

**Making future mobility
sustainable and profitable**



International Mobility Days

December 2021 - Confidential



PROBLEM

**Most shared mobility providers
are not yet profitable**

Why profitability is so difficult to achieve

SOME NOT SO WELL-KNOWN FACTS

“ 60%-80% of demand in shared-mobility is not met at the moment.*

* Read as “ not being served properly by existing mobility providers”

Why profitability is so difficult to achieve

SOME NOT SO WELL-KNOWN FACTS

“**Because of charging related cost, we started to de-fleet EVs this year. They cost us 1.5x more then a gas driven car to operate.***

* Head of Operations of major European car-sharing provider, prefers to not be named.

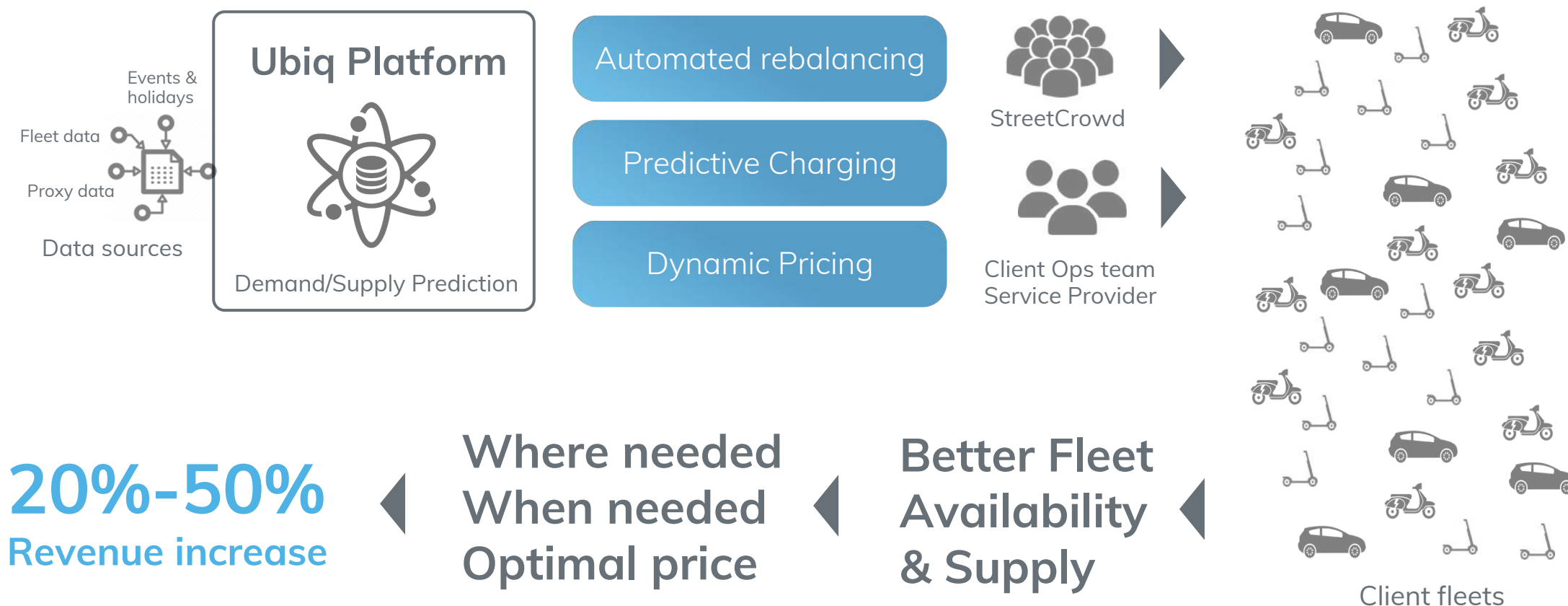


UBIQ PLATFORM

Demand driven rebalancing and charging allows for headless operations while maximizing utilization

How we generate value

Headless mobility operations



SOLUTION

Scaleable execution firepower



NO IDLE TIMES OR SUNK COSTS



ADDRESSES FULL EFFICIENCY POTENTIAL



ACCESS TO CROWD FOR TIER2 PROVIDERS



+5 more cities



Earn money completing tasks for shared and micro-mobility providers

Daily potential of \$100 or more*

*based on 10 moves a day including cash and credits. Earning vary in each city.



Download the app to
sign up today!

