



Brandenburg meets the India

Business Delegation from
the German Capital Region
to Mumbai and Bengaluru
May 09–15, 2026



THE GERMAN CAPITAL REGION
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Greetings



Dear participants,
partners, and friends,
Dear Ladies and Gentlemen,

It is a great pleasure to introduce this business delegation from the German State of Brandenburg to India to you. Our visit to Mumbai and Bengaluru reflects the growing importance and strong future potential of cooperation between the Indian economy and the German Capital Region Berlin-Brandenburg.

Brandenburg and India share a long tradition of exchange. Delegations from Brandenburg regularly travel to India, and our economic ties have strengthened in recent years. Several Indian companies have chosen Brandenburg as a business location, while Brandenburg companies have successfully invested in India. This development clearly shows that India is becoming an increasingly important partner for our region.

The size and diversity of this year's delegation demonstrate the strong potential of our cooperation. Companies from sectors such as renewable energy, automotive, mechanical engineering, aerospace, medical technology, digitalization and e-commerce represent the wide range of innovation and expertise Brandenburg has to offer.

This partnership is further strengthened by the growing presence of Indian talent in Brandenburg. Indian students now form the largest group of international students at Brandenburg's technical universities and universities of applied sciences, and the number of Indian professionals contributing to our economy continues to rise. This exchange of knowledge and skills benefits both sides in the long term.

Our visit comes at a promising time. In January 2026, the European Union and India concluded a Free Trade Agreement

aimed at reducing tariffs and expanding trade. Such developments create new opportunities for companies and institutions in Brandenburg to build partnerships and explore new markets.

Trade between Brandenburg and India continues to grow steadily. In 2024, exports from Brandenburg to India increased significantly, and imports also rose strongly. While these figures show positive momentum, they also highlight the considerable potential that still exists for deeper economic cooperation.

This delegation trip is an important step towards unlocking that potential by strengthening networks, encouraging collaboration, and creating new business opportunities.

I wish all participants inspiring discussions, successful meetings, and valuable encounters.

Thank you very much for your interest – may this journey further deepen our cooperation and open new opportunities for shared growth and innovation.

Best regards,



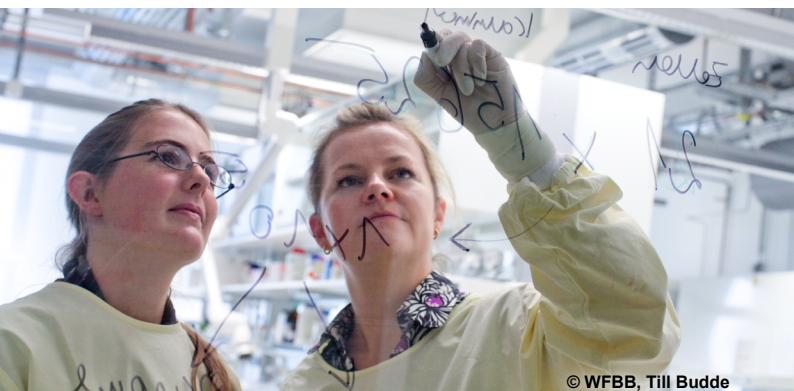
Sebastian Saule
Managing Director
Economic Development Agency Brandenburg (WFBB)

Brandenburg

10 Good Reasons for Brandenburg

1. A skilled workforce

Brandenburg offers qualified skilled workers. 62% of the working age population have an upper secondary school leaving certificate, a vocational education and training qualification or a full-time vocational school qualification. The proportion of those with degree-level qualifications is 30%. Excellent funding and advisory structures are in place to support training. Brandenburg is the first federal state in Germany to deliver economic development and labour promotion services from a single source.



© WFBB, Till Budde

2. Modern infrastructure

Brandenburg lies in an ideal location where three trans-European corridors meet. Since German reunification, work has taken place to achieve the complete modernisation of large stretches of 800 kilometres of national motorways, 3,300 kilometres of railway track, 1,300 kilometres of federal waterways and 11 inland ports. The Berlin orbital motorway creates rapid links into the German Capital from all regions. More than 35 million air passengers (2019) pass through Berlin-Brandenburg each year, and it has already established itself as the third largest airport location in Germany.



