



Table 1: Collaboration across the ecosystem

How can EDIHs strengthen collaboration with other EDIHs, AI Factories, TEFs and ecosystem actors to deliver better outcomes for organisations?

The Challenge

What is the key challenge we share in relation to this topic?

Adriana Rantcheva, Abril Armengol
Better understanding of the procedures in different countries and its regions.

Adriana Rantcheva, Abril Armengol
Knowledge gap of the services and the price list of what other EDIH's offer and how to connect services between actors.

Adriana Rantcheva, Abril Armengol
Cooperation and networking; no progress beyond the MoU.

Adriana Rantcheva, Abril Armengol
Too generic event, no specific ones, Missing to identify the synergies.

Adriana Rantcheva, Abril Armengol
Match needs of enterprises and opportunities that EDIH's need.

What's missing

What resources, expertise, partnerships, tools, information... do we lack to move forward?

Adriana Rantcheva, Abril Armengol
Unified agile platform, check list of what kind of information EDIH's would need to provide to match with each other (price lists and how services are offered to the clients).

Abril Armengol
Role of the role each players in the ecosystem. What are: AI Factories, TEFs, awareness raising.

Adriana Rantcheva, Abril Armengol
Smaller events about cooperation between countries.

The Prototype

What's the one concrete thing we could prototype / pilot together in the next 6 months?

Abril Armengol
A more simplified and agile platform to collaborate.

Adriana Rantcheva, Abril Armengol
EDIH platform regarding events and what you need from other EDIH's for this specific event, and other can contribute

Abril Armengol
Get a better understanding of the State Aid in each country.

Abril Armengol
Networking events in other countries where EDIH are also active (not only Brussels).

Collaboration

What expertise or organisations would we need to make this work?

Adriana Rantcheva, Abril Armengol
Make sure we have the right people to help with: the platform, prototypes, gaps detected, coordinator (State Aid coordinator).



Table 2: Collaboration across the ecosystem

How can EDIHs strengthen collaboration with other EDIHs, AI Factories, TEFs and ecosystem actors to deliver better outcomes for organisations?

The Challenge

What is the key challenge we share in relation to this topic?

Hugo Chen
Abdel Aramengo

Many strong initiatives that work in parallel.

Hugo Chen
Abdel Aramengo

Impossibility to cooperate with financing authorities.

Hugo Chen
Abdel Aramengo

Hardships to work with other EDIH's.

Hugo Chen
Abdel Aramengo

Impossibility to detect the needs of the clients.

What's missing

What resources, expertise, partnerships, tools, information... do we lack to move forward?

Hugo Chen
Abdel Aramengo

Missing clear mechanism to attribute capacities.

The Prototype

What's the one concrete thing we could prototype / pilot together in the next 6

Hugo Chen
Abdel Aramengo

Map digital skills available.

Hugo Chen
Abdel Aramengo

Make available in the DTA portal where to identify the skills of every EDIH's.

Collaboration

What expertise or organisations would we need to make this work?

Hugo Chen
Abdel Aramengo

Make Google form or survey, formalizing the results of all undertakings.

Hugo Chen
Abdel Aramengo

Collaboration between professionals of different fields.

First steps

What is the one thing we each commit to in the next 30 days?

Hugo Chen
Abdel Aramengo

Start mapping solutions with DTA, identify few cases if tech and skills, give them examples.

Hugo Chen
Abdel Aramengo

Draft survey and ask DTA to disseminate it.

Hugo Chen
Abdel Aramengo

Ask DTA to signify an expression of interest.

Hugo Chen
Abdel Aramengo

Common referral protocol, crossborder clients.



Table 3: From awareness to adoption

How can EDIHs strengthen collaboration with other EDIHs, AI Factories, TEFs and ecosystem actors to deliver better outcomes for organisations?

The Challenge

What is the key challenge we share in relation to this topic?

Online Presence	Meet Arranged	Add Note
Lack of visibility of expertise and services available across EDIH's and AI Factories.		
Difficult to identify the right partner for a specific client need.		
Duplication of efforts across countries and regions.		
No common platform to share successful use cases and lessons learned.		
Difficult to connect local needs with specialised expertise located elsewhere.		

What's missing

What resources, expertise, partnerships, tools, information... do we lack to move forward?

Online Presence	Meet Arranged	Add Note
Spain - industry 4.0. No special focus on cybersecurity.		
Austria: no special focus on cybersecurity, collaboration with university of applied sciences who is responsible for that.		
AI providers for cybersecurity: important to know what each country is focusing on.		

The Prototype

What's the one concrete thing we could prototype / pilot together in the next 6

Online Presence	Meet Arranged	Add Note
Shared directory of competencies to know what each country is focusing on.		
Referral or matchmaking system.		
Community of practice / regular networking mechanism.		

Collaboration

What expertise or organisations would we need to make this work?

Online Presence	Meet Arranged	Add Note
AI factories are still not in place (exploratory stage). Common challenge in Spain and Austria.		
AI French factories: there are some vertical factories, but not involved in projects.		
Monthly meetings with other cybersecurity ADs in France - but this is not a regular meeting everywhere. In France these are organised by European organizations.		

First steps

What is the one thing we each commit to in the next 30 days?

Online Presence	Meet Arranged	Add Note
Sharing events.		
Sharing deliveries to foster collaborations.		
French corridor: meeting to share best practices.		
Spain: Two meetings per year talking about best practices and use cases. Good idea for each country.		
Idea in France: Focus on English side of deliveries to foster collaboration across countries.		
Regional Events.		



Table 4: Promoting European AI solutions

How can EDIHs strengthen collaboration with other EDIHs, AI Factories, TEFs and ecosystem actors to deliver better outcomes for organisations?

