

Footnote Metrics  
Strategic consulting, asset management, and investment support. Operating from Kyiv since 1995.

Main Title  
**Architects of Industrial Transformation**

Subtitle  
Translating Ukrainian industrial assets into transparent financial instruments for global capital.



**25+**

Years navigating the Ukrainian professional services market.

**\$2+ Trillion**

Cumulative value of assessed industrial assets.



## Bridging Local Assets to Global Institutions



**The World Bank**



**European Bank  
for Reconstruction and Development  
(EBRD)**

### **Solomon-Lex: 1**

Corporate law, M&A,  
legal auditing.



### **Solomon-Appraisal: 2**

IFRS valuation to  
secure IFI credit.



### **3**

### **Solomon-Consulting:**

5–10 year business  
planning & strategy.



### **4**

### **Solomon-Invest:**

Investment brokerage  
& privatization.



### **5**

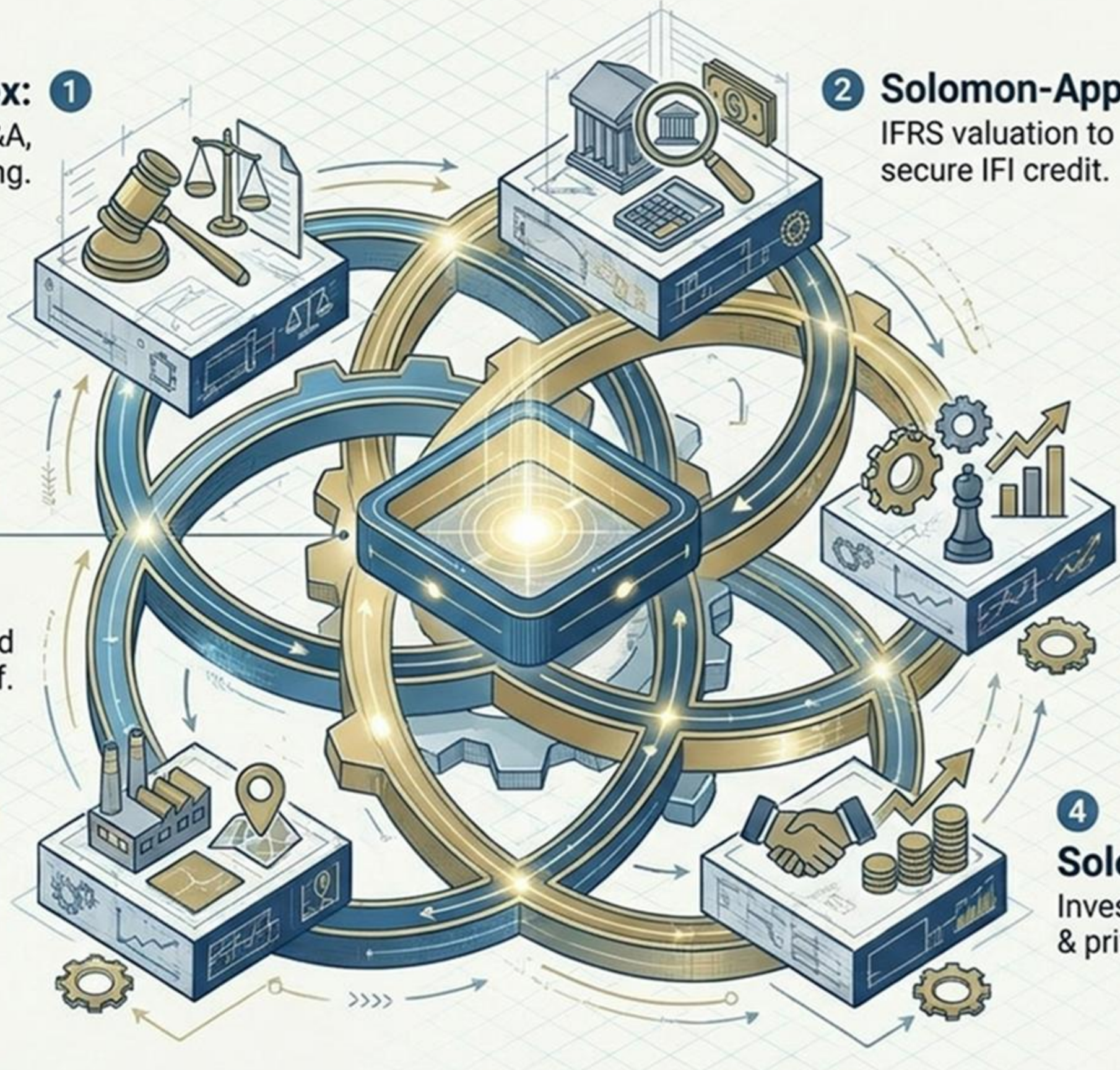
### **Solomon-Estate:**

Industrial site & land  
management.



## **Zero-Risk Synchronization**

Minimizing sovereign and  
operational risks by perfectly  
synchronizing legal, financial, and  
technical realities under one roof.



# METHODOLOGY THAT GUARANTEES RESULTS



**PESTEL / SWOT:**  
Analysis of geopolitical risks and EU regulatory impacts.



**NPV / IRR:**  
Financial modeling of efficiency and returns (e.g., ESCO projects).



**GIS Mapping:**  
Digital twins and interactive facility maps.



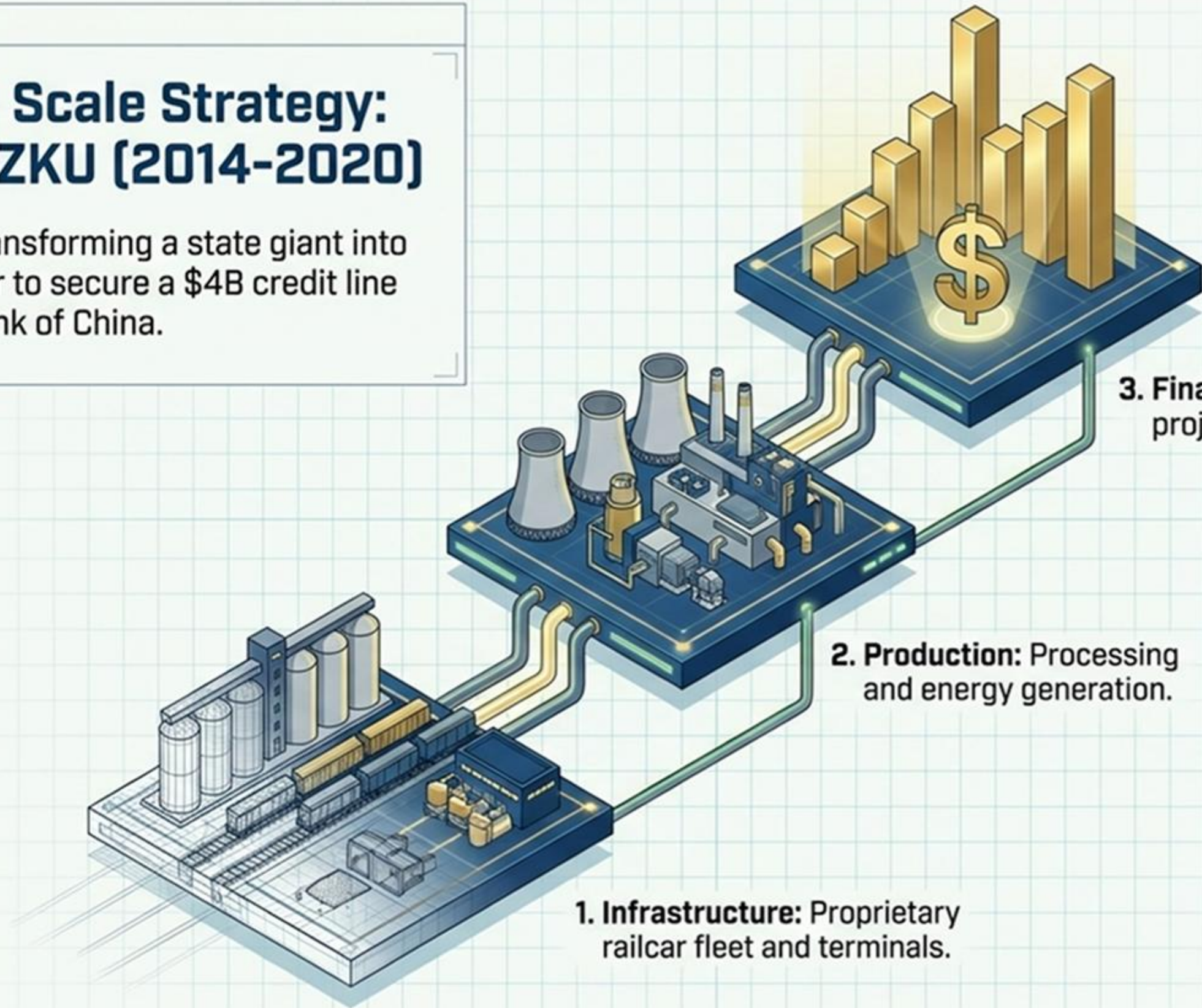
**Stakeholder Analysis:**  
Interaction with regulators (NEURC) and global donors.

