

ELMI POWER

Ultrafast charging anywhere,
without grid upgrades

A 24/7 revenue-generating EV charging solution

Company Presentation



ELMI POWER



Redefining Charging Ecosystems

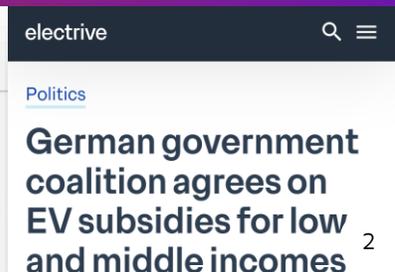
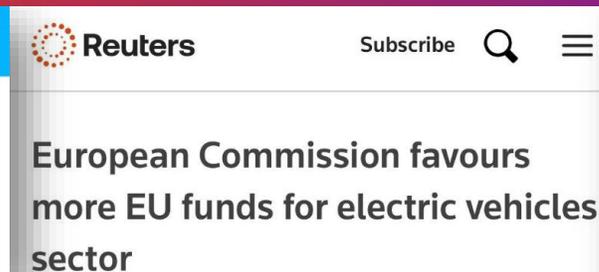
Gas station parity expectation

Fast charging must match refueling speed

10 min refueling = 10 min charging



Consumers demand speed, and governments are accelerating infrastructure deployment faster than ever.





€2.0 Trillion

Grid-constrained electrification opportunity

Driven by grid constraints and the need for ultrafast charging



Our answer: charging without waiting for the grid

- Deploy **without** grid upgrades
- **Economics** that work even at low utilization
- **Generate additional revenue**

Key advantages:

- **-87% implementation**
- **-47% CAPEX**
- **-40% TCO**
- **+29% revenues**

A 24/7 revenue system

We orchestrate multiple value streams

Leverage electricity price
→ +75% Gross profit

Gas station parity
→ EV charging criteria

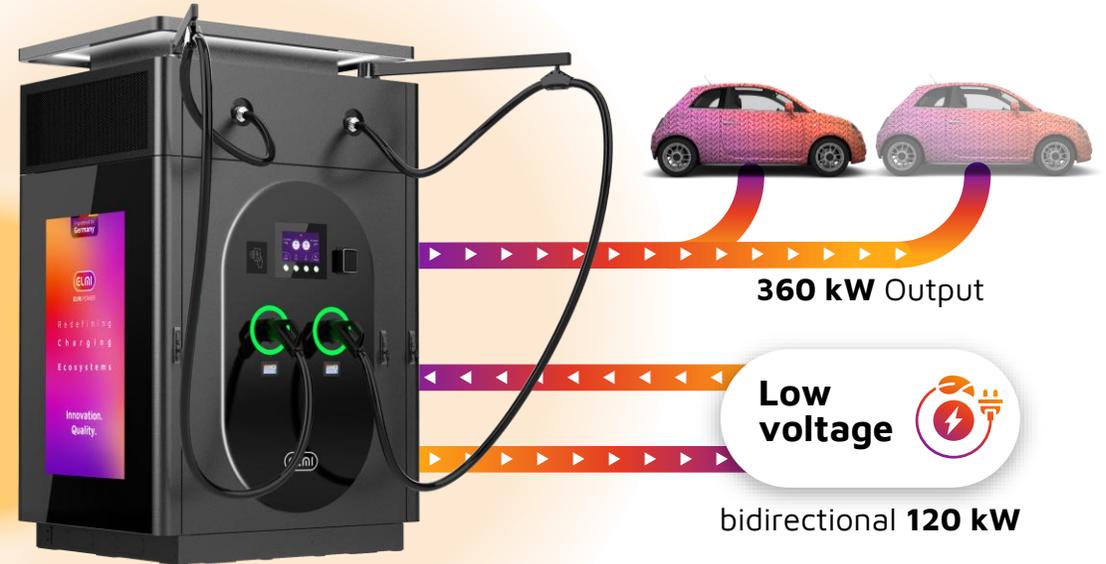
Advertisement
→ +4% Sales

Storage tolling
→ +17% Sales

Energy trading
→ +8% Sales

189 kWh
storage

Fast. Scalable. Proven.



Works even at low utilization through stacked revenue streams:

- **Payback < 5 Years**
- **IRR > 20%**
- **100% ready for implementation**



One platform. Multiple use cases.

Works across locations with very different constraints



Passenger vehicles



Depot

Proven technology, certified quality

De-risked technology. Certified and deployed.



Battery cells

CATL

DC meter

Eastron

Charging cable

PHENIX CONTACT

Fuses, breakers etc.

ABB

Schneider Electric



46" Screen

SAMSUNG

POS terminal

payter

Electronics contract manufacturer



INFY POWER
Innovation for Your Power

ELMI is to EV charging what Nvidia is to computing the system architecture, not components



Where ELMI makes a difference

One technology. Multiple revenue streams.



EV charging



Renewable energy integration



Energy trading



Grid services

Selected market and customer feedback

Market confirms the bottleneck

“

Deploying ultrafast charging hubs is challenging due to **overloaded grids** and **slow** approval processes.

ELMI's low-voltage solution lets us go live **quickly**, enabling us to serve EV customers almost immediately!

”

Retail



Management
Norma Group

“

When implementing large PV parks, our **customers increasingly** demand integrated **charging solutions**. Until now, we couldn't address this demand. With **ELMI** and its **integration with local PV systems**, we can finally meet these customer needs and further **accelerate the energy transition!**

”

* Engineering, Procurement und Construction

EPC*



Matthias Giller
Head of Sales,
MaxSolar

“

Until now, there were very **few suppliers** for battery-supported hyperchargers, leading to **uncompetitive purchasing conditions** and **limited hardware** options. This significantly impacted our margins and sales potential. With **ELMI**, we finally have a **cost-effective** and reliable supplier, enabling us to offer more **diverse** and attractive solutions to our customers!

”

Reseller



Matthias Georg Schmidt
Head of E-mobility,
GC Group

Market acceptance

Partner benefits at a glance

Revenue today – Readiness for tomorrow



2-digit return

Ultrafast charging is a profit center, not a cost center – profitable from day one



3 months

Rapid implementation for early revenue impact



100% full control

Hardware and software designed for flexible, rapid adaptation



Engineered in Germany

Designed and engineered in Germany



Proven and certified

Eichrecht/PTB calibration and CE certified



Nationwide

Comprehensive Germany-wide service, spare parts, and quality support



Leading

World-class quality with global manufacturing partners



Monta trawa.

100% Full Integration

Integration into the EV charging and energy trading ecosystem



Finance & Leasing

100% Financing

Partnering with different financial solution partners



ELMI

Full-service

From site assessment to profitability analysis, and implementation



ELMI

Higher profit

Direct touchpoint with the manufacturer – no lost margin



You x ELMI

Trusted partnership

Work with a reliable, founder-led team – fast, flexible, and aligned on success

Thank you!



ELMI POWER

ELMI turns grid constraints into a competitive advantage

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