

FOR ALL ASSOCIATIONS & OPERATIONAL PARTNERS

# A preventive maintenance standard for your members.

FlixHome partners with associations, property managers and service networks to bring preventive asset management to the Portuguese short-term rental market.

CONTACT

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# We turn reactive maintenance into **scheduled, accountable upkeep.**

A platform plus a coordinated operations layer, so portfolio managers stop firefighting and start running their assets like a system.

01

## Asset registry

Every property and every piece of equipment catalogued, type, age, last service, next visit.

02

## Preventive calendar

A maintenance plan coordinated by our operations team, generated from asset type and risk profile.

03

## Trusted technicians

A vetted network with checklists, photos and field reports per visit, full audit trail for the manager.

THE PROBLEM YOUR MEMBERS HAVE

# Reactive maintenance is the silent line item in every portfolio.

€1,000<sup>+</sup>

lost per portfolio per month from unplanned failures.

Booking.com Insights

30–40%

of maintenance budgets consumed by avoidable emergencies.

BOMA International

3–5×

higher cost for an emergency repair vs a scheduled visit.

Industry benchmarks

PARTNERSHIP STRUCTURE

# A fair, two-sided value exchange.

Built so both sides win when a member adopts the platform.

• YOU (THE PARTNER)

## What you receive

- Preferred pricing for your members (15–25% off subscription)
- Co-branded onboarding flow and case studies
- Quarterly portfolio-health report, anonymised, useful for advocacy
- Joint events, webinars and content distribution
- Commercial terms co-defined for member-referred portfolios

• US (FLIXHOME)

## What we receive

- Trusted introduction to qualified portfolio managers
- Listing in your member directory and newsletter
- Speaking slot at flagship events (one per year minimum)
- Feedback channel from association on policy and practice
- Right to publish joint case studies post-pilot

FIRST 90 DAYS

# A low-friction pilot. No long-term commitment.

We propose a 90-day soft-launch with 3–5 of your members. If it works, we deepen. If it doesn't, both sides walk away clean.

DAYS 1–14

## Co-design

Member shortlist, communication plan, intro webinar, member FAQ.

DAYS 15–45

## Onboard

3–5 members onboard with concierge support. Assets catalogued, partners assigned.

DAYS 46–80

## Operate

Preventive visits run on schedule. Monthly check-ins with you on member sentiment.

DAYS 81–90

## Review

Joint review. Public case study or quiet exit, your call.

# A 30-minute conversation. That's all we need to start.

Bring three of your most operationally-mature member managers. We'll show what the platform looks like, what they would actually do day-to-day, and decide together if a pilot makes sense for your association.

## CONTACT

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## FORMAT

30-minute call · in person or remote

Followed by written partnership  
outline within 48h.

## WHAT WE BRING

Platform demo · pilot proposal ·  
member-facing one-pager draft