

An aerial, top-down view of a modern architectural complex. The image shows several interconnected buildings with a mix of glass facades and solid grey walls. A central courtyard features a prominent glass dome structure. The overall scene is captured in a high-angle, slightly tilted perspective, emphasizing the geometric forms and spatial layout of the buildings.

HANSELMANN & COMPAGNIE



**HANSELMANN
& COMPAGNIE**

Management Engineers

Competencies and Services

Holistic Perspective. Expertise in Detail

Stuttgart, XX. Month XXXX | Version 2025/1

Overview

01 | Company

02 | Competencies

03 | Industry Expertise

04 | Customers & Partners

05 | Network

06 | Management

01

We support our Clients with more than 90 Consultants at 3 Locations

Hanselmann & Compagnie is requested wherever technological expertise, strategic vision and **practice-oriented implementation** is required.

As a **sparring partner**, we make our clients' challenges our own – and solve them with dedication and **pragmatism**.

We are **Management Engineers**.

01 Not Consulting that comes and goes – we're here to understand, co-create, and make Change last.



Management Engineers

We combine **technical excellence** with **economic impact** and build bridges between strategy, engineering, production, and IT.



Trust over PowerPoint

Collaboration builds **credibility**. That's why we don't just present recommendations and solutions – we develop them together.



Real Time over Reaction Time

We are present – not just available. Our consulting services are effective where they are needed: **directly on site**, during the process, in the moment.



Taking Action over endless Concepts

We move decisively into **implementation – start, improve, embed**. That's how we ensure new paths aren't just imagined, but actually taken.



Sustainability over Impulses

We don't just initiate change – we accompany it continuously. **We take responsibility** and shape culture and processes with a long-term perspective. For impact that lasts.



