



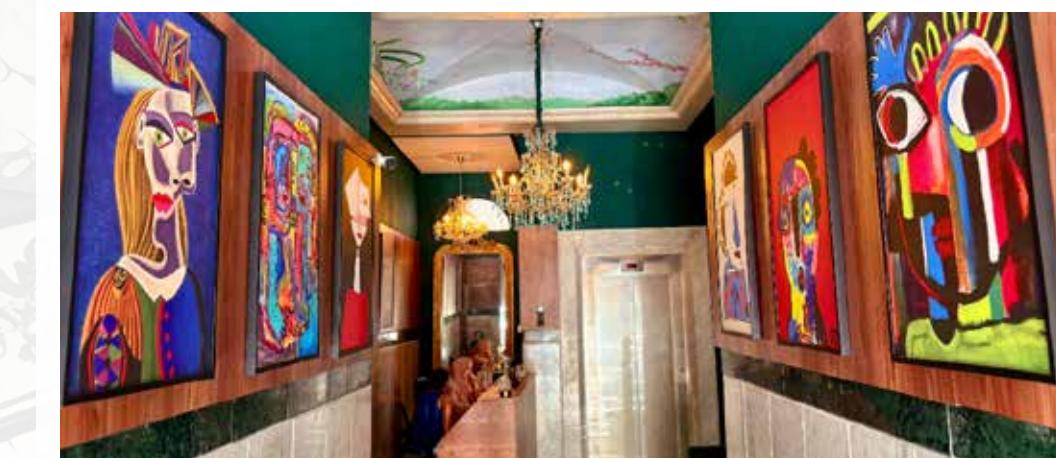
THE
LAND
LORD

EXPERIENCE BUSINESS-CLASS LIVING

PREMIUM HOUSING & TURNKEY SERVICES FOR YOUR
TEAMS IN **TUNISIA & FRANCE**

Discover how we simplify
the mobility of your employees

Raise your expectations





Raise your expectations

OUR HOSPITALITY DNA

BECAUSE YOUR EMPLOYEES DESERVE EXCELLENCE

OUR DNA

OUR APPROACH

OUR NETWORK

TAILOR-MADE

LET'S TALK



Since 2019, **THE LANDLORD** has welcomed demanding international travelers to high-standard properties in Tunis.

Our core business: offering a high-end experience for those who don't compromise on comfort, standing, location, or the smoothness of the stay.

This hospitality expertise taught us to excel where most improvise :



- ▶ **Responding to emergencies 24/7**
- ▶ **Personalizing every request**
- ▶ **Orchestrating cleaning, maintenance, reception, transfer, services...**

Today, we bring this know-how to an equally demanding audience : **companies**.

A NATURAL EVOLUTION TOWARDS CORPORATE SUPPORT

OUR DNA

OUR APPROACH

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Companies now need a trusted partner to house their talents, consultants, expatriates, executives, or professional guests.

THE LANDLORD has become the missing link between real estate, logistics, and human resources.

We are neither a classic agency nor an impersonal platform.

We are a global partner who hosts people with the standards of hospitality... and the efficiency expected by HR, finance, and management teams.





OUR DNA

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OUR HISTORY

THE EVOLUTION OF THE LANDLORD

Raise your expectations



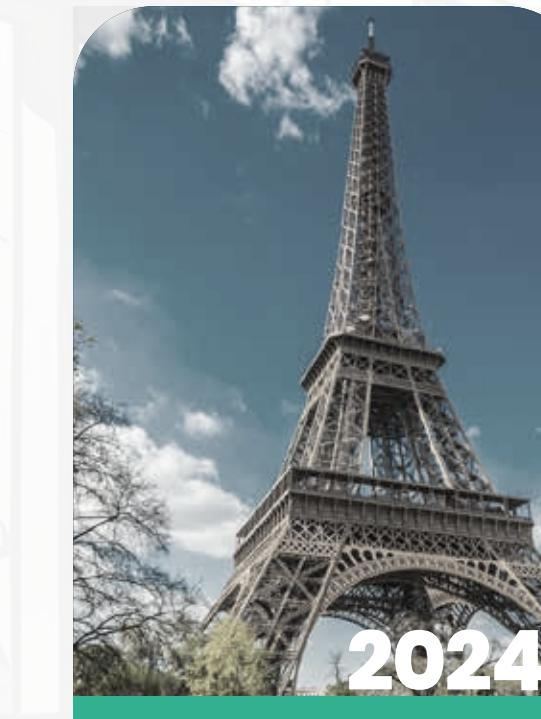
2019



2022



2023



2024



2025

Creation of **The Landlord** and recognition as a certified **Startup in September**

Portfolio grew to **over 50 properties** under management and our CEO became a finalist in Tunisia's Best Young Entrepreneur competition

Launch of our **website** allowing travelers to **book directly**

Expansion to France (Paris, Nice) and launch of our mobile app

Development of franchise opportunities thanks to our exclusive technology (certified PMS)

OUR TEAM

HOSPITALITY AT THE HEART OF OUR DNA

At THE LANDLORD, each founding team member comes from the world of hospitality, luxury, or concierge services.

