



cadrebox

YOUR LEGAL EVERYDAY COPILOT

*Stop improvisation, chaos and
analysis paralysis !!*

*Manage your transactional
backend with AI.*



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MY STORY

✓ 15 years in retail banking

✓ 4 years as an advisor to startups
and tech companies

✓ 10 years as a lawyer specialized
in Compliance and TechLaw

I've seen hundreds of
companies crash and fail to
secure funding because they
neglected their "transactional
back-end."



2. PROBLEM

Excessive friction in legal and contractual management

30%



of startups fail due to:

- 1) Legal and regulatory issues
- 2) Conflicts between founders
- 3) defective *due diligence*

1/3h



CEOs spend 1/3 of their time:

- 1) Draft and review contracts
- 2) Check regulatory compliance
- 3) Look for investors

15k



Expenditure of €15,000/year:

- 1) Specific software
- 2) Specialized lawyers
- 3) Travel and events



“BOTTLENECKS”:

- **Delays** in contract drafting and review
- **Excessive concentration** of processes in a few individuals
- **Excessive reliance** on external lawyers
- **Lack of standardization** in legal and contractual documents
- Complex or undefined approval systems
- Lack of digital tools for legal management and alert handling

MULTIPLE SOURCES OF TRUTH:

Lack of traceability

Documents without structured metadata make it difficult to understand the decision history and limit accountability.



Discoordination

Different teams may be working on different documents, with no synchronization or shared visibility.



Contradictory versions

The same contract may exist in multiple versions, with no clarity about which one is current or who last modified it.



Hidden costs

Time is wasted searching for files or checking contract statuses, delaying priority processes.



3. SOLUTION

Cloud platform in web app support, which offers a suite of intelligent solutions to optimize legal and contractual flows:

- 1. Automation of** AI-assisted transactional routines (templates, versions...)
- 2. A secure space** to organize and manage corporate information essential for **compliance and due diligence.**
- 3. Expert advice** in complex legal consultations (Private Equity, TechLaw...)



*¿Can you imagine?:
A clerk, a lawyer and
an investment mentor
ALL IN ONE !!*



4. VALUE PROPOSITION



Cadrebox eases the operational burden on startups, minimizes their legal and contractual risks, and boosts their attractiveness to investors.

-50%

IN TIME AND COSTS

It halves contract flow times, and saves an average of €8,000 per year on software and lawyers.

-80%

IN RISKS AND ERRORS

Reduces the risks of errors, conflicts and sanctions (administrative and criminal) by 80%

+100%

ATTRACTION OF INVESTORS

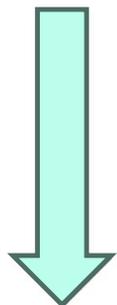
We help you set up a solid corporate Data Room, adapted to the demands of investors, saving weeks of preparation.

PROTOTYPE

BASIC USERS:

- Founders
- Startups Preseed/Seed
- Pymes TIC
- Lawyers

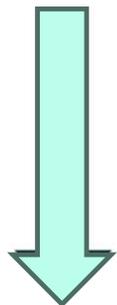
49 €/MONTH



QUALIFIED USERS:

- Startups (Serie A>)
- TIC y Scaleups
- Incubators
- Investors
- Consultants and lawyers

99 – 149 €/MONTH



User Workflow (Lifecycle Representation):

- **Onboarding:**
 - User signs up and configures the workspace (team members, roles, initial document uploads).
- **Document Management:**
 - Upload, organize, and secure documents in designated “Cadres.”
- **Contract Creation (templates):**
 - Use the AI generator for drafting contracts; automate version control and approvals.
- **Due Diligence Preparation:**
 - Build an investor-ready data room, integrating metrics like TAM, LTV, CAC.
- **Compliance Management:**
 - AI-driven alerts and audits ensure regulatory adherence.
- **Data Room:**
 - Leverage the platform's matchmaking and community tools for growth.

