



Dealflow; Done Better.

**Seed Round**

May 2024

**A social platform of industry professionals  
upgrading the quality of VC dealflow & research.**

# Opposites attacked...the same problem



**Sophiya Chiang**

The Scientist  
Startup Builder  
Night Owl

Can we make it easier for  
investors to research and  
manage their dealflow?

Can we make it easier for  
startups to fundraise and  
get feedback?



**Jordan Kostelac**

The Creative  
Corporate Innovator  
Early Bird

**We experienced the challenges and opportunities across the entire venture deal cycle.**

# dealflow is noisy & inefficient.



## Asia = Fragmented Market.

There are 48 countries in Asia alone, covering 2300+ languages. Localization of culture also means divergent consumer behaviors and business models.

## Personal networks are limited.

Strong relationships take time and energy to build and nurture. VC is a notoriously long-tail business and the traditional approaches of accelerators, events, newsletters, or referrals are slow to capture new opportunities.

# Is your workflow making or costing you money?



# Rewiring dealflow



# with deploy's expert network



**\$7f9v7s4**  
Sustainability - Level 2  
Real Estate - Level 3

**Top 5%**


**Moderate**  **3.2** ☆  
314 Comments

**Ready for work**

Director and member of the APAC Strategy team. Joined \*\*\*\*\* in January 2021 to help drive the Smart Cities and Real Estate Tech business.


<b>Expertise</b>	PropTech, Smart Cities, Electric Fleet
<b>Skills</b>	Legal, Marketing, Business Development
<b>Investments in</b>	***** Capital, ***** Ventures
<b>Past Work</b>	***** , *****
<b>Other</b>	Advisory Board at ***** , Angel Investor in 9 Startups

Deals Sourced  
**6**
Deals Assessed  
**24**
Latest Deal  
**CHOAM Inc.**



**Jack FitzGerald**  
Sustainability - Level 2  
Real Estate - Level 3

**Top 5%**

**Moderate**  **3.2** ☆  
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Director and member of the APAC Strategy team. Joined Hitachi in January 2021 to help drive the Smart Cities and Real Estate Tech business.

<b>Expertise</b>	PropTech, Smart Cities, Electric Fleet
<b>Skills</b>	Legal, Marketing, Business Development
<b>Investments in</b>	Sequoia Capital, TDK Ventures
<b>Past Work</b>	LendLease, Hitachi
<b>Other</b>	Advisory Board at Rigidty, Angel Investor in 9 Startups

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## What you see

## What you get

Deploy scouts are active professionals working in their respective sectors, no one understands the pains and opportunities within a sector better than they do.

On our platform investor and startups can see key credentials of any expert that evaluates startups but we do not reveal identifying details unless the experts chooses to.

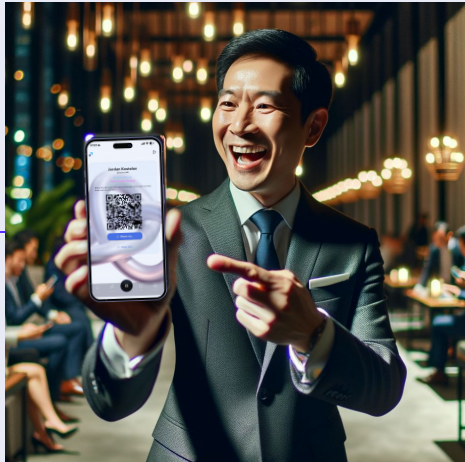
## Our growing list of members work at



# and active field intelligence.

## Scout Meets Startup

1



Armed with the Deploy mobile app, industry experts act as nodes in our distributed network, scouting and vouching for deals.

## Experts Evaluate

2



That business is then assigned to industry experts working in the domain to capture a heuristic consensus

