

The background of the entire slide is a photograph of an office meeting. Several people are seated around a table, looking at documents and smiling. A man in a dark blazer is prominently featured in the center, smiling at the camera. A potted plant is visible in the background on the left.

IB Zammit
Beratende Ingenieure

Engineering office Zammit GmbH

Innovation - Competence - Independence

2025

SUMMARY

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Locations

Germany, Europe, World

02

Our philosophy

History, company figures

03

Services

Scope, range, areas

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Team

Management level, project organization chart

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References

Excerpts from projects



LOCATIONS THROUGHOUT GERMANY



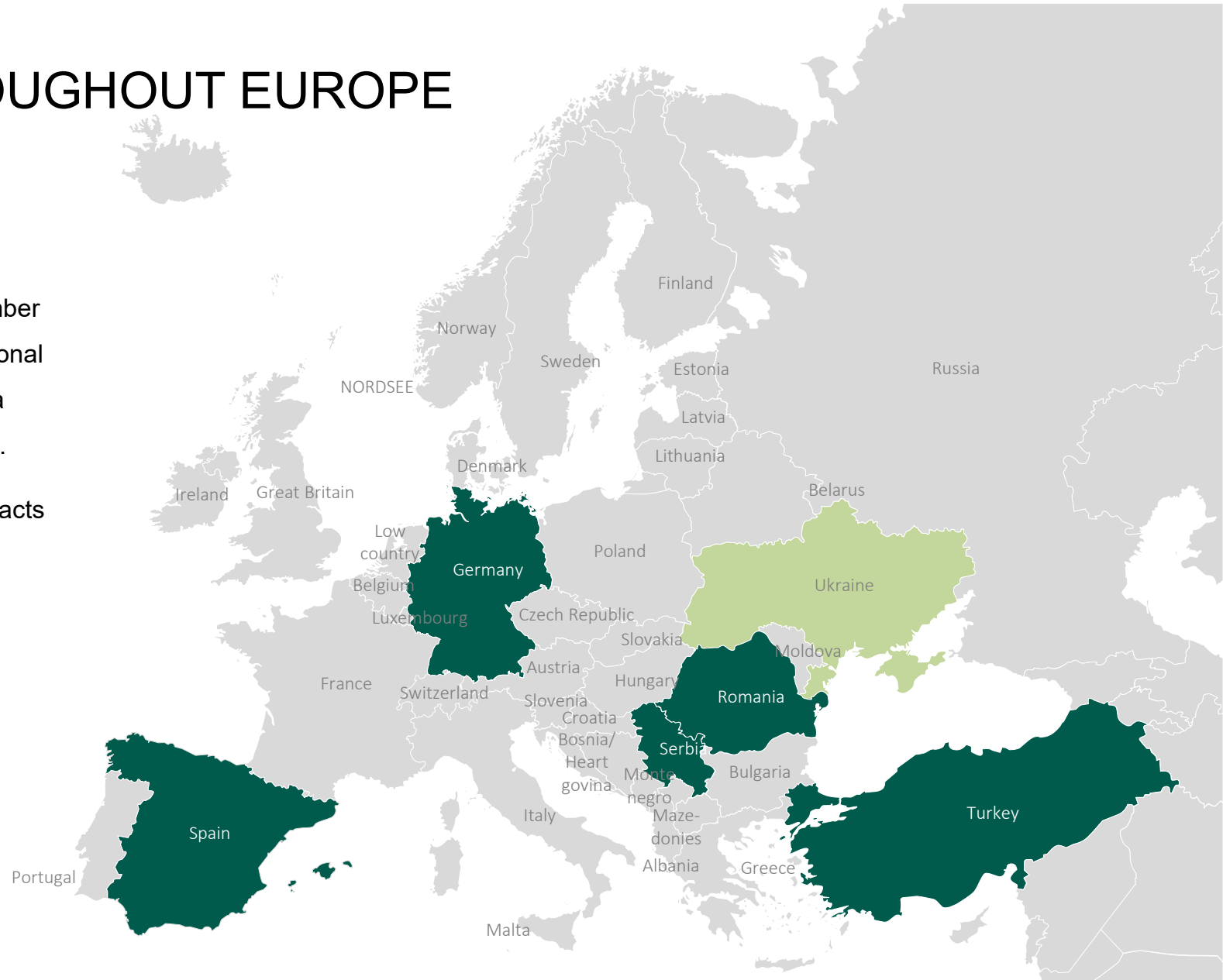
- ✓ **Since 1991**, the Zammit engineering office **has** impressed numerous customers from the commercial and industrial construction, automotive, administration and technical infrastructure design sectors with its special quality standards.
- ✓ For us, **reliability** and **trust** form the basis for **successful cooperation**.
- ✓ Achim, Berlin, Celle, Dresden, Hamburg, Salzgitter, Wolfsburg