We have been hotel managers, housekeeping supervisors, or guest experience leads in renowned institutions — from boutique hotels to international chains.



**FAROUK
BEN ACHOUR**

CEO

Entrepreneur trained between Tunisia and the UK, finalist of the Best Young Entrepreneur award. Operational strategist, passionate about user experience and scalable hybrid models (tech/hospitality).



**SARAH
BEN ACHOUR**

COO

Coming from luxury concierge services, Sarah designed THE LANDLORD's quality standards inspired by the best international hotel practices. Her rigor ensures a flawless experience, even at scale.



**LOTFI
LAMTI**

BUSINESS DEV

Former Four Seasons and premium consultant, Lotfi understands the expectations of top management and the realities on the ground. He orchestrates the interface between corporate needs and tailored execution.



**INES
ABIDLY**

GOVERNANCE HEAD

From high-end hospitality, she ensures the consistency of services and compliance with our quality standards in every property. The Landlord is also a team of 24 collaborators all working towards one goal: the full satisfaction of our tenants.

OUR DNA

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WHO ARE WE PARTNERING WITH?

EXPERTISE THAT ADAPTS TO EVERY ORGANIZATION



We collaborate with very diverse structures, united by the same requirement: to install their teams in the best possible conditions.

- Startups and scale-ups that grow fast and need reactive solutions
- NGOs, international institutions relocating staff
- Consulting firms, project directors for mid-term assignments
- Industrial or tech groups housing executives or consultants
- Diplomats, foreign investors, international commercial directors



OUR EXCEPTIONAL PARTNERS

TRUSTED BY COMPANIES FOR THEIR PROPERTIES AND TEAMS

Raise your expectations



Schweizerische Eidgenossenschaft
Confédération suisse
Confederazione Svizzera
Confederaziun svizra



OUR CONCRETE RESULTS

A BRAND OF EXCELLENCE

OUR DNA

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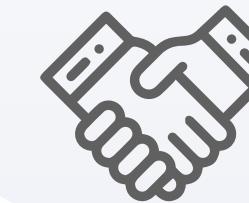
+ 100

high-end
properties
under exclusive
management



+ 20

corporate
partners



96%

satisfaction
rate
(HR clients &
hosted talents)





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OUR APPROACH RELIES ON 5 PILLARS, ALL ALIGNED WITH YOUR BUSINESS GOALS



HOUSING & SETUP

Apartments, houses, or residences selected for their standards, strategic location, and immediate availability.



FURNISHING & INTERIOR DESIGN

If needed, we customize spaces to match your expectations and employer brand.



CONCIERGE & PERSONALIZED SERVICES

Regular cleaning, laundry, private chef, reservations, daily life: your teams are taken care of like in a hotel, with all the privacy of a private home



MOBILITY & TRANSFERS

Airport pickup, shuttles, local travel, vehicles with or without driver — all covered.



REPORTING & HR SUPPORT

A single point of contact, real-time monitoring, detailed reports on presence, satisfaction, and occupancy.





OUR METHOD, FROM REQUEST TO FEEDBACK

Our process is structured around 5 key steps designed to save you time, offer flexibility, and deliver peace of mind:



Each mission is documented, tracked, and optimized.
We don't send you 30 listings — we send you the right one.



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BEFORE & AFTER THE LANDLORD

A NEW WAY TO HANDLE CORPORATE HOUSING

Raise your expectations

WITHOUT THE LANDLORD

- ✗ Tedious search for furnished rentals
- ✗ Lack of responsiveness or vague move-in timelines
- ✗ No additional services (cleaning, transfer, maintenance...)
- ✗ Generic rentals poorly adapted to professional use
- ✗ Difficulties managing foreign employees' mobility
- ✗ HR and Office Managers wasting time

WITH THE LANDLORD

- ✓ Instant access to a curated high-end inventory
- ✓ Average move-in within 24h with a dedicated contact
- ✓ Integrated concierge package tailored to your needs
- ✓ Context-aware selections, close to offices or projects
- ✓ Full mobility support & HR reporting
- ✓ Only located in safe, EU-certified zones



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Raise your expectations

OUR GEOGRAPHICAL COVERAGE

LOCAL PRESENCE, INTERNATIONAL REACH

THE LANDLORD is active across major Tunisian cities — from Tunis to Djerba, including Hammamet, Sousse, and Sfax — as well as in France, mainly in **Paris and Nice**.