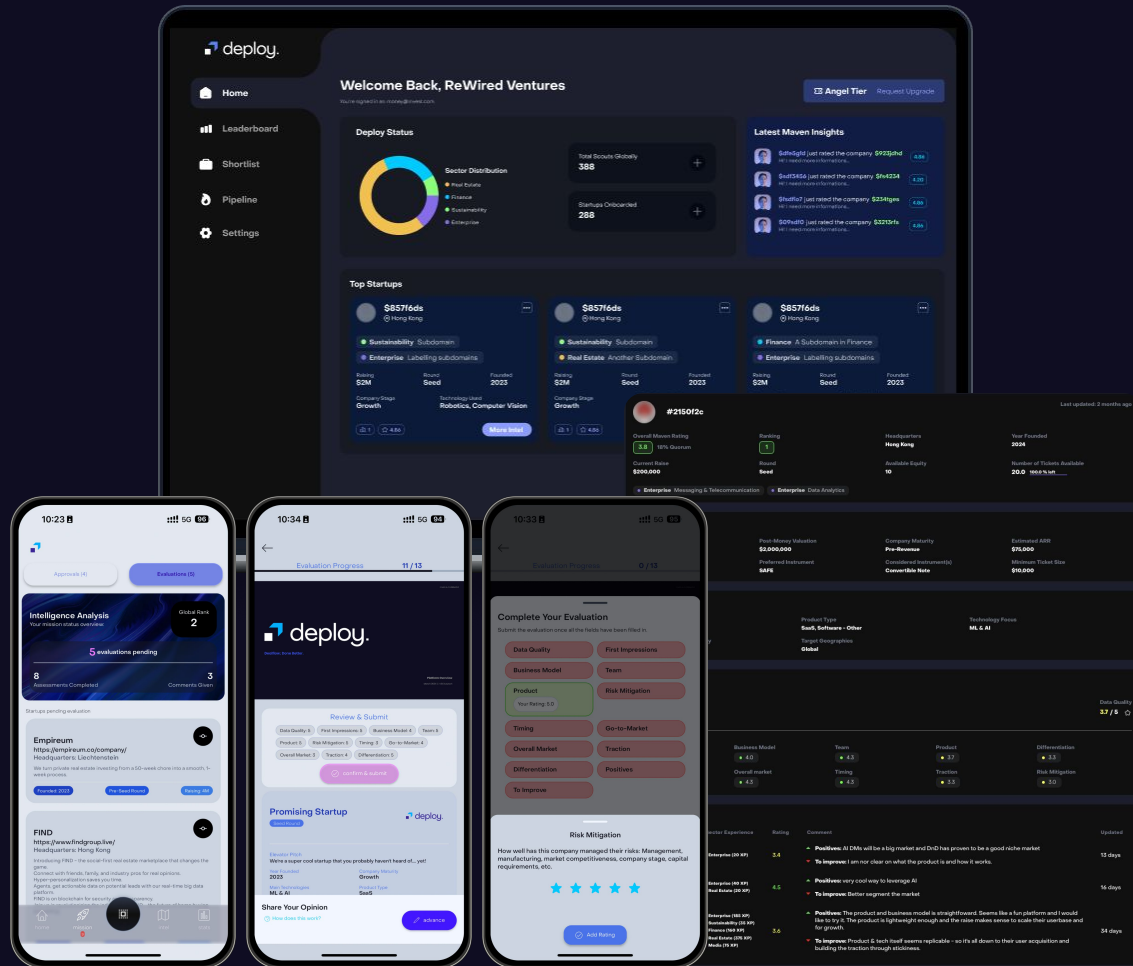
## Investors Decide

3



Even the biggest funds cannot have a ground game that covers sector-specific networking events and conferences across geographies, but now you can.

# Upgrading the Venture OS.



## A unified suite of tools to...

### Discover

Diversify into new verticals or run your own network of venture partners.

### Strategize

Integrate and screen your existing deal flow to streamline your research.


















### Monitor

Leverage our human-augmented analysis to extrapolate industry trends.

### Activate

Custom reports for advanced insights on opaque private market data.

# Same, same...but better

Startup DBs / Listing	Expert networks	Existing Relationships	VC Tools	 offers:
     	 	  	    	
✗	✗	✗	✗	✓ Data Quality
✗	✓	✗	✗	✓ Expert Insights
✓	🤔	🤔	✓	✓ Global Reach
✓	✓	🤔	✗	✓ Network
✓	✗	🤔	✓	✓ Accessibility
✗	✗	✗	✓	✓ Startup-specific



