



# COMPANY PROFILE AND SERVICE PORTFOLIO PRESENTATION

[www.first.al](http://www.first.al)








# Company Profile

- ★ First has been established in 2007 as Information Security Provider with the aim to provide maximum information security **protection from data branches, financial loss, damaged credibility and disruption of services.**
- ★ First is solely focused on information security.
- ★ We are based in Tirana, Albania while providing our services all around the World.
- ★ First started as a pioneer in this field and since then has grown to one of **the leaders within region** while our client base covers various organizations from public and private sector.
- ★ We provide excellence in developing relationships with our clients based on our values:



# First Team

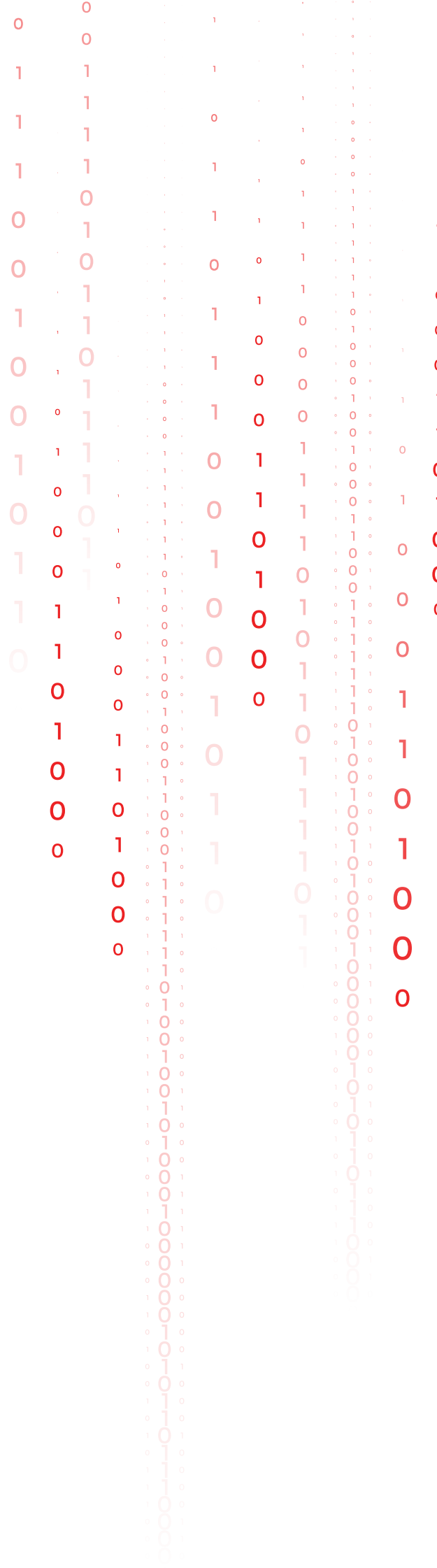
- ★ Working in any domain of cybersecurity requires specialised knowledge and extensive certification.
- ★ We employ a highly skilled and motivated team of professionals who have private affection for information and cybersecurity, as well as deep technical background in this field.
- ★ Our employees are highly skilled information security experts who together form one of the largest security teams in the sector in the area.
- ★ Their expertise covers all levels of information security, from the strategic to the operational level and are experienced in both defensive and offensive aspects of information security.

| <br><b>National Top<br/>Secret Clearance</b>                              | <br><b>Nato Secret<br/>Clearance</b> | <br><b>EU Secret<br/>Clearance</b>                  |
|--|---|--|
| <br><b>ISACA:</b><br>CISM, CRISC, CISA                                    |   | <br><b>(ISC)2:</b><br>CISSP, CISSP, ISSMP           |
| <br><b>SANS:</b><br>GCFE, GPEN, GSEC,<br>GCFA, GREM, GXPN,<br>GCDA, GMOB |   | <br><b>ISO LEAD AUDITOR:</b><br>9001, 20000, 27001 |
| <br><b>OFFENSIVE SECURITY:</b><br>OSCP, OSCE, OSWP                      |   | <br><b>EC-COUNCIL:</b><br>CEH                     |
| <br><b>SOCIAL ENGINEER INC.:</b><br>SEPP, MLSE                          |   |  |