This network allows us to respond swiftly to customized needs, whether for a corporate HQ, temporary housing, or full turnkey solutions.

Our strength?

An exceptionally dense portfolio in **Tunis**, the economic and administrative hub — covering all strategic business districts.





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WE ALSO HOUSE... YOUR IDEAS

BEYOND HOUSING: A PARTNER FOR YOUR AMBITIONS

THE LANDLORD is also your partner to source, design, and deliver turnkey **offices**, **HQs**, or **project units**.

**Our B2B solutions go far beyond housing your team:
we support businesses with a true 360° professional installation approach :**

- Property sourcing based on size, location, accessibility, budget, etc.
- Negotiation, contracting, and regulatory compliance
- Interior design, furnishing, branding (if needed)
- Operational setup with full connectivity, maintenance, and tracking

*Have a 6-month deployment?
Opening a new branch office?
Need a confidential project space?*

We handle it.





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OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

Raise your expectations

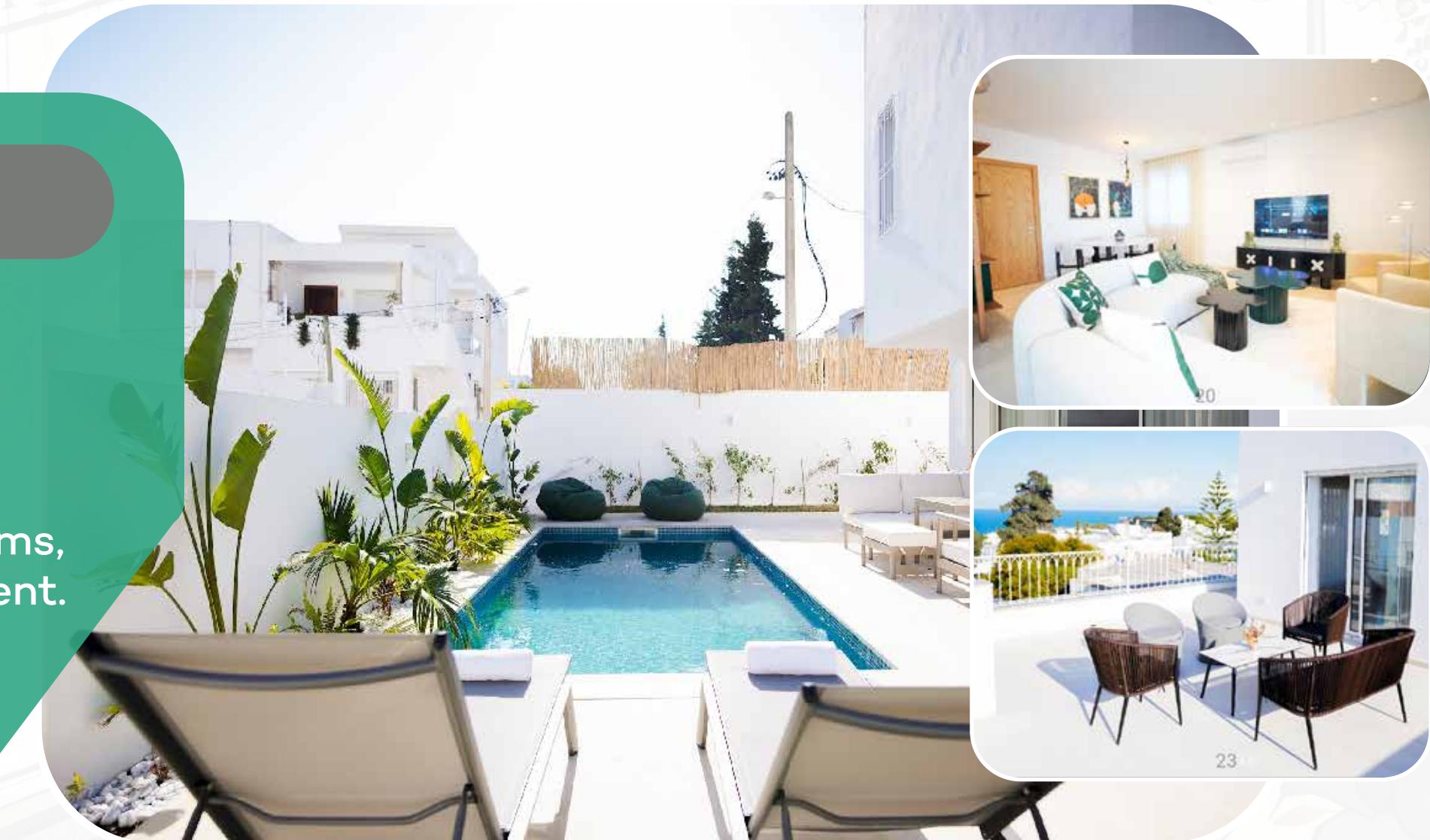


Villa Apollon : Seaside and Luxurious

S+4 for 8 Guests

- 4 Bedrooms
- 4 Bathrooms

Modern villa with private bathrooms, elegant design, high-end equipment. Ideal for unforgettable stays.



