Phoenix Learning Partners

UK learning partnerships for global employers.

INNOVATE UK MATCHMAKING • HORIZON EUROPE • CLUSTER 4 INDUSTRY

Consortium Partner Profile

Industry engagement, market validation, skills, exploitation, commercialisation and uptake

Phoenix Learning Partners Ltd is a UK SME working at the university-industry interface. We support collaborative R&I projects where technical innovation needs to connect with industrial users, markets and the capabilities required for successful deployment.

WHAT PLP CAN CONTRIBUTE

- Stakeholder, ecosystem and value-chain mapping
- Industry and end-user engagement and mobilisation
- Market, customer and user-needs validation
- Pilot/adopter recruitment and customer discovery
- Skills and capability-needs analysis
- SME and external stakeholder mobilisation
- Exploitation, commercialisation and market-uptake support
- Cross-border ecosystem and partnership pathways

TYPICAL WORK-PACKAGE CONTRIBUTION

PLP can lead or contribute to non-technical work packages connecting innovation with users and markets: identifying and mobilising stakeholders, validating market and customer needs, recruiting pilot participants or adopters, assessing skills requirements, and supporting exploitation, commercialisation and sustainable uptake.

RELEVANT 2027 TOPICS

PLP PRIORITY FOCUS

MAT-PROD-49

Proof of market: valorisation and commercialisation of Horizon-generated R&I results

PLP PRIMARY FOCUS

MAT-PROD-06

Circular innovative advanced materials: design to markets

PLP PRIMARY FOCUS

MAT-PROD-03

Factory processes and automation for de- and re-manufacturing

PLP PRIMARY FOCUS

MAT-PROD-22

Advanced materials and processes reducing Critical and Strategic Raw Materials dependencies

PLP ADDITIONAL FOCUS

MAT-PROD-02

Advanced manufacturing for key products

WHAT WE ARE LOOKING FOR

Coordinators and consortia with strong technical R&I seeking a UK SME for industry engagement, market validation, adopter mobilisation, skills, exploitation or uptake.

MAT-PROD-49: eligible Horizon Cluster 4 / H2020 LEIT result owners seeking a business/market-facing partner to test the pathway to market.

PLP complements technical, engineering and IP-specialist partners.

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