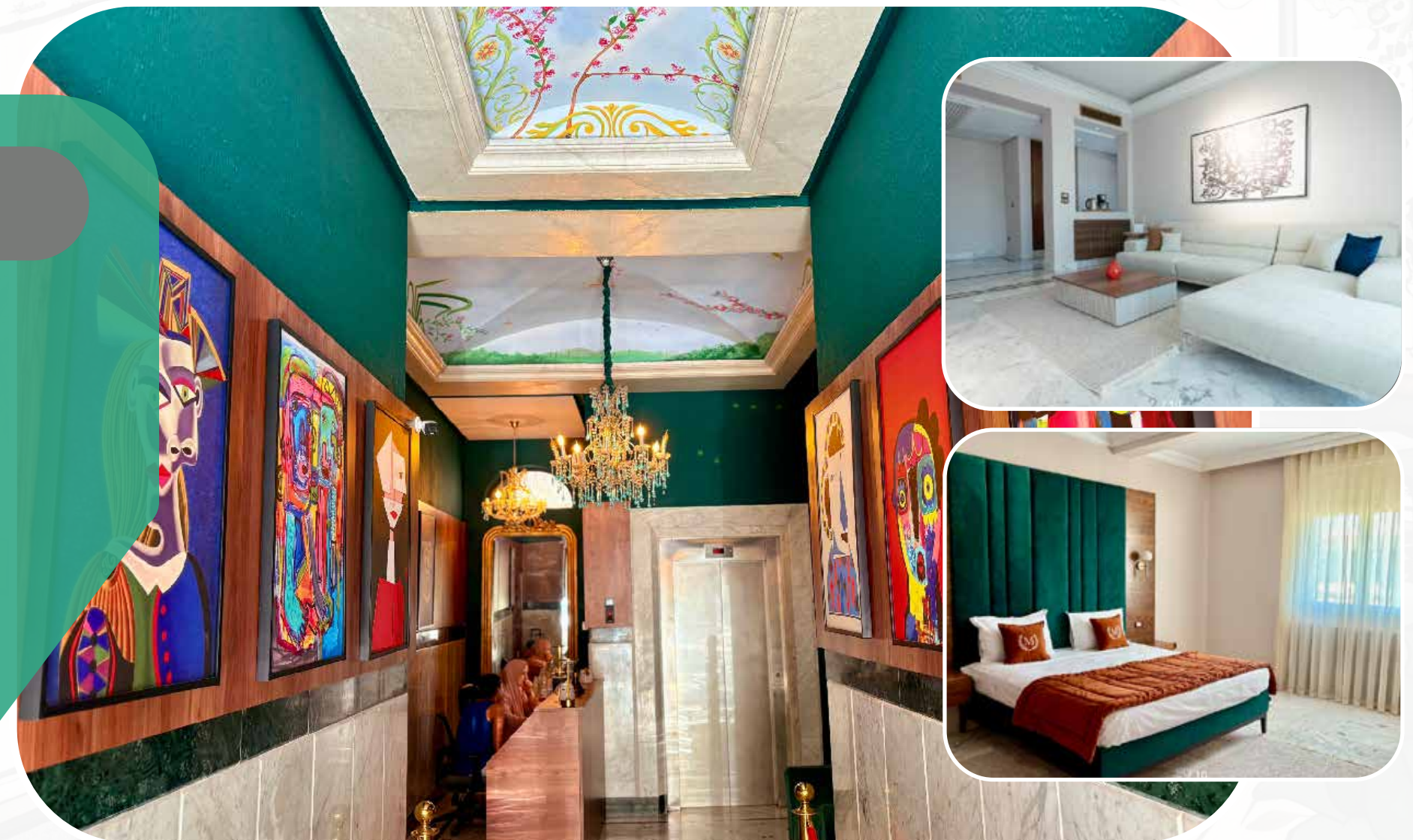


**S+1 / S+2 / S+3**

- 18 Units
- 70 Guests

Fully furnished, private balconies,  
breakfast and parking included.

 **Lac 2**







OUR DNA

OUR APPROACH

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LET'S TALK



*Raise your expectations*

# OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS



## Dar Zyne, Medina Stay with Breakfast

### 5 Rooms Available

#### Dar Zyne

16th-century palace in Tunis Medina, 2 min from Zitouna Mosque and souks. Airport 15 min away.