LOCATIONS THROUGHOUT EUROPE

IB Zammit on the European stage

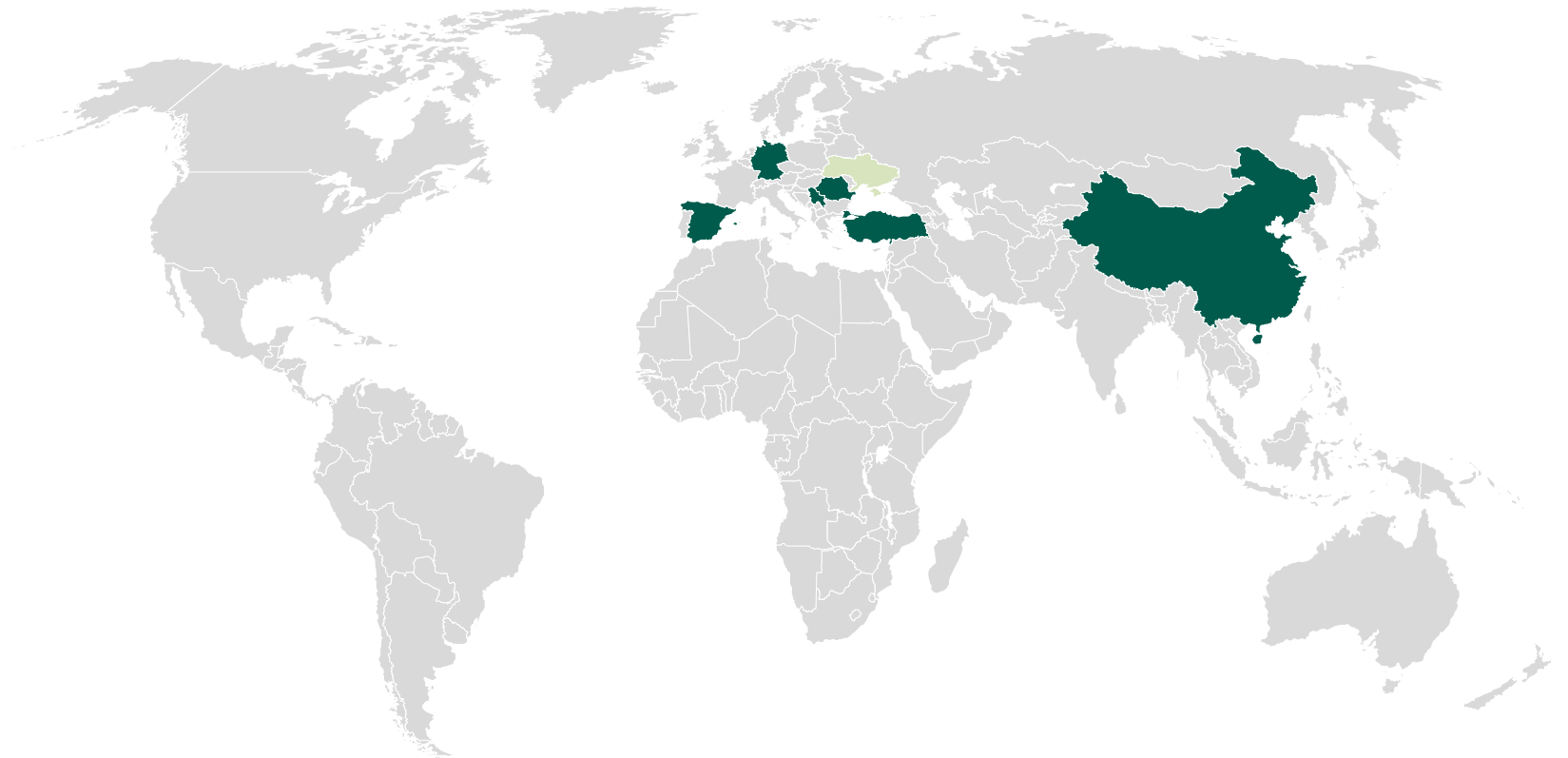
Our engineering office has been a member of FEANI (Federation of European National Engineering Associations), the umbrella organization of our industry, since 1991.

