



Qimtek in brief

One of the largest industrial cooperation
networks in Scandinavia where buyers and
suppliers meet
www.qimtek.se

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Strong industrial media group:

- www.qimtek.se (industrial engineering)
- www.svenskverkstad.se (industrial news)
- <https://products.qimtek.se/> (industrial products)
- www.byggbasen.com (construction)

Why Qimtek?

- **20000 interviews every year**
Contact all buyers
Support
- **40000 visitors monthly**
Qimtek + Svensk Verkstad
- **15000 users**
 - 7000 buyers, OEM, 1-2 tier (10%)
 - 6600 subcontractors
 - 2600 product suppliers
- **Exclusively for the manufacturing industry**
Verified users
Quality
Sustainability

2

International expansion:

- Beside traditional such as Sweden and Norway
- Existing Poland and Baltics
- Further to Finland and Italy

New focus and functions

Market

Focus on new buyers in Sweden

Defence industry

OEMs

Find suppliers in Finland, Italy, Baltics and Poland

Samarbeten med mässor, Elmia, Alihankinta

IT development

New website - smartness, AI, Machine Learning

New tools for communication

Prospecting

3

Membership categories and connection to operations

Qimtek Membership

RFQs and enquiries from buyers in Sweden and Norway.

Premium

Machining, milling, turning

Sheet metal, lasercutting

Special

Polymer, injection moulding, electronics and materials.

News posts

Qimtek + Svensk Verkstad

+ build your brand

+ show your skill

+ generate leads

4

Major benefits for Premium membership (6 or 12 months):

1. Professional profile on Qimtek
2. Access to buyers RFQs: <https://qimtek.se/rfq>
3. Ability to upload own RFQ for sourcing/procurement and receive supplier offers: <https://qimtek.se/rfq/create>
4. News upload and better visibility.
5. Search engine optimizaiton through Google, Yahoo and Bing.
6. Joined industrial community.
7. Function to contact a company within Qimtek through sent message in the system (Dashboard).
8. Manufactured industrial products promotion through Qimtek products <https://products.qimtek.se/>