

Blue Wireless **Custom Solutions**

Managed services for custom use cases



Custom Solutions - The Two Pillars



The Technical Solution

- WAN Service: At the core of what Blue Wireless does, we work with you to define the best WAN services for your use case.
- LAN Services: Including switching, Wi-Fi & internal routing. We design and deliver a suitable network for your needs..
- Technical Add-On Services: Additional services such as captive portals, bonded WAN, content filtering and more.



In-life Services

- Support Services: Round-the-clock support to keep your network running.
- Management: We take care of the little things, so you don't have to. Think software licenses, hardware upgrade cycles & firmware patching.
- Additional Professional Services: Such as site visits, advance replacement & design advice.



Consultative, Ground up Sales Process

Initial Engagement

We understand your use case & what you're trying to achieve.

Requirements Deep Dive

Our solutions engineers get into the nitty gritty of your requirements

High Level Design

We provide you with a concept design based on your requirements

Solution Review

We review the proposed concept design with you and update based on your feedback

Solution Acceptance

Once the detailed design is accepted, the service is ready to order!

Proof of Concept Review (optional)

Lessons learned from the PoC are incorporated into an updated design

Proof of Concept (optional)

If desired a PoC of the service is arranged, success criteria and test cases are collaboratively defined

Low Level Design

We generate a detailed design based on the agreed concept design, defining a deployable solution

Blue Wireless Custom Capabilities

WAN Services

- Starlink services
- Global and local cellular
- WAN design & specification
- Load balanced and bonded services
- Multi-WAN solutions

LAN Services

- Switching
- Wi-Fi access points
- Patch cabling and LAN
- VLAN design
- Local routing
- On-board compute

Technical Add-On Services

- WAN bonding
- Captive portal & Wi-Fi management
- VPN management
- Bandwidth shaping & QoS
- Content filtering

Support Services

- Professional support (8*5)
- Enterprise support (24*7)
- Proactive monitoring
- Equipment replacement

Management

- Service management
- Upgrade/down grade cycles
- Starlink management fees

Professional Services

- Installation services
- On-site maintenance services

Core

Additional

About Blue Wireless

Blue Wireless is the leading global provider of Wireless Access Solutions for global enterprises, offering Managed local 5G/LTF and Starlink connectivity in over 100 countries globally

Our single focus is to help our customers succeed in a wireless world by leveraging LTE/5G & LEO technologies plus the expertise of our hands-on team.