



# Experiencia en acción

A photograph of a modern building facade. The top edge features a blue horizontal band with the 'CHR GROUP' logo in white. Below this is a large glass window with a large, stylized 'C' graphic on it. The building is surrounded by trees, and a street sign for '550' is visible in the background.

CHR GROUP

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Since 1892, we have been key players in the country's productive transformation. We witnessed technological revolutions, world wars, and social changes. We knew how to adapt while keeping our essence intact. Today, we continue working with the same entrepreneurial spirit.

Our enthusiasm and confidence in Uruguay remain unchanged, but now with more experience, manifested in investments and tangible projects. We have evolved as an organization and team, growing alongside Uruguay and creatively navigating through the country's most complex moments in history.

We are a business group comprised of over 15 companies that develops solutions to meet the needs of international trade and support the country's development. We have the experience, the team, and the structure to address all links in the international logistics chain and drive the industry forward.

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# MARITIME AGENCY

Since 1892 we have been working to provide maritime agency services to all kind of ships, commercially representing top-tier shipping lines.

At CHR Group we have three Maritime Agencies:

### [Christophersen S.A.](#)

We are a traditional agency in Uruguay, with over a century of history building our reputation based on professionalism and solvency. Currently, we are leaders in the maritime sector, providing services and advice to all types of ships and vessels. Our main clients deal with the following cargoes:

- Crude oil and petroleum derivatives
- Grains and flours
- Containers
- Wood
- Cellulose

### [Southern Agency Network \(SAN\)](#)

Since 2005, we have been acting as general agents in Uruguay for Pacific International Lines (PIL), a shipowner that provides container services in Asia and the East Coast of South America. Through a close relationship with our represented company, we offer a regular "full container" service, connecting ports in Asia, the Middle East, and Africa with the East Coast of South America.

The wide range of logistical services that PIL has developed over the years, the synergy between CHR Group companies, and the experience gained by our staff in different sectors of foreign trade allow us to offer dynamic logistical solutions to the local market, tailored to the needs of each client in Uruguay and different parts of the world.

### [AMD Uruguay](#)

Founded in 2007, we specialize in serving full container vessels, tankers, bulk carriers, and project cargo, along with associated services related to the stowage and handling of special cargoes. We are general agents for LOG-IN and G2 Ocean.



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## BUNKER SUPPLIERS

We started our operations in 1978, a year in which we became official distributors of ANCAP for foreign-flagged ships. We carry out deliveries of marine gas oil (MGO) and VLSFO, operations that we perform both in the port of Montevideo and in other ports of Uruguay and in areas of the Rio de la Plata authorized for such purposes, such as the Services Zone, Alpha Zone, and Delta Zone. These deliveries are made via pipeline (Ex-Pipe), by ship (Barge), or by trucks.



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## PORT TERMINALS

### ONTUR

Multipurpose terminal built in 2007 in the Free Trade Zone of Nueva Palmira, intended for general cargo, citrus, cellulose, fertilizers, bulk products, and containers. It has two ocean docks and three river docking sites, a gantry crane, and a 30,000 m<sup>2</sup> warehouse. Currently, it receives, stores, and re-ships over one million tons of cellulose annually, among other goods.

The port complex of Nueva Palmira offers a draft of 33 feet at zero with excellent natural conditions and is internationally recognized for its exceptional river traffic, connecting the port to the interior of the continent through the Paraguay-Paraná Waterway, linking Bolivia, Brazil (Mato Grosso), Paraguay, Argentina, and Uruguay.

**CHR Group** participates in this project in partnership with UPM and Ontemar S.A.



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## The Graneles Terminal of Montevideo (TGM)

The Graneles Terminal of Montevideo (TGM) is the most modern bulk terminal in Uruguay, situated in the bay of the Port of Montevideo. It has a storage capacity of 120,000 tons in vertical silos, along with a private docking site with a depth of 13 meters, allowing the loading of Panamax and Post Panamax vessels.

Grain transports enable the loading of 20,000 tons per day and can be conditioned within the same terminal. Our priority is to have an integrated management approach in terms of quality, environment, safety, occupational health, and social responsibility.

