



Avoid downtime.
Protect the planet.

Prescriptive maintenance.
Energy intelligence.



THE PROBLEMS WE SOLVE IN INFRASTRUCTURE



Up to 40%

**AVOIDABLE ENERGY FROM
IMPROPER MAINTENANCE**



€125k/h

**AVERAGE DOWNTIME
COST PER HOUR**

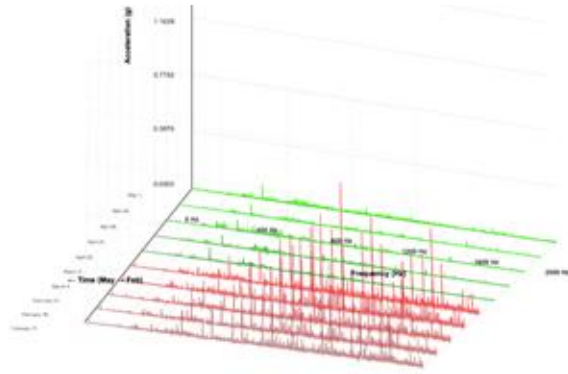
OUR IOT SOLUTION: HARDWARE



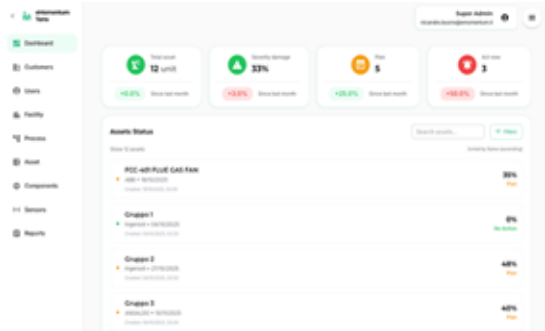
Vibration, temperature, and electrical behaviour captured through patented sensors.
ATEX/IECEX, HazLoc certifications.