CENTRALIZE YOUR KEY DOCUMENTS

Documentos + Nuevo documento

Nombre	Tipo	Fecha	
 Estatutos de la sociedad	Corporativo	22/02/2025	Activo ⋮
 Pacto de socios actualizado	Corporativo	22/02/2025	Activo ⋮
 NDA proveedor servicios cloud	Confidencialidad	22/02/2025	Activo ⋮
 Contrato inversión Seed	Inversión	22/02/2025	Activo ⋮
 Solicitud registro marca	Prop. Intelectual	22/02/2025	Pendiente ⋮
 Contrato laboral desarrollador	Laboral	22/02/2025	Firmado ⋮

 **Nuevo Cadre**

 25 MB
Todos los documentos

 25 MB
Documentos corporativos

 25 MB
Contratos comerciales

 25 MB
Propiedad intelectual

 25 MB
Inversión y financiación

 25 MB
Recursos humanos





AUTOMITE YOUR CONTRACTUAL WORKFLOW

Cadrebox | Buscar | Alejandro Méndez Admin

Contratos activos: 12 | **Renovaciones: 12** | **Alertas: 12**

Contratos activos | Vencimientos | En negociación | Firma pendiente | Archivados

Contrato	Renovación	Estado	Acciones
Contrato de servicios cloud TechCloud Solutions	Renovación automática en 3 días (28/02/2025)	Urgente	cancelar renovacion Renovar
Contrato de servicios cloud TechCloud Solutions	Renovación automática en 3 días (28/02/2025)	Urgente	cancelar renovacion Renovar
Contrato de servicios cloud TechCloud Solutions	Renovación automática en 3 días (28/02/2025)	Urgente	cancelar renovacion Renovar
Contrato de licencia software TechCloud Solutions	Renovación anual en 15 días (12/03/2025)	Próxima	cancelar renovacion Renovar
Contrato de servicios marketing GrowthMarketing Agency	Renovación trimestral en 30 días (27/03/2025)	Próxima	cancelar renovacion Renovar
Contrato de servicios marketing GrowthMarketing Agency	Renovación trimestral en 30 días (27/03/2025)	Próxima	cancelar renovacion Renovar
Contrato de servicios marketing GrowthMarketing Agency	Renovación trimestral en 30 días (27/03/2025)	Próxima	cancelar renovacion Renovar

SURPRISE AND ATTRACT INVESTORS

Cadrebox

Buscar

Alejandro Méndez Admin  

Data Room

Configura y gestiona un espacio seguro para compartir documentos con inversores

[Informe](#) [Configuración](#)

Documentos compartidos 
21

Visitantes 
42

Actividad Reciente 
63

Due Diligence Score 
78%

[Ver todos](#) **Financiero** **Legal** **Comercial** **Propiedad** **RRHH**

Nombre	Tipo	Fecha	Estado	Visibilidad	
<input type="checkbox"/> Estatutos de la Sociedad	Corporativo	22/02/2025	Activo	todos	⋮
<input type="checkbox"/> Pacto de Socios	Corporativo	22/02/2025	Activo	todos	⋮
<input type="checkbox"/> Acta Constitucional	Corporativo	22/02/2025	Activo	todos	⋮
<input type="checkbox"/> Registro Mercantil	Corporativo	22/02/2025	Activo	todos	⋮
<input type="checkbox"/> Cap Table Actualizada	Corporativo	22/02/2025	Pendiente	todos	⋮



INCUBATORS / ACCELERATORS MODULE

Cadrexbox

Buscar



Panel de control

Documentos

Contract Lifecycle

Asistente legal

Compliance

Data room

Soporte y ayuda

Configuración

Incubadoras

Gestión de Startups

Administra la comunicación y seguimiento con tus startups tuteladas

+ Añadir Startup

Startups
activas

12

Documentos
pendientes

6

Contratos
generados

6

Due Diligences
completas

7

Ver todos

Preincubación

Incubación

Nombre

Estado

Mentor



WonderBits
AI/ML Valencia

Incubación



Carlos Gómez
Abogado SmartCapital Ventures



EcoMobility
Movilidad Barcelona

Seguimiento



Carlos Gómez
Abogado SmartCapital Ventures



FinHealth
FinTch Valencia

Incubación



Carlos Gómez
Abogado SmartCapital Ventures



EcoTech Solutions
CleanTech Valencia

Incubación



Carlos Gómez
Abogado SmartCapital Ventures



< Mayo 2025 >

LUN MAR MIE JUE VIE SAB DOM

26 27 28 1 2 3 4

5 6 7 8 9 10 11

12 13 14 15 16 17 18

19 20 21 22 23 24 25

26 27 28 29 30 31 1



5. BENEFITS

EASIER | FASTER | SAFER

From your shareholders' agreement, to all kinds of contracts and agreements, as well as advice on the most complex regulations (AI ACT, DSA, DMA, LSSI, BLOCKCHAIN, RGPD...)