# Building, measuring, and learning

## Public Beta After 2 Months

### Onboarded 120+ Scouts in 15 countries

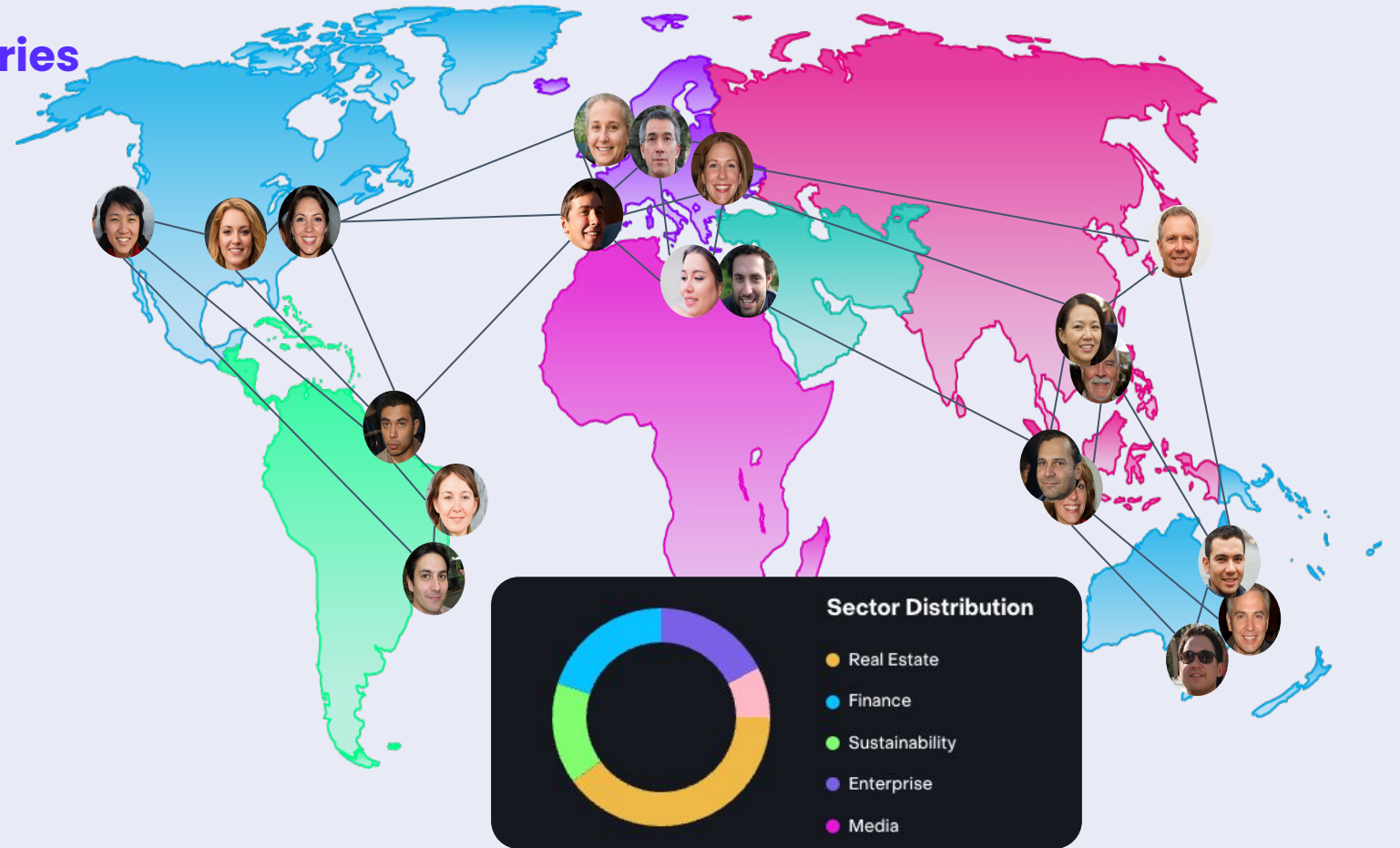
Proving industry professionals' demand for deploy's **participatory network**.

### Expanded into 5 industry sectors

Actively scaling our operations in **finance**, **enterprise**, **sustainability**, **real estate**, and **operations**.

### Got 10% of our startups funded

Most of these startups were oversubscribed and were in sectors such as: AI Marketing, Gaming, Augmented Reality.