The Challenge

What is the key challenge we share in relation to this topic?

Add Note

Abel Remangol

Non EU commercial AI models.

Abel Remangol

We can't define a truthful AI agent.
(which data can be relied on)

Abel Remangol

Limited Knowledge on AI (how to properly use them).

Abel Remangol

How do we find the right solution across EU on AI.

Abel Remangol

AI Act confusion.

What's missing

What resources, expertise, partnerships, tools, information... do we lack to move forward?

Add Note

Abel Remangol

How to foster collaboration between national companies within foreign governments.

Abel Remangol

Tools to standarize problems/processes within EU.

Abel Remangol

Better coordination between SMIs, experts and researchers.

Abel Remangol

Seemless operational pipelines (on technology).

Abel Remangol

Specialised Contextual Training (how to use it on Agriculture...).

The Prototype

What's the one concrete thing we could prototype / pilot together in the next 6

Add Note

Abel Remangol

Specific Sandboxes: Health Agriculture Cyber

Abel Remangol

Create sector goals: Place to connect and solve problems within roles.

Abel Remangol

Create a Badge "Trustworthy AI readiness".

Abel Remangol

Uncovering the hidden AI signal in the digital DTA.

Abel Remangol

Agree to use the same tools that can automatically generate reports.

Abel Remangol

Sovereign AI matching DTA.

Collaboration

What expertise or organisations would we need to make this work?

Add Note

Abel Remangol

Organizational clusters of experts to work with reliable data (training purposes).

Abel Remangol

Which organisation depending on the country is key for each expertise cluster. Map on the European Label.

Abel Remangol

Figures and budget. Budget to develop the ideal collaboration around Europe.

Abel Remangol

Thematic clubs.

First steps

What is the one thing we each commit to in the next 30 days?

Add Note

Abel Remangol

Share AI diagnostic in a shared report.

Abel Remangol

Identify 2 to 3 potential AI local vendors.



Table 5: Financial sustainability & value creation

How can EDIHs strengthen collaboration with other EDIHs, AI Factories, TEFs and ecosystem actors to deliver better outcomes for organisations?

The Challenge

What is the key challenge we share in relation to this topic?

Petra Mladá

Abel Arceangel

Need for AI improvement.

Petra Mladá

Abel Arceangel

Limited funding.

Petra Mladá

Abel Arceangel

Need for partnerships.

What's missing

What resources, expertise, partnerships, tools, information... do we lack to move forward?

Petra Mladá

Abel Arceangel

Witnessing collaboration in action.

Petra Mladá

Abel Arceangel

Simplification of information on th network and services for SMEs.

Abel Arceangel

Long-term process, need for internal resources.

Petra Mladá

Abel Arceangel

Service testing.

Petra Mladá

Abel Arceangel

A clear path to monetizing services.

Petra Mladá

Abel Arceangel

Knowledge sharing - making competencies visisble.

Petra Mladá

Abel Arceangel

Complexity of implementing AI projects with limited internal resources.

Petra Mladá

Abel Arceangel

More cross country collaboration.

The Prototype

What's the one concrete thing we could prototype / pilot together in the next 6

Petra Mladá

Abel Arceangel

Additional services, extension of the network.

Petra Mladá

Abel Arceangel

Payment for services.

Petra Mladá

Abel Arceangel

Scalable services - digital business models (subscriptions) on EDIH level and the network level.

Collaboration

What expertise or organisations would we need to make this work?

Petra Mladá

Abel Arceangel

Building relationships/ being the gatekeepers to the innovation process.

First steps

What is the one thing we each commit to in the next 30 days?

Petra Mladá

Abel Arceangel

Increasing value through collaborations.

Petra Mladá

Abel Arceangel

Using b2match platform - building overview (by country, service) - directly connecting.

Petra Mladá

Abel Arceangel

Using the EDIHub platform (subgroups and interest groups).



Table 6: Scaling what works

How can EDIHs strengthen collaboration with other EDIHs, AI Factories, TEFs and ecosystem actors to deliver better outcomes for organisations?

The Challenge

What is the key challenge we share in relation to this topic?

Add Note

Replication complexity to another country: Legislation, rules are different.	Companies are very different: customisation. Depends on the need of the company.	Using the European infrastructure to scale?
Fear of companies to sign up to EDIHs due to diminish rules.	EC / EU - trust is already built. But EC needs to promote MS and towards national actors based on this trust - BRANDING.	Trust is volatile

What's missing

What resources, expertise, partnerships, tools, information... do we lack to move forward?

Add Note

What can be standardised at EU-level? What needs to be localised/adapted? MAPPING?	Understanding of the expertise across EDIHs. Catalogue is there but unclear what is behind the service. Lack of clarity of what is what, e.g. questionnaire about readiness / tools.	Showing companies what services are available across the EU.
Information about IP and data governance, as well as needed data to make projects successfully when using EDIHs - like an FAQ with detailed information about what is required to successfully benefit from EDIH services.	Mapping of tools EDIHs use: what is their purpose, how can they be used in another context.	

The Prototype

What's the one concrete thing we could prototype / pilot together in the next 6 months?

Add Note

Share experience and process on what has been piloted to help other countries replicate AI infrastructure.	Ask EDIH to nominate one AI use case that can be piloted in another country.
Webinars to present use cases to make things happen quickly.	Pilot an AI use case and try to probe the use case in another countries.

First steps

What is the one thing we each commit to in the next 30 days?

Add Note

Webinar to be organised by different EDIH - first practical step. Invite local companies. (e.g. EE, SE, HH-DE).	Existing webinars in HR with SI, during EDIH 1.0. With 40 companies. Better to have face-to-face targeted meetings with customers.
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