



# Transform Skill into Performance

All-in-one AI-powered learning platform  
for knowledge acquisition through LXP,  
skill practice with AI Roleplay, and 24/7  
mentoring via AI Mentor



## Convincing a Business Owner to Switch to Digital Payments

You are a BRI RMTF tasked with offering a digital payment solution to Budi, the owner of a small business. Budi is used to cash handling but still has concerns about costs, convenience, and customer experience. Budi has not yet adopted QRIS or EDC....



Kathryn Murphy

Session Count ⓘ

1203

## Score Chart



# An AI-Powered Platform for Every Learning Need

One ecosystem. Powerful tools. Tailored to your organization's needs.



## AI Roleplay

Practice space to build confidence in professional conversation



## AI Mentor

Guides daily challenges, powered by your company's knowledge



## AI Case Study

Strengthen strategic decision-making through case exercises



## AI Concierge

via Whatsapp

Supports organizations in connecting people to the right information



## Admin Dashboard

Control center to unlock insights and drive performance

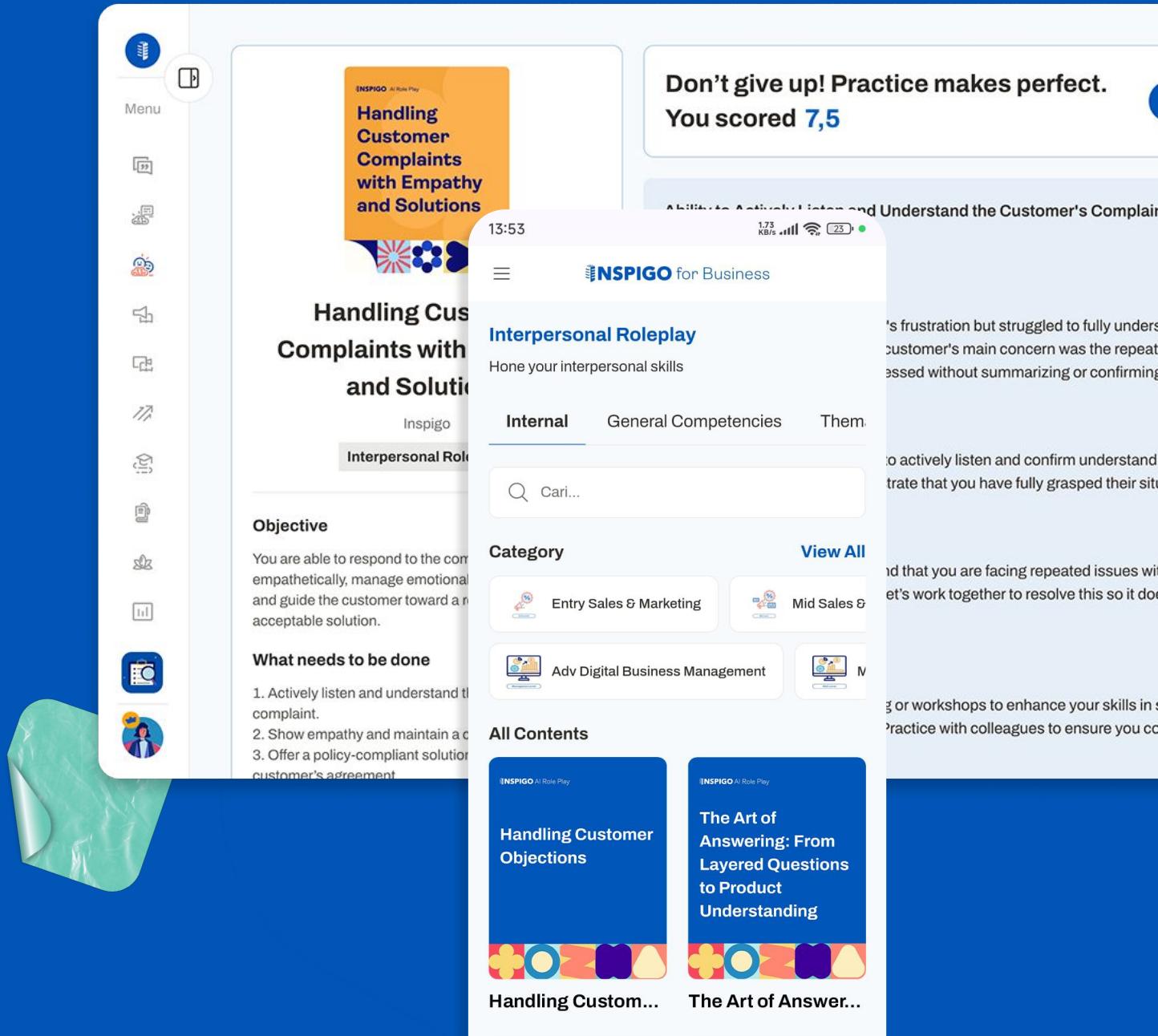
## AI Roleplay

# Build Confidence in Professional Conversation

Equip employees to step into realistic business scenarios, practice critical conversations with AI, and receive instant scoring with personalized feedback for deliberate practice.

## Includes:

- Wide Selection Skills Library
- Text & Voice
- Custom-built
  - Roleplay Scenario
  - AI Persona
  - Evaluation Standard
- Scoring Criteria
- Time Limits
- Attempt Setting



The screenshot displays the INSPIGO for Business AI Roleplay interface. At the top right, a message says "Don't give up! Practice makes perfect. You scored 7.5". The main content area shows a scenario titled "Handling Customer Complaints with Empathy and Solutions" by Inspigo. The scenario details an interaction where a customer is frustrated but struggling to fully understand the customer's main concern. It lists an objective: "You are able to respond to the customer's complaint empathetically, manage emotions, and guide the customer toward an acceptable solution." It also lists "What needs to be done": 1. Actively listen and understand the customer's complaint, 2. Show empathy and maintain a calm tone, 3. Offer a policy-compliant solution that respects the customer's agreement. Below this, there are sections for "Category" (Entry Sales & Marketing, Mid Sales & Marketing, Adv Digital Business Management) and "All Contents" (Handling Customer Objections, The Art of Answering: From Layered Questions to Product Understanding, Handling Customer Complaints with Empathy and Solutions, The Art of Answering: From Layered Questions to Product Understanding). The interface includes a sidebar with various icons and a search bar.

## AI Mentor

# Always-On Mentor to Guide Everyday Challenges

Give every employee a 24/7 personal coach, powered by your company knowledge, to solve problems, spark ideas, and deliver role-specific advice.

## Features:

- Mentor Persona
- Company Knowledge Integration
- Prompts & Template Library



Certainly! Employee engagement with Learning & Development (L&D) programs is a crucial aspect of a successful training strategy. Here are some detailed insights and strategies to enhance employee engagement with L&D programs:

It seems you're interested in further exploring strategies to enhance employee engagement with Learning & Development (L&D) programs. Let me expand on some key strategies and insights:

**Detailed Strategies for Enhancing Employee Engagement in L&D**

**Identify Learning Needs:**

- Conduct assessments to identify the specific skills and knowledge gaps within your organization. This ensures that the training is relevant and meets the actual needs of employees.

**Create a Culture of Learning:**

- Foster a work environment that values continuous learning and development.
- Encourage leaders and managers to model learning behavior and communicate their learning goals.

Input response

0/1500 Characters

Switch Mentor

## Choose your AI Mentor and start exploring

Select an AI Mentor, ask anything, and explore personalized learning—effortlessly.



### Personal Finance Mentor

Personal Finance Mentor AI is your virtual companion that helps you understand and manage your personal finances better.



Set as Default Mentor



Chat



### Inspigo Translator

An AI that helps you translate text contextually.



Set as Default Mentor



Chat



### Career Growth Mentor

This AI Mentor helps you plan your career, identify development opportunities, and achieve your professional goals.



Set as Default Mentor



Chat



### Inspiguide Mentor

Inspiguide AI Mentor is a collection of practical guides designed to help employees solve various workplace challenges effectively.