The silos are equipped with state-of-the-art technology for the safe handling of goods and personnel, including temperature control, aeration, and automatic emptying systems. All cargo transports are fully automated, with dust suction and fire prevention systems.

We reduce product unloading time, avoiding delays and improving costs for our clients. We control quality and enhance value by standardizing goods for export under international safety standards.



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## PORT OPERATORS

We focus on handling all types of general cargo: refrigerated, frozen, containers, and bulk; as well as managing intra-port and extra-port storage of dry and refrigerated cargo. Our activity has over 30 years of experience, carried out through two operators.

### Planir Port Operador S.A.

A company providing port and logistics services under the Port Law, operating in the Port of Montevideo since 1992. It has its own equipment and handles an average of 560,000 tons per year, including loading and unloading of vessels, specialized port and extra-port logistics, reaching the end customer.



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## PORT OPERATORS

### Río Estiba S.A.

With Río Estiba S.A., we provide stevedoring services at the public ports on the west coast of the country, such as Nueva Palmira, Fray Bentos, Punta del Arenal Zone, and Paysandú.

We were chosen as the Port Operator for the Ontur Multipurpose International Terminal for the loading and unloading of cellulose and chemical products. Additionally, in collaboration with Río Estiba Internacional S.A., we engage in port operations in the Free Trade Zones of Nueva Palmira and Fray Bentos.



## PORT OPERATORS

### Suatilco S.A.

Is a port operator specialized in the handling of pulp and chemical products. Our operations take place at UPM's new port terminal in Montevideo's Port.

The company has the necessary equipment to handle more than 2 million tons of pulp and chemical products, with our own repair facilities and technical staff, exclusive for an operation of these characteristics.



### URUGUAY

AGROINDUSTRIA  
INFRAESTRUCTURA  
EXPLORACIÓN DE CH  
ENERGÍAS RENOVABLES  
INDUSTRIA FORESTAL

### NUESTRO DIFERENCIAL

SER. LOGÍSTICOS INTEGRADOS

PORTADA PRINCIPAL

### ÁREAS DE NEGOCIOS

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TERMINALES PORTUARIAS  
OPERADORES PORTUARIOS  
DIVISIÓN OFFSHORE  
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## DIVISIÓN OFFSHORE

Since 2012, we have been mobilizing fuel in transshipment operations on the Atlantic coast within the Exclusive Economic Zone of Uruguay with three Offshore Supply Vessels:

- "ELS Maite"
- "DIDI K"
- "Olivia"

These operations are carried out through Eagle Lightering Services S.A. in partnership with the American Eagle Tankers (AET) group. Additionally, through the subsidiary LIFISOL S.A., a specialized firm in spill prevention and control, we provide containment services and issue Certificates of Response Coverage for incidents of marine pollution as an "Oil Spill Response Operator" (OSRO).



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# SHIPPING

## TRANSPORTES FLUVIALES FRAY BENTOS (TFF)

We have a fleet of non-propelled barges and tugboats for the transportation of goods on the Uruguay River, the La Plata River, and the Paraná River. With TFF, we move over a million tons of cellulose annually from UPM between Fray Bentos and Nueva Palmira.

## MAGRAUSA

We provide transportation for crew and cargo to/from ports and vessels operating in service areas in the La Plata River, the Uruguay River, and the South Atlantic Ocean with our own fleet of boats and fast ships. fleet of speedboats and ships.

## NEWLARS.A.

With its own specialized vessels, Newlar provides the service of transporting Uruguayan and Argentine Pilots to and from ships navigating the La Plata River and operating in its main ports.

## FEWELLS.A.

National Maritime Shipbuilding Company with a fleet of ships, tugboats, pontoons, and a mobile onboard workshop. Provides services such as:

- Onshore workshop jobs Towing
- Salvage
- Ship dismantling
- Dredging



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## PROJECT CARGO

The project cargo is a logistical activity that requires a high level of specialization, where the analysis of the merchandise, risk assessment, and knowledge in specialized transportation are crucial.

