

An aerial photograph of a long bridge spanning a body of water. The bridge has a central section with a different structure, possibly a toll booth or a decorative element. The water is a deep blue color. The Dealflow.eu logo is overlaid on the top right of the image, featuring the text 'Dealflow.eu' in white, with a white star and several yellow stars arranged in a semi-circle above the 'eu' part. The text 'Access to EU funding' is overlaid in yellow at the bottom center. The Dealflow.eu logo is positioned in the upper right quadrant of the image, with the text 'Dealflow.eu' in white and a white star and several yellow stars arranged in a semi-circle above the 'eu' part. The text 'Access to EU funding' is overlaid in yellow at the bottom center of the image. The Dealflow.eu logo is positioned in the upper right quadrant of the image, with the text 'Dealflow.eu' in white and a white star and several yellow stars arranged in a semi-circle above the 'eu' part. The text 'Access to EU funding' is overlaid in yellow at the bottom center of the image.

Dealflow.eu

Access to EU funding

Who are we?



Founded in **2019**
and based in Lisbon
(**Team of 20+**)



500+
startups
supported



100+
Large
Corporates



6,000+
Startups
close network



4 Contracts
with the European
Commission



500+
investors



Dealflow.eu is at the center of the **European innovation ecosystem** connecting corporates, startups and investors...

For Corporates:

- **30+ corporate events** organized annually, fostering impactful connections.
- **20+ innovations presented** per corporate, tailored to corporate's needs.
- **3+ pilot projects** facilitated at each event, advancing corporate innovation goals

For Investors:

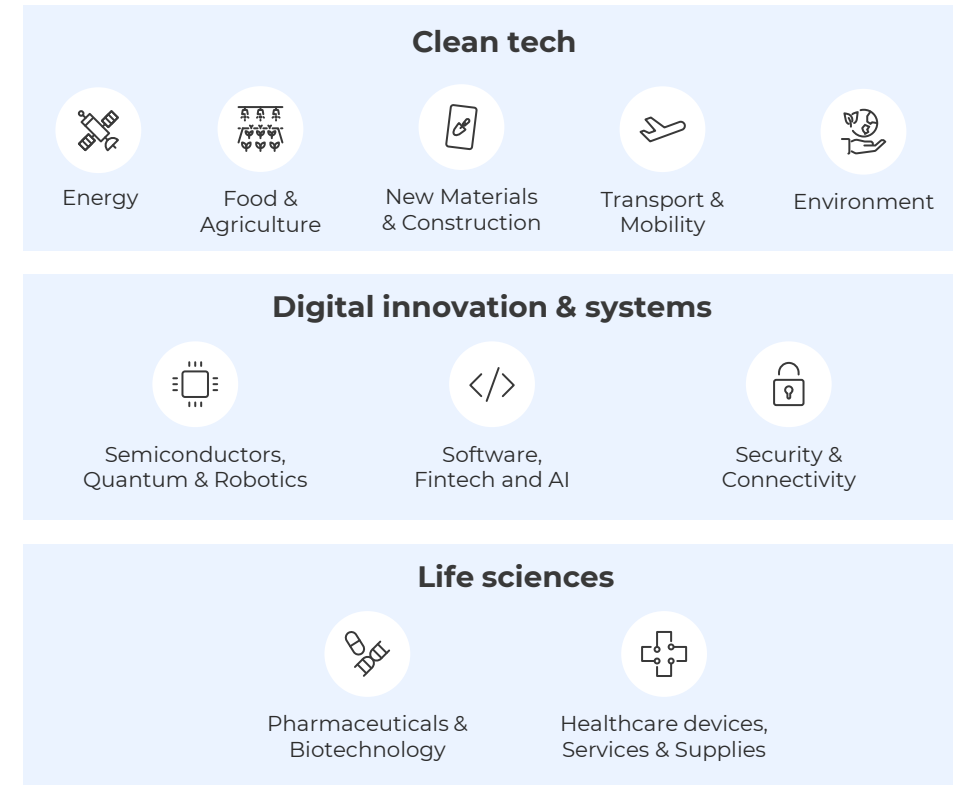
- **Twice-yearly exclusive investor meetings**, offering insights into market trends and investment opportunities
- **2 personalized scouting reports** per investor annually
- **500+ direct introductions provided**, connecting investors with high-potential innovators