**Decisions built on hard data, never assumptions.**



# National Scale Strategy: Case DPZKU (2014-2020)

**Challenge:** Transforming a state giant into a global player to secure a \$4B credit line from EXIM Bank of China.



**1. Infrastructure:** Proprietary railcar fleet and terminals.

**2. Production:** Processing and energy generation.

**3. Finance Output:** 5x projected EBITDA growth.

## Outcome Callout

Secured return on investment at a highly competitive 5.5% rate through vertical integration.

# Visibility for Global Lenders: Case Ukrenergo



- **The Scope:**  
Massive-scale valuation of 100,000+ asset units across 53 regional divisions.
- **Challenge:**  
Accounting for depreciation and highly specific energy equipment to meet EBRD lending standards.
- **Solomon Intervention:**  
Deployment of a dedicated project office and a proprietary valuation methodology.

**Outcome:** Report officially verified by the State Property Fund and accepted by the EBRD as the definitive basis for financing. Making Ukrainian assets 'visible' to global banks.

## Context Panel

# EU Integration & ESG Compliance: Case Progresivka Wind Park

Scale: 80 MW capacity | €94 Million Investment.

Role: Technical and procedural advisor for securing European investment.



### Compliance Checklist

- [Check] EU Green Deal: Full structuring of technical documentation.
- [Check] ESG Compliance: Strict adherence to the DNSH (Do No Significant Harm) principle.
- [Check] EU Taxonomy: Total alignment with European ecological standards.



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Ref. No. 20250725 d.d. 23.07.2025.

Subject:  
Recommendation Letter - High-Quality Services  
Provided by LLC Solomon-group in Relation to  
the Ukraine Investment Framework (UIF).

Upon request, we hereby confirm that SM Invest & Construction B.V. (SM Invest & Construction) expresses its appreciation for the high-quality consulting services provided by LLC Solomon-group in relation to the submission of our application to the European Commission.

The application pertained to the "Wind Park Progresivka" involving the construction of an 80 MW wind power plant in the Mykolaiv Region, Ukraine. With a total investment of approximately €94 million, the project significantly contributes to the implementation of the EU Green Deal and the post-war energy transition and resilience in Ukraine.