3. Availability of commercial and industrial sites at cost-effective prices

Brandenburg offers more than 2,000 commercial, industrial and office locations in all areas. These provide easy access to motorways, waterways, airports, to Berlin itself, to the growth markets of Central and Eastern Europe and to Hamburg and Scandinavia. And all of this is available at astonishingly good-value prices.



4. Highest concentration of research in Germany

Berlin-Brandenburg has the highest R&D density in the whole of Germany. Research institutes, universities, Universities of Applied Sciences and a multitude of technological and business start-up centres are all available to act as transfer and cooperation partners for companies.



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5. High productivity

Between 1991 and 2021, gross added value per employee in the manufacturing sector in Brandenburg rose by around 800 percent. Brandenburg boasts an extremely high level of modernization investments.



© WFBB, Wolf R. Rast

6. High entrepreneurial activity

Brandenburg is close to Bavaria on the 4th in the federal ranking of entrepreneurial activity. The Ranking corresponds to the number of start-up founders per 10,000 persons of working age in the time period 2018–2020.



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7. Lowest local government taxes in Germany

No other federal state in Germany charges a lower level of trade tax than Brandenburg, where the Trade Tax Index is at 80 % of the national average.



© CMT Cottbus, Fotograf: Andreas Franke

8. Best investment incentives

Brandenburg offers a broad range of tailored funding programs for investments, innovations, skilled workers, business start-up's, foreign trade and increased energy efficiency.



9. Investor services from a single source

Brandenburg offers investors services from a single source. In its capacity as the business development agency for the State of Brandenburg, the Economic Development Agency Brandenburg (Wirtschaftsförderung Land Brandenburg GmbH – WFBB) provides both guidance and support. It also works in close conjunction with the Investment Bank of the State of Brandenburg (ILB), which is responsible for funding management, to form a “one-stop shop”.



10. Excellent quality of life in the region surrounding the German capital

Brandenburg is high on the list when it comes to family friendliness, enjoyment of nature, experience of culture and the pursuit of active leisure. It simply has a lot to offer...

Brandenburg: Facts & Figures

| Brandenburg | |
|---|---|
| Population | 2.57 m |
| Area | 3 m ha |
| Population density | 87 people /sq km |
| Agriculturally used land | 1.42 m ha |
| Woodland | 1.04 m ha |
| Government | Coalition of SPD und CDU Prime Minister: Dr. Dietmar Woidke (SPD) Ministry for Economic Affairs, Energy, Climate Action and European Affairs: Martina Klement (CDU) |
| State capital | Potsdam (inhabitants: 187,000) |
| GDP (2024) | 97.5 EUR |
| GDP growth rate (2024) | -0.7 % (Germany: -0.2 %) |
| Inflation (2024) | 2.5 % |
| Unemployment rate (2024) | 6.2 % |
| State budget (2024) | EUR 16.7 bn |
| Manufacturing turn-over (2024) | EUR 39.5 bn |
| Exports (2024) | EUR 23.8 bn |
| Export growth rate (2024) | 0.7 % |
| Imports (2024) | EUR 24.4 bn |
| Import growth rate (2024) | -3.4 % |
| Exports to India (2024) | EUR 112 m |
| Imports from India (2024) | EUR 158 m |
| Start-up companies between 1991–2024 | 128,831 (net) |
| KfW start-up monitor | Land Brandenburg: 5th place |
| Direct investments (2023) | EUR 37.092 bn |
| State grants to industry (2023) | EUR 6.935 bn |
| Overnight stays (2024) | 14.4 m |

The location of Brandenburg in Europe



Members of the Delegation

adKor Energy GmbH

adKor Energy GmbH is a German technology company specializing in hydrogen-based power systems for mission-critical infrastructure. It develops hydrogen fuel cell backup solutions designed to provide reliable, zero-emission power where uninterrupted operation is essential.