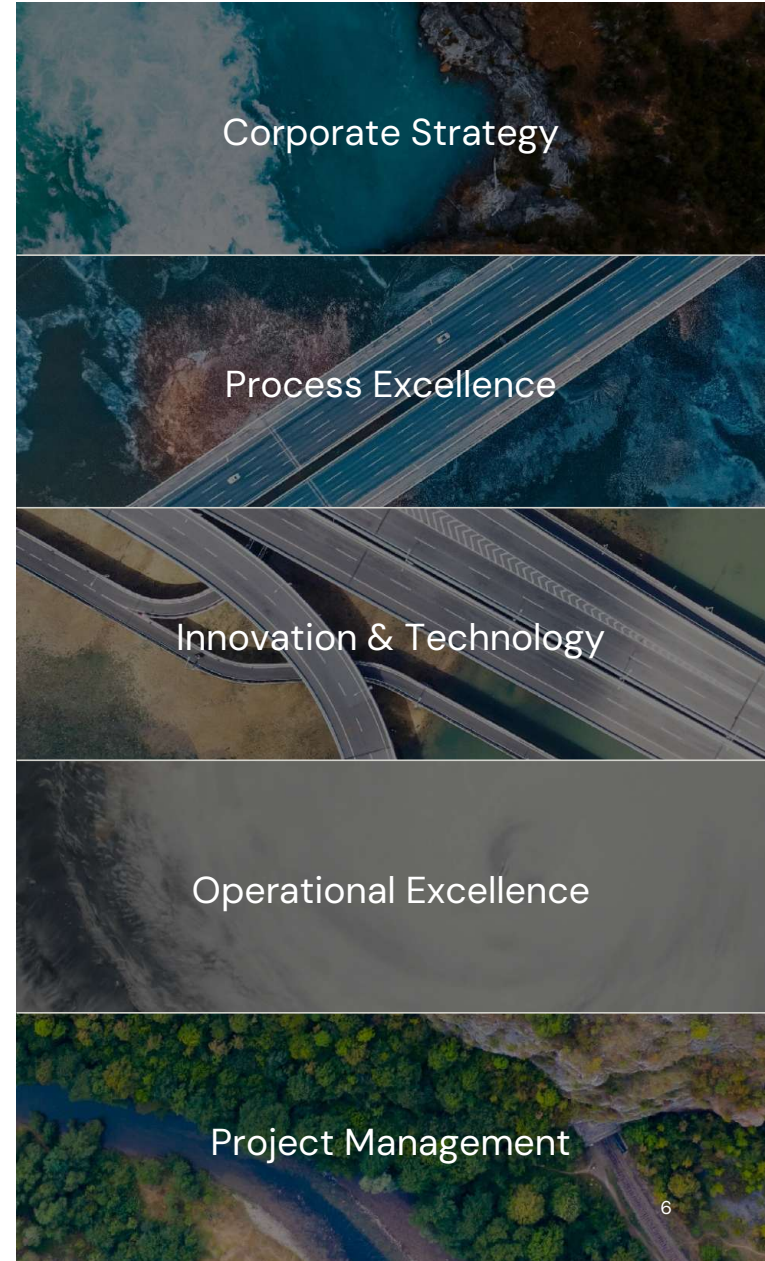
Responsibility creates Connection

We combine **outside perspective with inner alignment**. Our consulting is not imposed – it grows from within, in partnership.

Competencies

02

With in-depth knowledge of industries and technologies, extensive entrepreneurial experience and functional expertise we ensure rapid impact and sustainable growth.



Competencies



A Glance at our Service Portfolio

Corporate Strategy

Strategy & Growth Programs

Organizational Structure Optimization

Sustainability Strategy & Reporting (ESG)

