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TeamUp 2024

Case study: Job Interview

July 11, 2024



Today's Agenda

Job Interview (15 min.)

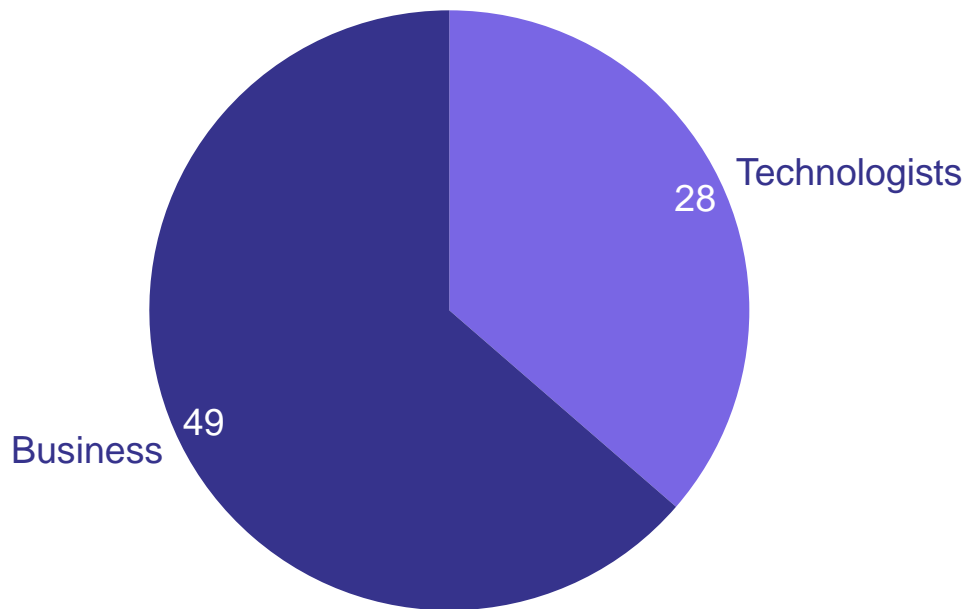
Working on case study (60 min.)