 **Marsa Cube**



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OUR PROPERTIES AT A GLANCE

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Raise your expectations



Panoramic View

S+1 for 2 Guests

- 1 Bedroom
- 1 Bathroom

Wooden interior, panoramic terrace, jacuzzi, sea and city views. Brand new and near the village.



 *Sidi Bou Saïd*



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OUR PROPERTIES AT A GLANCE

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Villa Punique

S+3 for 5 Guests

- 3 Bedrooms
- 2 Bathrooms

Modern villa overlooking the Punic Ports with 2 panoramic terraces and a large garden.



 **Carthage**



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OUR PROPERTIES AT A GLANCE

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DISCOVER OUR

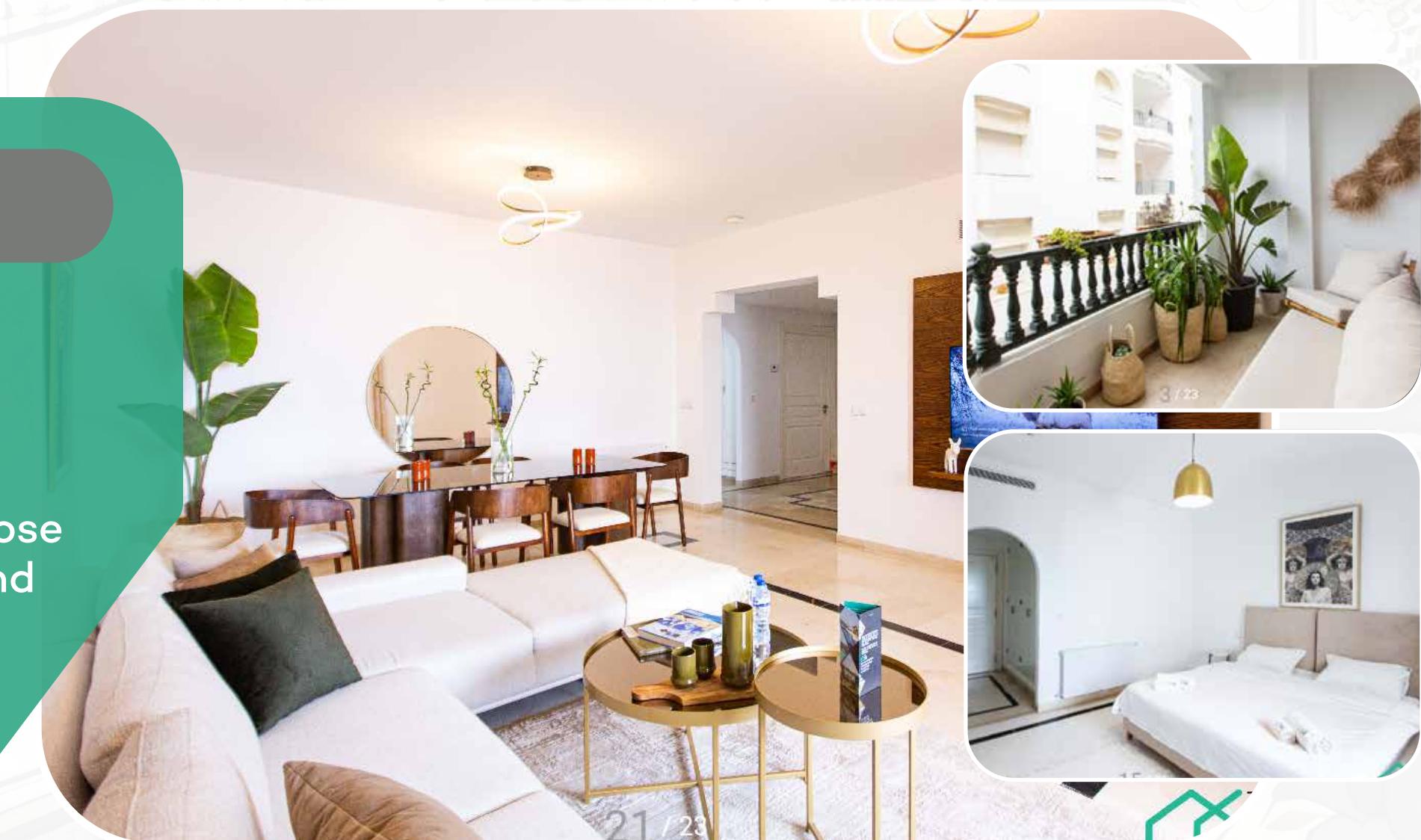
100+
PROPERTIES
NETWORK

The Perfect Flat

S+3 for 6 Guests

- 3 Bedrooms
- 2 Bathrooms

Fully renovated with sea views, close to markets, shops, restaurants, and the beach.



 **Marsa**



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OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

Amazing 1-bedroom with swimming pool

S+1 for 2 Guests

- 1 Bedroom
- 1 Bathroom

Brand new flat with pool, secure residence, fully equipped, near airport, La Marsa, and Carthage.



Ain Zaghouan

Raise your expectations

DISCOVER OUR

100+
PROPERTIES
NETWORK



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OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

Infinity View: Spacious 4 bedrooms with Lake View

S+4 for 8 Guests

- 4 Bedrooms
- 3 Bathrooms

Luxurious apartment in Lake 1 with large windows and panoramic lake view.

 Lac 1



Raise your expectations

DISCOVER OUR

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OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