Our modular systems deliver long-duration backup power with automatic switchover and silent operation, suitable for telecommunications networks, rail infrastructure, public safety systems, airports, utilities, hospitals and industrial facilities, eliminating the need for diesel generators.

With hundreds of deployed systems, adKor Energy combines engineering expertise with scalable system architecture that integrates seamlessly into existing energy and control systems.

As hydrogen infrastructure expands globally, the need for resilient and sustainable backup solutions becomes increasingly important. adKor Energy aims to support India's emerging hydrogen ecosystem by enabling reliable infrastructure operations and supporting the transition toward sustainable energy systems.

We are seeking

adKor Energy aims to build partnerships in India for hydrogen-based backup power that strengthens critical infrastructure. Our fuel cell systems provide long duration, zero emission reliability for telecom, transport, digital and industrial facilities. We seek to connect with operators, EPCs, integrators and technology partners to replace diesel backup and develop resilient, sustainable power solutions across India's expanding infrastructure landscape.



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Industry:
Hydrogen Technologies

ARCUS Planung + Beratung Bauplanungsgesellschaft mbH

ARCUS ColInvest GmbH is a family-owned Investment Office and General Planner with a unique expertise in process technology development, particularly in the fields of renewable energy, emission reduction, and sustainable fuels.

The company generates an annual revenue of 15 million EUR (net), predominantly through advanced Research & Development services delivered to partners across industry and science. ARCUS stands out through its ability to transform innovative concepts into scalable, future-oriented technologies.

Currently, ARCUS is seeking cooperation with strategic investors for three proprietary, high value processes developed in-house:

1. ARC DRO™ – Production of specialized absorbents for advanced flue gas emission control
2. ARC FlexDME™ – Renewable dimethyl ether (DME) production based on biogas as a sustainable feedstock
3. ARC CCU™ – Innovative process for generating renewable synthesis gas (syngas) to support decarbonized fuel and chemical pathways

These technologies underline ARCUS's mission: to drive forward the transition to a cleaner, more resilient, and economically viable energy future.

We are seeking

New knowledge and contacts



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Industry:
Planning Services

Bindfadenhaus en gros Gustav Scharnau GmbH

The family business was founded in 1914 by Gustav Scharnau and is now managed by Matthias Schach in the 4th generation. For more than 60 years we have been manufacturing and supplying individual adhesive solutions and are constantly developing new applications for complex challenges. Our customers include companies from all branches of industry. The focus is on the automotive, aerospace and vehicle industries. However, our products are also valued by customers in the electrical, plastics and metal industries, as well as by exhibition stand builders, stage builders and motorsport teams.

SCHARNAU is certified according to EN 9100, EN 9120, IATF 16949, ISO 9001, ISO 14001 and UL Repacker.

What drives us? Developing a deep understanding of processes and creating optimal, innovative adhesive solutions. Our maxim is a zero-defect strategy in production, which means reliable, reproducible processes and the highest quality in adhesive tape processing.

We are seeking

As a supplier to the automotive and aerospace industry, we are looking for potential partners in these sectors. We would be interested in meeting with adhesive tape converters, aerospace and automotive suppliers who use adhesive tapes, and adhesive tape manufacturers to explore opportunities for cooperation and the establishment of a converting facility in India.



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Industry:

Manufacturing Industry – supplier to the automotive, aerospace, household appliance, consumer electronics, and plastics industries.

Cloudpioneer

We are a Germany-based software and IT services company specializing in the development of secure, enterprise-grade digital solutions. Our core expertise lies in custom software development, cloud-native architectures, and artificial intelligence solutions with a strong focus on data protection and compliance. We design and implement AI-powered systems for businesses, including Retrieval-Augmented Generation (RAG), knowledge management solutions, and decision-support systems. A key differentiator of our work is the ability to deploy AI solutions both cloud-based and On-Premise, including offline-capable and air-gapped environments for sensitive data and regulated industries.

