

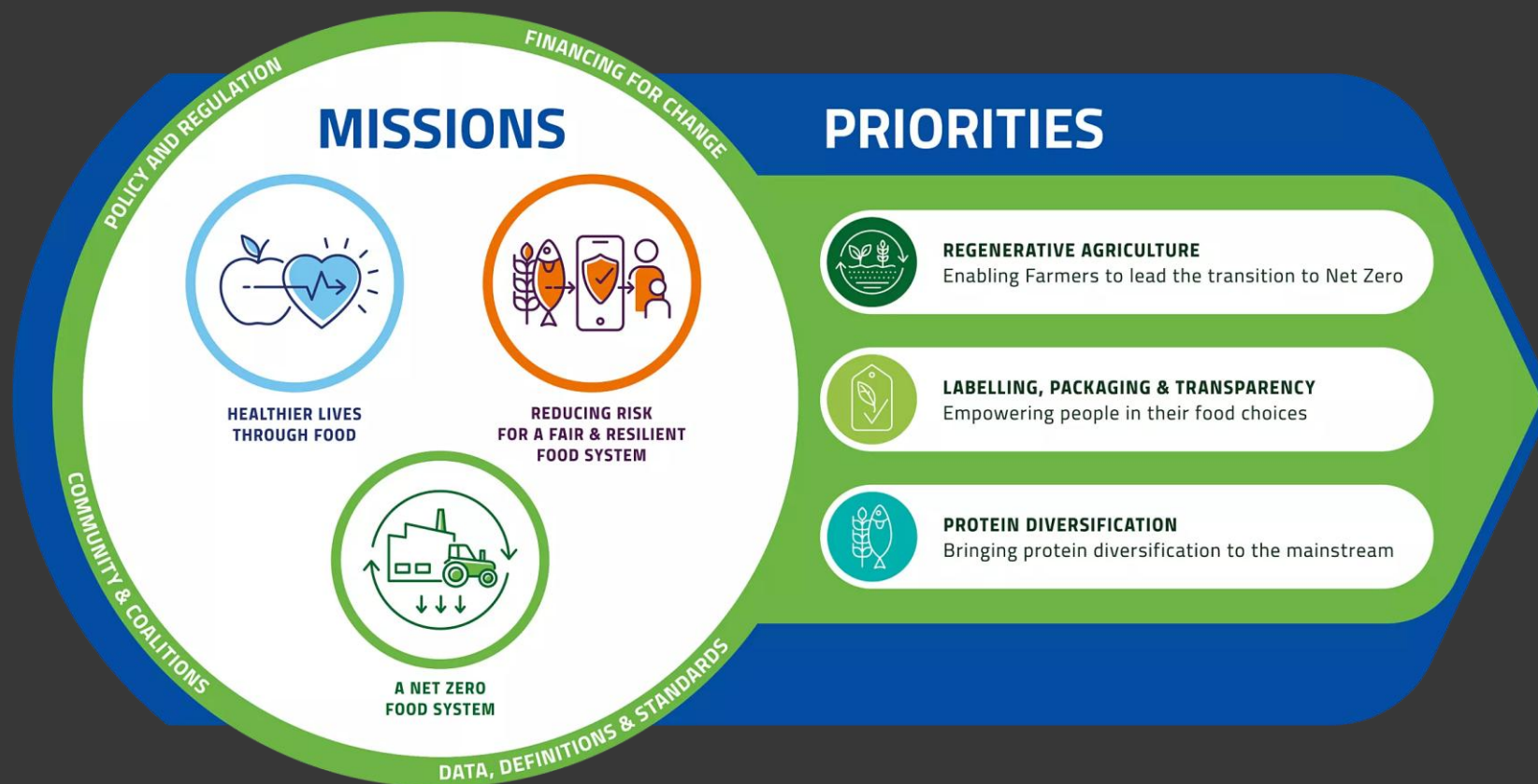
EIT FOOD ENTREPRENEURSHIP PROGRAMMES

eitfood.eu/entrepreneurship

EIT Food, the world's largest and most dynamic
food innovation community



Co-funded by the
European Union



ECONOMIC IMPACT



+ Ventures



+ Jobs



+ Investments

INDUSTRY PARTNERS ACTIVELY INVOLVED

EIT FOOD ENTREPRENEURSHIP

Industry partners 2023



Investors Community



Universities/ Research centres



Startups





EIT Food Accelerator Network

Accelerate

For impactful **agrifoodtech** startups looking for tech validation and commercial acceleration to boost their go-to market **readiness**.

entrepreneurship.eitfood.eu/accelerate



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1 Validate your technology and win up to € 50,000