Feedback

Next Steps



N° of participants, by type

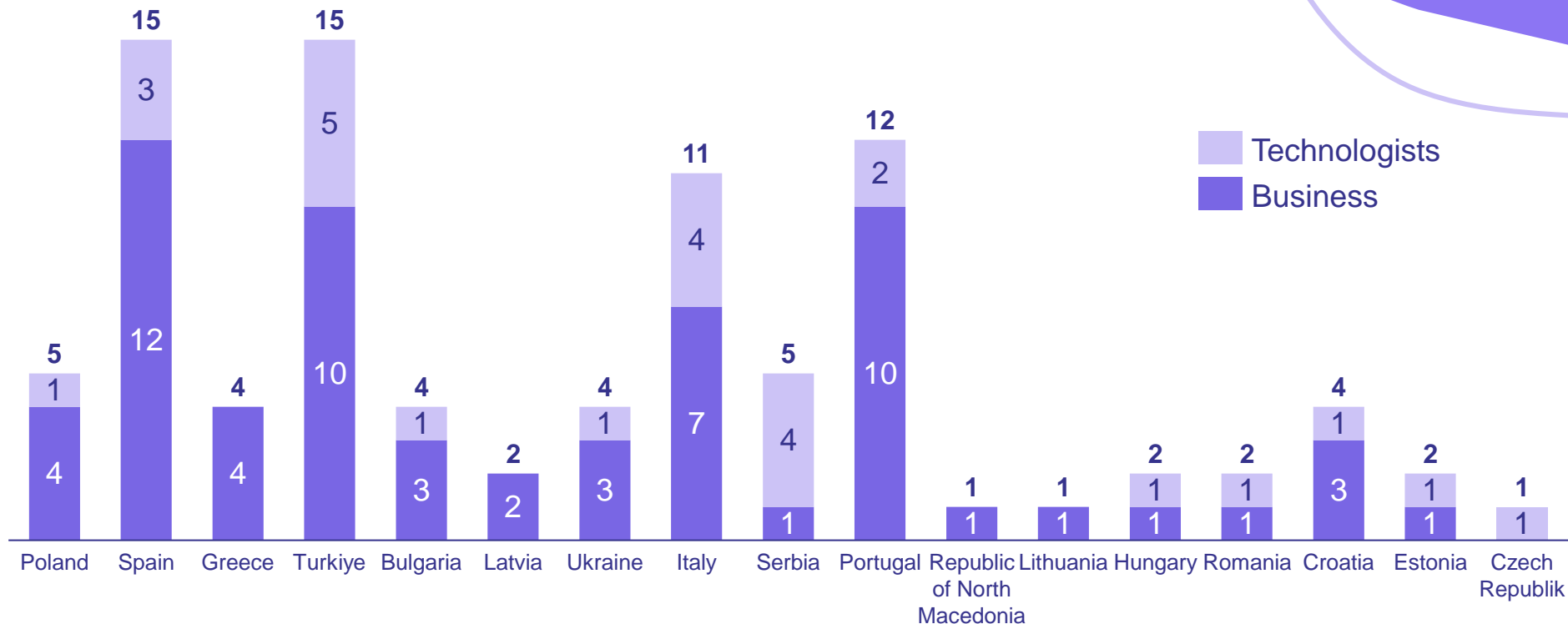


78% of
active Biz
participants

2562
messages

136
meetings

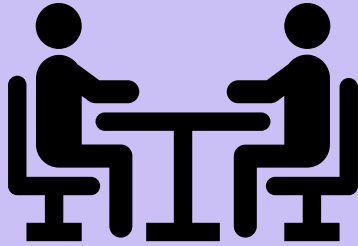
N° of participants, by country



Matchmaking journey

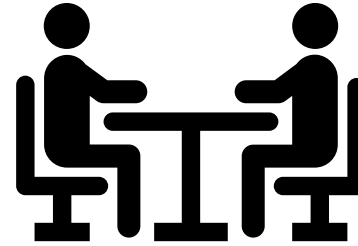


Job interview Role play



Role play 1

Tech as employer, Biz as Candidate



Role play 2

Biz as employer, Tech as Candidate



Job interview Role play



Job interview Role play

- Use the interview script
- Get to your 1:1 meetings
- Come back to the main session at 17:15



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Job interview Role play

Please give your feedback in **Slido** now












Join at
slido.com
#1987 045



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What core values would you like to promote in your startup? 9

Feedback on **Slido**

-  Anonymous
Human and nature centre values...like balance, sustainability.
-  Anonymous
sustainable technology
-  Anonymous
Integrity, exigence, team work, always-improving 
-  Anonymous
Balance ambition and patience with results
-  Anonymous
People & Planet Approach, Togetherness, Lead by example, Renew and Circularity
-  Anonymous
Circular economy
-  Anonymous
sustainable technology
-  Anonymous
- good- intensions
- dedication
- working - hard
-  Anonymous
Healthy products with great taste
-  Anonymous
Energetic and productive human sources



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Please give your feedback

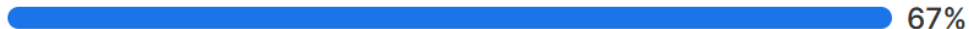
9 

Feedback on **Slido**

I found the structuring in blocks helpful for my future interviews



The structure gave me good basis to formulate my questions better



I found it difficult to ask the right questions in the interview



I found it difficult to evaluate non-verbal signals in online interaction



I think that after initial online exchanges, the personal interaction will be important to conclude the job interview



I would choose person with positive mindset and good energy over more experienced but less people-person candidate



I realized that I need to improve the way I communicate vision & mission & culture of our company in the interview



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What is your current matchmaking situation?