 *La Medina - Tunis*





*Raise your expectations*

# OUR EXCEPTIONAL PROPERTIES IN FRANCE

**THE LANDLORD EXCLUSIVITY** : PAY FOR YOUR FRENCH PROPERTY IN DINARS.




## Guillout : The Eiffel Tower View

**S+3 for 6 Guests**

- 3 Bedrooms
- 2 Bathrooms

Fully furnished flat on Boulevard Pasteur with a private balcony and Eiffel Tower views.



 **Paris - France**

OUR DNA

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LET'S TALK







*Raise your expectations*

# OUR EXCEPTIONAL PROPERTIES IN FRANCE

**THE LANDLORD EXCLUSIVITY** : PAY FOR YOUR FRENCH PROPERTY IN DINARS.



## Coeur de Nice

OUR DNA

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LET'S TALK




### S+2 for 4 Guests

- 2 Bedrooms
- 1 Bathroom

60 sqm flat in central Nice, designed by an architect. Comfort and sophistication.



 **Nice - France**





*Raise your expectations*

# OUR EXCEPTIONAL PROPERTIES IN FRANCE

**THE LANDLORD EXCLUSIVITY** : PAY FOR YOUR FRENCH PROPERTY IN DINARS.



## Eiffel Tower Champs de Mars

OUR DNA

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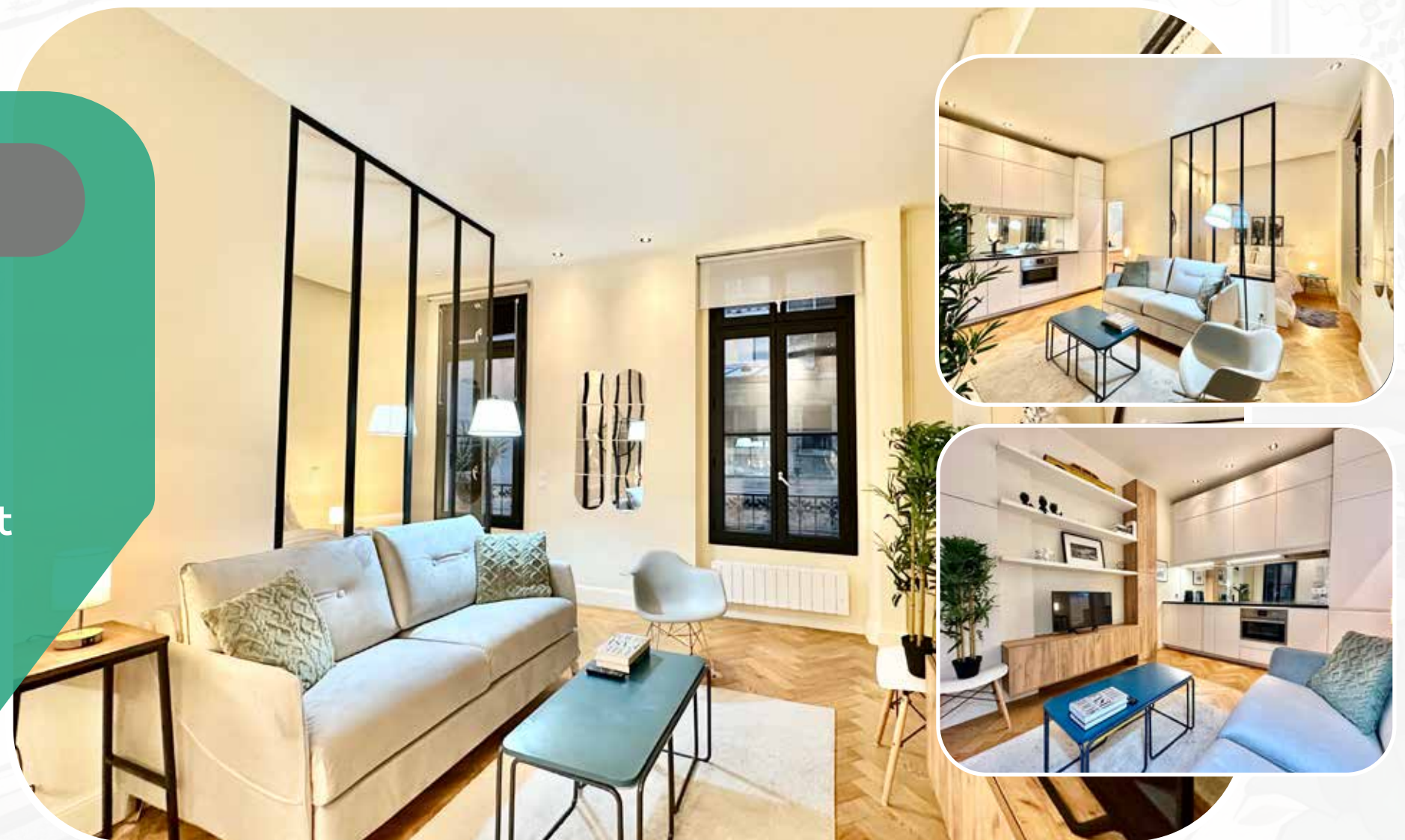
LET'S TALK




### S+1 for 4 Guests

- 1 Bedroom
- 1 Bathroom

New architect-designed apartment in the heart of the 7th district, near the Eiffel Tower.