This enables us to easily establish contacts at European level - and beyond - and exchange ideas with other association members.



LOCATIONS WORLDWIDE

- ✓ Germany
- ✓ Spain
- ✓ Romania
- ✓ Serbia
- ✓ Turkey
- ✓ China



PROJECTS WORLDWIDE



German down-to-earthness meets international expertise

Since the beginning of our company history, we have always thought outside the box - making us a reliable project partner for customers all over the world.

With a multicultural team of experts and offices in several countries, we offer our clients both creative solutions and a sound understanding of building standards in a global context.

PHILOSOPHY

Engineering office Zammit GmbH



Quality

Our ultimate goal is customer satisfaction.



Innovation

Together with you, we design the optimum energy-efficient building as a sustainable development for ecological balance.



Reliability

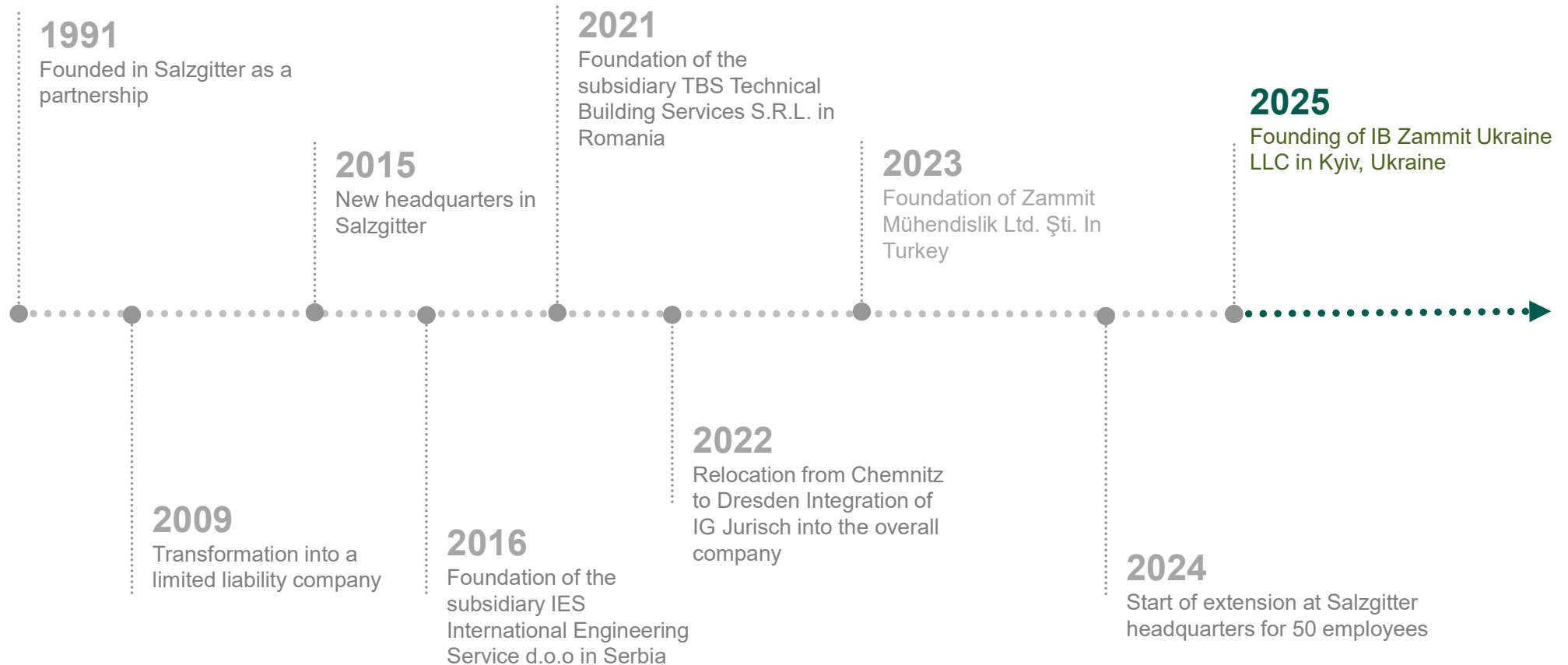
For us, reliability and trust form the basis for successful cooperation.



