LUSINOVA

30-DAY AI AGENT VALUE DISCOVERY

Discover how your AI Agents actually perform, what business value they deliver, and whether the evidence needed for responsible operation and AI assurance is available.

30 DAYS

THREE EXECUTIVE OUTCOMES

AI Performance

How agents actually operate, where they fail and how reliably they complete intended work.

AI Business Value

What they cost, what measurable value they provide and where improvements may be possible.

AI Operational Assurance

Whether sufficient evidence exists to assess execution, controls, human oversight and deviations.

WHAT WE WILL ASSESS

01 Actual Agent Behaviour

Reconstruct execution paths, tools, variants, repeated activities and operational patterns.

02 Quality, Reliability & Effectiveness

Assess task completion, execution failures, corrections, repeated activities and human interventions against agreed quality criteria, where supporting data is available.

03 AI Economics & ROI Readiness

Analyse execution costs and consumption, and identify the financial and operational evidence required for defensible ROI measurement.

04 Business Outcomes

Connect agent activity with completed tasks, case outcomes and human effort where suitable business data is available.

05 AI Assurance & Governance Evidence

Assess available operational evidence against agreed internal controls and assurance requirements. Identify evidence gaps relevant to applicable regulatory obligations, as confirmed by the customer's compliance team.

06 Improvement Opportunities

Prioritise opportunities to improve costs, effectiveness, reliability and assurance evidence.

ILLUSTRATIVE SCENARIO

A bank using AI agents to support credit applications could use the assessment to understand whether agents:

- Complete their assigned work
- Repeat unnecessary operations
- Require unexpected manual intervention
- Follow agreed approval processes

Illustrative example of the questions the assessment can answer; not a customer result or a projected saving.

PROPOSED INITIAL SCOPE

UP TO 2
Selected AI Agents

1
Meaningful business workflow

AGREED
Execution data, relevant business evidence and assurance criteria

30 DAYS
Delivery period following data and access readiness

The assessment uses agreed existing telemetry, system events and business data. Significant new integrations, remediation implementation and independent regulatory certification are outside the standard scope.

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WHAT YOU RECEIVE

1 AI Agent Performance Assessment

A clear picture of actual agent behaviour, execution patterns, effectiveness and recurring operational problems.

2 AI Economics & ROI Readiness

Analysis of AI consumption, costs, inefficient execution and available evidence for measuring business value and financial ROI.

3 Business Outcome & Quality Assessment

Findings connecting AI activity to business-task completion, output quality, corrections and human intervention where evidence is available.

4 AI Value Improvement Register

Prioritised improvement opportunities supported by observed findings, estimated impact, implementation effort and assumptions.

5 AI Assurance & Governance Evidence Assessment

An assessment of available operational evidence supporting AI reliability, traceability, human oversight and agreed governance requirements, including evidence gaps relevant to applicable regulatory obligations.

Deliverable: Evidence coverage, observed issues, identified gaps and recommended actions.

6 Executive Findings & Recommendations

A concise executive report covering AI performance, economics, business value, assurance readiness, improvement priorities and recommended next steps.

HOW THE 30 DAYS WORK

WEEK 1

Scope & Connect

Agree selected agents, business objectives, assurance criteria and data requirements. Establish approved access and connections.

OUTCOME
Agreed scope, evidence inventory and measurement baseline

WEEK 2

Analyse

Reconstruct execution behaviour and analyse performance, costs, quality indicators and available oversight records.

OUTCOME
Operational baseline and initial assurance evidence map

WEEK 3

Investigate

Examine business outcomes, recurring quality issues, human interventions and relevant governance evidence gaps.

OUTCOME
Evidence-backed findings and improvement hypotheses

WEEK 4

Validate & Report

Validate findings with business, AI and governance owners. Prioritise opportunities and prepare the executive assessment.

OUTCOME
Executive report, assurance gaps and recommended roadmap

WHAT WE NEED FROM YOU

- **AI / Technical Owner** — Responsible for the selected agents, execution data and technical access.
- **Business Owner** — Responsible for the workflow, intended outcomes and business validation.
- **AI Governance / Risk / Compliance Contact** — Confirms relevant internal control objectives, assurance criteria and applicable regulatory requirements.
- **Approved Data & Access** — Execution logs, relevant business outcomes, cost information and available oversight records, subject to agreed security and privacy arrangements.

Lusinova supports approved deployment configurations, including on-premises and customer-controlled environments, subject to technical scoping.

IMPORTANT ASSURANCE & MEASUREMENT PRINCIPLES

Financial ROI is assessed where suitable business, financial and comparison evidence is available. Otherwise, we identify the gaps preventing reliable measurement.

AI Assurance findings are based on the operational evidence, agreed criteria and data available within the assessment scope.

Lusinova supports AI assurance and regulatory evidence readiness. The engagement does not constitute an independent assurance opinion, legal compliance certification or comprehensive audit of the AI system.

THE NEXT STEP

Find out what your AI agents actually deliver.

Book a 30-minute discussion to identify a suitable workflow and agree the objectives for a focused assessment.

a.gevorkian@lusinova.com
lusinova.com