Set as Default Mentor



Chat



### Innovation Mentor

The Innovation Mentor assists you in brainstorming to discover innovations for every problem you encounter at work.



Set as Default Mentor



Chat



### Inspigo AI

Inspigo Learning Partner is a digital assistant that serves as your learning and upskilling partner — for both individual and organizational growth.



Set as Default Mentor



Chat



This AI...  
health and burnou...



Set as...



This AI...  
assistant benefit...



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Set as...



Laras (AI Mentor)

Enhance your leadership skills to handle dynamic situations with confidence.

#### Scenario 1 of 3

##### Role

You are currently a team leader at your company.

##### Situation

Your company has recently implemented a new project management system to replace the old manual and fragmented system. The new system offers advanced features such as automated task tracking, integration with other tools, and real-time dashboards to improve coordination, efficiency, and transparency in project handling. However, some of your team members are showing resistance to this change. They are accustomed to the old processes and feel anxious about learning to use the new technology, concerned about the increased workload and changes in responsibilities.

##### Question

How will you communicate the benefits of this new project management system to your team and ensure they adopt it effectively?

INSPIGO for Business



## Leadership Impact in Dynamic Workplaces

Inspigo

Strategy Role Play

Input response

1500 Characters

Laras (AI Mentor)

Enhance your leadership skills to handle dynamic situations with confidence.

#### Scenario 1 of 3

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Input response

1500 Characters

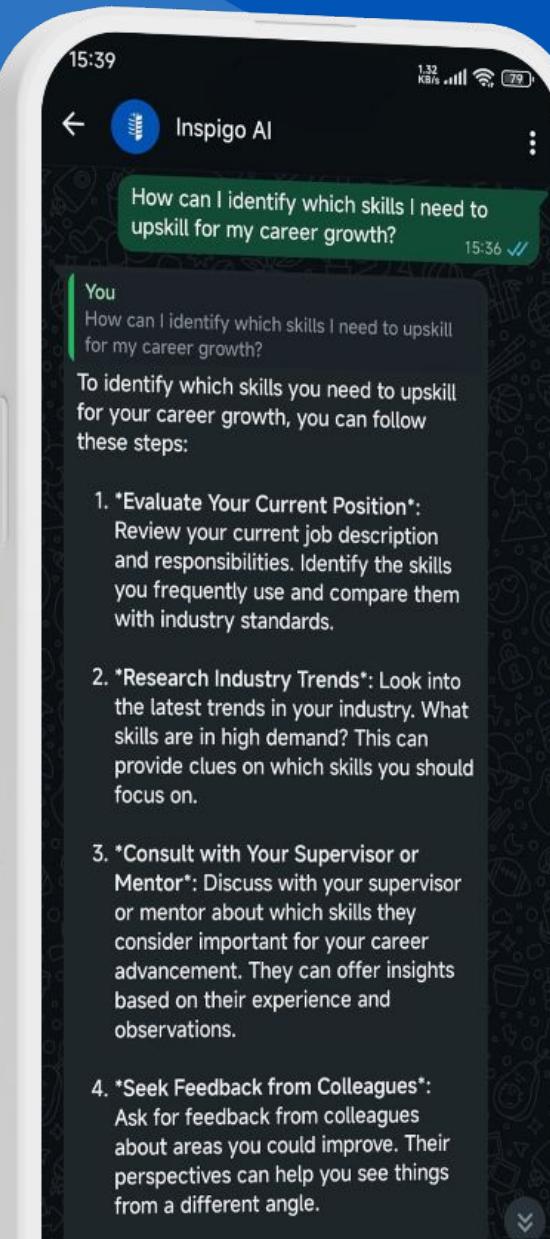
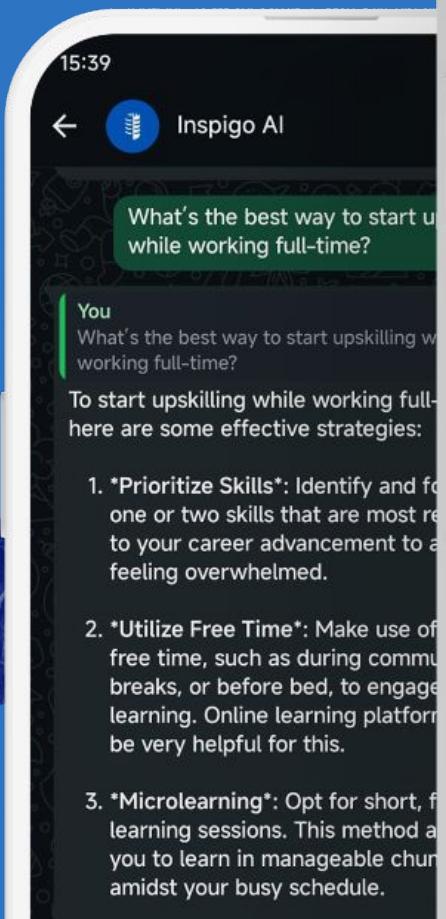
AI Case Study

