



BE DIFFERENT
—
LEAD WITH IT



PARTIZAN

«Partizan – is like the IKEA of the security market.

We are making complicated systems simple.

Cutting off all the unnecessary options, we are providing to our customers very easy, UX friendly, seamless and top quality products.

That is why our price/quality ratio is the best one in the market.»

*Dmitry Danilchenko
CEO&Founder of Partizan Security*

Key facts



**PARTIZAN brand was
founded in 2008 in
Europe**



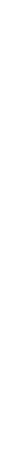
**One of the fastest
growing security
systems brands**



**Best fit for SMB
installing and
distributing partners**



**Regional warehouses
and representative
offices**



You can find PARTIZAN at biggest international fairs

intersec

UAE



Germany

IFSEC
INTERNATIONAL

United Kingdom



Czechia

SECUREX
SOUTH AFRICA

RSA



Ukraine



Serbia



Poland



Balkans



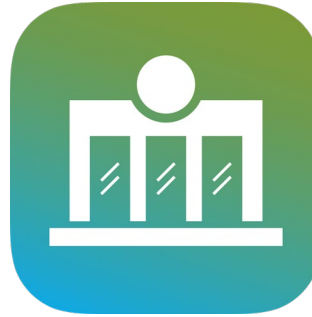
UAE

Brand geography



Our main sales territories:

- Europe
- CIS with Ukraine and Georgia
- Middle East
- Africa



Offices and showrooms:

- Czechia (Prague)
- Ukraine (Kiev)
- UAE (Dubai)



Regional warehouses:

- Czechia (Prague)
- Ukraine (Kiev)
- UAE (Dubai and Ajman)
- Latvia (Riga)
- Estonia (Johvi)
- Slovenia (Murska Sobota)
- United Kingdom (Middlesbrough, Stoke-on-Trent and Blackburn)
- Serbia (Belgrade)
- Macedonia (Skopje)
- Bosnia and Herzegovina (Srebrenik)
- Moldova (Kishinev)
- Georgia (Tbilisi)
- Azerbaijan (Baku)
- Oman (Muscat)

Who is our main customers?



**INSTALLATION
COMPANIES**



**SECURITY
COMPANIES**



**DISTRIBUTORS
SMALL to MID size**



**TELECOM
COMPANIES**

PARTIZAN

BENEFITS

Software

PARTIZAN develops **OWN** software.

We pay big attention to the simplicity, convenience and intuitiveness of the interface.

We got Excellence Award in the nomination **"The best CCTV mobile app"** at the Intersec Adria Security international exhibition 2019.

You can find a complete list of **PARTIZAN** software at www.apps.partizan.global



PARTIZAN
SOFTWARE



Technical support

PARTIZAN technical support is fairly considered **the best** on the market.

Any day of the week and, if necessary, **at any time**, we are ready to answer the questions and help to solve any problem of each customer.

We always offer a professional and individual approach!

Technical support contact details
(also available on holidays and weekends):
www.partizan.global/support/technical-support.html



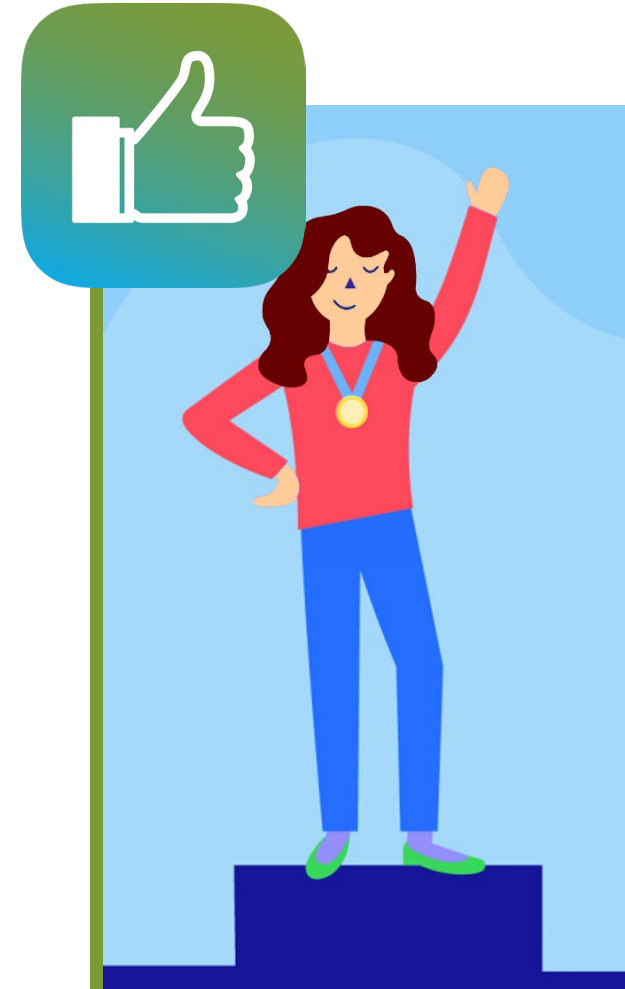
Best price

We are creating a high quality products and our task is to offer them to you **at the best prices!**

We will always find a solution for **any requirements and any budget.**

Our sales team contact details:

sales@partizan.global



Developed in Europe!

