



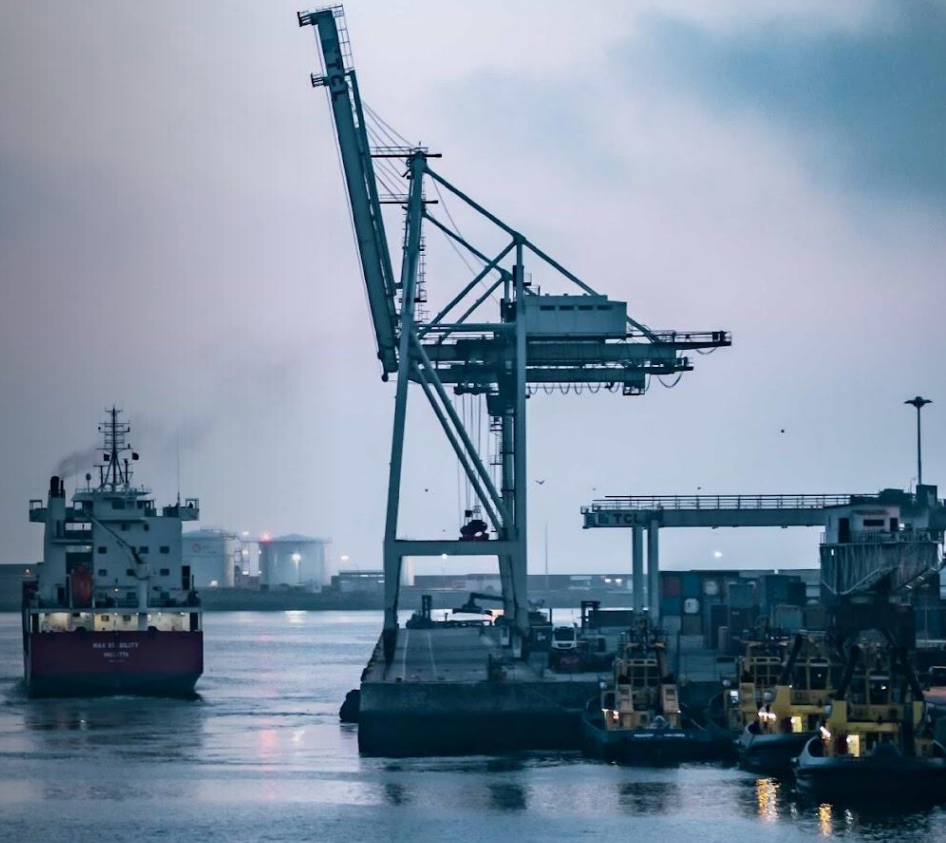
The First Maritime Services Marketplace

In the following slides you will find useful information and tips about how to utilize the platform.

If you have any questions do not hesitate to email us

info@bid2board.com

If you do not like to adopt another software you can simply email us your request and we will revert with the offers





