



**Universal garage door remote
for motorcycles and quads**



OEM remotes suck for riders

Small and weirdly shaped, with tiny buttons that are not glove-friendly. Not waterproof.

Fumbling in pockets

Digging for OEM remote in jacket means first taking off your gloves (PITA for riders).

Alternatives underwhelm

From cheap and clunky DIY to bumbling “smart apps” from garage door manufacturers and expensive smart home ecosystems.

PROBLEM

Original garage door remotes are crap even for regular uses, let alone when faced with specific demands that come with motorcycles.



Universal retrofit

Works with all existing garage doors or gates, with simple pairing in seconds.

Glove-friendly, convenient

Mounts to all bike handlebars, left/right next to standard switchgear. Splashproof and handy.

No soldering needed

Powered by multi-year button cell battery, no need to solder or wire into bike electrical system.

OUR SOLUTION

We give riders a simple glove-friendly universal remote that works with their existing garage door or gate and can be self-installed in minutes.





Field test prototype shown. Not a final product (BOM, fit & finish still under development).

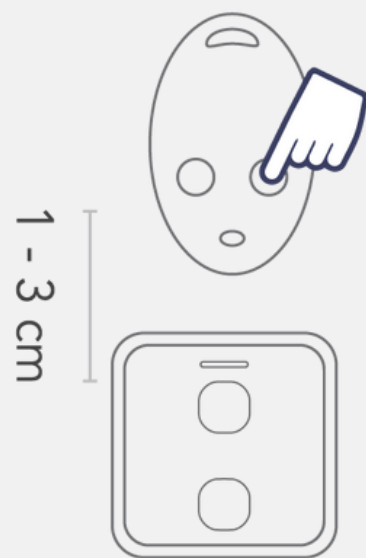


BEFORE DOROMOTO

ADVX	ALLMATIC	ALLMATIC	ALLMATIC	ALLMATIC	APERTO	APERTO	APRIMATIC	BALLAN
BALLAN	BENINCA	BENINCA	BENINCA	BENINCA	BENINCA	V2	DEA	AVIDSEN
ECOSTAR	NOVA	BENINCA	CARDIN	CARDIN	CARDIN	DEA	DEA	DITEC
FAAC	FADINI	GENIUS	GENIUS	GENIUS	GENIUS	GIBIDI	GIBIDI	GIBIDI
KEY	KEY	KING GATES	LABEL	MHOUSE	MOOVO	NICE	NICE	NOVOFERM
O & O	O & O	O & O	PRASTEL	PRASTEL	PRASTEL	PRASTEL	PRASTEL	NEO
PUTOL	PUTOL	RIB	SEAV	SICE	SOMFY	SOMMER	SOMMER	SOMMER
TAU	TAU	TELCOMA	TELCOMA	VDS	SM50P	V2	LIFE	GLORMATIC



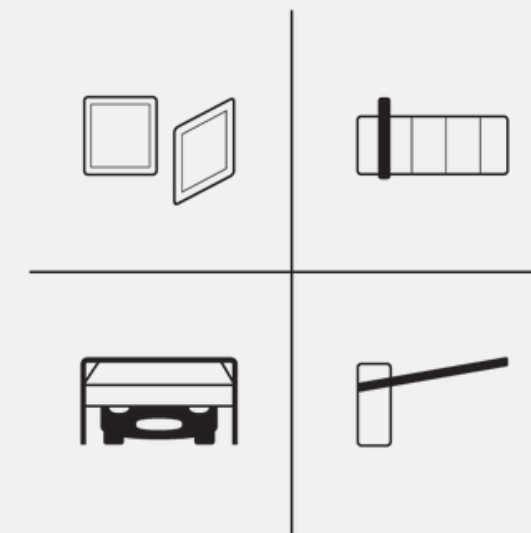
WITH DOROMOTO



**CLONE EXISTING
REMOTE IN
SECONDS**



**FIX TO ANY
HANDLEBAR
(LEFT/RIGHT/CENTER)**



**CONTROL YOUR
GARAGE DOORS,
GATES, RAMPS**



TIMING

Explosive growth

EU motorcycle market alone is experiencing strong growth yearly, with 1.3 mil expected sold in 2023 (+8.9% H1/2023 YoY) and projected 1.71 mil for 2027.

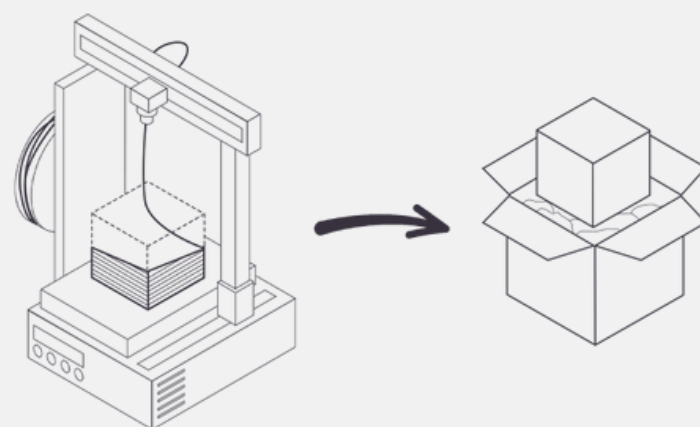
Unmet demand

There are no simple, universal and end user friendly solutions on the market for regular riders who don't want to go the DIY route.



