

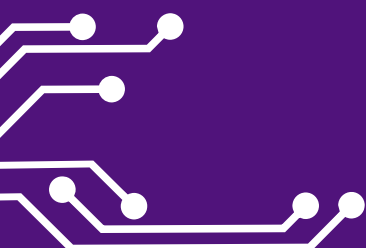


# TeamUp

## Exploration Phase

Important dates & Deliverables

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# List of Sessions

## Exploration Phase

Session #	Date
1. Kick Off	August 13th
2. Team Building: Skills	August 15th
3. Team Building: Equity	August 20th
4. Analysing Market	August 22nd
5. Target Groups	August 27th
6. Primary Research	August 29th
7. Business Model	September 3rd
8. Legal Issues	September 5th
9. Intellectual Property	September 10th
10. Start-up Creation	September 12th

- ➡ All sessions start at 5:00 PM CEST
- ➡ Dates and time may change (any changes will be communicated immediately)

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Links for the sessions are available on [b2match](#)



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# List of Sessions

## Exploration Phase

11. Negotiation Skills (External)	September 17th
12. Negotiation Skills (Internal)	September 19th
13. Roadmapping	September 24th
14. Funding - Public Innovative Framework of EIT	October 3rd
15. Private Investment	October 8th
16. Pitch Training	October 10th
17. Pitch Training	October 15th
18. Pitch DOs & DON'Ts	October 17th
19. Practice Your Pitch	October 24th
20. Practice Your Pitch	October 29th
21. Pitch Troubleshooting	October 31st

•➔ All sessions start at 5:00 PM CEST

•➔ Dates and time may change (any changes will be communicated immediately)

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Links for the sessions are available on [b2match](#)



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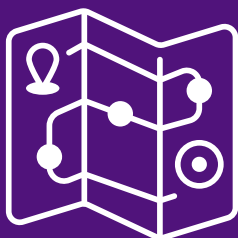
# Deliverables Exploration Phase



Deliverable 1.

## Team Canvas + Business Model Canvas

- You can find Template [HERE](#)
- Upload [HERE](#)



Deliverable 2.

## 6-month Roadmap

- You can find Template [HERE](#)
- Upload [HERE](#)



Deliverable 3.

## Pitch Deck

- You can find Template [HERE](#)
- Upload [HERE](#)



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# Important Dates Exploration Phase

## Deliverables

Deliverable	Deadline
Team Canvas + Business Model Canvas	September 9th 10:00 AM
6-month Roadmap	September 30th 10:00 AM
Pitch Deck	October 21st 10:00 AM

## Pitch Days

Day 1.	November 4th
Day 2.	November 5th
Closing Ceremony	November 11th

Links to Pitch Days & Closing Ceremony will be shared in November



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