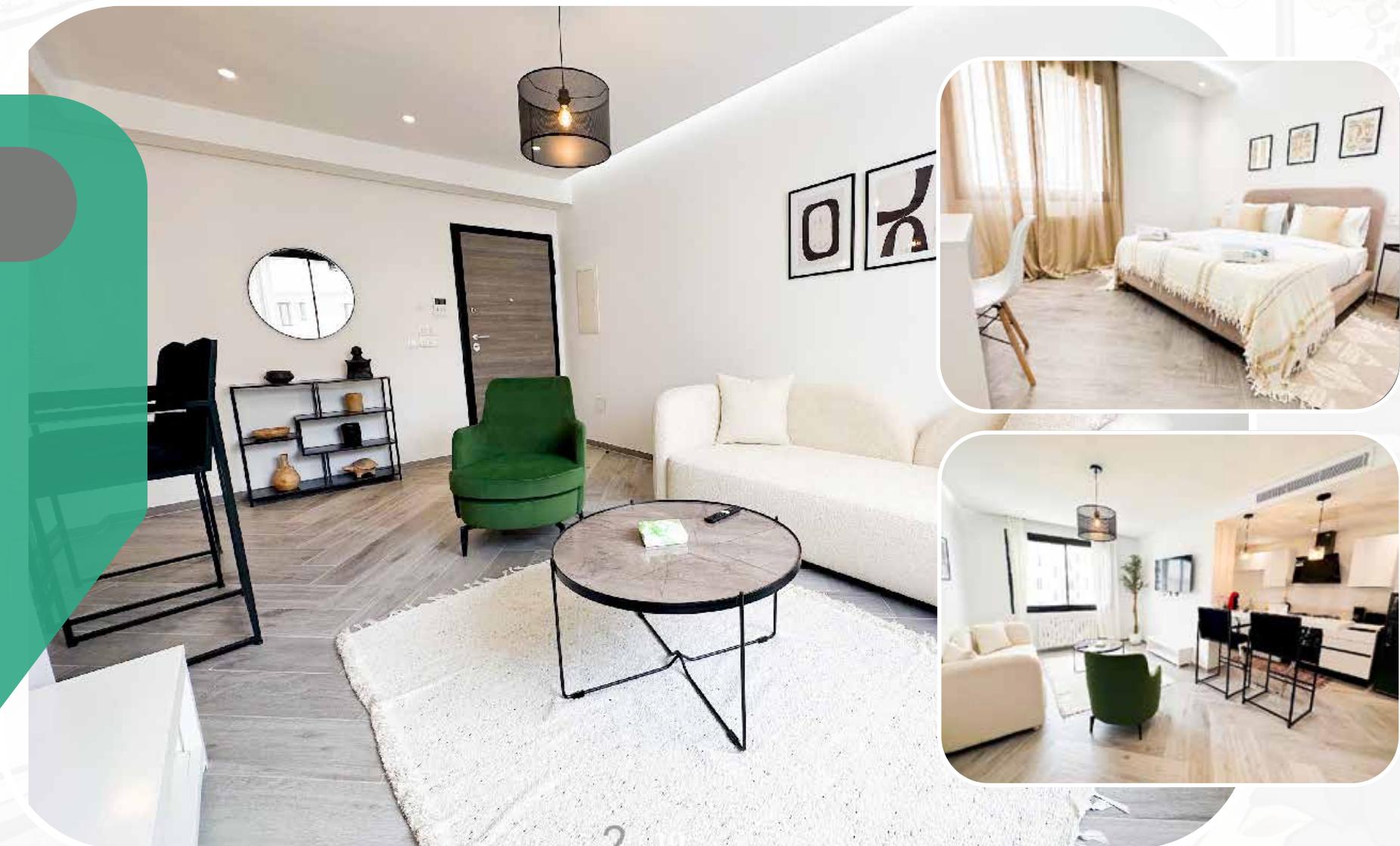
The Business Stay in Lac 2

S+1 for 2 Guests

- 1 Bedroom
- 1 Bathroom

Bright and elegant apartment in Beheira 2, ideal for business travelers and couples.

Lac 2



Raise your expectations