LEAVE IT IN OUR HANDS !!

We help you set up the transactional back end of your business, so that it moves faster and faster. on secure rails.



Estimated Savings with Cadrebox

Item	Value (€)
Legal advisory	12.000
Document management	5.000
Travel and meetings	8.000
Audits	6.000
Capital management	4.000
Total	35.000

6. FOR WHOM?

(SPAIN, PORTUGAL,
LATAM)

TAM (Spain, Portugal and Latam):

1,550 million euros in 2026

SAM (Spain+Portugal): **608 m.**

SOM (15% cuota): **91 m.**

(average annual growth of 12%)

Sources:

Informe Dealroom, 2023

Portugal Digital Report, 2022

Latin America Startup Directory, 2022

BEACH HEAD MARKETS



FOUNDERS AND STARTUPS:

- Spain: about 12,000 startups
- Portugal: 4,700 startups
- LatAM: about 14,000 startups

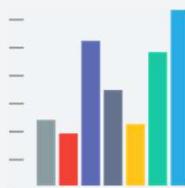
About 50% are less than 3 years old (SOM)



ICT COMPANIES:

- Spain: about 38,000 companies
- Portugal: about 13,000 companies
- LatAM: about 60,000 companies

About 40% are less than 3 years old



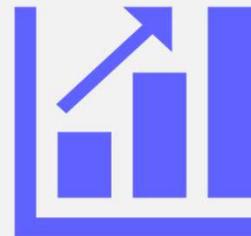
OTHER POTENTIAL CUSTOMERS:

Incubators, accelerators, investors, lawyers and consultants specialized in startups, in Spain and Latin America.

7. WHY NOW?

5 AI & Legal Tech Predictions for 2025

- Agentic workflows,
- Hyper-personalisation,
- AI-savvy lawyers,
- Lower costs,
- Market consolidation.



67% of CEOs of Spanish startups, and 80% of scaleups, **consider AI** as a key technology to grow their business. The key applications are those related to **task automation**.

Source: "The scaleup ecosystem in Spain" (Adigital, 2023)

INVESTMENTS

Research

Combined funding \$ 752M

- DISCO
- LexisNexis
- Casetext
- Paxton AI
- Harvey
- AI Lawyer
- Humata
- Wexler

Law firm operations

Combined funding \$ 1.6B

- Ajax
- Filevine
- Precedent
- ChatLegal
- Clio
- Emmi Group
- Lega
- Brightflag
- Fairnow
- FirmPilot

Vertical Law

Combined funding \$ 7.7M

- Blue J Legal
- Lexata
- Pageleaf

8. BUSINESS MODEL



HYBRID MODEL: SaaS + LEGAL PROJECTS

CADREBOX offers **flexible subscription plans**, to meet the needs of startups at different stages of growth.

We will create alliances with law firms to address **complex projects** in collaboration.

Comparison Table

Feature	Starter Plan	Growth Plan	Scale Plan
Price (€/year)	€1,000	€2,000	Custom Pricing
Document Repository	✓	✓	✓
Automated Templates	10	25	Unlimited
Compliance Alerts	Basic	Advanced	Advanced
Multi-User Collaboration	Up to 5 users	Up to 10 users	Unlimited
API Integrations	✗	✓	✓
Custom Data Rooms	✗	✓	✓
Dedicated Account Manager	✗	✗	✓
Support	Email	Priority Email	24/7 Priority

9. COMPETENCE



Main competitors offer vertical solutions, based on **document and contract management (CLM) or Due Diligence.**

None include legal advice, nor focuses on **specific solutions for startups or ICT, except in anglosaxon area.**

Many are aimed at medium-sized or large companies.