Business Recovery & Transformation

Process Excellence

Process Engineering & Implementation

Agile Dev Organizations & SW Processes

Lean Development Processes

Audit Enablement

Innovation & Technology

Innovation Management

Digital & Smart Solutions

Certification Management

Maturity level Management

Operational Excellence

Production & Manufacturing Efficiency

Ramp-Up & Supply Chain Management

Material Flow Design & Improvement

Factory Planning & Implementation

Project Management

Cost Cutting & Business Case Optimization

Communication & Change Management

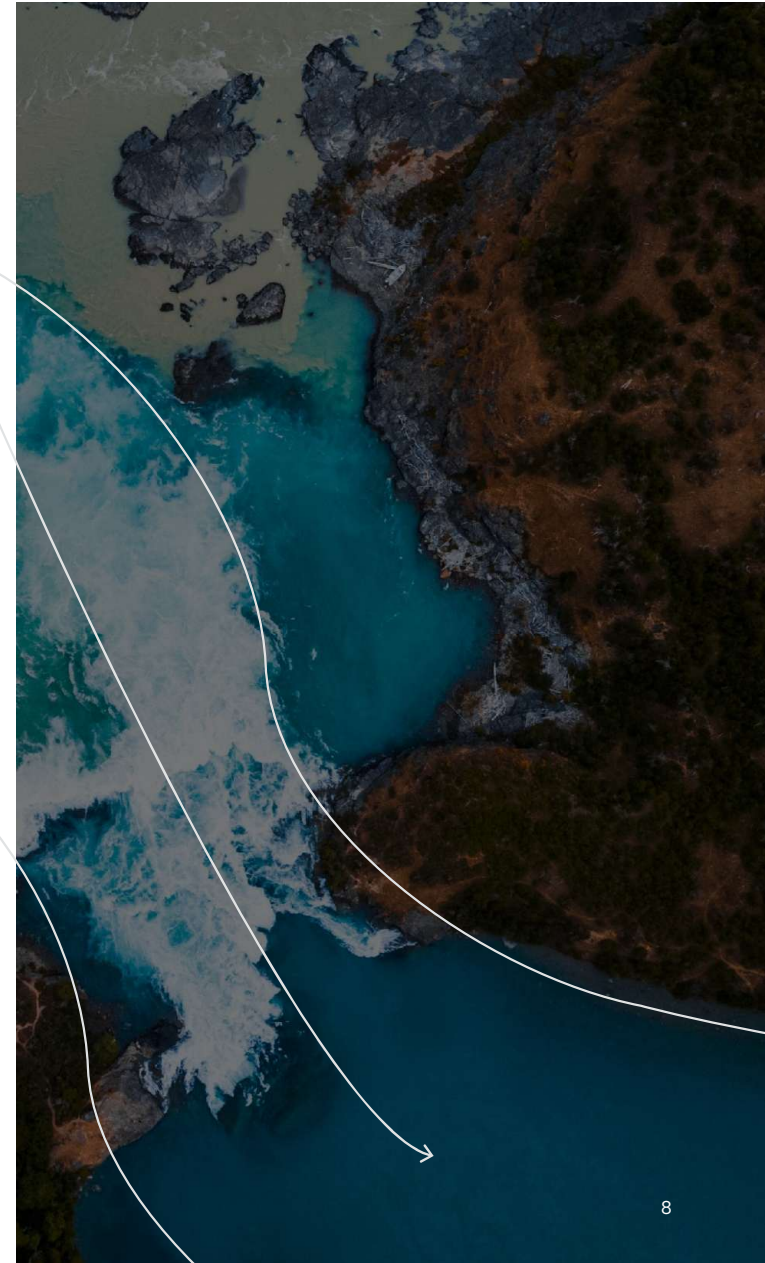
Taskforce Management

PMO & Project Excellence

02

Corporate Strategy

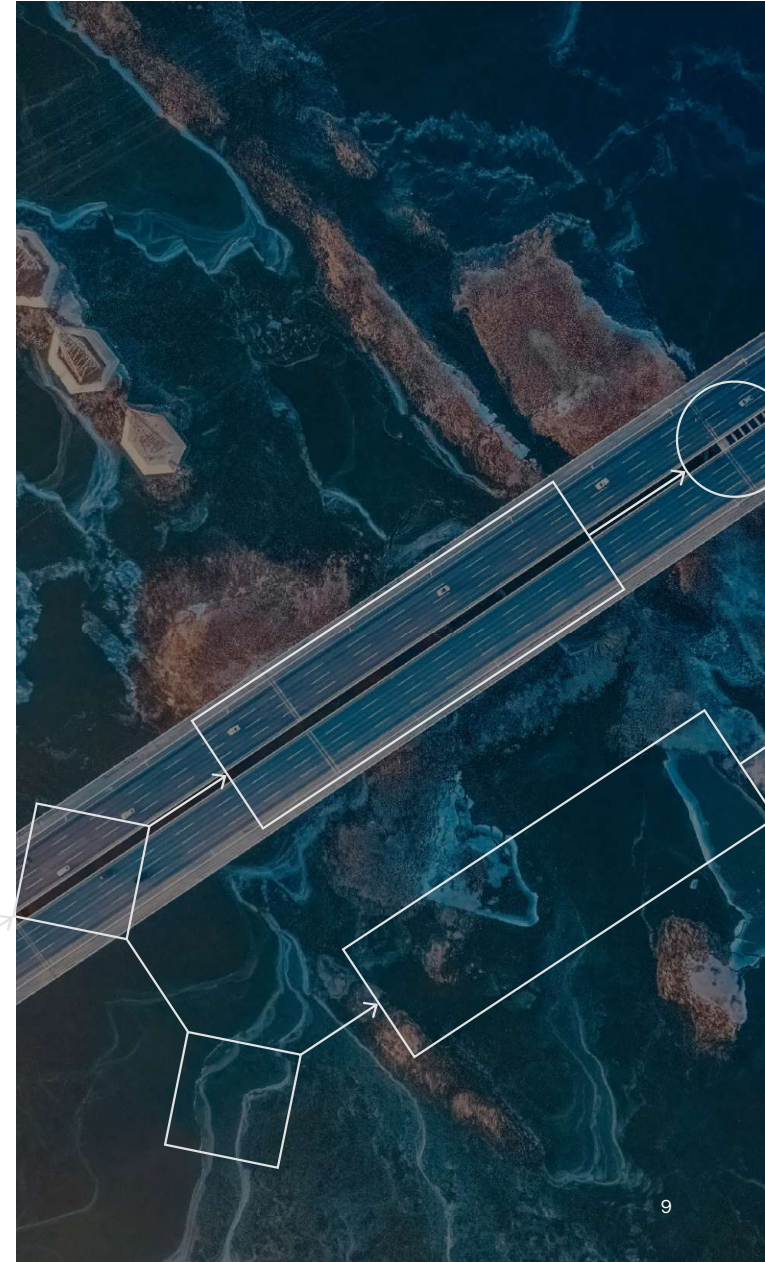
Often missed in Day-to-Day-Business: looking beyond the operational horizon and the immediate challenges.
We open up **relevant perspectives** for our clients, help them to **proactively** develop markets, reduce their business risks and make today the **right decisions** for tomorrow.