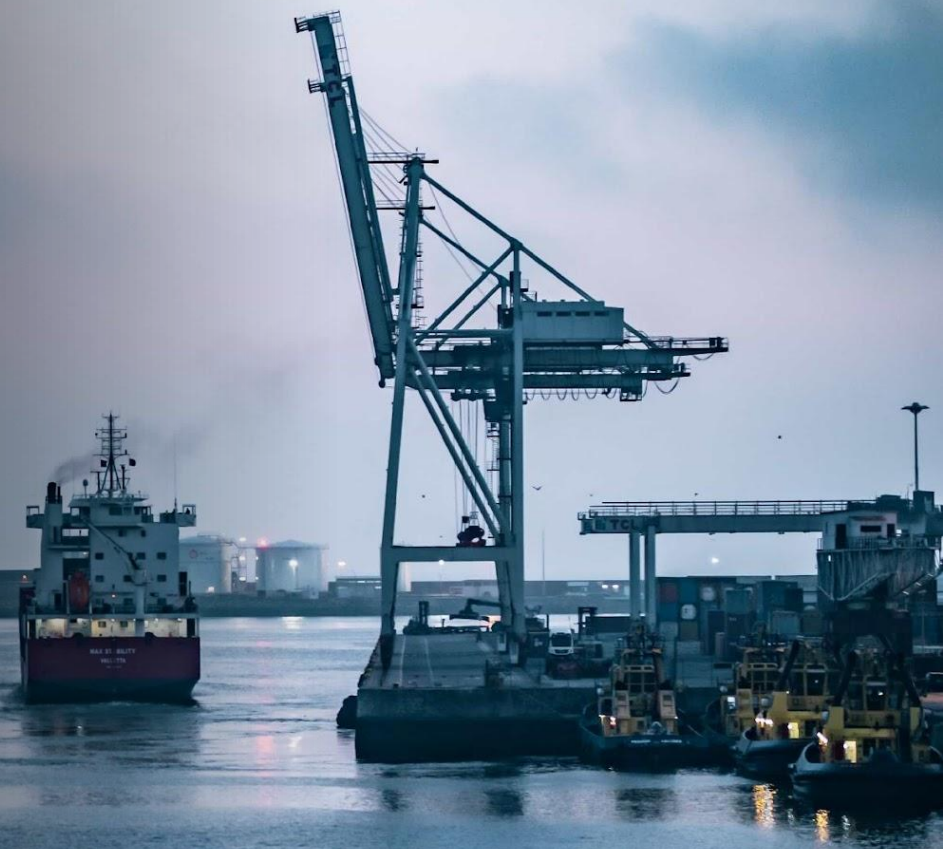
Tip #1: 100% Free — No Hidden Costs

bid2board is and will remain **completely free to use**.

- No subscription fees
- No hidden charges
- No limitations on requests, users, or features

You can adopt the platform across your operations **without any financial risk**.

Efficiency without cost. Guaranteed.





Tip #2: Missing Port? We've Got You Covered

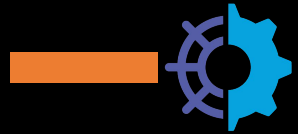
Even though bid2board includes a database of over **2,900 ports**, there is a small chance a specific port may not yet be listed.

If this happens:

- **Simply contact us** through the in-app chat or your account manager
- Our team will verify and **add the port within 30 to 60 minutes**
- You can then proceed with submitting your service request as normal

No delays. No manual work. We handle it.





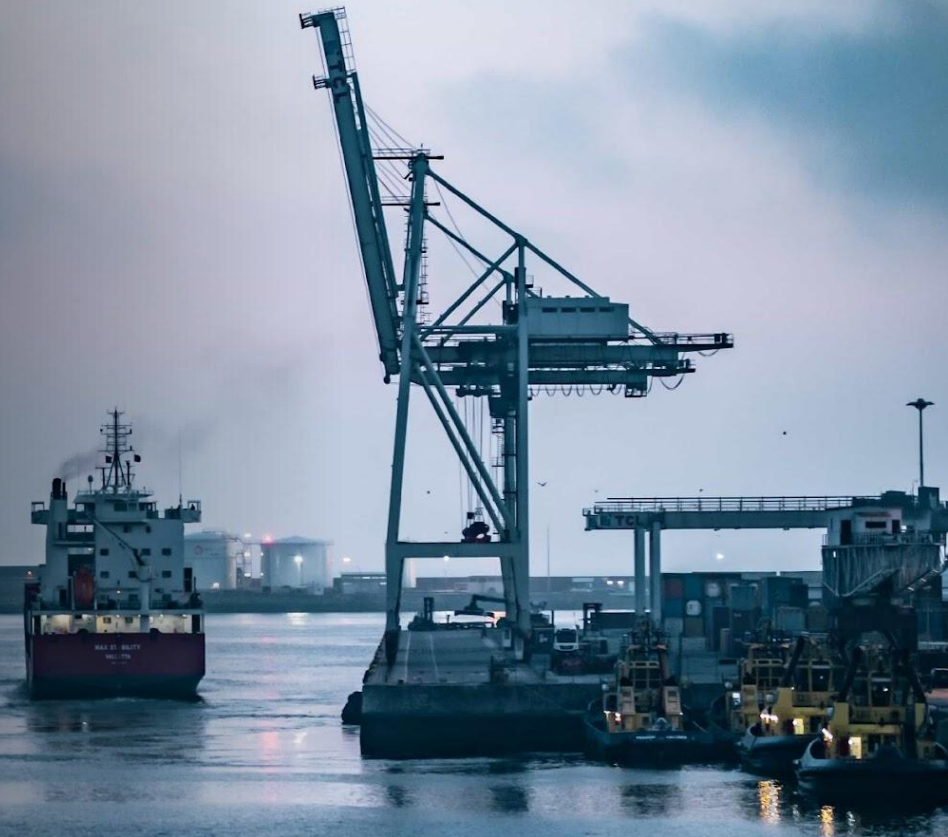
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Tip #3: No Time to Submit? We'll Handle It for You