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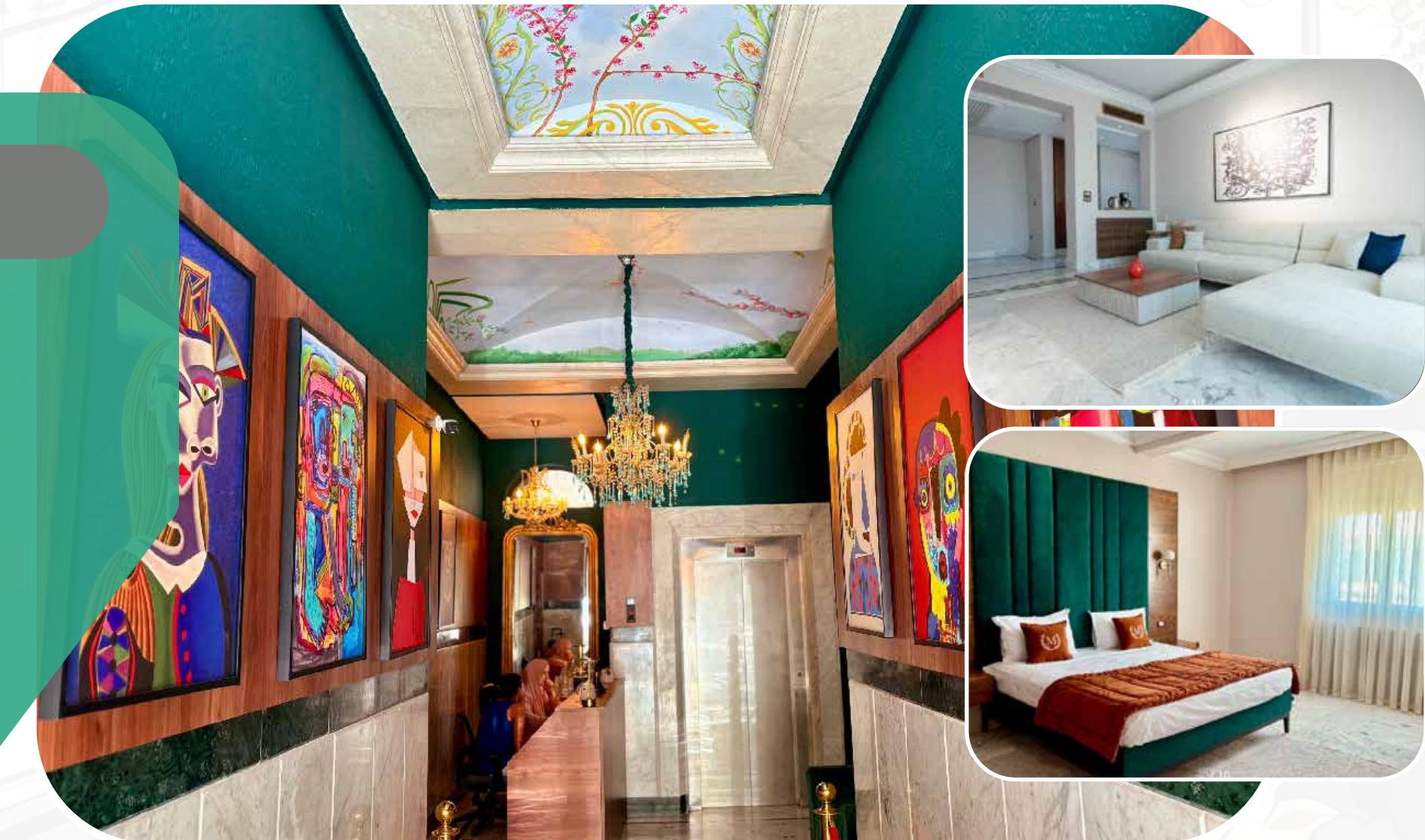


Serviced Apartments

S+1 / S+2 / S+3

- 18 Units
- 70 Guests

Fully furnished, private balconies, breakfast and parking included.



