



COMPANY PROFILE AND SERVICE PORTFOLIO PRESENTATION

www.first.al

Company Profile

- ★ First has been established in 2007 as Information Security Provider with the aim to provide maximum information security **protection from data branches, financial loss, damaged credibility and disruption of services.**
- ★ First is solely focused on information security.
- ★ We are based in Tirana, Albania while providing our services all around the World.
- ★ First started as a pioneer in this field and since then has grown to one of **the leaders within region** while our client base covers various organizations from public and private sector.
- ★ We provide excellence in developing relationships with our clients based on our values:



First Team

- ★ Working in any domain of cybersecurity requires specialised knowledge and extensive certification.
- ★ We employ a highly skilled and motivated team of professionals who have private affection for information and cybersecurity, as well as deep technical background in this field.
- ★ Our employees are highly skilled information security experts who together form one of the largest security teams in the sector in the area.
- ★ Their expertise covers all levels of information security, from the strategic to the operational level and are experienced in both defensive and offensive aspects of information security.

National Top Secret Clearance	Nato Secret Clearance	EU Secret Clearance
 National Top Secret Clearance	 Nato Secret Clearance	 EU Secret Clearance
 ISACA: CISM, CRISC, CISA	 (ISC)2: CISSP, CISSP, ISSMP	
 SANS: GCFE, GPEN, GSEC, GCFA, GREM, GXPN, GCDA, GMOB	 ISO LEAD AUDITOR: 9001, 20000, 27001	
 OFFENSIVE SECURITY: OSCP, OSCE, OSWP		 EC-COUNCIL: CEH
 SOCIAL ENGINEER INC.: SEPP, MLSE		



References

- ★ First customer base includes companies that value information security as strong asset to manage business risks
- ★ We provide our services to different organizations and businesses in Albania and all over the world where our expertise is needed
- ★ We are not in position to discuss our clients and/or projects we are running for them, so we are listing some of the business areas where our customers are positioned:



Banking



Telco



Insurance



Environment



Government



Energy



Industry

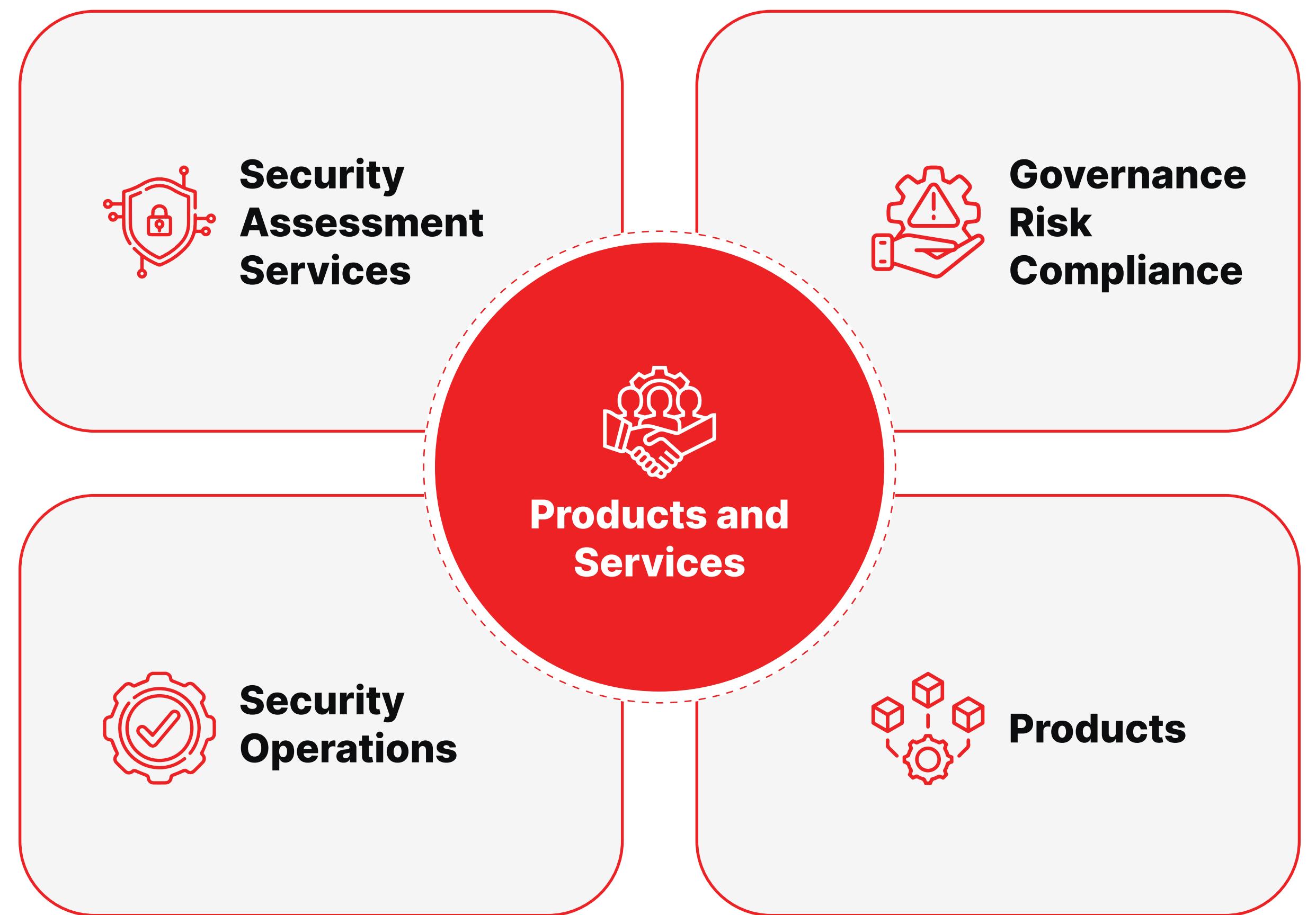


First Portfolio

- ★ Our services are tailored to meet **specific needs of our clients**. Our portfolio building blocks can work as separate units or can be combined in order to **maximize information security level** for our clients.
- ★ First offers wide range of managed services to organizations of all sizes.
- ★ Our services provide **protection** across the network, safeguarding the perimeters, critical internal assets, data, remote users, customers and partners.