EICMA
ESPOSIZIONE INTERNAZIONALE
DELLE DUE RUOTE

110
L'ARTE DELLE DUE RUOTE.
DA 110 ANNI.



STATUS

Near final proto units shown at EICMA 2024 to potential distributors.
Working on implementing IP67 waterproofing.
Validated PCB compatibility.
Assembling BOM and manufacturing.
Own webshop and logistics lined up.

TARGETING LAUNCH: Q2 2025

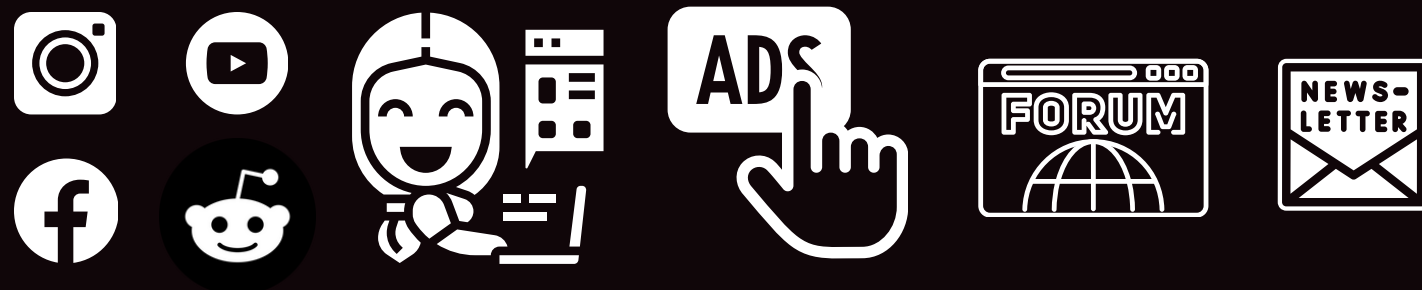


TARGET(ING) MARKET

Targeting those who need this the most - riders

Own web shop

Digital marketing funnel >>> web shop



Specialized retailers

Online + brick-and-mortar





128.9 Billion USD

Global Motorcycle Market in EoY 2023



41.08 Billion USD

EU Motorcycle Market in 2022



8.84 Billion USD

EU Motorcycle Accessories Market 2022



42+ million motorcycles in EU

ACEM data for L-category vehicles
(motorcycles and scooters) 2019-2023

This is our Market



Direct Competitors

MOTADD

MO-DOOR
Garage Door Remotes

FP
FLASH2PASS™



Indirect Competitors

Competitive Advantages



Wallet-friendly

Works with existing garage doors and gates. No need to upgrade, rip out or replace what rider already has.

Easy install

No soldering or wiring into bike electrical system.
Works on button cell battery like any other garage remote out there (2-4 years battery life, easy to replace).

Glove-friendly

Conveniently placed with large buttons. Supports any combination of two targets: garage doors, gates, ramps.

Truly universal

Works with all popular garage door and gates, fits on all handlebars (22/25/28/32/35 mm).
Can also be fitted on quads, bicycles... and used in cars.



Competitive Approach

Simple

Like a normal garage door remote, but it's glove-friendly, splashproof and battery powered for years.

Universal

Use with your existing garage door or gate - no need to add, upgrade or replace anything.

Easy to install

Pair or copy your existing remote in seconds and screw conveniently onto your handlebars.

Business or Revenue Model

PRODUCT

1x Doromoto Remote SKU

INCLUDES

Doromoto Remote

Universal Mount with adapters fits
22/25/28/32 mm handlebars

Quick Start Guide

119 EUR

ADD-ONS

Handlebar Mount Pro

CNCd black anodized aluminum for
handlebars up to 35 mm

69 EUR

Scooter/Motorcycle - Mirror Mount

Securely mounts the remote to
standard motorcycle and scooter
mirror stems and small bars

39 EUR

MISC

Misc incentives in own web shop

2-pack SKU 189 EUR

3+1-pack SKU 349 EUR

25% OFF on second remote

50% OFF on third remote

25% OFF SEASON START DISCOUNT

WHOLESALE

500 PCS MOQ WITH 25% REBATE

INCLUDES

Doromoto Remote SKU

LOWER INTRODUCTORY MOQs
HIGHER MOQs INCENTIVES (30-40%)

MSRP 119 EUR

TARGETING RIDERS

TARGETING B2B

Further SKUs and optional upgrades and add-ons available in the future.

The Team



Sasa Ilisevic



Co-Founder and CEO

20+ years combined experience in tech media and telecoms, with strong focus on product management. Runs own PR agency. Previous startup experience. **Petrolhead and daily rider.**



Bibor Szilard Kiraly

Co-founder and CMO

25+ years combined experience in media, retail marketing, brand marketing and advertising. Runs own marketing and e-commerce agency since 2013. **Too clumsy to ride :-D**



Ask

We are raising 100K EUR to complete development and fund sales and marketing of first run of up to 25K pcs for immediate sales in EU.

1

Raising 100K EUR

2

DFM >>> final product

Q4 2024

3

**Sales start
(EU esp. DACH/ITA/FRA/ESP)**

Q2 2025

4

New models for EU and USA

Q1/Q2 2026

 sasa@doromoto.com



CONTACT US

