



# Road to Innovation

Empowering Success in Funded Projects:  
Building Connections, Driving Growth



# EIT Manufacturing South

## Purpose:

To improve people's lives through sustainable manufacturing.

## Strategic objectives:

Put people at the centre of manufacturing innovation  
Accelerate green manufacturing  
Foster sovereignty and competitiveness

## Service portfolio:

Broadening network and collaboration  
Boosting viable innovation  
Expanding skills and competences  
Accelerating sustainable growth

## Growing a powerful ecosystem of 200+ partners



**78** Core Partners  
**110** Associate Partners  
**44** Network Partners  
**500+** Supported Startups

## Where we

are:  
**South region:**  
Milan, Bari



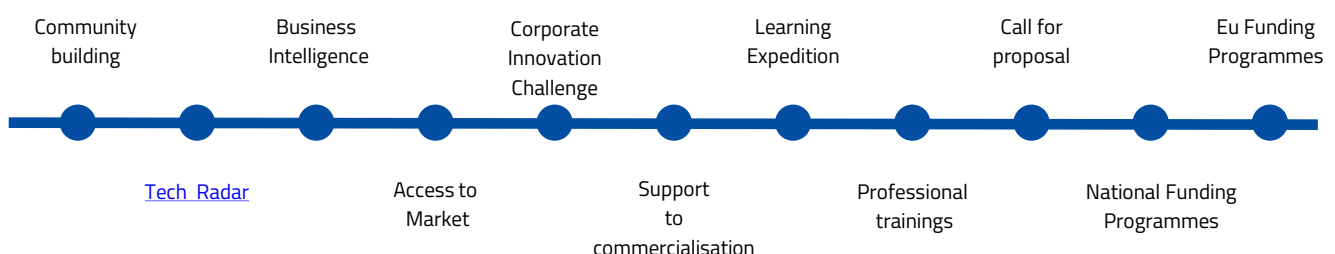
## We're covering

Italy, Switzerland, Malta, Bosnia & Herzegovina, Kosovo, Montenegro and Israel

## This is how we support your innovation and funding needs

01 Broadening network and collaboration	02 Boosting viable innovation	03 Expanding skills and competences	04 Accelerating sustainable growth
<p>Networking &amp; community building</p> <p>Finding commercial and technology partners</p> <p>Learning Expedition</p>	<p>Funding of Innovation projects</p> <p>Support to Commercialisation</p> <p>Tech Radar &amp; Business Intelligence</p> <p>Corporate Innovation Challenge</p>	<p>Networking &amp; Customised professional trainings</p> <p>Digital learning platform</p> <p>Teaching and Learning Factories</p> <p>Access to international talent</p> <p>Dissemination of innovation</p>	<p>Innovation Funding Catalyst</p> <p>Access to other funding programmes</p>

## What we offer:



# Road to Innovation



Unlock EU & National Funding for Your Innovation Projects

At EIT Manufacturing South, we offer businesses to apply for EU and National funding to develop their innovative business ideas. From identifying the most suitable programme to guiding you through the application process and ensuring compliance. We offer expert support every step of the way.

## EIT Manufacturing South Services

### Innovation Assessment and Funding



#### Project Ideation and Funding

- Assessment of the project ideas
- Selection of the ideas for funding
- Scouting of the appropriate funding programs that match the most project ideas



#### Proposal Preparation

- Consortium creation
- Preparation of the proposal templates
- Proposal preparation pipeline
- Coordination of the preparation of Part B
- Budget preparation
- Proposal Quality and Risk management
- Preparation of Part A (F&TO)
- Proposal Submission

### EU Project Management



#### Project Management Office

- Joint Governance Body with project coordinator regarding Technical/Administrative Coordination.
- Relations with the EC
- Financial reporting management
- Technical reporting coordination



#### EITM Activities in EU Projects

- Innovation and IPR management
- User requirements
- Open Innovation (corporate innovation challenge)

Ideation & Concept

- Pilot management
- Cascading funds management
- Exploitation management

Development & Validation

- Access to Market (Startups, SMEs)
- Community and ecosystem building

Market Entry & Growth

- Dissemination and Communication
- Education and Training
- Capacity building programs

Engagement & Sustainability

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