LLC Solomon-group acted as our **technical and procedural advisor** during the application process in the following areas:

- ✓ Coordinating the application process in the European Commission;
- ✓ Structuring and aligning project documentation with regulatory and ESG compliance requirements;
- ✓ Supporting regulatory and ESG compliance (DNSH) principle;
- ✓ Provision of technical information for the investment priorities and the requirements of the European Commission.

The LLC Solomon-group team demonstrated its expertise in creating **favorable environments**, enabling effective articulation of the project's benefits, scalability, and alignment with EU policy objectives.

The specialists of LLC Solomon-group demonstrated **effective cooperation** with non-governmental organizations and local authorities of Ukraine regarding the project's implementation.

As a result of LLC Solomon-group support and technical standards, and **successful cooperation** with the European Commission.

We therefore highly recommend LLC Solomon-group as a **reliable** international investment and development advisor within the scope of the project.

Kind regards,

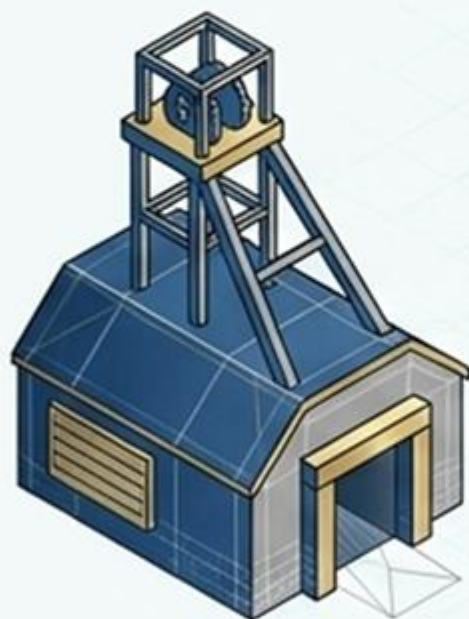
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# The Just Transition Scale

## The Just Transition: World Bank Coal Regions

**Client:** The World Bank

**Mission:** Liquidating unprofitable coal mines while maintaining strict social stability in vulnerable regions.



### Physical De-Risking

Roadmaps for physical closure, including ecology and hydrogeology management.



### Social Adaptation

Retraining 1,000+ miners and establishing local business incubators.



### Legislative Foundation

Drafting crucial amendments to the Mining Law of Ukraine to legitimize the transition.