Pressed for time? We make it easy:

- **Call us** or contact your **account manager via WhatsApp**
- If you're in a rush, simply **send your service request by email**
- Our team will **upload it to the platform on your behalf**
- You'll be notified once it's live and open for bids

We take care of the details so you can focus on operations.



Tip #4: Our Operations Team Works Behind the Scenes for You

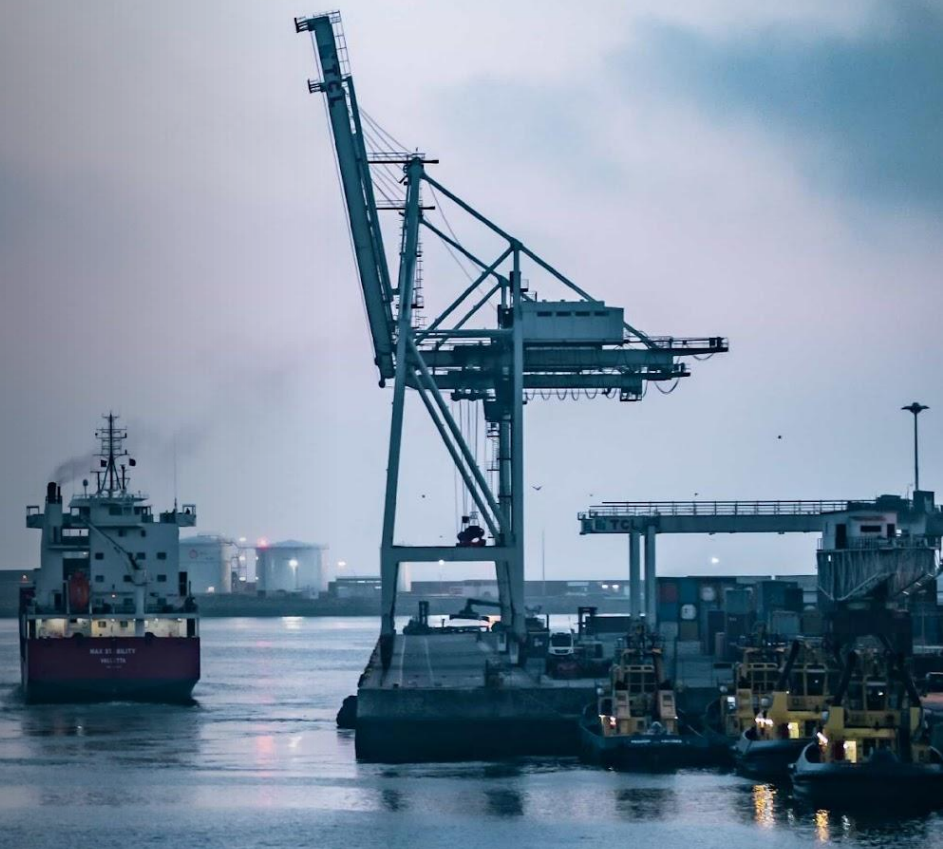
What does our Operations Department do?

- Proactively contacts **relevant service providers worldwide**
- Ensures that you **receive competitive offers** in a timely manner
- Acts as a support layer to drive **platform responsiveness**

When does it get activated?

- When the **requested service is less than 72 hours away**
- For services in **Africa, South & Central America, Canada, or Australia**
- When a service **passes 24 hours without receiving any offers**

Our goal: Zero downtime. Fast responses. Global reach.