For over 15 years, we have been providing solutions in international transportation and the mobilization of industrial plants, wind farms, heavy loads, and all types of oversized merchandise. Our organization has a technical and operational team with extensive experience, having participated in the most relevant productive projects in the country in recent decades, such as:

- Pulp mills
- Hydrocarbon exploration
- Wind farms
- Rails
- Agricultural machinery
- Shipbuilding



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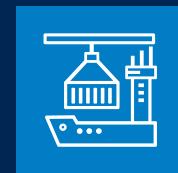
Consolidating our comprehensive vision in logistics solutions management, we have formed a Consortium together with Cointer Concesiones (Azvi Group) from Spain, and Deutsche Bahn International Operations from Germany, for the Railway Operation of the Finnish forestry group UPM between its second plant in Uruguay, in the center of the country, and the Port of Montevideo.

After the track renewal, the Consortium will provide high-quality Railway Operation services, complying with the most demanding environmental and safety standards. The contract, signed for a period of 25 years, not only includes operations but also the custom design and maintenance of special freight cars and locomotives that meet the latest environmental standards. Approximately two million tons of pulp will be transported each year.





**AGROINDUSTRY**



**INFRASTRUCTURE**



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**HYDROCARBON EXPLORATION**



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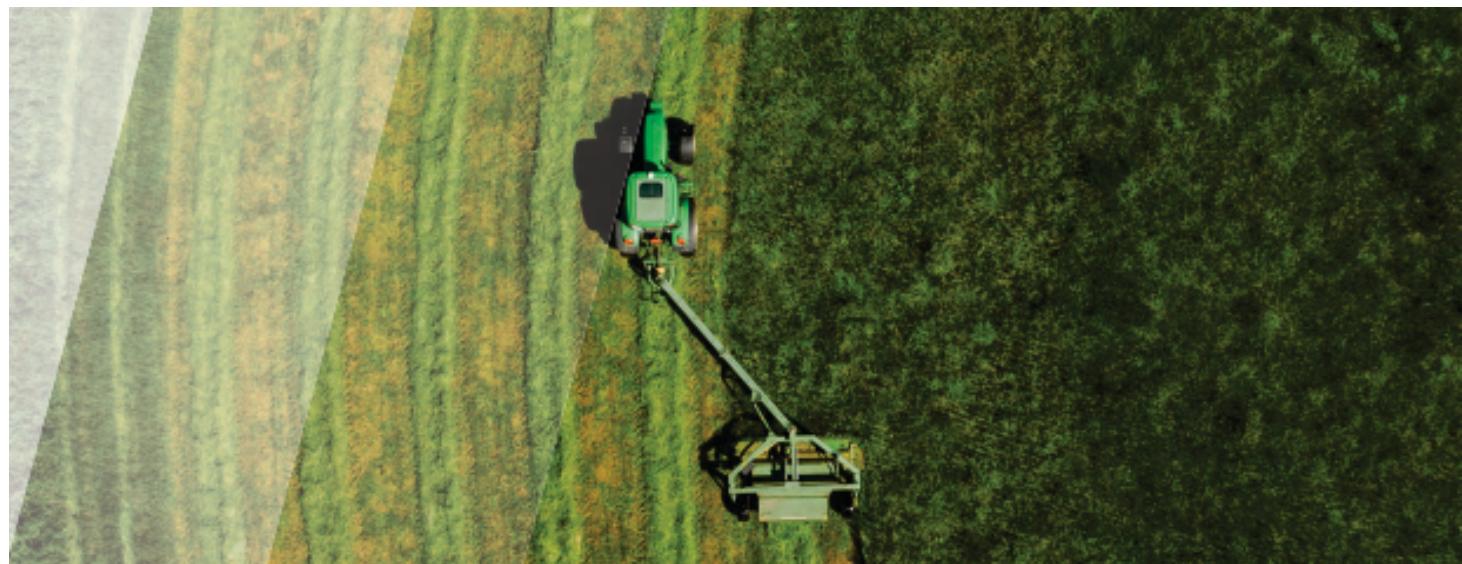


## AGROINDUSTRY

Uruguay is part of the main food exporting region in the world (along with Argentina, Brazil, and Paraguay). The agro-industrial sector accounts for around 80% of Uruguay's total exported goods. In addition to nationally sourced exports, Uruguay plays a strategic role as a logistics hub and largely serves as an exit point for agricultural products from Paraguay and Bolivia to the world.

