

# ESA Ambassador and ESA Broker

– support for Polish enterprises

**Wojciech ADAMIAK**

Ambassador of ESA Business Applications - Poland



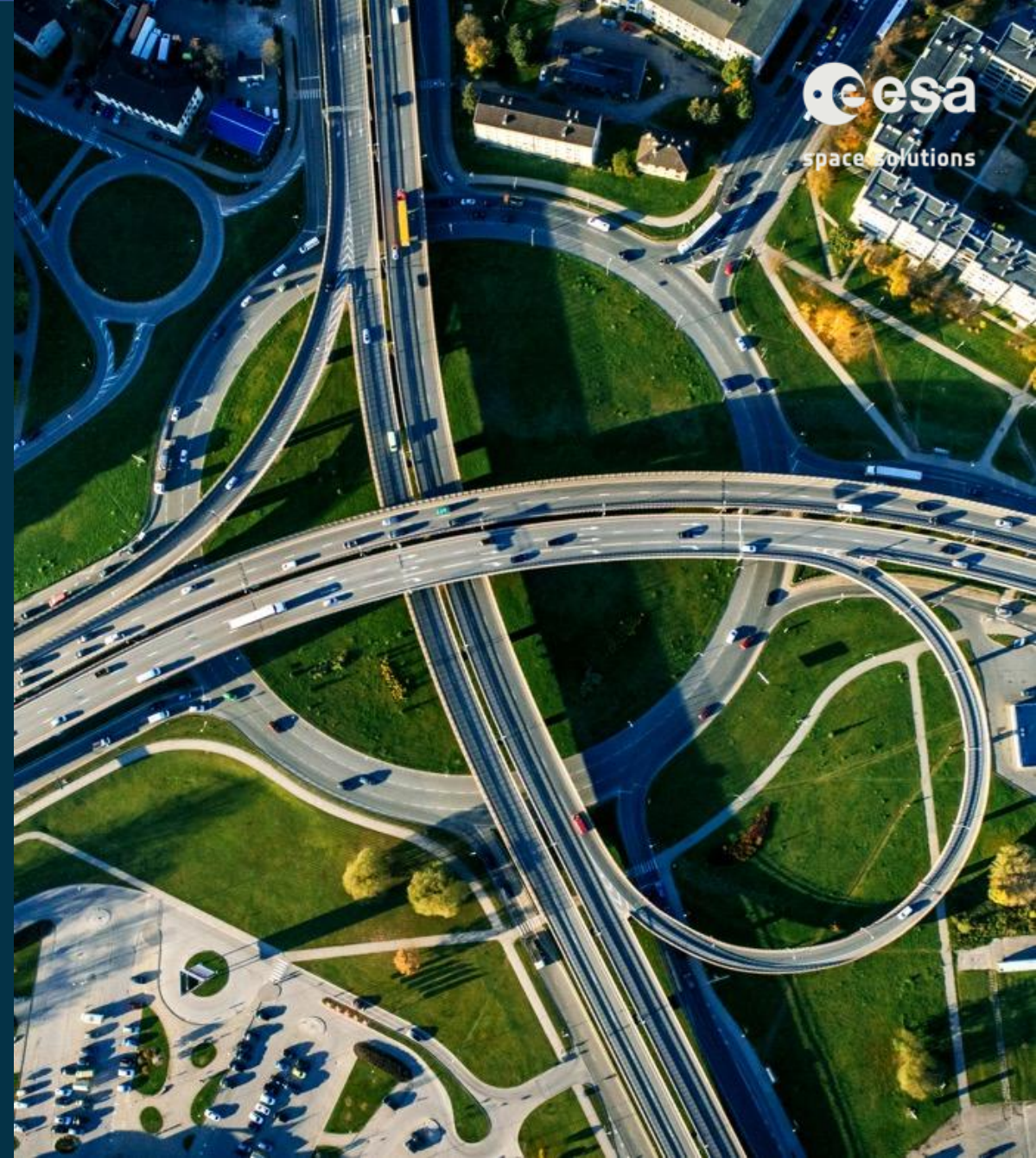
# ESA Business Applications programme (ESA BASS)

To help businesses from all corners of Europe to use space technology to improve life on Earth

## FOR WHO?

Businesses of all sizes and across all sectors that will develop **innovative** solutions for **commercial** use based on at least one **space asset**:

- Satellite Earth Observation
- Satellite Navigation
- Satellite Communication



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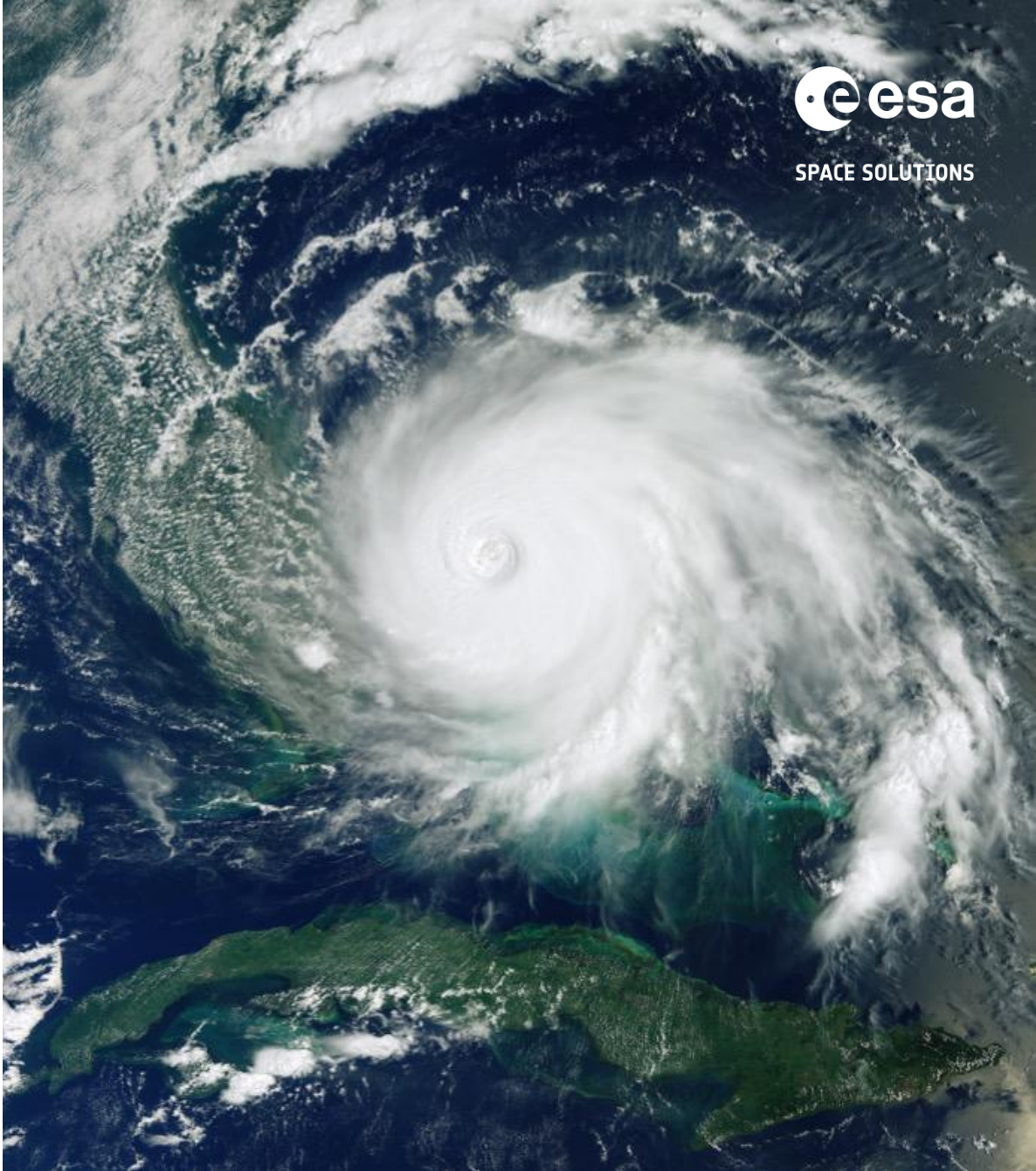


European Space Agency



## Conditions of the programme

- **Zero-equity funding**
- **Funding rate up to 100%** depending on the type of entity (SME, mid-cap, large, research institution)
- **Funding** starts from EUR 75,000
- **Starting TRL from 3 and higher** (Kick-Start Activity, Feasibility Study, Demonstration Project)
- **Project duration** from 6 months (Kick-Start Activity) to 24 months (Demonstration Project)
- First stage of application: **short proposal** (9 pages), evaluation within **14 days** after submission;
- **Calls for proposals:** non-thematic or thematic
- **No submission deadlines** for generic calls
- **IP** remains with you
- Individual or collaborative (consortium) projects
- First stage of application **supported by the Ambassador** (free of charge)







**business.esa.int**

- Scroll down to the part “Featured Opportunities” to see all activities currently open or in preparation