First Portfolio



Security Assessment 1/1

Internal and External Vulnerability Testing

Network Security Assessment

Internal and External Penetration Testing

Application Testing

Social Engineering

Product Testing

- ★ First reviews clients infrastructure and controls in order to determine where business is vulnerable to threats and attacks.
- ★ Our report presents prioritized, risk-based recommendations on how to improve overall information security within an organization.
- ★ Penetration testing encompasses internal and external scanning of the network system with modified testing activities to determine full scope of vulnerabilities.
- ★ Application testing capabilities covers differed type of applications in order to provide our customers security over variety platforms
- ★ Social engineering seeks for vulnerabilities in people and applicable procedures, as one of the most known attack vector.
- ★ We put special attention to safeguard the normal operation of clients network and the systems during our testing.



Governance Risk Compliance 1/2

Information Security Strategic Planning

Security Education

Security Processes and Controls Development

Risk Management and Analysis

Compliance and Audit

- ★ Consultancy services are provided by First for clients to establish and manage polices, procedures and security philosophy within organizations as part of strategic planning.
- ★ We provide various education courses and seminars which are tailored to client's special needs
- ★ We provide methods and tools to enhance visibility of information security within organizations.
- ★ Asset and Risk management are part of our service where we provide both methodology selection and implementation.
- ★ Our certified consultants provide guidance to meet different compliance requirements, including PCI DSS, ISO 27001 and GDPR



Security Education 2/2

Board Members Personal Training

Customer Facing roles tailored Education

Fraud Management OSINT

IT Staff Trainings

CISO and Security Specialist Education

- ★ We provide various education courses and seminars which are tailored to client's special needs:
 - ★ Security for Board Members and management roles with high visibility is one-2-one OSINT based training
 - ★ Security for customer facing employs is targeted for those that are in day2day operations with customers
 - ★ OSINT for Fraud Management will teach fraud teams how to widen their methods in fraud prevention
 - ★ Basic and advanced security for IT.. Our education platform for IT covers many topics that ranges from system administration to programming
 - ★ Education for CISO and SEC. specialist education helps to empower this roles in company landscape



Security Operations 1/5



- ★ Advanced Security Operations Services are aimed to fulfil needs of **advanced customers**. Examples of such services are:
 - ★ Vulnerability and Inventory Management
 - ★ Continuous Application Assessment
 - ★ Proactive Intrusion Detection
 - ★ Honey Pots
 - ★ Security Orchestration
- ★ First can **take over** client's daily security operations based on tailored solutions in our SOC family.
- ★ Security Intelligence Services represents highly targeted **per customer** designed report about threats and security intelligence trends that is delivered on a monthly base.
- ★ We are experienced in **managing complex security incidents** with the aim to reduce client's exposure and minimize recovery time to manage cost and reputation



Advanced Security Operations 2/5

Vulnerability and Inventory Management

Continuous Application Assessment

Proactive Intrusion Detection

Security Orchestration

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Security Operations Center 3/5

Capability Assessment

Implementation

Management and Daily Operations

- ★ First can take over client's daily security operations based on tailored solutions.
- ★ We provide full managed SOC solution
 - ★ on-site,
 - ★ cloud or
 - ★ hybrid
- ★ Each solution can be adapted based on client size and requirements and overall capability assessment.
- ★ All tiers including related processes can be provided by First
 - ★ Tier 1: Alert Analysts
 - ★ Tier 2: Incident Responders
 - ★ Tier 3: Subject Matter Experts



Security Intelligence 4/5

Early Alert Systems

Security Intelligence Overview

- ★ Our Early Alert System provides our clients with just-in-time continuous and effective monitoring of ICT infrastructure. Intent is to prevent possible security incidents by detecting vulnerabilities early enough to prevent their exposition.
- ★ Security Intelligence Overview represents highly targeted per customer designed report about threats and security intelligence trends that is delivered on a monthly base.



Incident Management 5/5

Preparation Activities

Identification and Control of Incidents

Forensic Services

Root Cause Analytic

- ★ We are experienced in managing complex security incidents with the aim to reduce client's exposure and minimize recovery time to manage cost and reputation.
- ★ First provides consultancy services to prepare organization for possible Incident Management and helps to establish Business Continuity.
- ★ We perform analysis of security incidents ranging from single desktop to system wide issues and are able to assist in preservation of data.
- ★ Our experts coordinate and perform complex forensic services and track the flow of the incident.
- ★ Management of consequences of security breaks and or attacks is also our area of expertise.



Incident Management 5/5

LastLine

AlienVault

RioRey

Logrythm

- ★ To fully round up our security portfolio we provide **implementation** as well as **education seminars** on how to use third party security appliances and software.
- ★ Each solution is tailored by our security experts according to needs of our clients in order to achieve maximum performance and protection of organizations information security assets.



Thank you!



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