# Strengthen Leadership Readiness with Decision-Making Practice

Help your workforce master high-stakes decisions through case exercises and AI-powered improvement plans.

## Includes:

- Wide Selection Skills Library
- Text & Voice
- Custom-built
  - Roleplay Scenario
  - AI Persona
  - Evaluation Standard
  - Scoring Criteria



### AI Concierge

## Always-On Mentor to Guide Everyday Challenges

An AI-powered assistant that answers FAQs, troubleshoots, and supports your employees or customers instantly and at scale.

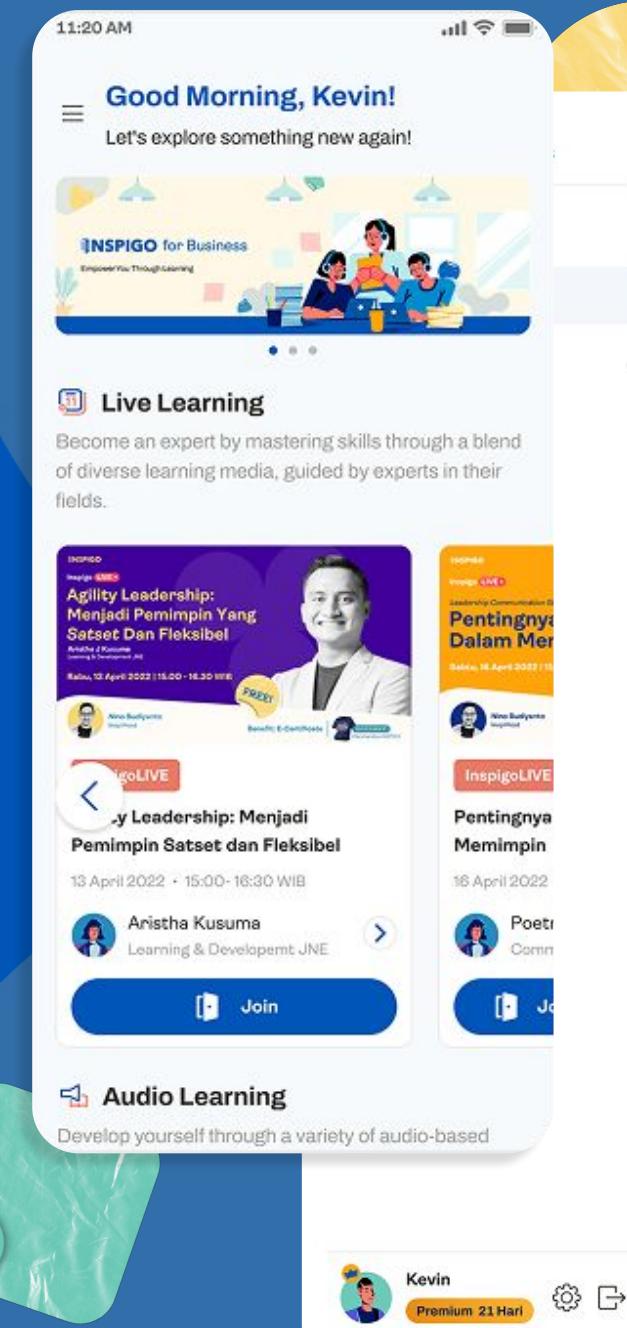
### Features:

- Mentor Persona
- Company Knowledge Integration
- Prompts & Template Library

## Learning Contents

# Upskill Employees Anytime, Anywhere

Equip your employees with learning resources, guided paths, and the option to add your own content for maximum relevance.