# References

- ★ First customer base includes companies that value information security as strong asset to manage business risks
- ★ We provide our services to different organizations and businesses in Albania and all over the world where our expertise is needed
- ★ We are not in position to discuss our clients and/or projects we are running for them, so we are listing some of the business areas where our customers are positioned:



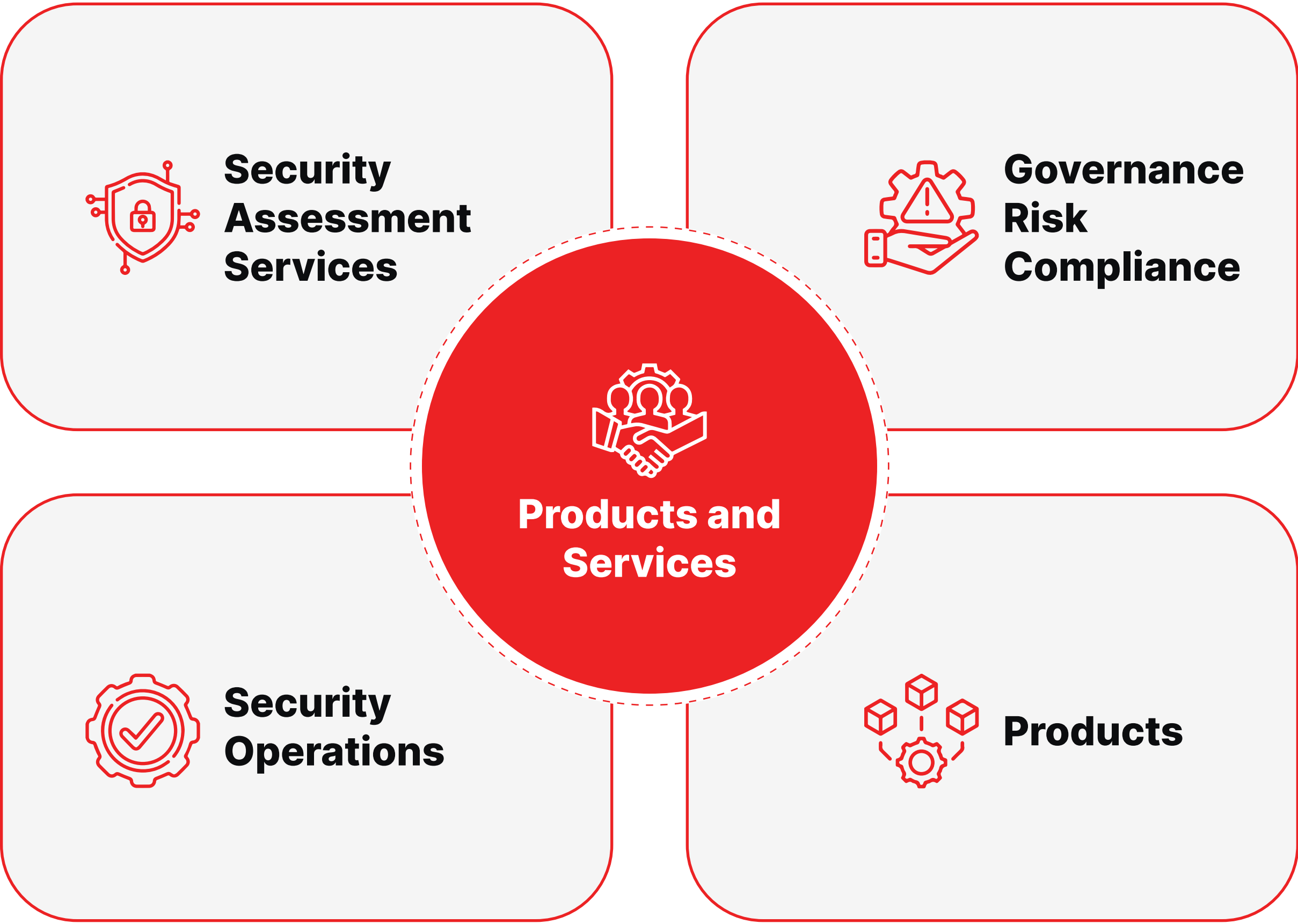


# First Portfolio

- ★ Our services are tailored to meet **specific needs of our clients**. Our portfolio building blocks can work as separate units or can be combined in order to **maximize information security level** for our clients.
- ★ First offers wide range of managed services to organizations of all sizes.
- ★ Our services provide **protection** across the network, safeguarding the perimeters, critical internal assets, data, remote users, customers and partners.