PARTIZAN is a European brand.

The main office, warehouses and one of the production lines are located in Prague (Czechia).

Software and hardware design are developed in Prague (Czechia) and in Kyiv (Ukraine).

We have gathered deep knowledge of the market and our customers for last 14 years in order to offer them unique and most demanded security solutions.



Quality = 3 years warranty

We provide **3 years of official warranty** for all PARTIZAN equipment!

Each product is **100% passes pre-sale quality control before shipment to the customer.**

Our service centers are located at each **branch office we have.** Repairs and RMA are traditionally **fast and of high quality!**

Moreover, we are **always on the customer side.**

Read more about Warranty Terms:

www.partizanstore.eu/pages/reklamacni-rad



Complex solutions

It is important to be sure of complete readiness for implementation of a new project.

Choosing **PARTIZAN**, you do not worry about any of the components of the future video surveillance or access control system.

We also offer quality accessories for each of our systems in addition to the main devices!

We will provide your project with everything necessary!



Great value



More profit.

Our sales channels are strict and efficient.
We are not selling our products to everyone. Less competition = more profit for all partners in a chain.



More confidence.

We provide complete project protection and technical support in their implementation.

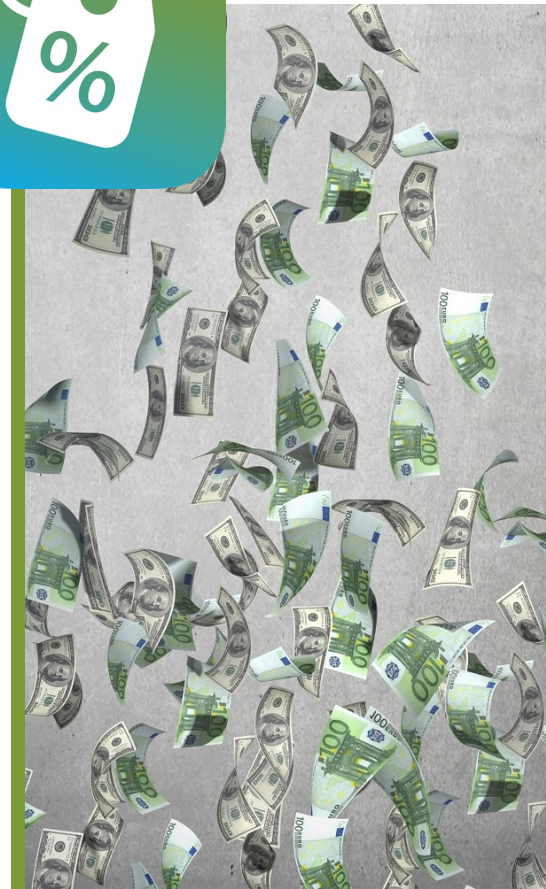


More business.

All incoming requests are diverted to our regional partners (installers or distributors).

Register as a partner and get special price offers:

www.partizanstore.ua/pages/for-partners





Earn more with PARTIZAN!

Less competition, more money!



Special offers for installers!

Join our partnership program to earn much more.



Individual approach.

Because we are really **#PartizanFamily!**



Free professional training.

We offer free certification training on video surveillance systems and access control systems.



So, why to work with PARTIZAN?

- Amazing service.
- We do much more for the client than the others.
- Technical support is of top quality.
- Good prices, we help to make money.
- We keep our promises and are always on the client side.
- We are very flexible in any matter.
- **Our customers are our partners!**

THERE ARE MANY BIG NAMES WHO TRUST THEIR SECURITY TO PARTIZAN EQUIPMENT



Da bi bilo dobro.





Convenient, simple, and fast software

- PARTIZAN develops **OWN** software.
- We have best **user experience**.
- **FREE SOFTWARE** is always offered with the equipment!
- **The world's first** Cloud surveillance solution with its own cloud platform, cloud cameras and cloud applications.
- Grand Prix in the nomination **“Best Mobile Surveillance Application 2019”** at the Intersec Adria Security international exhibition

PARTIZAN app won the Grand Prix at Adria Security Summit 2019

- European quality, high safety standards, wide functionality.
 - Stylish and most user-friendly interface.
 - Tasks: from watching video from a home CCTV camera to monitoring a professional video surveillance system.
-
- View live video and work with the archive on one screen and on one endless timeline.
 - Own Wireless Connect technology for configuring and connecting wireless devices.
 - Quick adding of CCTV cameras and DVRs.

P.S. Adria Security Summit – subsidiary project of the exhibition Intersec and Messe Frankfurt.

THE BEST CCTV MOBILE APP EXCELLENCE AWARD



THANK YOU!
PARTIZAN FOREVER!