## Good Morning, Kevin!

Let's explore something new again!



## My Learning Path

Become an expert by mastering skills through a blend of diverse learning media — guided by experts in their fields.



### Surviving a Layoff

Curated by : Inspigo

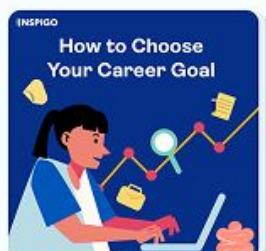
5 Contents



### Create Focus in the Wor...

Curated by : Inspigo

5 Contents



### How to Choose Your Car...

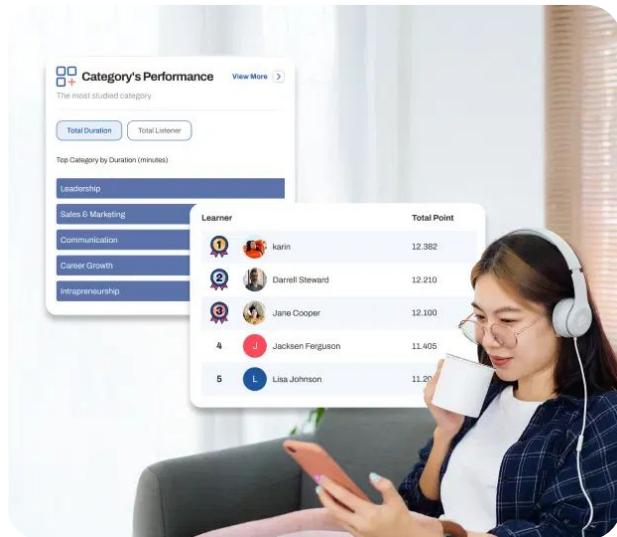
Curated by : Inspigo

5 Contents

# Admin Dashboard

## Unlock Insights, Drive Performance

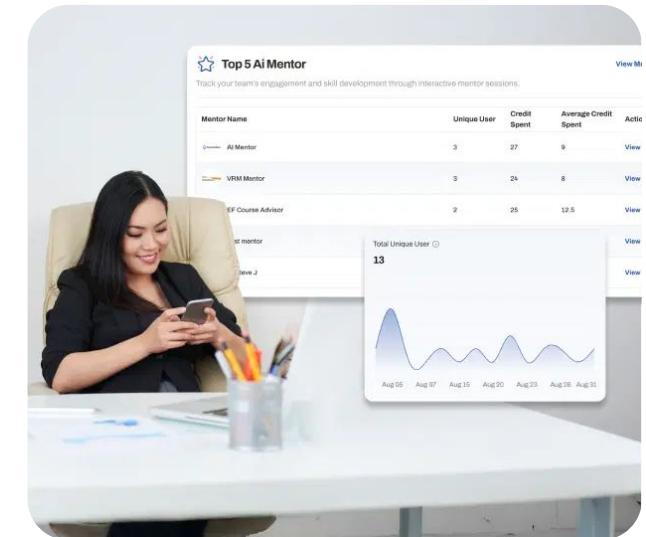
Your control center for monitoring learning progress, assigning role-based paths, and tracking skill growth with real-time insights.



Content Learning Progress



AI Roleplay Progress



AI Mentor Usage

# Use Case: The Journey to Build a High-Performin g Sales Team

Experience the synergy of Inspigo AI that supports every stage of your talent development journey

## 0. The Challenge

The sales team plays a critical role in keeping the organization alive and growing. However, achieving ambitious sales targets in today's competitive market requires effective training.

## 1. Build Expertise through Knowledge

To face every customer conversation with clarity, sales teams need structured learning on sales strategy, consultative selling, and more.