02

Process Excellence

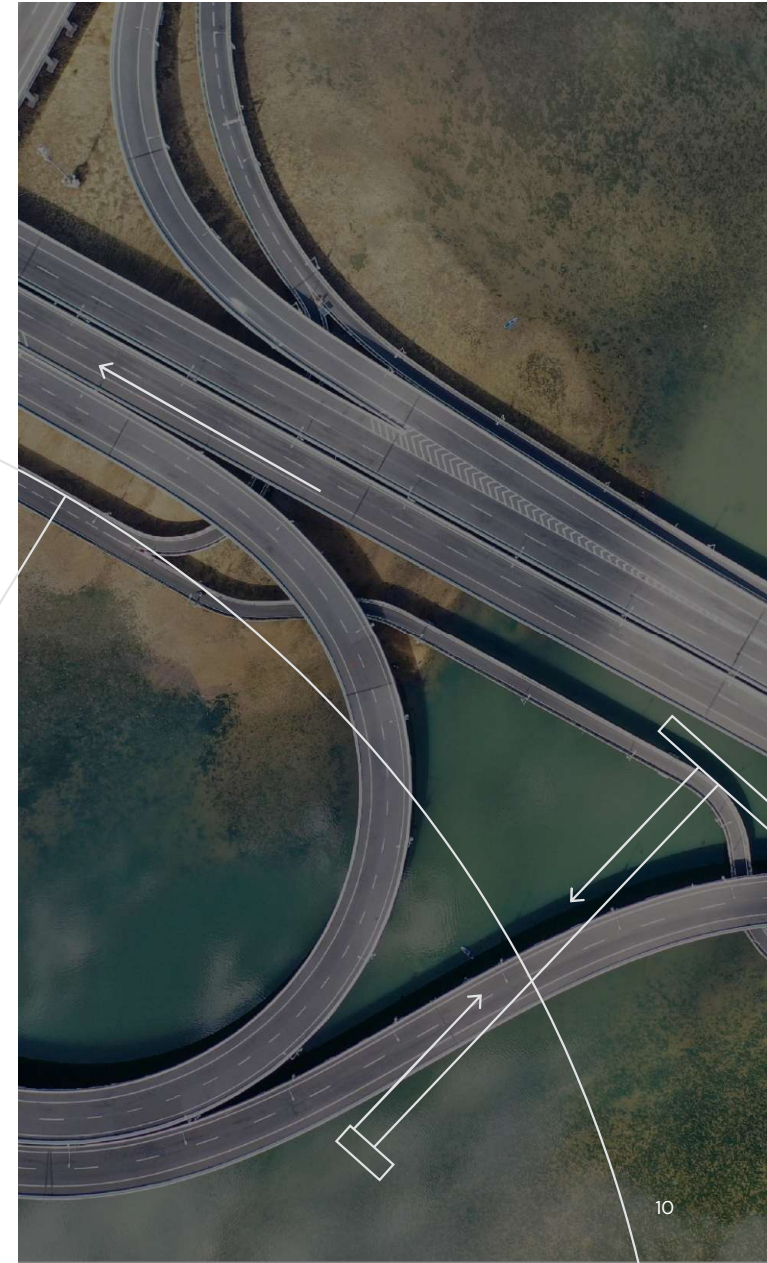
A promising Business Model is one thing. It is quite another to establish a business solidly on the market and to operate **profitably** on an ongoing basis. With **robust structures** and **lean, adaptable processes**, we ensure excellent **performance** and profitability.



02

Innovation & Technology

Experienced innovators know: The chances of an innovation being implemented depend to a large degree on Innovation Management. This is exactly where we come in: With modern development processes, timing and cost control and a **clear focus** on the **marketable product**, we turn promising Ideas into real success stories.