- Identify your **technology gaps** and re-shape your **product tech development roadmap** with experts
- **Pitch your tech validation case** and **win a price** up to € 50,000
- **Connect with** EIT Food's network of **facilities and equipment**



2 Prepare for commercialisation and access investors & corporates

- **Master classes** to further advance your **corporate and investment readiness**
- **Coaching / Mentorship**
- Opportunity for **direct financial support** from EIT Food & tailored matchmaking with agrifood investors
- **Exclusive exposure** to up to 10 corporate programme partners to **explore collaboration**



3 Extend your EU Agrifood Tech Network and partner with key players in Europe

- **Introduction** to leading corporate partners and investors **in the sector**
- **Exposure during** demo days and **major** agri-food tech events
- **Up to € 1,500 funding** for travel to networking events and meetings

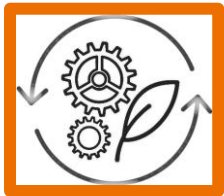


European (pre-) seed funded startups, aiming to further validate their technology and accelerate their investment and commercial readiness



- Have successfully completed market validation
- Have a prototype, pilot project (paid or unpaid)
- Have between 1 and 10+ employees, not including interns and contractors
- Revenues: between 0-500 thousand Euros
- Last funding round: grant /pre-seed/ seed/ pre-series A
- Provide a technological solution in one of the EIT FAN Tech Validation Themes
- Ideally, have demonstrated traction for example through letters of support, sales, or signed letters of intent

FOOD BIOPROCESSING Helsinki Hub



- Cellular agriculture
- Precision fermentation (e.G. Protein lipids, pigments)
- Single cell proteins
- Plant cells
- Mycoproteins
- Production technologies (e.G. Predictive modelling and measurement tools)

NEXT GENERATION OF PLANT-SOURCED SOLUTIONS Paris Hub



- New ingredients from plant sources (incl. Algae)
- Enabling processes, technologies
- Upcycling, side stream valorisation
- Clean label innovation
- Natural food preservatives

SUSTAINABLE FOOD PACKAGING Bilbao Hub



- New materials from renewable resources
- Eco-friendly coatings and laminates
- Smart packaging
- Minimal processing technologies
- Resource efficient packaging
- Recycling improvement & new reuse business models

FUTURE PROOF AGRICULTURE Munich & Warsaw Hubs



- Adaptation to climate change
- Soil health
- Water management
- Bio inputs
- Crop innovations
- Smart farming

FOOD AS MEDICINE Haifa Hub



- Targeted and functional foods
- Food reformulation
- Probiotics, prebiotics, symbiotics and postbiotics
- Food bioactive ingredients (antioxidants and beyond)
- Food for healthy ageing

FOR APPLICANTS FROM SOUTHERN, EASTERN AND CENTRAL EUROPE

APPLICATIONS OPEN IN SPRING 2026!



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Jumpstarter programme supports people with **promising ideas** of innovative products and services in agriculture, food processing and distribution, healthcare, energy, raw materials, urban mobility or manufacturing sector.

Do you want to **develop your concept** and make a difference in these industries?

We will provide you with knowledge, contacts and support.

PRE-REGISTER [HERE](#)

For whom?

- Scientific project teams, innovators, scientists, PhD students or master's students who have unique solutions for one of the following sectors:
Agrifood, healthcare, Raw materials, energy, urban mobility or manufacturing.



Jumpstarter - Make a jump and start your business with us!

  Co-funded by the European Union

THE ONE-OF-A-KIND, TAILOR-MADE PROGRAMME FOR WOMEN FOUNDERS IN AGRIFOOD

As a participant, you'll **gain the skills and confidence to launch and grow your AgriFood business.** You'll receive personalised mentoring, hands-on training, and direct access to the powerful EIT Food community of entrepreneurs, experts, and partners.

We're committed to closing the gender gap in the AgriFood sector—especially in regions where innovation opportunities are often limited. By joining, you'll not only strengthen your business journey, but also be part of a movement driving inclusivity, diversity, and more female-founded startups across Europe.

INCLUSIVE INNOVATION STARTS WITH EWA

6 months
programme

100+ top-tier
entrepreneurs
per year

20h mentoring by
leading experts (per
entrepreneur)



20h EIT-labelled
training

Networking
opportunities
(**450+** alumni)

Access to a virtual
community with over
800 users

Attendance and pitching slot at
Demo Day

Attendance and opportunity to be
selected to present at Next Bite:
Accelerating Innovation Through
Female Leadership

Prizes up to **10.000 EUR**

PROGRAM GOAL Supporting technological transformation in agriculture by:



Enabling startups to test and validate their products and services and then showcase them to potential clients and investors.