 Lac 2



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OUR PROPERTIES AT A GLANCE

PROPERTIES TAILORED TO ALL YOUR NEEDS

Raise your expectations



Dar Zyne, Medina Stay with Breakfast

5 Rooms Available

Dar Zyne

16th-century palace in Tunis Medina,
2 min from Zitouna Mosque and
souks. Airport 15 min away.



 **La Medina - Tunis**



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OUR EXCEPTIONAL PROPERTIES IN FRANCE

THE LANDLORD EXCLUSIVITY : PAY FOR YOUR FRENCH PROPERTY IN DINARS.

Raise your expectations

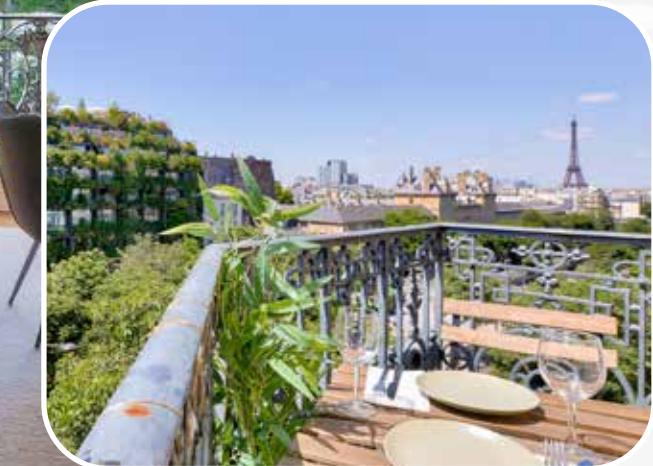


Guillout : The Eiffel Tower View

S+3 for 6 Guests

- 3 Bedrooms
- 2 Bathrooms

Fully furnished flat on Boulevard Pasteur with a private balcony and Eiffel Tower views.



Paris - France



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OUR EXCEPTIONAL PROPERTIES IN FRANCE

THE LANDLORD EXCLUSIVITY : PAY FOR YOUR FRENCH PROPERTY IN DINARS.

Raise your expectations



Coeur de Nice

S+2 for 4 Guests

- 2 Bedrooms
- 1 Bathroom

60 sqm flat in central Nice, designed by an architect. Comfort and sophistication.



 Nice - France



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OUR EXCEPTIONAL PROPERTIES IN FRANCE