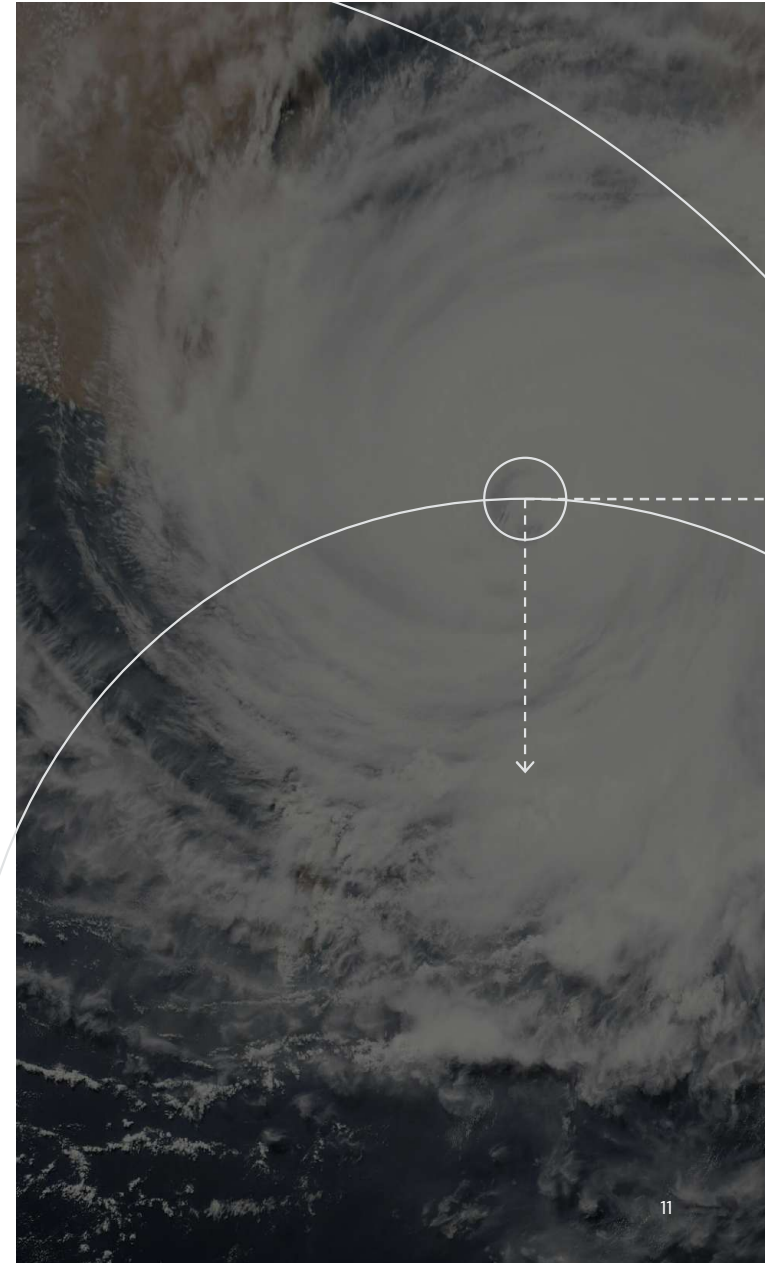


Competencies

02

Operational Excellence

Supply bottlenecks and customer requirements, cost and competitive pressure, digitalization and sustainability: The demands placed on production processes today are enormous. We help to make them **efficient** and **resilient** – from supply chain configuration and operational efficiency to production line design and Ramp-up-Management.



02

Project Management

The more dynamic the environment and the projects, the more crucial a resilient setting is. With **needs-based** process design, efficient controlling of measures and **stringent** target systems, we take projects from start to **success**.



Industry Expertise

03

Industry Expertise

We support companies in the **Technology-driven-Industries** in which we are at home:

- > Automotive & Supplier
- > Software Solutions & Technology
- > Industrial Goods & Mechanical Engineering
- > Aviation & Defense
- > Yachting



Industry Expertise

03

References



Clients

04

We work successfully for these companies

ABICOR BINZEL | AMG | Aston Martin | BOSCH | BSH | Bugatti Rimac | COTESA | DRÄGER | Euchner |
Femeg | Güntner | Hettich | JTEKT | MAN | Masa | Meierguss | Mercedes Benz | Mitsubishi |
Murrplastik | Murr Electronic | Porsche | Renk | Schüco | Sefar | Sennebogen | STIHL | Sto | Tenneco |
Valeo | Vollert | Wisura | ...

Partners

04

Our digital Partners

Celonis | CornerstoneX | ecovium | Grenzebach Digital | HCLSoftware | Infor |
Information Builders | M-Files | ProAlpha | Proventa | Signavio | Solunio | Telekom | ...