## Context Panel

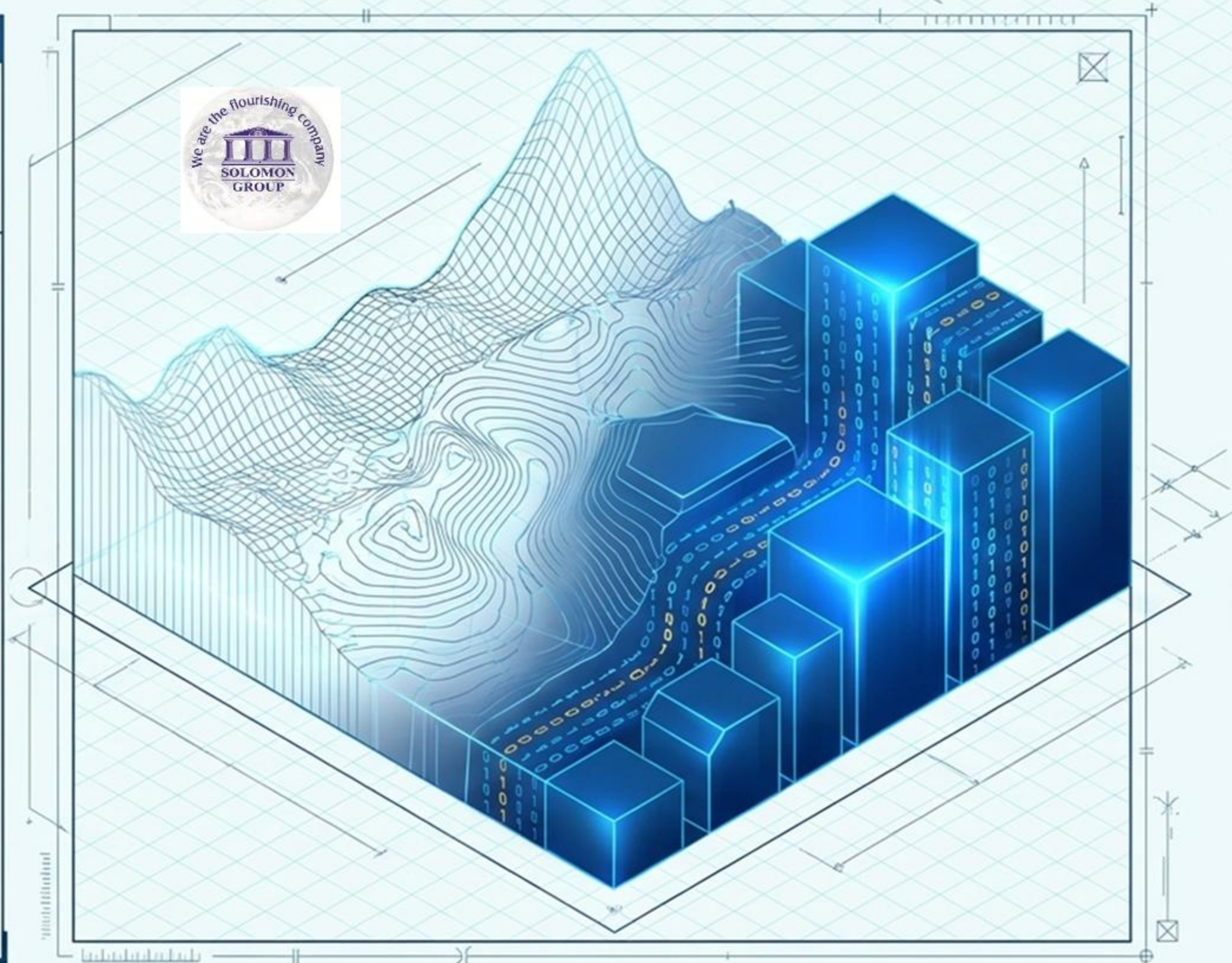
# IT Audit & Digital Transformation

**Client:** World Bank Group (IBRD-IDA)

**Project:** Comprehensive Technical IT Audit of the State GeoCadaastre.

### Relevance to Investors:

1. Absolute transparency of land rights, essential for RES (Renewable Energy) projects.
2. Laying the groundwork for national Smart Grid implementations.
3. Creation of digital twins for core national infrastructure.



# Strategic Synergy Framework

**Pillar 1: Capital (De-Risking)**  
- Lowering sovereign risks.  
Aligning reporting with IFI standards to secure access to low-cost global capital.

**Pillar 2: Economy (Circular Models)** -  
Engineering closed-loop systems (e.g., merging grain logistics with bioethanol production for maximum efficiency).

**Pillar 3: Society (Social License)**  
- Managing local resistance to reforms through proactive personnel adaptation and social programs.



# Your Partner in the New Industrial Era



## Privatization

Preparing state enterprises for transparent acquisition, maximizing EBITDA visibility for foreign buyers.



## The Green Deal

Translating strict European ecological requirements into highly profitable, compliant business cases.



## Rebuilding

Multimodal project engineering seamlessly combining infrastructure, energy grids, and logistics.

# STANDARDS AND MEMBERSHIP

## RICS

Royal Institution of  
Chartered Surveyors

## UPMA

Ukrainian Project  
Management Association

## IVS

International  
Valuation  
Standards



**EU Integration:**  
Full compliance with  
EU Directives and the  
Third Energy Package

Ethics and quality, recognized by the global community

# CONTACTS



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