10 

Feedback on **Slido**

Cooperative Scenario: "I have successfully established a cooperative agreement with a partner, and we are planning to apply together for the exploration phase"



Evaluative Scenario: "At the moment, I am in the process of evaluating several promising options for partnership. I intend to make a final decision soon on which one to choose for the exploration phase application"



Waiting Scenario: "I have identified my potential match and have reached out for the partnership. I have made my decision but am still waiting for a response from the other party"



Seeking Assistance Scenario: "Currently, I do not have any prospective partners lined up for the exploration phase. I would greatly appreciate any support you could provide to help me find a suitable match"



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Take home message

Job Applicant's Name _____ Date _____
Position Being Applied For _____

JOB INTERVIEW SCORE SHEET

Directions: Circle a score for each item below. Add up the total points in each column. Then add the columns together.

	Excellent	Good	Fair	Needs Improvement	Poor
Firm handshake (not limp or too strong)	4	3	2	1	0
Introduction (eye contact, smile, says name)	4	3	2	1	0
Dressed appropriately for the job	4	3	2	1	0
Brought resume	4	3	2	1	0
Answer to question #1	4	3	2	1	0
Answer to question #2	4	3	2	1	0
Answer to question #3	4	3	2	1	0
Answer to question #4	4	3	2	1	0
Answer to question #5	4	3	2	1	0
Body language (sits up straight, eye contact, smiles, answers questions with enthusiasm, acts interested)	4	3	2	1	0
Ending the interview (shakes hand & thanks interviewer)	4	3	2	1	0
	Total:	Total:	Total:	Total:	Total:

Total of all columns: _____

Points Earned	What This Means	Scholar Grade
40 - 44	You are an excellent candidate for the job. You got the job!	A
35 - 39	You did a good job during the interview. You will be hired if other candidates don't score higher than you.	B
0 - 34	I hope you get along well with your family. You may be living with them for a long time.	C-F

TYPES OF INTERVIEW



The STAR Method



Next Steps



Session 8: Working together co-founders



Session 9: Working together co-founders



Friday: hang-out

9th July

16:00 - 17:30 CET

Case study with potential co-founders

11th July

16:00 - 17:30 CET

Case study with potential co-founders

12th July

16:00 - 17:00 CET

Q&A and more!

Week 1

Week 2

Week 3

Week 4

Week 5



Next Steps



**Session 10: Preparing
proposal with co-founder**

16th July

16:00 - 17:30 CET

**Getting ready for the
Exploration phase**

Week 1



**Session 11: Preparing
proposal with co-founder**

18th July

16:00 - 17:30 CET

**Getting ready for the
Exploration phase**

Week 2

Week 3



Last call

19th July

16:00 - 17:00 CET

We are here to help!

Week 4

Week 5



Week 1 Let's get started	Week 2 Speed dating	Week 3 Get to know your potential matches	Week 4 Working together: Case studies	Week 5 Preparing your proposal
Session #1 Matchmaking Kick-off 17th June 16:00 - 17:30 CET	Session #4 Speed dating Prototyping 25th June 16:00 - 17:30 CET	Session #6 Get to know three co-founders 2nd July 16:00 - 17:30 CET	Session #8 Working together co-founders 9th July 16:00 - 17:30 CET	Session #10 Preparing proposal with co-founder 16th July 16:00 - 17:30 CET
Session #2 Tech pitch 19th June 16:00 - 17:30 CET	Session #5 Speed dating Business Model 27th June 16:00 - 17:30 CET	Session #7 Get to know three co-founders 4th July 16:00 - 17:30 CET	Session #9 Working together co-founders 11th July 16:00 - 17:30 CET	Session #11 Preparing proposal with co-founder 18th July 16:00 - 17:30 CET
Session #3 Biz Pitch 21st June 16:00 - 17:30 CET	Friday hang-out 28th June 16:00 - 17:00 CET	Friday hang-out 5th June 16:00 - 17:00 CET	Friday hang-out 12th July 16:00 - 17:00 CET	Last call 19th July 16:00 - 17:30 CET



Contact Us!

Do you have any questions?

teamup@eitfood.eu



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