Uruguay has two of the main ports on the Paraguay-Paraná waterway: Nueva Palmira and Montevideo. In both ports, companies of **CHR Group** provide services for agro-industry products (grains, fertilizers, flours, wood, etc.). Some of the services include:

- Ship and barge agency services.
- Warehousing of merchandise.
- Direct transshipment between vessels.
- Loading/unloading operations



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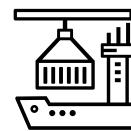
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**INFRASTRUCTURE**

Uruguay has experienced economic growth in recent years, creating the need for road, railway, and port infrastructure to support the demand from the productive sector. The country has prioritized investment in infrastructure to ensure the sustainability of growth and the levels of productivity in the Uruguayan economy. The change in energy matrix over the last decade and the growing needs generated by technological advancements create opportunities in the energy and telecommunications sector.

**CHR Group** has made investments and implemented projects to improve port infrastructure through the Ontur terminal in Nueva Palmira and TGM in Montevideo, the country's most modern bulk terminal, with an investment of USD 100,000,000. This terminal has the only private docking station in the Port of Montevideo and the deepest in the waterway.



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## HYDROCARBON EXPLORATION

Uruguay has positioned itself as an attractive country for hydrocarbon exploration, recording significant growth in private investment in exploration and experiencing a substantial advance in the understanding of the subsurface of the territory and the Uruguayan maritime platform. Exploration activities are framed within the Strategic Guidelines of Energy Policy, agreed upon by all political parties for the period 2008 - 2030, which highlighted the need to reduce dependence on external sources of energy.

**CHR Group** has provided services and logistical support on land for the hydrocarbon exploration project carried out by TOTAL E&P in Uruguayan waters during the years 2015 - 2016.



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## RENEWABLE ENERGIES

Uruguay has a wide availability of natural resources for the generation of wind and solar energy, in addition to the traditionally used hydraulic resource in the country. Uruguay's energy policy has strongly invested in renewable energies, with significant short-term incorporation goals and commitments, along with relevant tax benefits. These commitments were effectively achieved. CHR Group has been involved in operations related to the unloading, handling, and logistical management of approximately 50% of the wind farms installed in Uruguay. In addition to our experience and services, the organization is interested in contributing to projects that promote the transformation of the energy matrix.



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## FORESTRY INDUSTRY

Uruguay is located at the same latitude as the main forestry ventures in the southern hemisphere. It is in a climatic zone similar to that of southern Australia, New Zealand, South Africa, and central areas of Argentina and Chile, with climate and soil conditions that ensure very good levels of competitiveness internationally. Our country has a stable and favorable legal framework for investment in the forestry sector and a national code of good forestry practices to achieve sustainable production, meeting the requirements of international demand.

**CHR Group** contributes to the forestry sector with services related to the gathering and loading for the export of timber logs at the ports of Montevideo and Nueva Palmira. On the other hand, we regularly provide international container transport for products with a higher level of industrialization. In the pulp industry, we intervene by providing services to UPM, handling river transport from its plant in Fray Bentos, storage in our warehouses, and finally, re-shipment on ocean vessels destined for export. The annual movement of this operation is 1.2 million tons per year.



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"The structure and service capacity of our organization, combined with the integration of strategic suppliers, allow us to provide solutions at every link in the logistics chain, both locally and internationally. We can handle the retrieval of a spare part from a factory in China and deliver it to a ship in the Rio de la Plata. Transport agricultural equipment from the interior of the United States and deliver it to Nueva Palmira. Execute 200 truck trips to mobilize 6,000 tons of coal from Brazil to Uruguay. Or unload a ship, transport, and stockpile 40,000 tons of gypsum within Montevideo."



The services we provide include air, sea, river, and land transportation, as well as everything related to the handling and clearance of goods in each country. We are more than a provider; we are a partner that helps optimize resources and reduce risks, ensuring that our clients' merchandise arrives on time and in the appropriate manner.



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