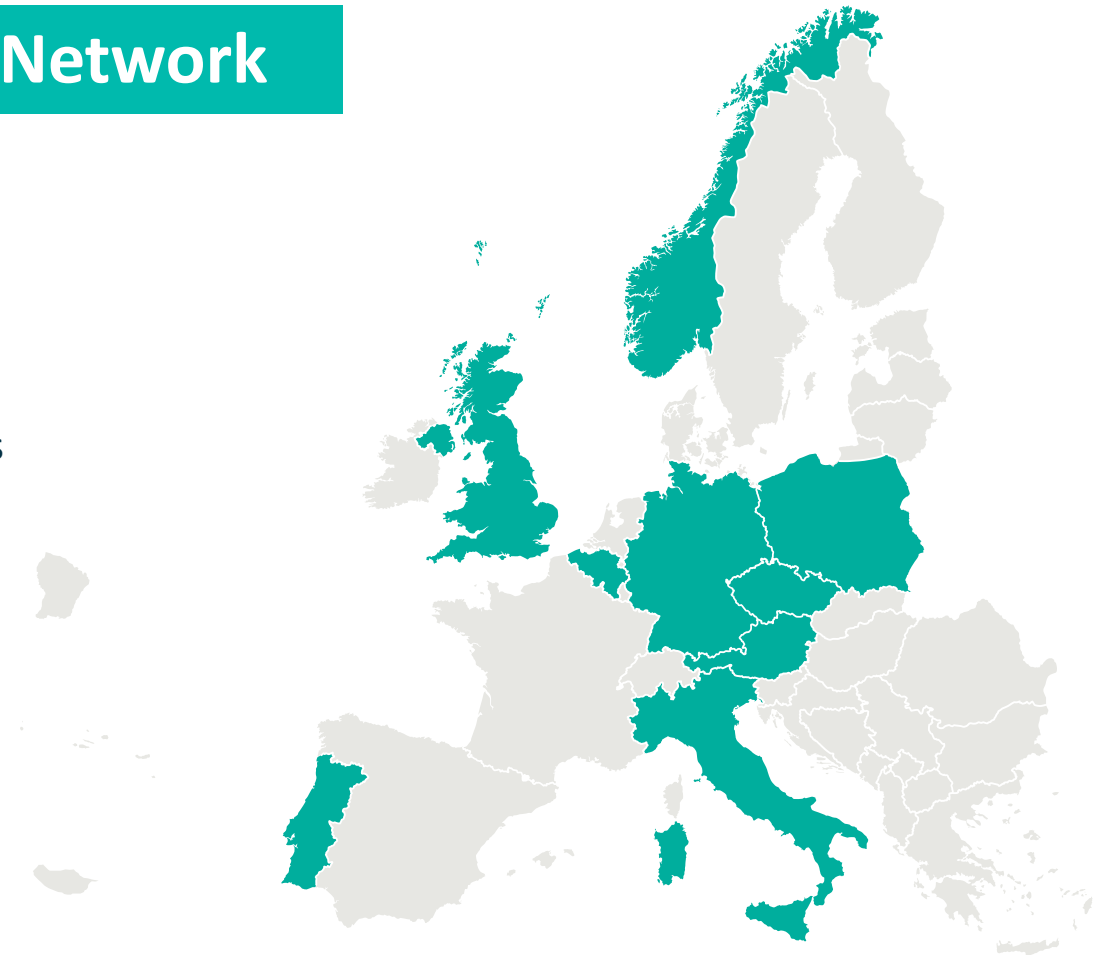






## A tool at your disposal – the Ambassador Network

- Ambassadors are present in 9 countries
- They are your local interface for your ESA Space Solutions questions
- They can advise you on:
  - Preparation of the Activity Pitch Questionnaire
  - Give you an overview of ESA Space Solutions funding opportunities



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A large graphic on the left side of the slide shows a view of Earth from space. A satellite is depicted in orbit, with its solar panels and instruments visible. The Earth is shown in a circular frame, and the background is a dark, starry space.

# Wojciech Adamiak

ESA Business Applications Ambassador - Poland

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# Business straight from space

## ESA Technology Broker Poland

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## BROKER TECHNOLOGII

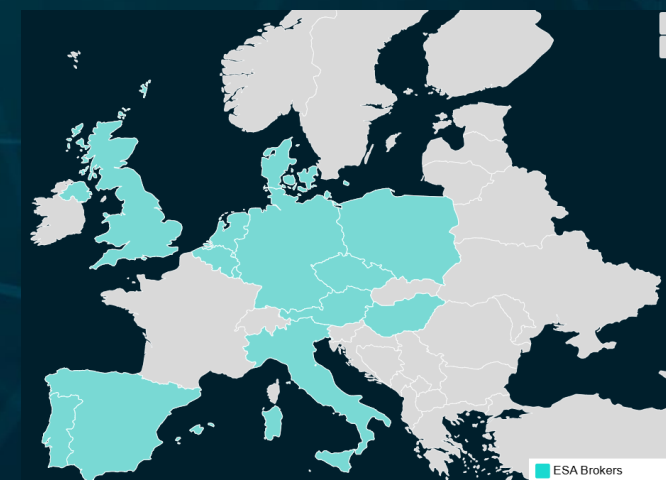
EUROPEJSKIEJ AGENCJI KOSMICZNEJ  
Wprowadź technologię kosmiczną do swojego biznesu

Więcej

<https://esabroker.pl/>

## EUROPEAN NETWORK OF ESA TECHNOLOGY BROKERS

1. We connect space and non-space industries (companies, startups or research and development institutions)
2. We assist in creating new solutions and improving technological processes based on space technologies.
3. We help get grants for technology transfer.