# Our plans scale with **your growth**

All plans include

- ✓ Access to growing global network of 80+ scouts & experts.
- ✓ Total control of start-up engagement.
- ✓ Fully managed platform.
- ✓ Dedicated Support & Tailored Onboarding
- ✓ Annualized discount available\*

Tiers

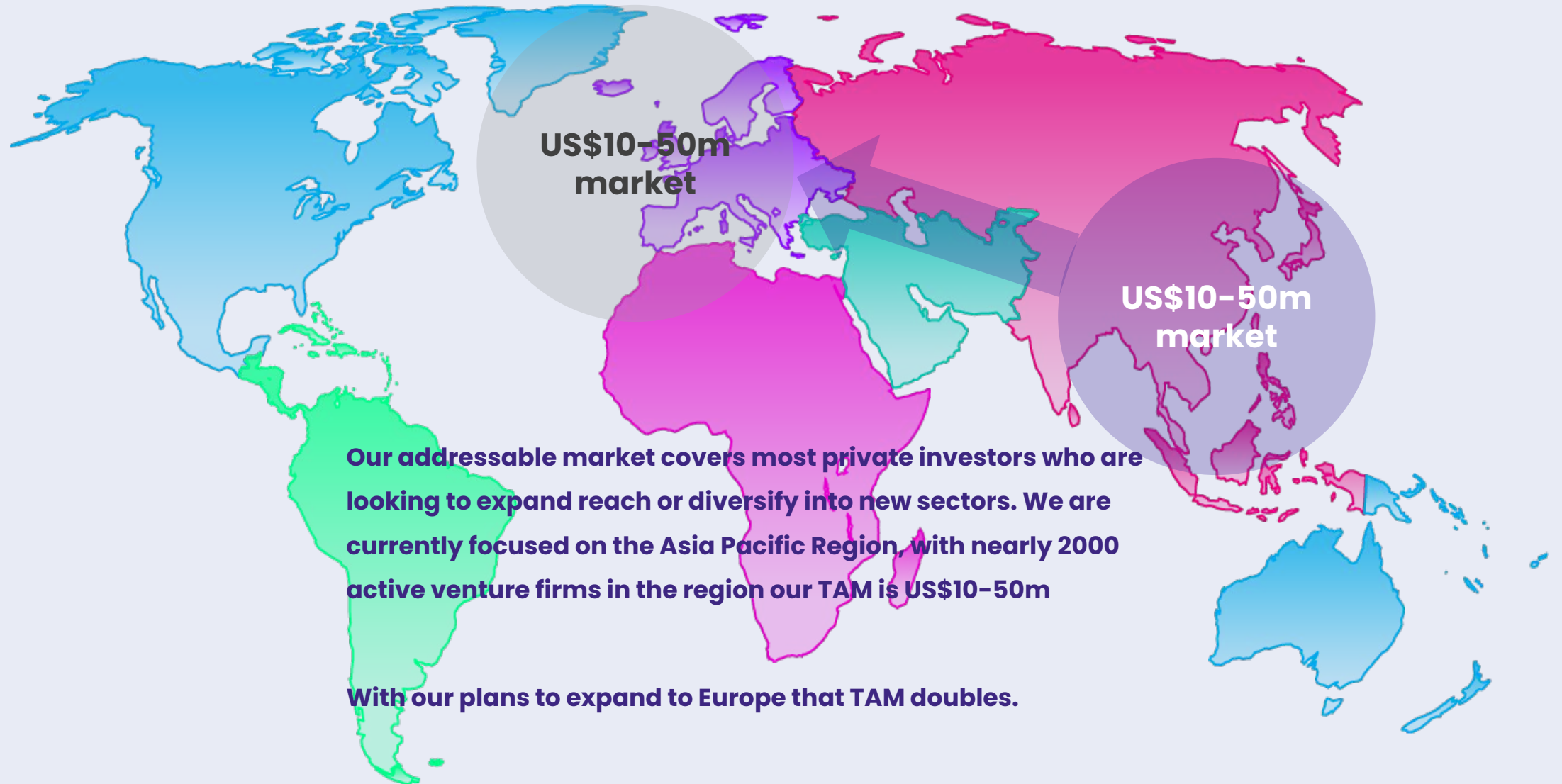
Features

Price

Angel	Sector	Individual	Firm	Partner
<div>✓ 1 User Account</div> <div>✓ &lt; \$100K USD Ticket Size</div> <div>✓ Pre-Seed or Earlier</div> <div>✓ 3 Domains</div>	<div>✓ 1 User Account</div> <div>✓ All Ticket Sizes</div> <div>✓ All Funding Rounds</div> <div>✓ 1 Sector (incl. all domains)</div>	<div>✓ 1 User Account</div> <div>✓ All Ticket Sizes</div> <div>✓ All Funding Rounds</div> <div>✓ Unlimited Sector Access</div>	<div>✓ Company-wide Access</div> <div>✓ All Ticket Sizes</div> <div>✓ All Funding Rounds</div> <div>✓ Unlimited Access to All Sectors</div>	<div>Everything in Firm Tier Access, plus:</div> <div>✓ New Sectors</div> <div>✓ Custom Requirements</div> <div>✓ Custom Integration</div> <div>✓ Dedicated Scouts</div> <div>✓ Dedicated Experts</div> <div>✓ Private Deal flow</div>
US\$100 / month	US\$250 / month	US\$500 / month	US\$25,000 year +	US\$100,000 / year +

\*terms and conditions apply

# And our growth



# We're not alone



Imperial College  
London



sleek.

**Sophiya Chiang**

Technology Lead

Skills: Artificial Intelligence, Robotic Process Automation,  
Start-up Advocacy



Bank of America  
Merrill Lynch



Willis  
Towers  
Watson

**BRIDGEWATER**

**Jordan Kostelac**

Product & Commercialization

Skills: Application features and functionality, investment

Our founders and advisors bring a unique combination of corporate innovation and tech start-up experience, balancing both sides of the equation to how startups raise capital.

Deploy's movement stems from our mission to optimize and balance the opaque nature of the private market, so investors can discover the most promising players in the venture ecosystem.



**Jacob Berman**

Financial Oversight

Micro-Pak - Finance and Operations Manager



**Jack Fitzgerald**

Legal & Operations

Hitachi - Director, Strategy and New Business APAC



**David Ng**

Serial Entrepreneur & Investor

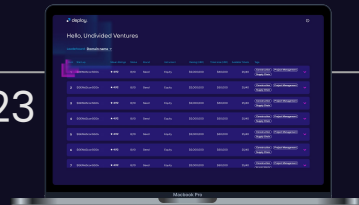
Venture Partner - Mocha Ventures, TNB Aura