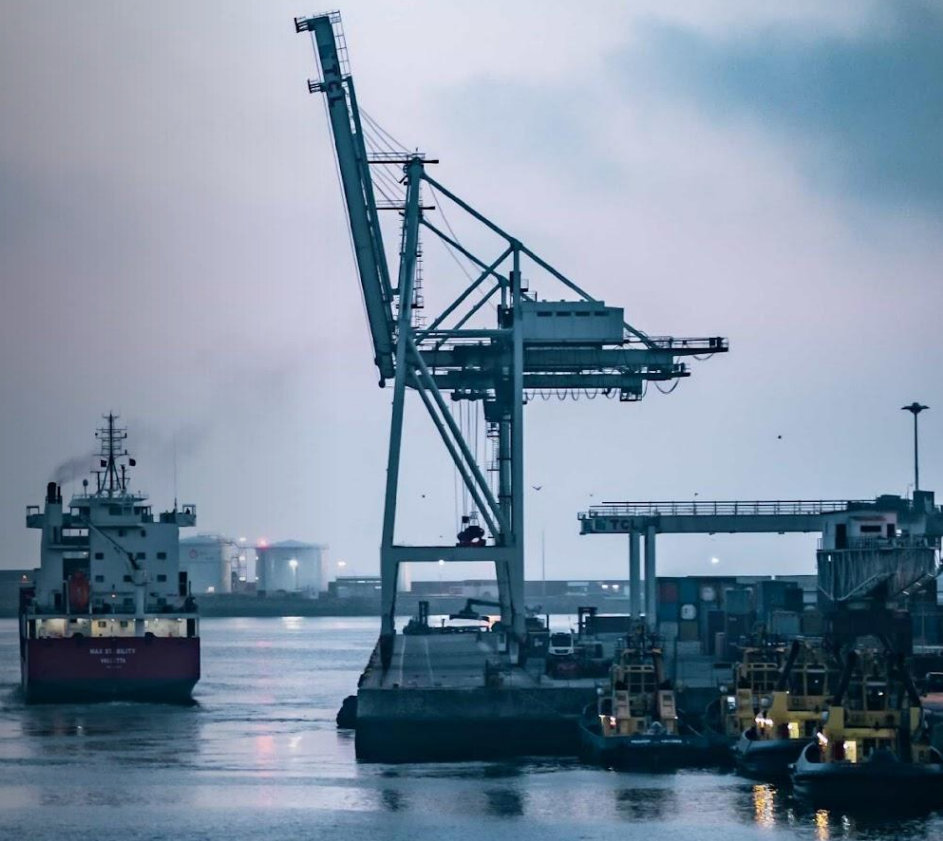
Tip #5: Fast Response Times You Can Rely On

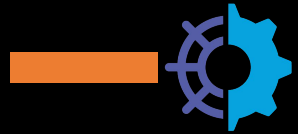
On average, it takes just **4 hours** from the moment a service request goes live to receive the **first offer** on bid2board.

What this means for you:

- **Faster comparisons** between vendors
- **Reduced waiting time** for urgent needs
- **More time** to make informed decisions before the vessel arrives

Speed matters — and we deliver.