Internationality

International locations as a basis for global project management.

IB ZAMMIT HISTORY



KEY FIGURES

Engineering office Zammit GmbH

IB Zammit
Beratende Ingenieure



More than
10,000
successfully
managed projects



More than
230
Employees
worldwide



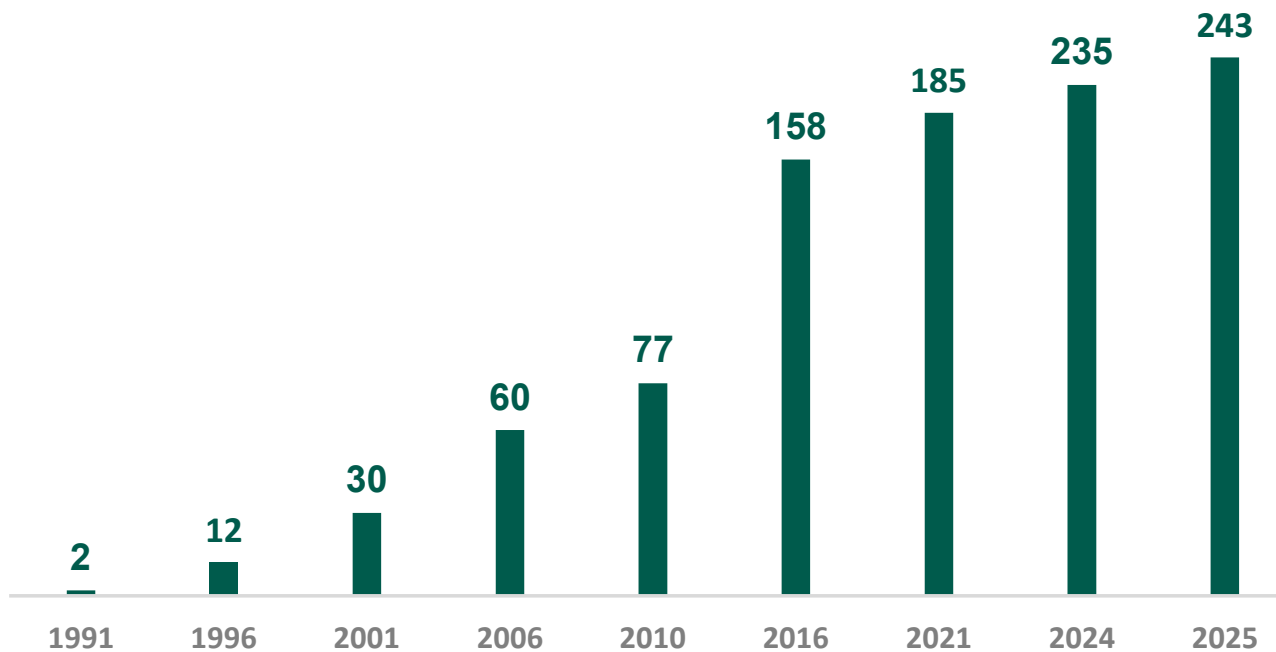
More than
800
satisfied customers



More than
10
Locations worldwide

EMPLOYEE GROWTH

Engineering office Zammit GmbH



1. **Technical expertise** where it is needed - on the construction site and at the desk
2. This is where the relevant specialist planners of a particular trade from **all locations** work **together**
3. **International & creative**
4. We are on duty for our customers **worldwide**
5. We are happy to invest in the **further training of our employees** for the future of our company

SERVICES

ENGINEERING OFFICE ZAMMIT GMBH



SERVICES

Engineering office Zammit GmbH



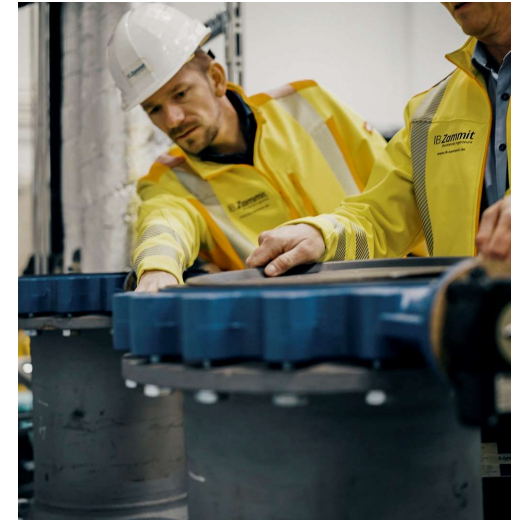
**Technical building
equipment**



Facility Management



**Technical project
controlling**



**Construction
supervision**

TGA - TECHNICAL BUILDING SERVICES

Engineering office Zammit GmbH

Range of Engineering Services

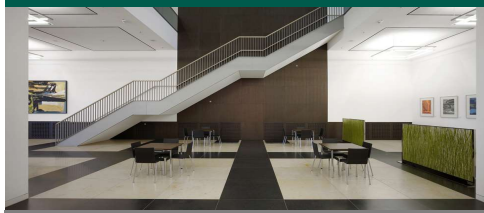


- ✓ Sanitary technology
- ✓ Heating technology
- ✓ Ventilation, air conditioning and refrigeration technology
- ✓ Electrical engineering
- ✓ Communications engineering