Our services cover the full project lifecycle: consulting and architecture design, software development, system integration, and long-term operation and support. We work closely with our clients to deliver scalable, maintainable, and secure solutions tailored to their specific business needs. We primarily serve medium-sized and enterprise customers from industries such as manufacturing, logistics, energy, and professional services. Our goal is to enable organizations to leverage modern digital and AI technologies while maintaining full control over their data and IT infrastructure.

We are seeking

The objective of our participation in the business delegation trip to India is to establish strategic partnerships with technology companies, system integrators, and potential clients.

We are particularly interested in cooperation opportunities in the areas of secure AI solutions, including Retrieval-Augmented Generation (RAG), data-protected AI systems, and hybrid architectures combining cloud-based and On-Premise deployments.



Our goal is to identify partners for joint customer projects, technology collaboration, and market access, both in India and internationally. We aim to build sustainable, long-term cooperation models that combine our expertise in software architecture, AI, and data protection with local market knowledge and implementation capabilities.

Cloudpioneer

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Industry:

Software Consulting Services, developing AI systems,
Cybersecurity

DiGOS Potsdam GmbH

DiGOS Potsdam GmbH is a leading German provider of high-precision laser ranging technologies for satellites and space debris, as well as geodetic measurement systems and optical ground stations. Founded in 2014 and rooted in the renowned scientific environment of the GFZ Potsdam, the company combines cutting-edge research with practical, turnkey solutions for global customers.

DiGOS develops advanced laser-based systems capable of tracking and measuring objects in Earth orbit with millimeter-level accuracy for geodetic applications and centimeter-level accuracy for space debris. This level of precision significantly enhances orbit determination, supports reliable collision avoidance, and contributes to improved space situational awareness.

The company's technologies are trusted by leading international institutions, including the European Space Agency (ESA), national space agencies, research organizations, and satellite operators worldwide. DiGOS systems play an active role in expanding global capabilities for space surveillance and the safe and sustainable use of space.

A key innovation is a compact, fully mobile laser ranging station that can be deployed within one day, enabling flexible, rapid-response observation and resilient infrastructure concepts.

We are seeking

We seek partnerships in India for space situational awareness, satellite tracking, and geodetic applications. Key targets include national space agencies, SSA organizations, and private satellite operators needing precise orbit data and collision avoidance support.

Our turnkey SLR/SDLR stations offer high accuracy measurement capabilities for permanent or mobile deployment and inte-



gration into national infrastructures. We welcome collaborations with research institutions, government bodies, and security stakeholders.

Our goal: identify concrete opportunities and build long term partnerships within India's space ecosystem.

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Industry:

Aerospace

Faradaic Sensors GmbH

Faradaic Sensors GmbH is a fab-lite semiconductor company specializing in electrochemical gas sensing solutions on a chip. At the core of our product portfolio is FaradayOx® — the world's smallest oxygen gas sensor on a chip, developed using our proprietary MECS-Technology® (Micro-Electro-Chemical-Systems).

FaradayOx® is a fully calibrated, digital sensor module that simultaneously measures oxygen, temperature, and humidity. Thanks to its miniaturized chip design, it integrates seamlessly into devices and systems that previously could not accommodate conventional gas sensors enabling entirely new categories of smart, connected products.

We are seeking

Faradaic Sensors GmbH seeks strategic partnerships to bring our precision technology to India's booming pharma, food, and logistics sectors.

- **Logistics & Cold Chain:** Establish partnerships with distributors and solution providers to integrate Faraday-Ox into temperature-controlled logistics, MAP and CA environments for food and pharmaceutical transport.
- **Semiconductor & Cleanrooms:** Collaborate with semiconductor manufacturers and wafer storage facilities to optimize oxygen and humidity monitoring in wafer storage, preventing oxidation and maximizing yield with our miniaturized sensors.



World's smallest electrochemical gas sensor

- **Smart Building Technology:** Collaborate with glass fabricators and real estate developers on real-time thermal and seal integrity monitoring in IGUs to boost energy efficiency in buildings.