# First Portfolio





# Security Assessment 1/1

**Internal and External Vulnerability Testing**

**Network Security Assessment**

**Internal and External Penetration Testing**

**Application Testing**

**Social Engineering**

**Product Testing**

- ★ First reviews clients infrastructure and controls in order to determine where business is vulnerable to threats and attacks.
- ★ Our report presents prioritized, risk-based recommendations on how to improve overall information security within an organization.
- ★ Penetration testing encompasses internal and external scanning of the network system with modified testing activities to determine full scope of vulnerabilities.
- ★ Application testing capabilities covers differed type of applications in order to provide our customers security over variety platforms
- ★ Social engineering seeks for vulnerabilities in people and applicable procedures, as one of the most known attack vector.
- ★ We put special attention to safeguard the normal operation of clients network and the systems during our testing.





# Governance Risk Compliance 1/2

**Information Security Strategic Planning**

**Security Education**

**Security Processes and Controls Development**

**Risk Management and Analysis**

**Compliance and Audit**

- ★ Consultancy services are provided by First for clients to establish and manage policies, procedures and security philosophy within organizations as part of strategic planning.
- ★ We provide various education courses and seminars which are tailored to client's special needs
- ★ We provide methods and tools to enhance visibility of information security within organizations.
- ★ Asset and Risk management are part of our service where we provide both methodology selection and implementation.
- ★ Our certified consultants provide guidance to meet different compliance requirements, including PCI DSS, ISO 27001 and GDPR





# Security Education 2/2

**Board Members Personal Training**

**Customer Facing roles tailored Education**

**Fraud Management OSINT**

**IT Staff Trainings**

**CISO and Security Specialist Education**

- ★ We provide various education courses and seminars which are tailored to client's special needs:
- ★ Security for Board Members and management roles with high visibility is one-2-one OSINT based training
- ★ Security for customer facing employs is targeted for those that are in day2day operations with customers
- ★ OSINT for Fraud Management will teach fraud teams how to widen their methods in fraud prevention
- ★ Basic and advanced security for IT.. Our education platform for IT covers many topics that ranges from system administration to programming
- ★ Education for CISO and SEC. specialist education helps to empower this roles in company landscape





# Security Operations 1/5

DATA PROTECTION

**Advanced Security Operations**

**Security Operations Center**

**Security Intelligence Services**

**Incident Management**

- ★ **Advanced Security Operations Services** are aimed to fulfil needs of **advanced customers**. Examples of such services are:
  - ★ Vulnerability and Inventory Management
  - ★ Continuous Application Assessment
  - ★ Proactive Intrusion Detection
  - ★ Honey Pots
  - ★ Security Orchestration
- ★ First can **take over** client's daily security operations based on tailored solutions in our SOC family.
- ★ Security Intelligence Services represents highly targeted **per customer** designed report about threats and security intelligence trends that is delivered on a monthly base.
- ★ We are experienced in **managing complex security incidents** with the aim to reduce client's exposure and minimize recovery time to manage cost and reputation





# Advanced Security Operations 2/5

Vulnerability and Inventory Management

Continuous Application Assessment

Proactive Intrusion Detection

Security Orchestration

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# Security Operations Center 3/5

Capability Assessment

Implementation

Management and Daily Operations

- ★ First can take over client's daily security operations based on tailored solutions.
- ★ We provide full managed SOC solution
  - ★ on-site,
  - ★ cloud or
  - ★ hybrid
- ★ Each solution can be adapted based on client size and requirements and overall capability assessment.
- ★ All tiers including related processes can be provided by First
  - ★ Tier 1: Alert Analysts
  - ★ Tier 2: Incident Responders
  - ★ Tier 3: Subject Matter Experts