- ✓ Elevator and conveyor technology
- ✓ Fire extinguishing and sprinkler technology
- ✓ MSR / building automation



- ✓ Energy technology
- ✓ Energy management
- ✓ Green Building
- ✓ Building Information Modeling

Service areas



- ✓ Department stores and shopping centers
- ✓ Exhibition and event centers
- ✓ Office and administration building
- ✓ Care facilities
- ✓ Hotels and residential construction
- ✓ Schools, gyms, daycare centers
- ✓ Historic buildings



- ✓ Automotive industry
- ✓ Steel industry
- ✓ Commercial and industrial construction
- ✓ Logistics
- ✓ Test benches
- ✓ Clean rooms, laboratories
- ✓ Tunnel operating technology
- ✓ Technical infrastructure
- ✓ Energy centers

SCOPE OF SERVICES

Engineering office Zammit GmbH

according to HOAI,
ALG 1 - 9



- ✓ Basic determination
- ✓ Preliminary planning
- ✓ Design planning
- ✓ Approval planning
- ✓ Implementation planning
- ✓ Invitation to tender
- ✓ Awarding
- ✓ Construction supervision
- ✓ Property management and documentation

Facility Management



- ✓ Strategy
- ✓ Service level
- ✓ Economic efficiency
- ✓ Climate-neutral energy concepts

Additional services



- ✓ Technical project controlling
- ✓ Construction site management
- ✓ IBM Commissioning Management
- ✓ CAD - Coordination
- ✓ BIM - Coordination
- ✓ Energy / feasibility studies
- ✓ CRREM analyses for new and existing buildings