Faradaic Sensors GmbH

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Industry:

Food, Pharma, Semiconductor

Kubik Innovation

Kubik Innovation is a consultancy specializing in energy and efficiency.

We support companies, private individuals and local authorities in preparing for the crucial next decade of the energy transition. Our focus areas include buildings, industrial processes, and urban districts. Based on our experiences as consultants, we identified clear market needs in building insulation, energy infrastructure materials and flexible storage capacities. We are aiming at a full cradle-to-cradle approach. Our spin-off Kubik Industries GmbH has been established to further develop these product ideas and begin production.

With the expertise available in the list of companies I am seeking for inspiration and potential partners to help shape our production process. Key areas of interest include artificial intelligence and automation. We believe the Indian market could also benefit from our ideas.

We are seeking

We want to identify the presence of our base material, the need for insulation and energy infrastructure materials, and the opportunities in order to develop suitable machinery for our production process. We would like to get in contact with rotor blade manufacturers and recycling entities. The ultimate goal is to produce our products locally in the target market.



Kubik Innovation

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Industry:
Energy

Lischka GmbH

'Made by Lischka' – project planning, production and service from a single source.

For over 30 years, Lischka GmbH has been a business partner to hospitals, clinics, retirement and nursing homes and other healthcare facilities when it comes to the project planning, installation, maintenance and repair of special medical equipment and plant technology.

Since the company was founded as a trading company in 1993, it has continuously pursued further development.

Our core competencies are the development, design and manufacture of outstanding, affordable products. All our activities are geared towards meeting customer requirements. By constantly monitoring the global market and working closely with our distribution partners, we identify technology trends and future customer requirements at an early stage and take them into account in our planning. It is our declared goal to be better than the competition in the areas relevant to you.

As a system provider of cleaning and disinfection equipment and functional medical furniture, Lischka GmbH has advanced to become a German manufacturer that develops, produces, distributes and services all components without exception.

We are seeking

Our objective is twofold: we are seeking strategic distribution partners to help introduce our products to the Indian market, while also aiming at identifying reliable manufacturers and suppliers to provide specific high-quality components for our production in Berlin.



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Industry:

Medical Technology, Disinfection, Mechanical Engineering

Oxford Photovoltaics Limited

Oxford PV is a global leader in perovskite-silicon tandem solar technology. Founded in 2010 as a spin-out of the University of Oxford, the company operates R&D at its headquarters in Oxford, UK, and a manufacturing site in Brandenburg, Germany. With the strongest global patent portfolio in perovskite PV, and a record of industry firsts, Oxford PV is commercialising the world's most efficient solar technology to power the next generation of clean energy.

We are seeking

Oxford PV are interested in developing relationships with Indian solar PV manufacturers, with the potential to collaborate on the manufacture of perovskite-on-silicon tandems.

OXFORD PV

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Industry:
Solar PV

Rexroth Rhinow GmbH

Rexroth Rhinow GmbH is a medium-sized company in the metalworking industry based in Rhinow in the federal state of Brandenburg.

The company specialises in the manufacture and processing of metal components and assemblies for industrial applications.

The company acts as a supplier for various branches of industry and manufactures both individual parts and series components according to the company acts as a supplier for various branches of industry and manufactures both individual parts and series components according to customer-specific requirements.

With around 130 employees, the company has comprehensive expertise in industrial metalworking.

We are seeking

We are looking for distribution partners, production cooperation, customers who are interested in our products and services.

We are also looking for suppliers of raw materials that meet our requirements.



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Industry:

Industrial Metal Processing

seplugs GmbH

seplugs GmbH is a German technology company specializing in safe electrical connection systems for plug-in energy devices such as balcony photovoltaic systems, micro inverters, and small battery storage units.

The company develops and distributes innovative plug connectors and electrical interface technologies for decentralized renewable energy systems. seplugs products comply with European safety standards including **DIN VDE V 0126-95** and **DIN VDE 0620 2-1**, enabling safe and user friendly connection of plug-in power generation devices.

seplugs combines expertise in electrical engineering, safety technology, and international standardization. Its solutions are designed for seamless integration into renewable energy equipment and are optimized for large scale manufacturing.