 **Paris - France**



# OUR HAND-PICKED PROPERTIES

EXCLUSIVE CHOICES FOR CORPORATES

Some properties truly embody what we aim to deliver :

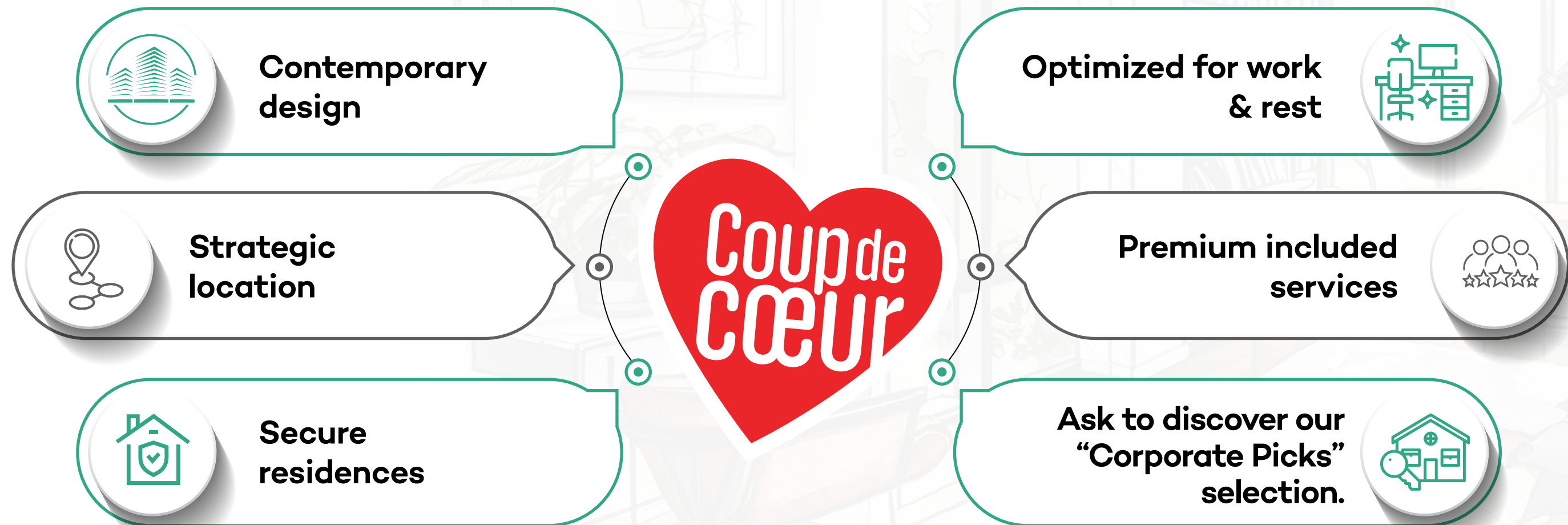
OUR DNA

OUR APPROACH

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LET'S TALK





# CAN'T FIND THE RIGHT PROPERTY? WE'LL SOURCE IT FOR YOU

Our partner network enables us to search on your behalf based on :



Monthly budget



Number of guests



Area / neighborhood



Service level expectations



Duration of stay



Mobility, safety, brand image, etc...



Delegate the task — we activate our network within **24**  
Hours

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK





# WHY DO COMPANIES CHOOSE THE LANDLORD?

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



**BECAUSE  
WE**



**Save time for HR teams**



**Make housing a talent retention asset**



**Deliver a 5-star experience to their staff**



**Stay flexible, human, and available 7/7**



**Measure satisfaction — we don't assume it**





OUR DNA

OUR APPROACH

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LET'S TALK



*Raise your expectations*

# LET'S TALK

-  **ONE-OFF NEED ?**
-  **RELOCATION PROJECT ?**
-  **NEW FIELD ASSIGNMENT COMING UP ?**

## CONTACT US

THE LANDLORD TEAM RESPONDS WITHIN 24H WITH A CONCRETE, TAILORED SOLUTION.



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