We globally scaled out in 18 months





SUCCESS STORY

Budapest & Prague 800 EVs



DEMAND PREDICTION AND FULFILLMENT

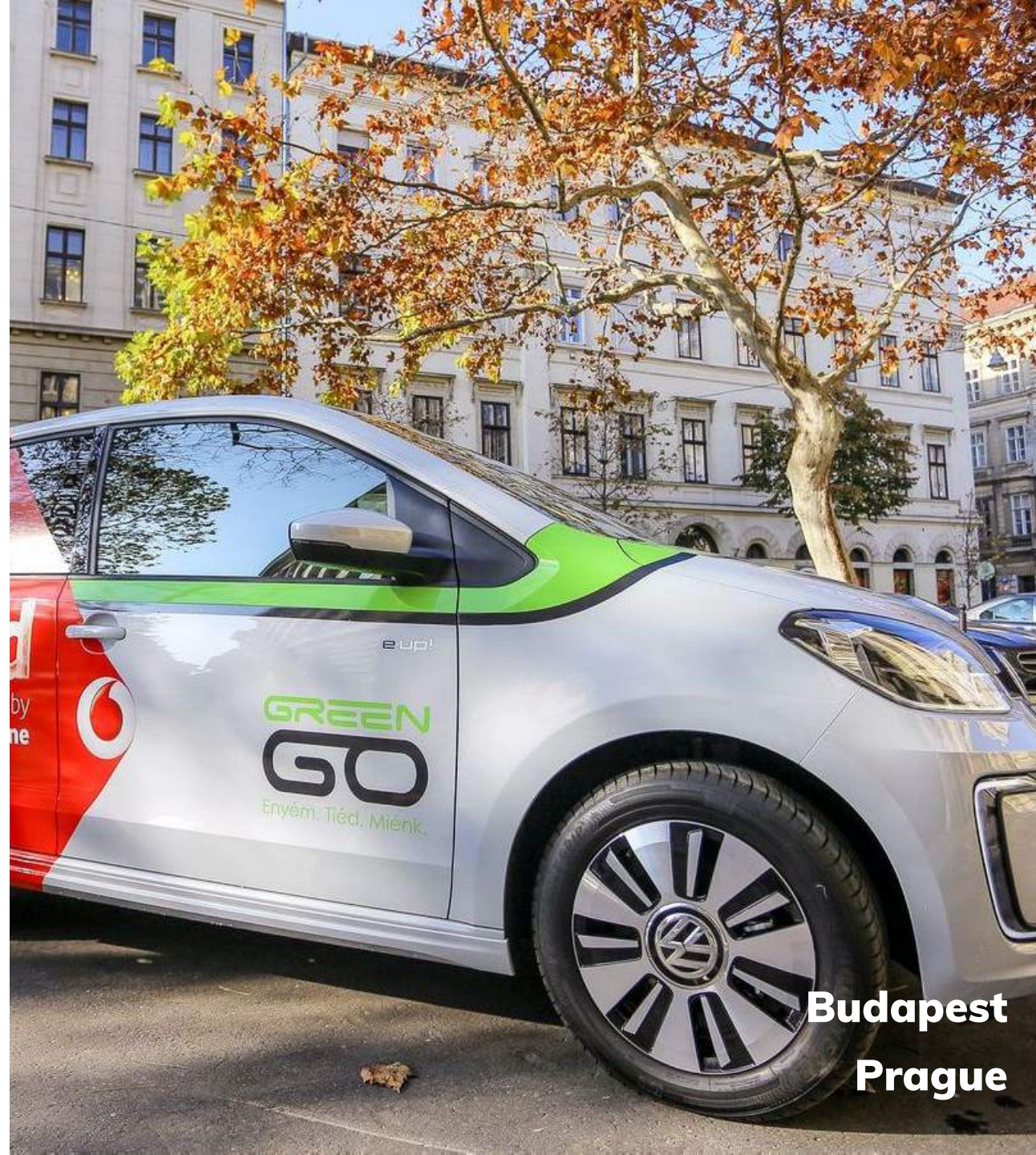
Making sure demand is met



PREDICTIVE CHARGING

Keep fleet availability high at lower cost

**> 25% revenue
increase**



**Budapest
Prague**

MILES

SUCCESS STORY

Berlin, Hamburg, Munich
3.400 vehicles



DEMAND PREDICTION AND FULFILLMENT

Making sure demand is met

Total > 4.000 vehicles

>x0% revenue increase



Berlin

Hamburg

Köln

Düsseldorf

München

Washington DC 600 vehicles



DEMAND PREDICTION AND FULFILLMENT

Making sure demand is met

**Enabling Free2Move to
meet the utilization SLAs
by the city of Washington
DC.**



Paris

Madrid

Washington DC

Vienna EV fleet roll-out



PREDICTIVE CHARGING

Keep fleet availability high at lower cost

**Serving the multi-modal
mobility hubs of the City of
Vienna**





SUCCESS STORY

Vienna 200 Evs (Teslas)



DEMAND PREDICTION AND FULFILLMENT

Making sure demand is met



PREDICTIVE CHARGING

Keep fleet availability high at lower cost

Increased availability of fleet >20%





Thank you!

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