CUADRO COMPARATIVO DE COMPETIDORES

Empresa	Foco Geográfico	CLM	IA Legal	Due Diligence	Red Legal	Precio Flexible	Comunidad
Ironclad	Global	✓	✓	✓	✗	✗	✗
Bigle Legal	Europa y Latam	✓	✓	⚠	⚠	⚠	✗
PocketLaw	Europa	⚠	⚠	⚠	✗	✓	⚠
DiliTrust	Global	✓	⚠	⚠	✓	✗	✗
Contractbook	Europa/Global	✓	⚠	✗	✗	✓	✓
CADREBOX	España y Latam	✓	✓	✓	✓	✓	✓

Leyenda:

- ✓: Solución completa o robusta
- ⚠: Funcionalidad parcial o limitada
- ✗: No disponible

10. GO TO MARKET

PROTOTYPE IN PRODUCTION

LANDING PAGE (200 LEADS)

MINIMUM 40 DEMOS

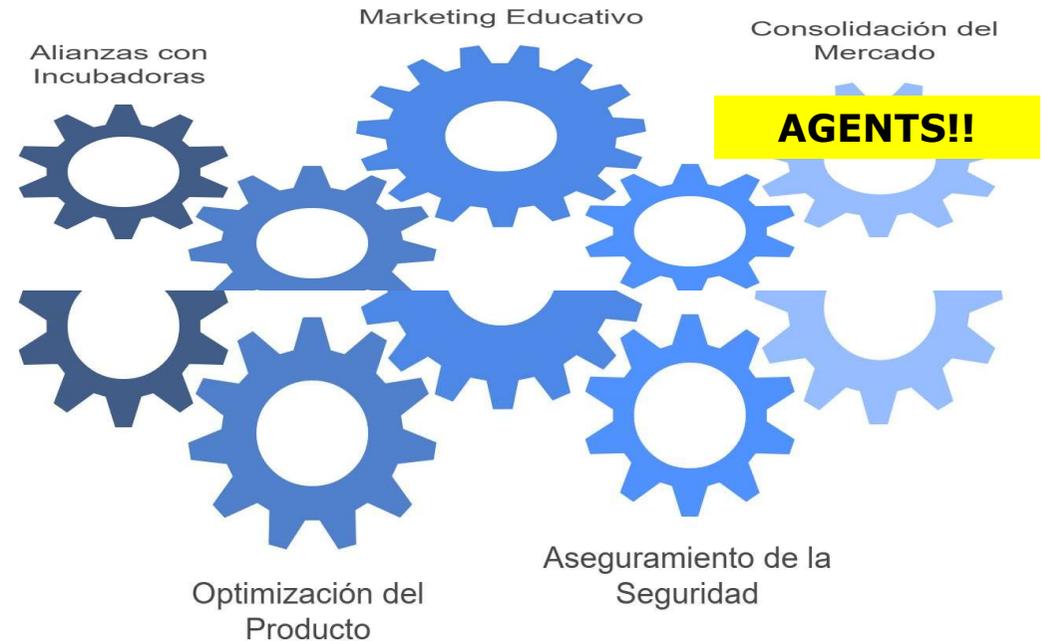


Sales Channels:

- **Direct Selling:** LinkedIn, fairs, events...
- **Partnerships** w. accelerators and incubators.
- **Digital Marketing:** Educational marketing, SEO/SEM and advertising on social networks.



Pasos Estratégicos para el Crecimiento de CADREBOX



11. NEXT STEPS

Focus on **growing startups and ICT companies** with the need to simplify their legal management and attract investment.

(LOOKING FOR A TECHNICAL COFOUNDER)

We need 250,000 €
to finance phase 1
of our business plan.

Phase 0: Exploration and validation

LANDING
PAGE



Phase 1: MVP and Key Partnerships (3T 2025)

MVP launch. Key partnerships with incubators and accelerators. Investment by Angels + ENISA. Attract 150 paying users in 6 months: (MRR: €18,000)



Phase 2: AI Technology + Portugal Exp. (3T 2026)

Expand operations to Portugal, after training a vertical AI backed by a legal team located in each country. AI agents. Contacts with investors, after reaching 600 paying users: (AAR: 1.5 M €)



Phase 3: Expand to Latam + Legal Projects (2T 2028)

Include automated contracts with CLM (Contract Lifecycle Management) Launch a marketplace of services, including VC, M&A and Exits. (AAR 5 M €)

Thank you very much!!



cadrebox

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