[Solution: Learning Path](#)

## 2. Transform Knowledge into Self-assurance

True confidence comes from practice. By simulating pitches, negotiations, and objection-handling in a safe space, sales teams sharpen their skills and carry that assurance into real-world conversations.

[Solution: AI Roleplay](#)

## 3. Reduce Hesitation in Decision-making

In high-stakes sales situations, hesitation can cost deals. With decision-making sharpened through realistic, complex scenarios, sales teams feel prepared to act with courage and composure.

[Solution: AI Case Study](#)

## 4. Empower Calm and Wise Responses

When the pressure is on, sales teams need guidance at their fingertips. An AI Mentor becomes a 24/7 partner, providing accurate product insights and selling tips that keep morale high and performance steady.

[Solution: AI Mentor](#)

## 5. Extend Support beyond Human Limits

Sales opportunities can slip away due to limited time and resources. A WhatsApp AI Concierge ensures every lead feels seen, supported, and engaged.

[Solution: AI Concierge via WhatsApp](#)

## Banking Client Case:



### The Challenge

Permata Bank aimed to elevate their **Relationship Managers (RMs)** beyond sales roles, **developing them into confident advisors** trusted by both existing and potential clients.

### The Solution

**Inspigo AI to transform Relationship Manager Development**

#### **AI Role Play:**

#### **Interactive Simulation-Based Learning**

- Based on real-world scenarios
- Practice conversation with different customer profiles
- RMs get instant and personalized improvement plans

#### **AI Mentor:**

#### **24/7 Problem-Solving Companion**

- Discussion partner for RMs
- Accelerates access to accurate information
- Instant answers on product, client strategies, and sales approaches

## FMCG Client Case:



### The Challenge

In the fast-paced FMCG industry, Danone Indonesia needed to **roll out product and campaign knowledge quickly and consistently** to thousands of sales representatives across the country.

### The Solution

#### **Inspigo AI as a Helpful Partner in Sales Upskilling**

##### **Learning Path**

combined multiple learning formats for maximum impact:

- **Video-based modules**
- **Practice with AI Role Play**
- **Foundational sales knowledge**

##### **AI Support via WhatsApp**

Assisting the Human Resources team in responding to talent development inquiries, reducing bottlenecks, and saving time.

## Hospitality Client Case:



### The Challenge

For Artotel Group, sales don't end when a guest checks in. **Every after-sales moment**, from handling VIP requests to resolving last-minute surprises, **becomes a critical touchpoint for business growth**.

### The Solution

**Integrating Inspigo AI Roleplay into leadership training** to practice high-stakes service moments

#### **Role-play topics range from:**

- Delivering personalized service to VIP guests
- Resolving difficult guest interactions during unexpected disruptions
- Leading teams through uncertainty and change
- Providing clear information during banquet inquiries
- and more

## Coaching Client Case:



**ACC one**

### The Challenge

For Astra Credit Companies, **building leaders fluent in coaching was an important agenda.** They knew coaching isn't just about theory, it's about practice.

### The Solution

**Embedded Inspigo AI Roleplay into the pre-training and post-training phases of the “Mastering the Art of Coaching” program**

#### **Pre-training Roleplay**

Leaders practiced creating a safe space for coachees to build confidence in presentations

#### **Post-training Roleplay**

Leaders sharpened their ability to unlock motivation in coachees' day-to-day work

A composite image showing two scenes. On the left, a woman with a warm smile is wearing headphones and writing in a notebook with a pen. On the right, a person in a dark suit is interacting with a large screen displaying a 'Advanced Demographic' chart and other data. The overall theme is professional learning and data analysis.

# Let's Transform Learning Together with Inspigo AI

- ➡ Inspigo's AI Mentor & Roleplay provide a comprehensive, cost-effective solution for continuous employee development.
- ➡ Organizations can improve employee performance, reduce training costs, and create a data-driven learning culture with Inspigo's AI-driven learning solutions.

# Thank You

Excited about the potential to grow together.

**Let's Discuss  
Next Step**

✉ tyo@inspigo.id

🌐 [www.inspigo.ai](http://www.inspigo.ai)