FM - FACILITY MANAGEMENT

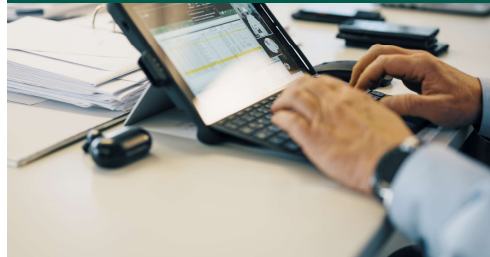
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Strategy



Long-term or rather manageable periods of time? In-house or external? Comfort or standard? Who assumes responsibility as operator and how can liability risks be minimized? We help to clarify these points.

Service level



We support you in describing the desired level for hard and soft services and establishing measurement criteria for this. Our considerations are always limited by the need to ensure legal certainty.

Economic efficiency



Operating costs must be able to withstand competition. Established budgets should provide planning security. We identify cost drivers and develop cost containment measures.

Climate neutrality

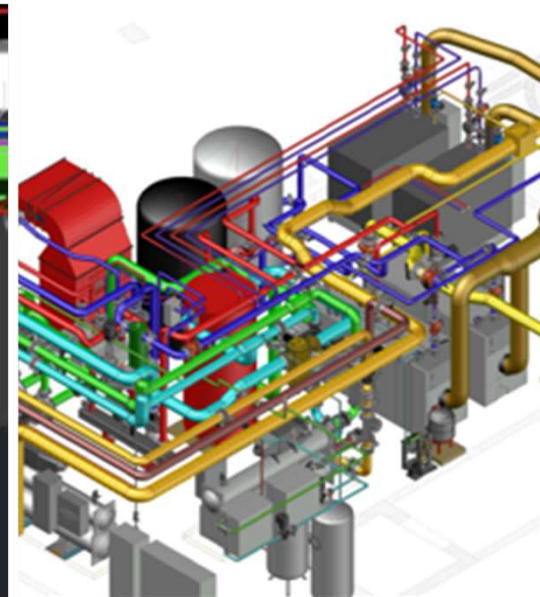
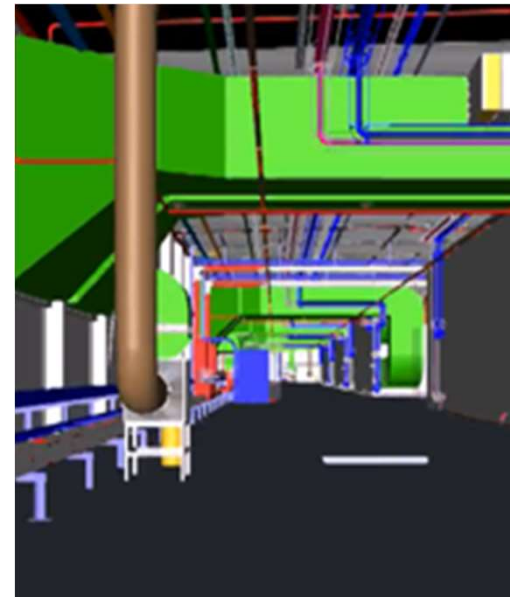


We will show you how you can become climate-neutral as part of your business activities, what steps are necessary for this and how the costs are amortized.

3D PLANNING IN THE DATA MODEL

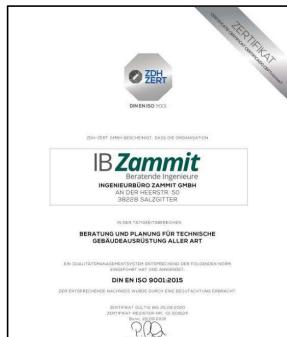
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- Joint planning in one model
- Overviews, details, perspectives easily compiled
- Model is always up to date
- Collision check in the model / collisions are detected and rectified at an early stage
- Component lists can be read in and out
- Project run using VR glasses



QUALITY CERTIFICATE

Engineering office Zammit GmbH



DIN EN ISO 9001:2015

It is important to us to achieve the best possible **quality** in our planning.