For Startups:

- Supported startups secure an average of **€2.9M in both public and private funding**
- **35+ matchmaking events annually**, providing startups with access to corporates and VCs
- **Over 230 deals facilitated**, fostering partnerships that scale innovation



Core expertise areas:



EU Funding is difficult to access

We will increase your chances of success and reduce workload

EU programs are **highly competitive**
(3-10% chances of success in EIC programs)



With our **extensive expertise of EU funding programs**, we can help you build a winning proposal

Preparing an application is **time consuming**



We lead the writing and act as outsourced projects managers **reducing your workload by ~80%**

The amount of **information and criteria to process and comply to** is important



We have **a deep knowledge of the EU funding processes**

Our Service Offering

We provide a tailor-made grant writing and grant management services

1) Grant writing services



Finance & Budget Support



Co-writing of the proposal



Pitch coaching for interviews



Best Practices & Insights



Project Management



Templates for all material



Quality Check by our experts

46%

success rate in EU
funding proposals

2) Grant management services



Grant Agreement
Preparation support



Financial Reporting & cost
documentation



Support with periodic reporting
and amendments

EU Funding Programs for SMEs

Our experts will assess your funding needs and give guidance on your funding strategy

European
Innovation
Council



Pathfinder

Up to **€4M** in grant for early-stage breakthrough science-collaborations (TRL1-2)

European
Innovation
Council



Transition

Up to **€2.5M** in grant to take novel ideas from lab to business (TRL4)

European
Innovation
Council



Accelerator

Up to **€2.5M** in grant and €10M in equity for disruptive deep tech projects (TRL6)

European
Innovation
Council



STEP

€10-30M in equity for disruptive deep tech projects to attract larger investment rounds

Other grants

Our team can support with a personalized grant search and applications for relevant programs



Σ eureka

Eurostars

Grant of around **€1-2M** supporting collaborative R&D projects aiming to commercialize innovative products

Success stories



€2.5M
in grant



€15M
in equity

Revolutionizing electrocatalyst discovery with an AI- and robotic-driven laboratory

“You’ve been the MVP of this whole EIC thing!”

- Dunia

EIC Accelerator



€2.5M
in grant

Broadband Infrared Emitters for Generalized High-Tech IR Sensing

“Without your contribution we simply would not have had the capacity [to apply].”

- 4K-MEMS

EIC Transition



€2.5M
in grant



€5.8M
in equity

Novel biological drug transforming patients’ blood into bone

“Thank you for significant help and support in this new submission”

- Genera Research

EIC Accelerator

Our Team

We have a dedicated and experienced team supporting you



Maria Heinonen
Head of Grants

Member

Key Achievements

- 4+ years of experience as an EU funding expert
- Experience from a startup hub management team
- M.Sc. in Genetics and Molecular biosciences



Lila Tyszkiewicz
Grant Consultant

- 2+ years of experience grant writing
- Worked in project management in emerging markets
- M.Sc. in International Development and Public Policy



Luis Calandria
Investment Associate

- 4+ years of experience at audit and advisory firms (Deloitte, FTI Consulting)
- Experience in audit and valuation
- CFA level 1 and 2 holder



Thijs Povel
Managing partner

- EIC expert – member of jury panels for EIC applications reviews
- Early-stage investor with interim CFO roles
- Funded and managed companies
- Founded Dealflow.eu

Selected experience



Academic Background



Next steps to meet your goals !

1



... **Set up**
first intro
meeting

2



... tell us what
you need

3



... receive
and review
**our proposal
and terms**

4



...start
working
with us to
**complete
your project!**

Dealflow.eu

The logo for Dealflow.eu features the text 'Dealflow.eu' in a white, bold, sans-serif font. The letters 'e' and 'u' are significantly larger than the other characters. Several white, five-pointed stars are scattered around the text, primarily concentrated around the 'e' and 'u'.

Maria Heinonen
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