OUR IOT SOLUTION: SOFTWARE

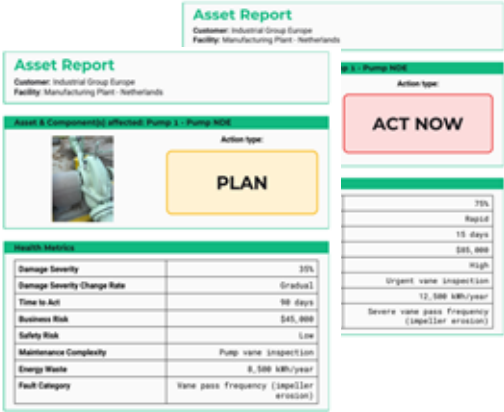
PROPRIETARY AI MODELS



«ACQUA» PLATFORM



HEALTH REPORTS



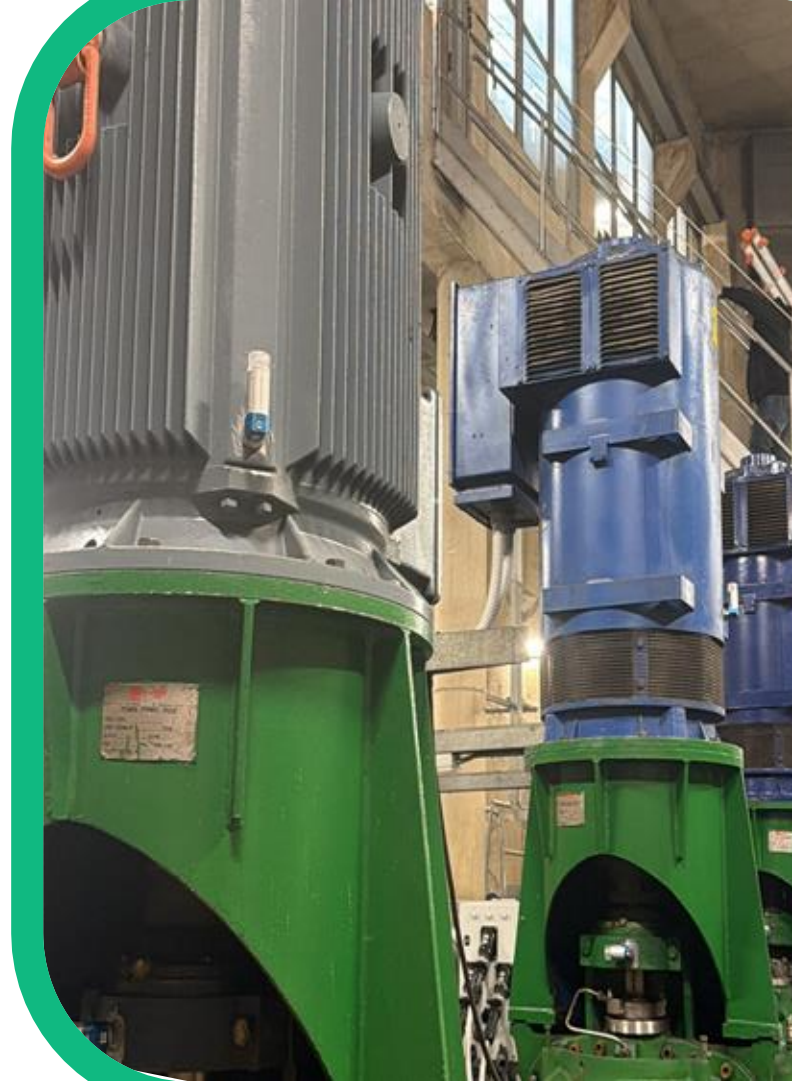
FROM DATA TO ACTIONABLE INSIGHTS PRIORITIZED BASED ON ESG IMPACT



Conversational
experience through
WhatsApp



Correlating degradation
on **energy efficiency**



SIMPLIFIED BUSINESS MODEL: ANNUAL FEE PER SENSOR PER YEAR



**SIMPLIFIED BUSINESS MODEL
FOR THE ALL-INCLUSIVE
PACKAGE**



PROVEN ROI OFTEN BELOW 3 MONTHS FROM INSTALLATION

 *Competitive advantage*

 *Many players contribute to*



9

**DEGRADATIONS IDENTIFIED
IN THE FIRST 30 DAYS**

5%

**IMPACT ON ENERGY
EFFICIENCY IN 2 CASES**

20

**DAYS WITHIN WHICH THE
PAYBACK WAS ACHIEVED**





SROI

€ 1 invested =
€ 3,35 in impact

Social Return on Investment calculated by the 3rd party «Open Impact» 2025–2027, where 2025 has been considered with actual numbers.

PREDICTIVE MAINTENANCE (PDM) MARKET: WHY NOW?

PDM PLAYER	TOTAL RAISED	VALUATION
 AUGURY	\$ 361M	\$ 2 Bn
 AssetWatch	\$ 173M	\$ 900M*
 TRACTIAN	\$ 200M	\$ 720M
 I-care™	N.D.	\$ 1,16 Bn
 Nanoprecise Prediction with Precision	\$ 53M	\$ 400M*

MARKET LEADERS ONLY REPRESENT A SMALL PORTION OF A VERY WIDE MARKET

TAM: \$23,2B

Global
All verticals

**CAGR
17%**

SAM: \$1,6B

EU & NAR
F&B, Metal, Cement, Chemical, Utilities

SOM: \$108M

Italy and Poland
F&B, Metal, Cement, Chemical, Utilities
Motor Size > 100 kW

Y2028

Revenue-generating in water (€80k+), with €700k+ pipeline since product readiness in Sept 25



Siciliacque





€ 1,2M

Pre-Seed Round

Supported by institutional investors

cdp

elis

PLUGANDPLAY



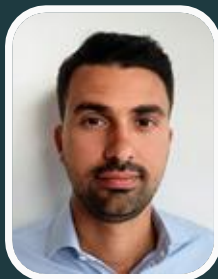
Over 100 years of combined experience



SALES & MARKETING

Nicandro

+18 years
of experience



FINANCE

Alessandro

+12 years
of experience



TECHNOLOGY

Andrea

+15 years
of experience



ACCOUNTING

Fernando

+28 years
of experience



HARDWARE

Terence

+15 years
of experience



DEVELOPMENT

Giacomo

+15 years
of experience

**MOST OF US HAVE WORKED TOGETHER AND KNOWN EACH OTHER PROFESSIONALLY.
WE HAVE BUILT, SCALED, AND EXITED PREDICTIVE MAINTENANCE BUSINESSES.**

WE ARE THE DOCTORS OF INDUSTRIAL MACHINES
WE HELP INDUSTRIES ACT WHEN IT MATTERS



PARTNER WITH US TO REDUCE 100 TONS OF CO₂ AND
€ 250M IN UNPLANNED DOWNTIME BY 2028

OUR EXISTING INVESTORS



PLUGANDPLAY



TECH PARTNERS



UNIVERSITÀ DEGLI STUDI
DI CASSINO E DEL
LAZIO MERIDIONALE



Nicandro Buono

Chief Executive Officer

+39 328 77 60 712

nic@emometum.it

Thank you