Currently, seplugs collaborates with international manufacturing partners in Asia and Europe and continues to expand its supplier network to support the rapidly growing market for decentralized renewable energy systems. The company is actively seeking partnerships with manufacturers of electronic assemblies, PCB producers, and companies operating within the renewable energy supply chain.

We are seeking

Our primary objective at this event is to identify reliable manufacturing partners in India for electronic components and printed circuit boards used in safety relevant electrical devices for renewable energy systems.

seplugs already works with global manufacturing partners and aims to broaden its supplier base with additional **PCB and PCBA manufacturers** to strengthen supply chain resilience and support future production growth.



In addition, we are interested in meeting manufacturers of renewable energy equipment, inverter producers, and companies active in the distributed energy sector.

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Industry:
Energy

TechGDPR DPC GmbH

TechGDPR is a Berlin-based data protection and AI compliance consultancy founded in 2018, specializing in helping technology companies navigate EU regulatory frameworks. With deep expertise in the General Data Protection Regulation (GDPR), the EU AI Act, and sector-specific compliance requirements, we advise startups, scale-ups, and enterprise technology firms on building products and services that meet European standards.

Our core services include GDPR compliance programs, AI Act readiness assessments, Data Protection Officer (DPO) services, data protection impact assessments (DPIAs), and cross-border data transfer frameworks. We have extensive experience working with companies in artificial intelligence, blockchain, fintech, SaaS, and deep tech — sectors where data regulation intersects with rapid innovation.

TechGDPR is headquartered in Brandenburg, Germany, and serves clients across Europe and internationally. We are particularly experienced in advising Indian IT services and technology companies seeking to serve European clients, helping them understand and implement the compliance frameworks required to operate in the EU market.

We are seeking

We are looking to expand our advisory services in the Indian market and explore partnerships with Indian technology companies, IT services firms, and legal/compliance consultancies.



TechGDPR

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Industry:

Data Protection Consulting, IT Compliance, AI Regulation

Organizers

Economic Development Agency Brandenburg (WFBB)

The Economic Development Agency Brandenburg (WFBB) is the central point of contact for investors, companies based in the state of Brandenburg and technology-oriented start-ups. With our expertise and comprehensive support in all industry sectors, and our contact to relevant stakeholders and networks we offer service packages for economic development and the promotion of employment tailored to you. Our service is free of charge and completely confidential.

WFBB provides support during the establishment of a company and its expansion, promotes innovations, internationalization and networking, and assists the acquisition and qualification of a skilled workforce. WFBB advises on financing and funding options and guides you through public administration. Furthermore we support the development of sector-specific innovation clusters in the state of Brandenburg and the German capital region. As Brandenburg's Energy Saving Agency, WFBB is closely linked to the implementation of the state's energy strategy.

With its headquarters in Potsdam, five regional offices in Cottbus, Eberswalde, Frankfurt (Oder), Neuruppin and Potsdam, and the airport region service centre in Schönefeld the company is represented across the whole state of Brandenburg.

Economic Development Agency | **Brandenburg**

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Roedl India Private Ltd

We pave the way. Worldwide.

With 6,000 employees, 50 countries, and 117 own offices, we work as one firm across borders and disciplines. One firm, one standard. No networks. No fragmentation. Just consistent quality, delivered from a single source.

We combine compliance, tax, audit, and business advisory expertise with IT consulting to provide integrated, forward-looking solutions. Our interdisciplinary approach creates clarity, reduces complexity, and enables informed decisions.

As a trusted partner, we support companies in their international business activities wherever opportunities arise. We identify potential early, provide clear recommendations, and implement solutions together. Step by step.

In India, we are present with our own offices in Bangalore, Chennai, New Delhi, Mumbai, Pune and our working point in Ahmedabad supporting clients on the ground with local expertise and a global mindset.

Across markets and industries, we think globally and act locally always close to our clients, always focused on what moves them forward.

RÖDL

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Economic Development
Agency | **Brandenburg**

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