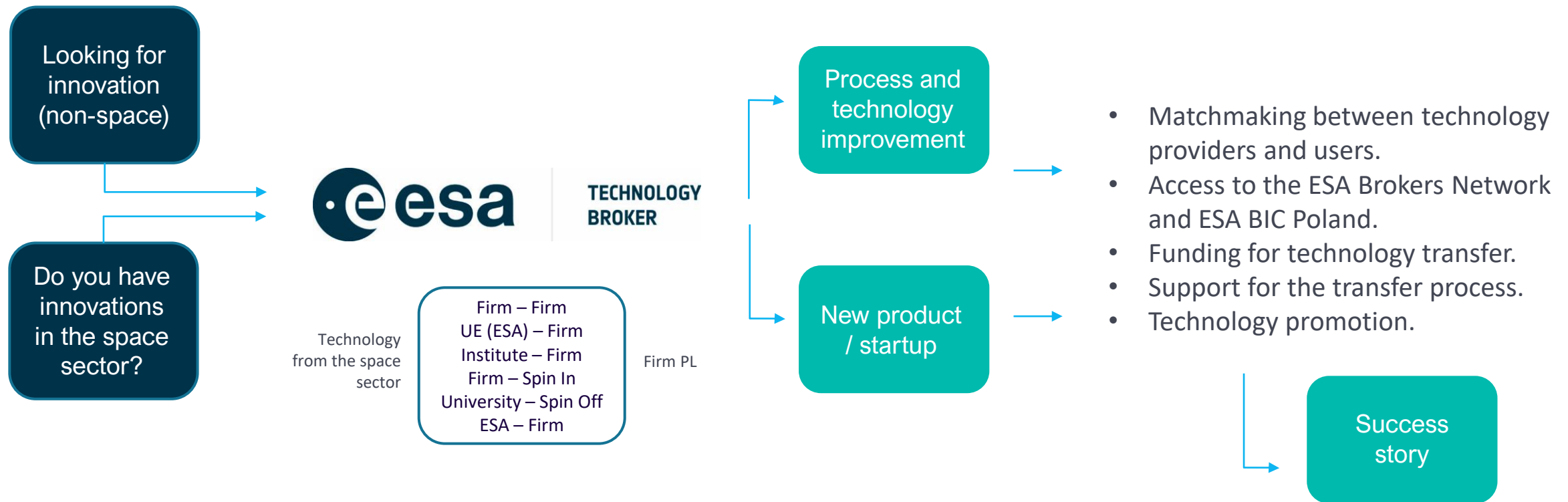


# ESA Technology Broker support



TECHNOLOGY  
BROKER

POLAND





# ESA Spark Funding 2025

- The aim of the ESA Spark Funding Program is to **implement space technologies** (e.g., sensors, materials, or electronics) **in sectors other than space**, such as transport, energy, or healthcare.
- ESA Spark Funding is primarily targeted at **SMEs, startups, or larger entities that already have product lines**.
- Products or services submitted to the program should be **at least at TRL 3** and have a minimum viable product (**MVP**) that can be tested and validated.
- Space technology should be developed within the ESA programme and suitable for transfer TRL6/7, or technologies developed outside ESA can be proposed, but then they must be at TRL 8/9.
- The application should include a **commercial justification** and plans related to the production and sale of the developed solution.
- The project must be completed within a maximum of **12 months**.
- At the end of the ESA Spark Funding Program, the beneficiary should deliver a **Feasibility Study report and prepare a prototype/demonstrator version**.
- **This is an open call**, with evaluation deadlines specified on the program's website.

# ESA Spark Funding 2025

## 1st cut-off in 2025

submission of applications closed  
deadline May 11, 2025

## 2nd cut-off in 2025

deadline November 16, 2025

**PHASE 1: 37.500 or 75.000 EUR**

+ own contribution 20% / 50%



# Thank you for your attention!

## Bring space to your business



**Paweł Kwiatkowski**

ABGi Poland Consulting Manager |  
ESA Technology Broker Poland



TECHNOLOGY  
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Poland

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