The following instruments have proven their worth:

- Harmonized and coordinated planning processes
- Clear regulation of responsibilities and interfaces
- defined communication processes
- QM Manual



DIN EN ISO 9001
REG.-NR. Q1 0119124



DIN 14675-2
REG.-NR. BMA 0119124

CERTIFICATES

Engineering office Zammit GmbH



DIN 14675 (BMA)



Fire protection



DVP Project Manager



BAFA energy consultant



VDI 6022



VDI 6023

TEAM

ENGINEERING OFFICE ZAMMIT GMBH

MANAGEMENT LEVEL

Engineering office Zammit GmbH



Sascha Schmidt
Managing Director

- Quality management
- Project management
- Process management
- Operational management



Tobias Schulze
Managing Director

- Sales/ Acquisition
- Sales organization
- Marketing
- Customer management



Florian Wendler
Managing Director

- Personnel management
- Corporate controlling
- IT management
- Financial planning



Guido Haupt
Location Development
International

- Key account management
- Projects abroad
- Group strategy



Jürgen Papenburg
Sales - Business
Development

- Sales/ Acquisition
- Corporate development
- Strategic planning



Helge Jacobsen
Technical Manager, Authorized
Signatory

- Planning quality
- Specialist groups
- Professional training and further education
- Personal coaching
- EDP