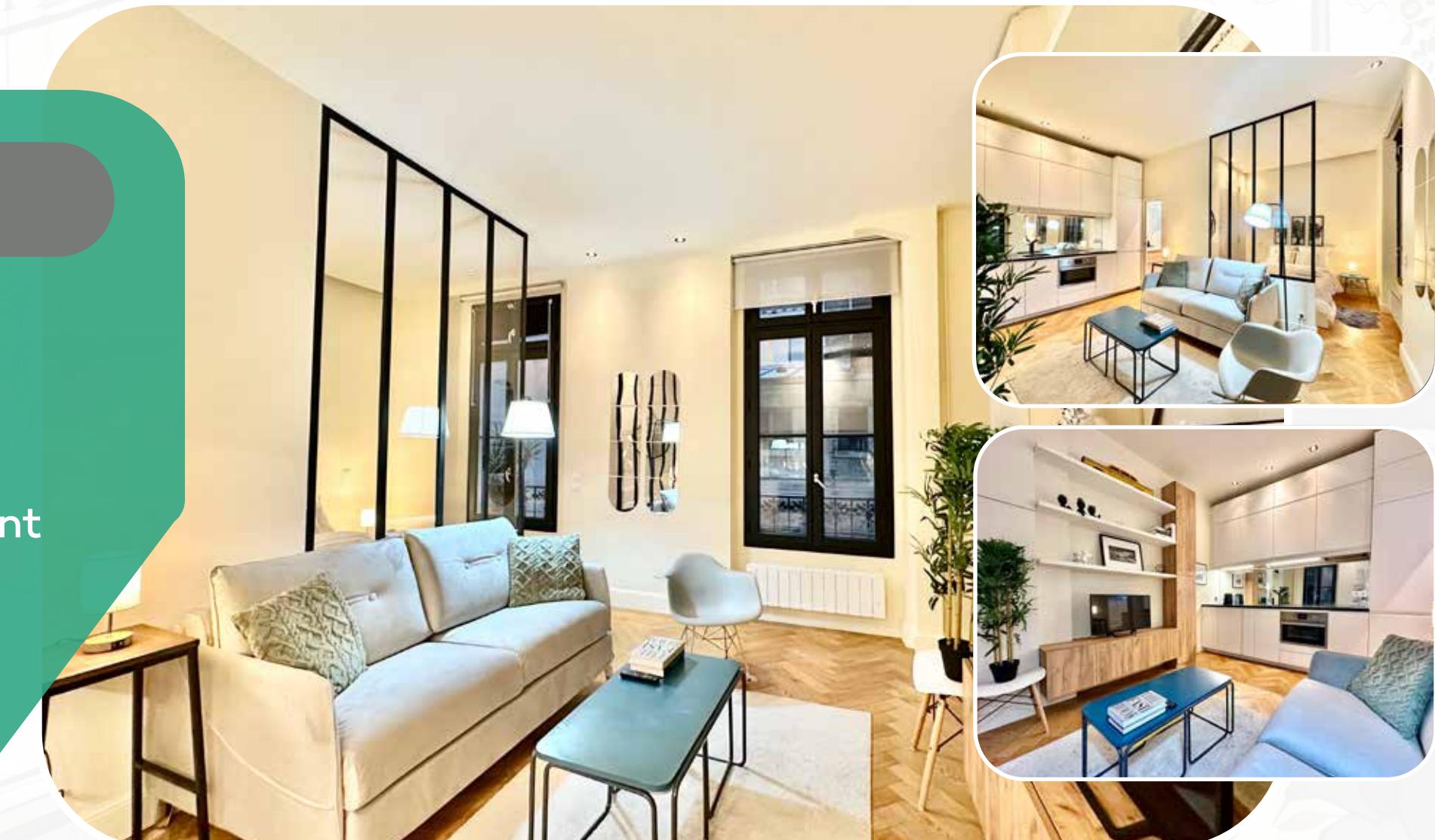
THE LANDLORD EXCLUSIVITY : PAY FOR YOUR FRENCH PROPERTY IN DINARS.

Eiffel Tower Champs de Mars

S+1 for 4 Guests

- 1 Bedroom
- 1 Bathroom

New architect-designed apartment
in the heart of the 7th district,
near the Eiffel Tower.



 Paris - France

Raise your expectations

DISCOVER OUR

100+
PROPERTIES
NETWORK



Raise your expectations

OUR HAND-PICKED PROPERTIES

EXCLUSIVE CHOICES FOR CORPORATES

Some properties truly embody what we aim to deliver :

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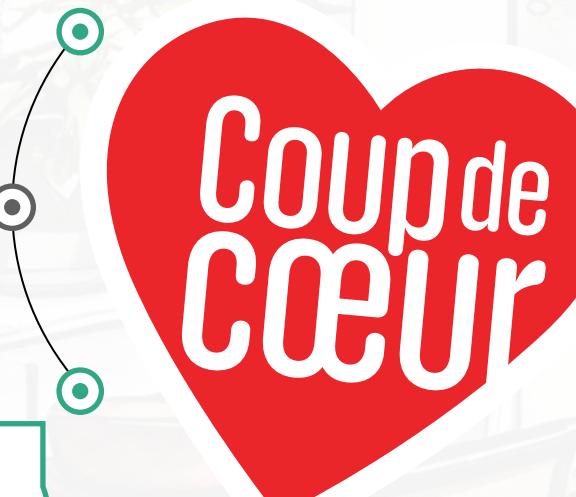
Contemporary
design



Strategic
location



Secure
residences



Optimized for work
& rest



Premium included
services



Ask to discover our
“Corporate Picks”
selection.





CAN'T FIND THE RIGHT PROPERTY? WE'LL SOURCE IT FOR YOU

Our partner network enables us to search on your behalf based on :



Monthly budget



Number of guests



Area / neighborhood



Service level expectations



Duration of stay



Mobility, safety, brand image, etc...



Delegate the task — we activate our network within **24 Hours**

WHY DO COMPANIES CHOOSE THE LANDLORD?

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**BECAUSE
WE**



Save time for HR teams



Make housing a talent retention asset



Deliver a 5-star experience to their staff



Stay flexible, human, and available 7/7



Measure satisfaction — we don't assume it



Raise your expectations

LET'S TALK

- 🏡 **ONE-OFF NEED ?**
- 🏡 **RELOCATION PROJECT ?**
- 🏡 **NEW FIELD ASSIGNMENT COMING UP ?**

CONTACT US

THE LANDLORD TEAM RESPONDS WITHIN 24H WITH A CONCRETE,
TAILORED SOLUTION.



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thelandlord.tn



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