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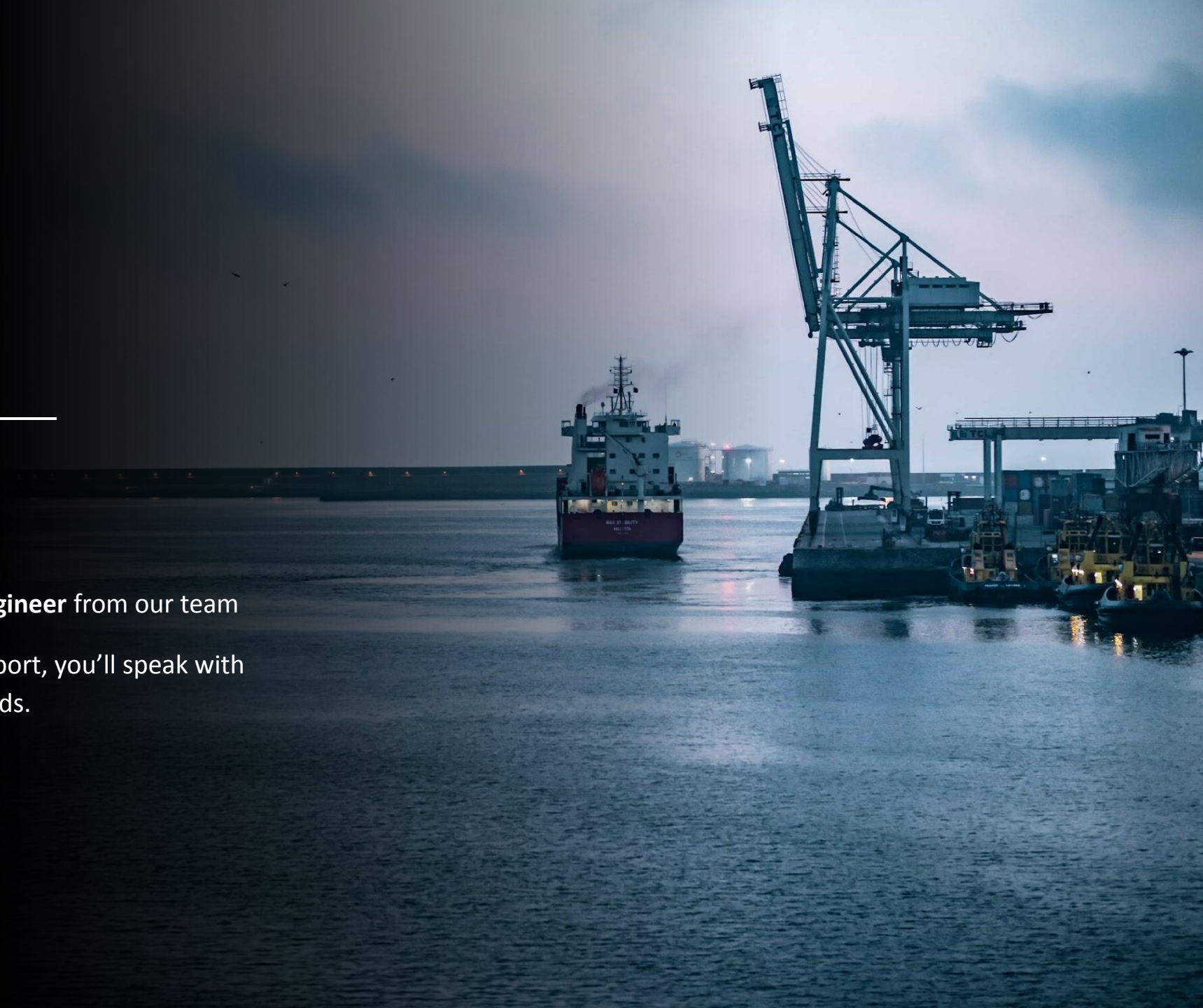
Tip #6: No Call Centers. No Scripts. Just Experts.

At bid2board, when you call us:

- There's **no answering machine**
- There's **no outsourced call center**
- You are **directly connected to a marine engineer** from our team

Whether it's technical clarification or urgent support, you'll speak with someone who understands your operational needs.

Real people. Real expertise. Always available.





Tip #7:

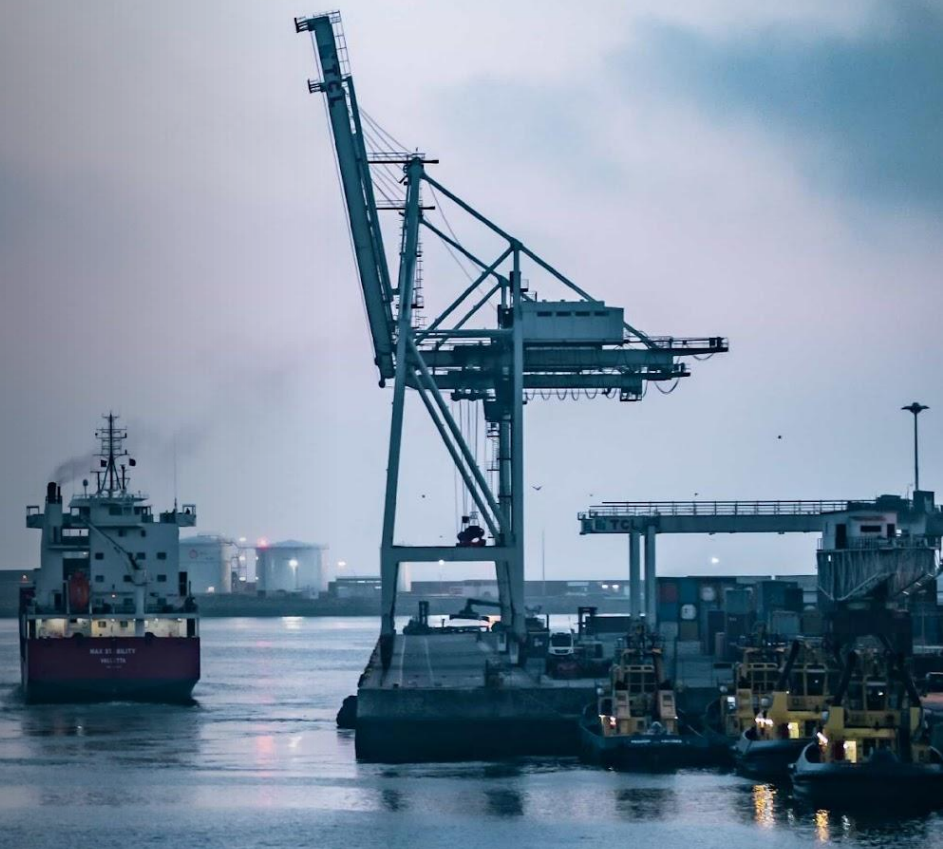
We See What You See — and We Act Proactively

Our team monitors all service requests in real time. That means:

- We **see exactly what you see** on the platform
- We **stay on top of your case** from the moment it's submitted
- We offer guidance based on our experience handling **3,000+ service requests** across global ports

If something needs attention, we're already working on it — often before you even ask.

You're not alone. You have a partner.



Tip #8: The Platform Evolves With You

While bid2board is free to use, it is **not a static tool**.

If you have:

- A **feature request**
- An **update or improvement suggestion**
- Any **feedback** that can enhance your workflow

Contact your account manager — our team will evaluate it immediately and, where feasible, activate our **in-house development team** to adapt the platform to your needs.

Your operations shape our roadmap.





Tip #9: Unlock Custom KPIs — At No Cost

When you adopt bid2board for the **majority of your service requests**, we can turn your operational data into actionable insights.

What we offer:

- **Custom KPIs** tailored to your internal reporting needs
- Periodic **performance analysis** of vendors, ports, response times, and more
- **No additional cost** — included as part of our partnership

The more you use us, the more value we return.





Tip #10: Built In-House. Fixed In-House.

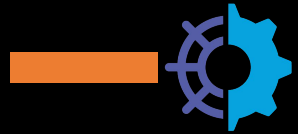
bid2board is backed by an **in-house development team**. This means:

- We do **not rely on third parties** for technical support
- Any **bugs or issues** are handled **immediately and efficiently**
- You benefit from a **stable, continuously improved platform**

When something goes wrong, we don't escalate — we **solve it directly**.

Fast resolutions. No downtime. Total control.





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Tip #11: Your Data Is Safe — ISO 27001 Certified

At bid2board, we take data protection seriously. Our platform is certified with **ISO 27001**, the international standard for **information security management**.

What this means for you:

- **Strict access controls** and encryption practices
- **Risk management protocols** to prevent breaches
- **Continuous audits and compliance** with global standards

Security isn't a feature — it's our foundation.





Tip #12: Built on AWS — Not Local Servers

bid2board runs on **Amazon Web Services (AWS)**, the world's leading cloud infrastructure provider.

What this means for you:

- **High availability and uptime**
- **Scalable performance** even under heavy traffic
- **Enterprise-grade security** and compliance

We don't cut corners with local servers. Your operations run on **globally trusted infrastructure**.

Reliability you can count on.





Digitalizing Marine Technical Service

Test our capabilities send us your request through email

info@bid2board.com

Find our guides here:

www.bid2board.com/guides

You can always contact us also through the support chat on the bottom right corner of any page