Network

05

We are where our customers are



This proximity enables us to support our customers efficiently



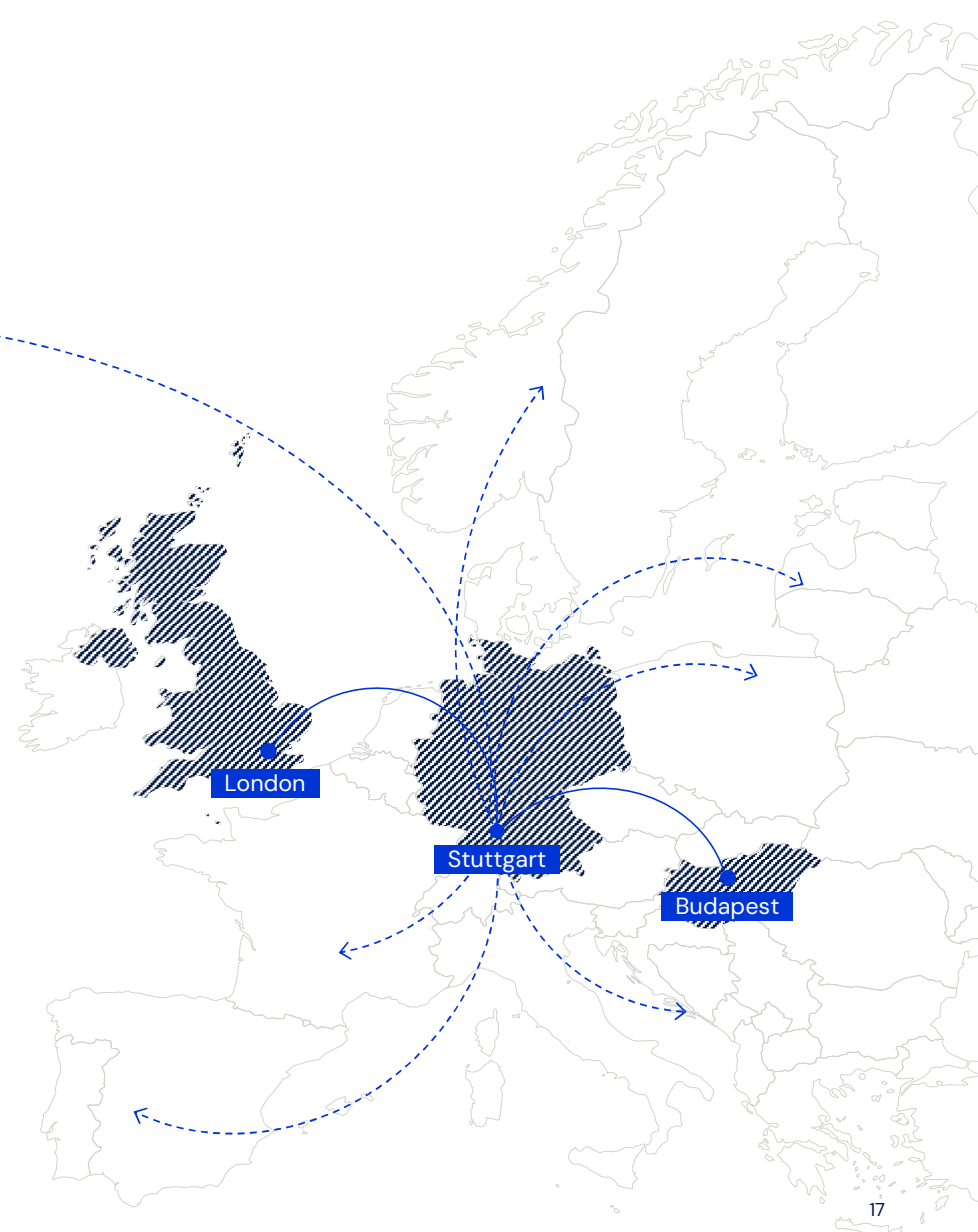
In-house design & research



>90 consultants with several years of consulting and industry experience



International projects and borderless support



05

Ongoing Awards for our Work



Management

06

For sustainable success and partnership-based
cooperation:
Our management

Dr. Jochen Hanselmann

Managing Director Hanselmann & Compagnie GmbH, Stuttgart
Management Consulting with a Focus on

- > Strategy and organization of medium-sized companies
- > Process Organization & Innovation Management
- > Increasing Production Efficiency & high-performance Development Processes
- > Quality Management & Auditing
- > Organizational Development



Rezya Naseband-Iqbal

Managing Director Hanselmann & Compagnie GmbH, Stuttgart

Management Consulting with a Focus on

- > Operations & Supply Chain
- > Product Development Processes
- > Turnaround & Restructuring
- > Portfolio and Innovation Management
- > Executive Coaching / Organizational Development





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