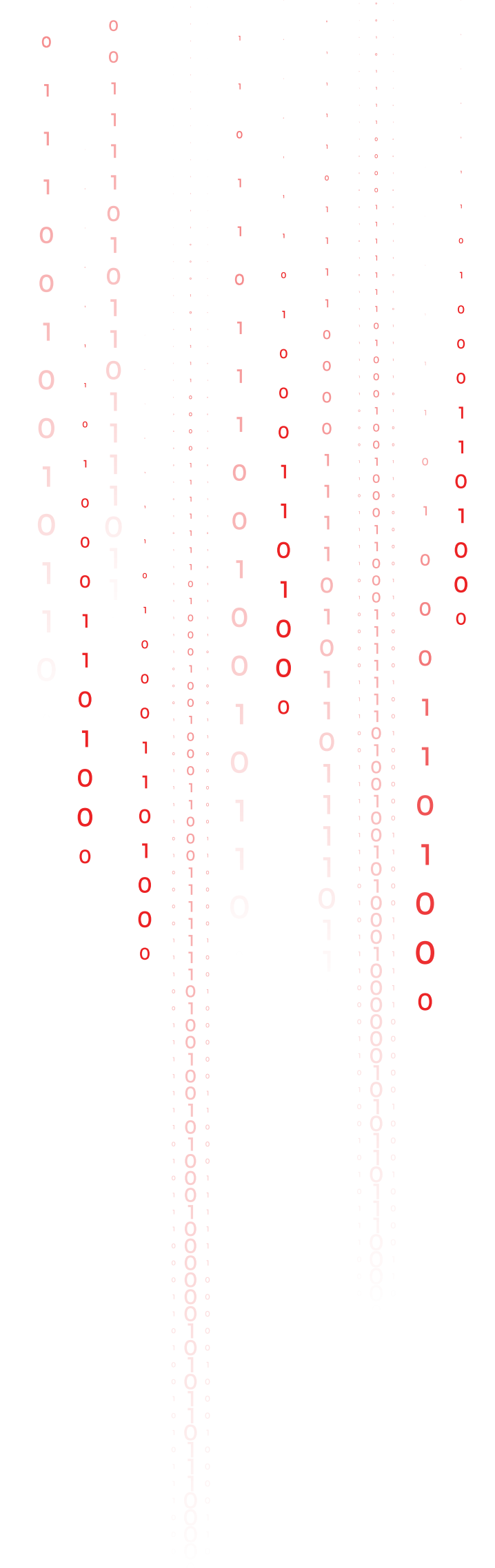


# Security Intelligence 4/5

Early Alert Systems

Security Intelligence Overview

- ★ Our Early Alert System provides our clients with just-in-time continuous and effective monitoring of ICT infrastructure. Intent is to prevent possible security incidents by detecting vulnerabilities early enough to prevent their exposition.
- ★ Security Intelligence Overview represents highly targeted per customer designed report about threats and security intelligence trends that is delivered on a monthly base.





# Incident Management 5/5

## Preparation Activities

## Identification and Control of Incidents

## Forensic Services

## Root Cause Analytic

- ★ We are experienced in managing complex security incidents with the aim to reduce client's exposure and minimize recovery time to manage cost and reputation.
- ★ First provides consultancy services to prepare organization for possible Incident Management and helps to establish Business Continuity.
- ★ We perform analysis of security incidents ranging from single desktop to system wide issues and are able to assist in preservation of data.
- ★ Our experts coordinate and perform complex forensic services and track the flow of the incident.
- ★ Management of consequences of security breaks and or attacks is also our area of expertise.





# Incident Management 5/5

LastLine

AlienVault

RioRey

Logrythm

- ★ To fully round up our security portfolio we provide **implementation** as well as **education seminars** on how to use third party security appliances and software.
- ★ Each solution is tailored by our security experts according to needs of our clients in order to achieve maximum performance and protection of organizations information security assets.



# Thank you!



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