Michael Klünder
Head of FM Consulting

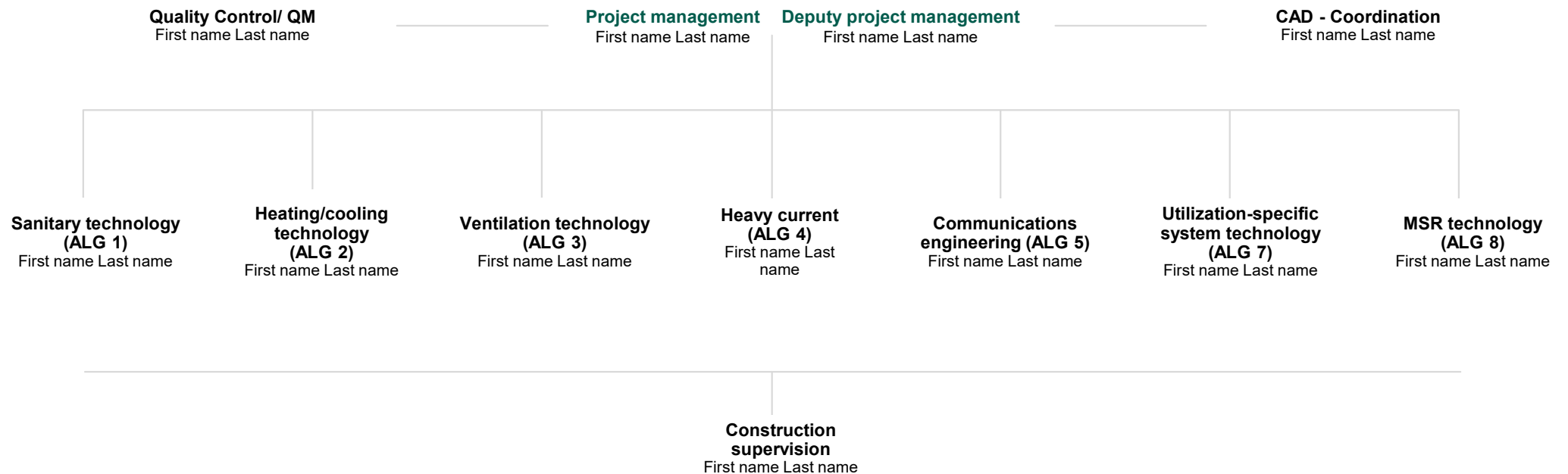
- Sales/ Acquisition



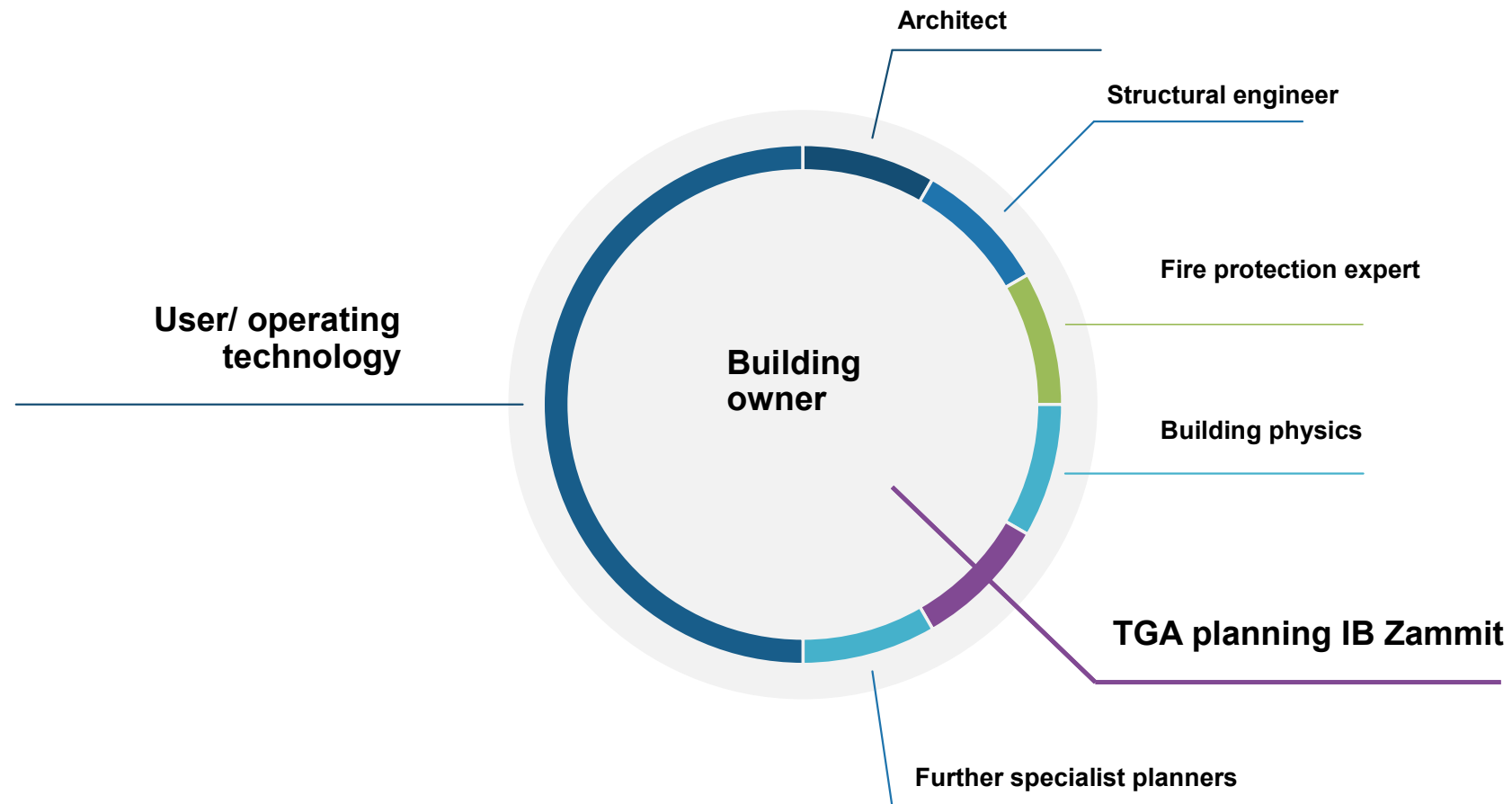
Michael Tomalla
Sales Manager, Authorized
Signatory

- Sales/ Acquisition
- BIM processing/ sales
- Project management

PROJECT ORGANIZATION CHART



ACTIVE PROJECT COMMUNICATION IB ZAMMIT



REFERENCES

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