Deploy  
Founded

Feb 2023

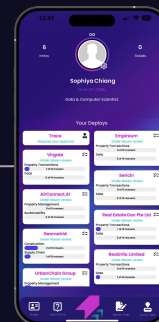
Investor Dashboard  
MVP

Apr 2023



Scout App  
MVP

Jun 2023



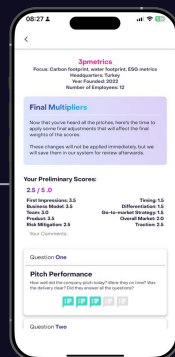
Expert Evaluation  
Module

Jul 2023



First 50 Scouts  
Onboarded

Sep 2023

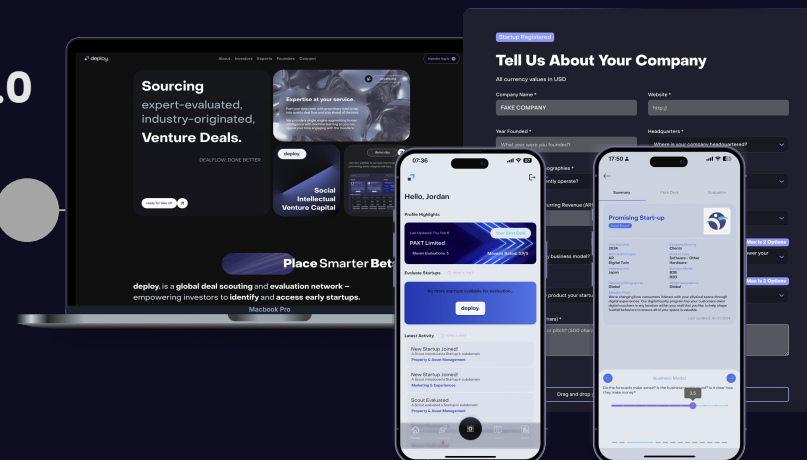


Pitch Competition  
App: 600 users

Nov 2023

Platform v2.0  
Launch

Jan 2024



AI abstraction  
module

expertise  
marketplace

deploy native  
microfund DAO

Horizon 2

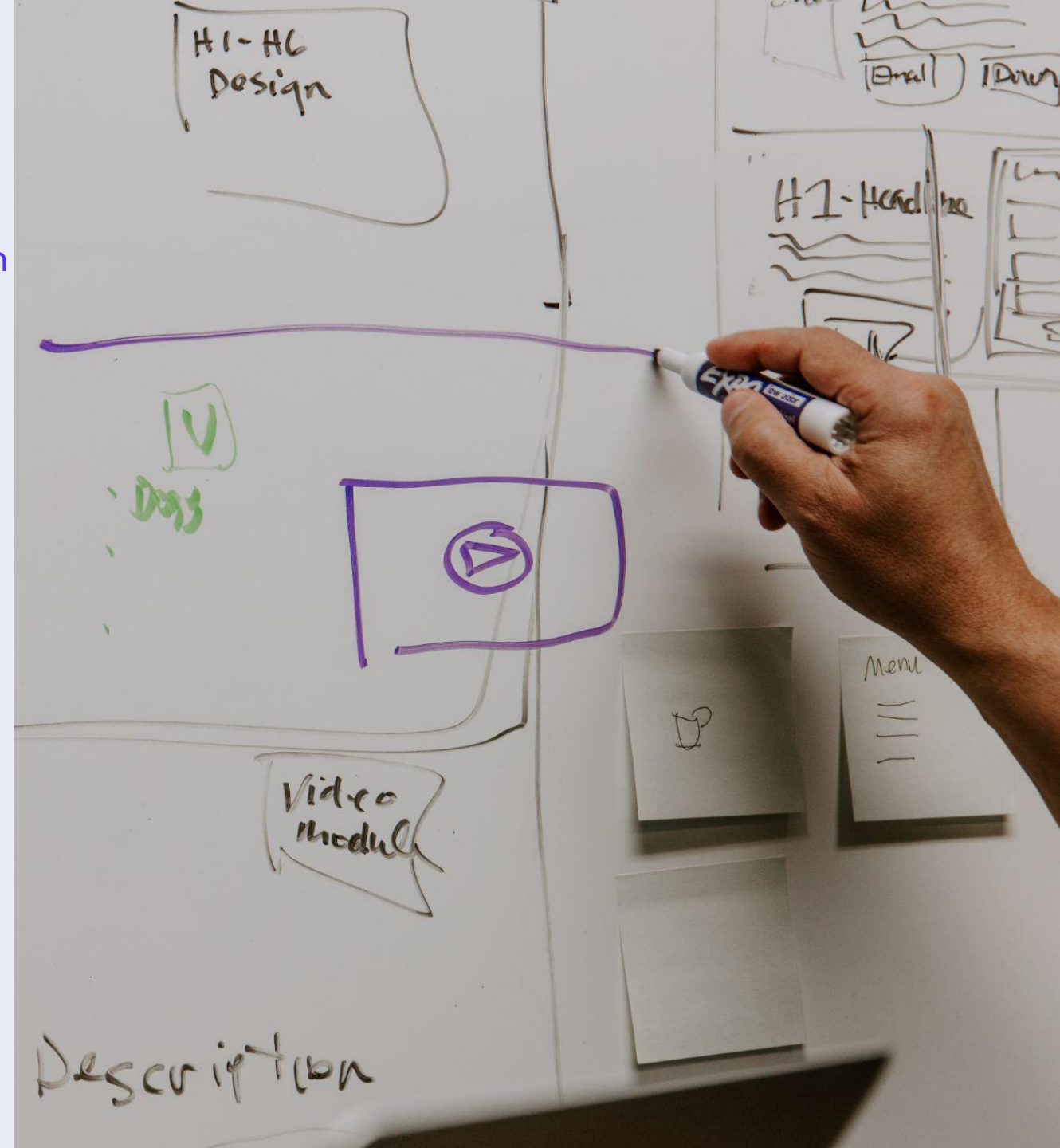
technical  
development

# What's Next

We are seeking **US\$1,500,000** to continue to develop our technology tools and add to our growth team.

This seed round will give us the resources to cover our next 2 years of growth and hit the following milestones:

- **2H2024**
  - Integration of **AI tools**
  - Expertise Marketplace
  - Add **300** scouts in Japan, Korea & SEA
- **1H2025**
  - Add **5 new** sectors
  - **1000** scouts
  - Expansion to **EMEA**
- **2H2025**
  - **5000** scouts
  - **10** new sectors
- **1H2026**
  - **10,000** scouts
  - **15** sectors





deploy. with us.

<https://deploycapital.online>  
[iwantto@deploycapital.online](mailto:iwantto@deploycapital.online)