Giving farmers access to innovation and technology validated by EIT Food.

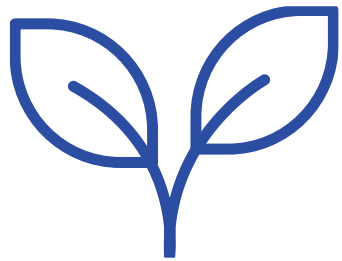


Promoting sustainable innovations round agriculture.

FOR WHOM?

Incorporated startups, teams & individuals with **innovative agritech** solutions that can be tested on farm, with crops or livestock.

The innovation should resolve an agriculture challenge related to:



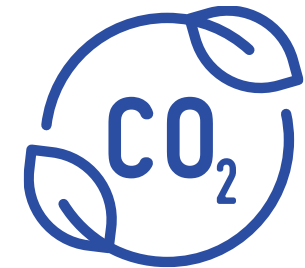
Sustainability
(input reduction)



**Precision
agriculture**

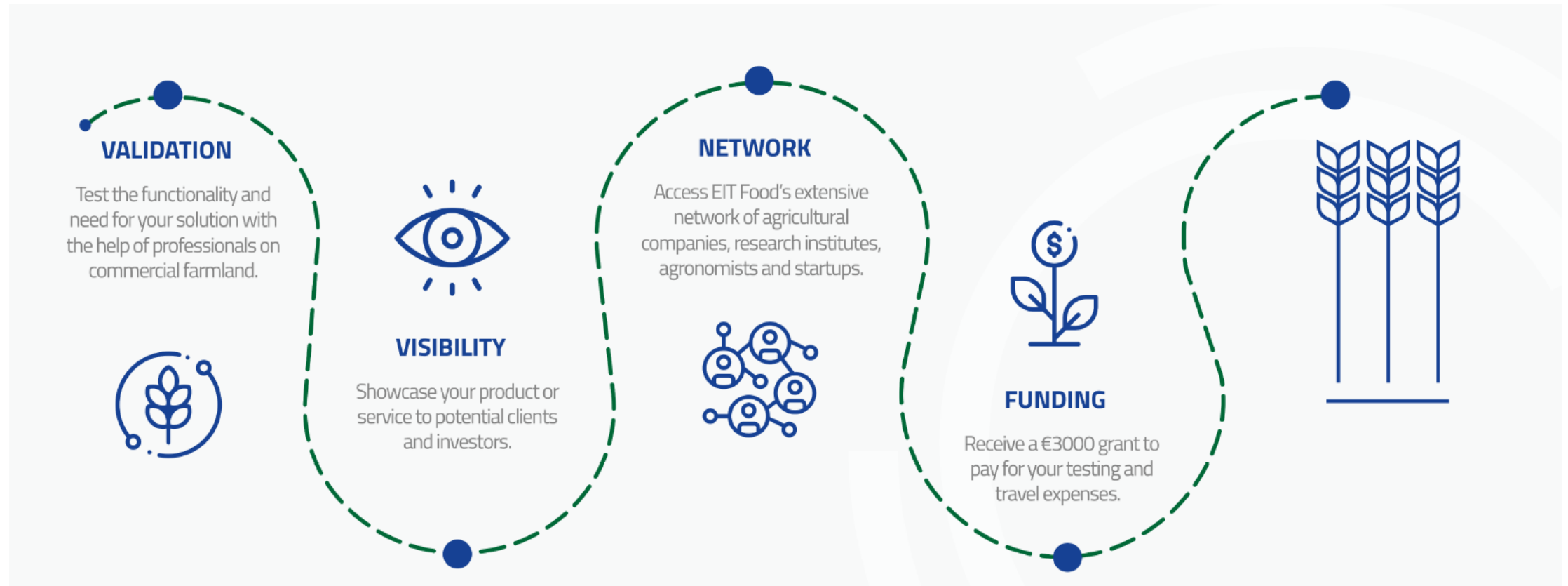


**Digital
traceability**

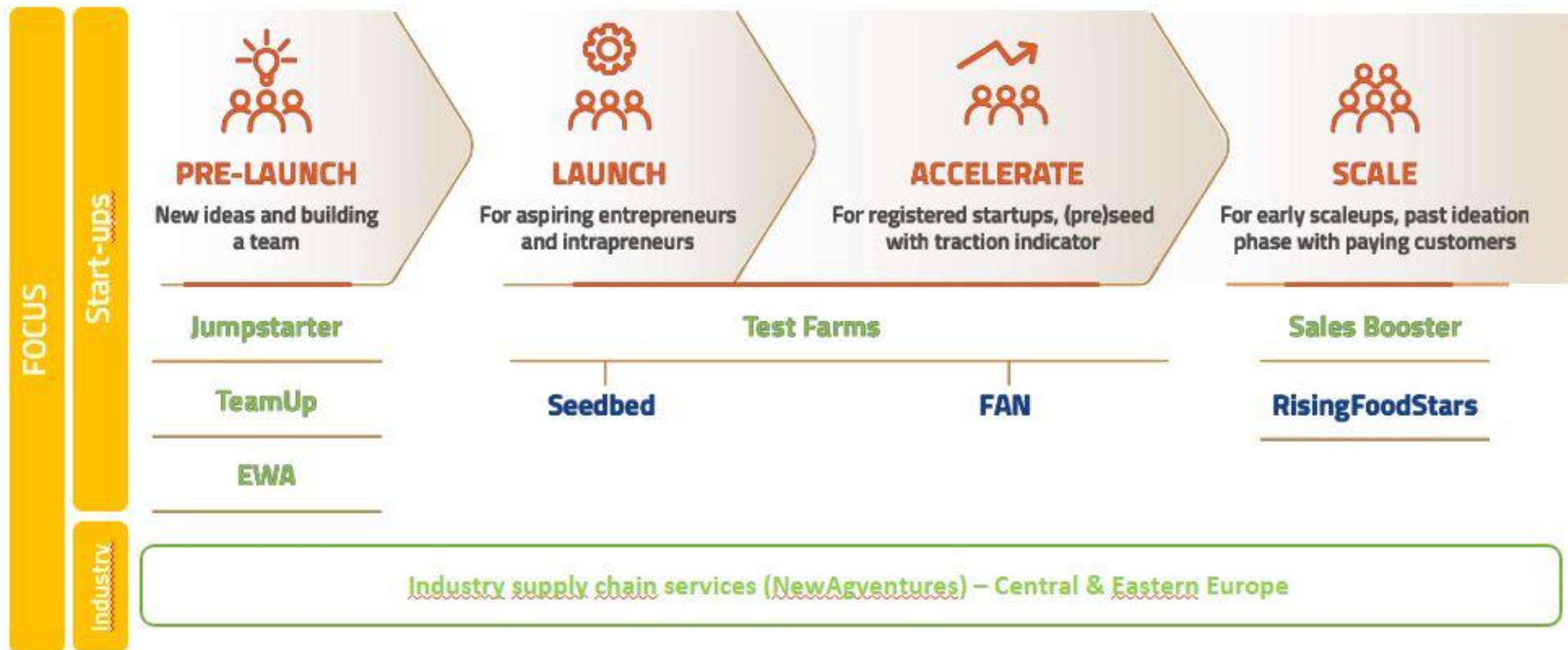


CO₂ monitoring

WHY SHOULD YOU JOIN THE PROGRAMME?



FOR AGRIFOOD STARTUPS AND INNOVATORS



● All Europe

● For applicants from Southern and Eastern Europe

Imagine you're advising another founder:

What should they think about before applying to an incubator or acceleration programme? What tips would you give them before applying?

Define needs

1. Funding / Network / Expertise
2. Stage match

Research Fit

1. Focus areas & mentors
2. Alumni journeys

Understand the Deal

1. Equity / Time commitment
2. Real value of perks

Strengthen Application

1. Why now?
2. Traction (even small wins)

Best Practices

1. Tailor each application
2. Talk to alumni
3. Think long-term

1. Define Your Needs

What do you need most right now?

(funding ■ validation ■ network ■ expertise ■ visibility)

Does the incubator match your stage?

(idea ■ prototype ■ traction)

2. Research the Fit



Focus areas → Do they align with your industry/mission?



Alumni → Where are they now? Do you admire their journey?



Mentors & network → Who will you actually access?

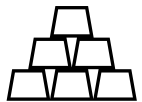
3. Understand the Offer



Equity vs. no-equity support



Time commitment: can your team commit?



Perks, funding & connections → are they worth it?

4. Stand Out & Think Long-Term

Application:

Clear problem & solution → Why now?

Founder–market fit → Why you/your team?

Show traction (pilots, LOIs, prototype, even small wins)

Best Practices:

Apply widely, but tailor each one

Talk to alumni and the programme staff before committing

Ask: will this incubator still be useful in 6–12 months?

IMPORTANT QUESTIONS

- What's the biggest gap you want to close in the next 6–12 months?
 - Do you need money, knowledge, or networks most urgently?
 - How much time and equity are you willing to give up at this stage?
 - What kind of support would *actually* move your idea forward?
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THANK YOU!