

# Scalable employee wellbeing & burnout prevention















4 out of 5 employees are at risk of burnout this year <sup>1</sup>







Equivalent

-CHF 10 billion

cost for the Swiss economy in 2014





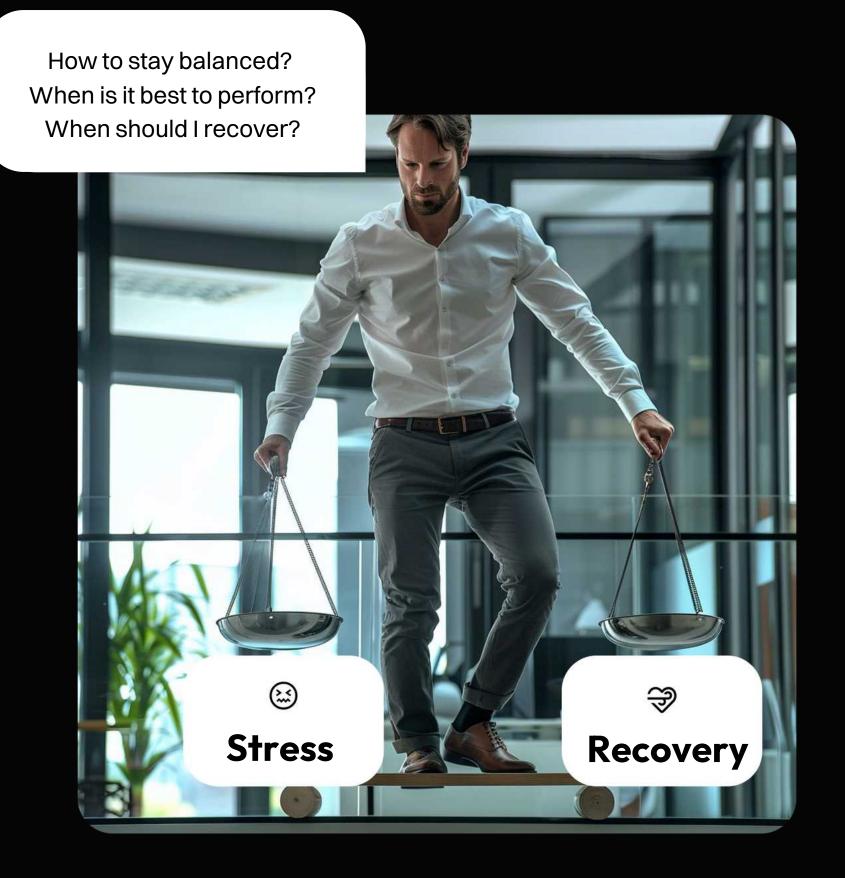
CHF 195 per employee & month loss for companies in 2014.<sup>2</sup>
11.3% of salaries are lost in presenteeism.<sup>3</sup>
USD 300 billion loss for companies in 2023.<sup>6</sup>



# Resilience prevents burnout

Resilient people are able to balance stress and recover well. 4

Unfortunately, we are inherently terrible at balancing stress and recovery. 5

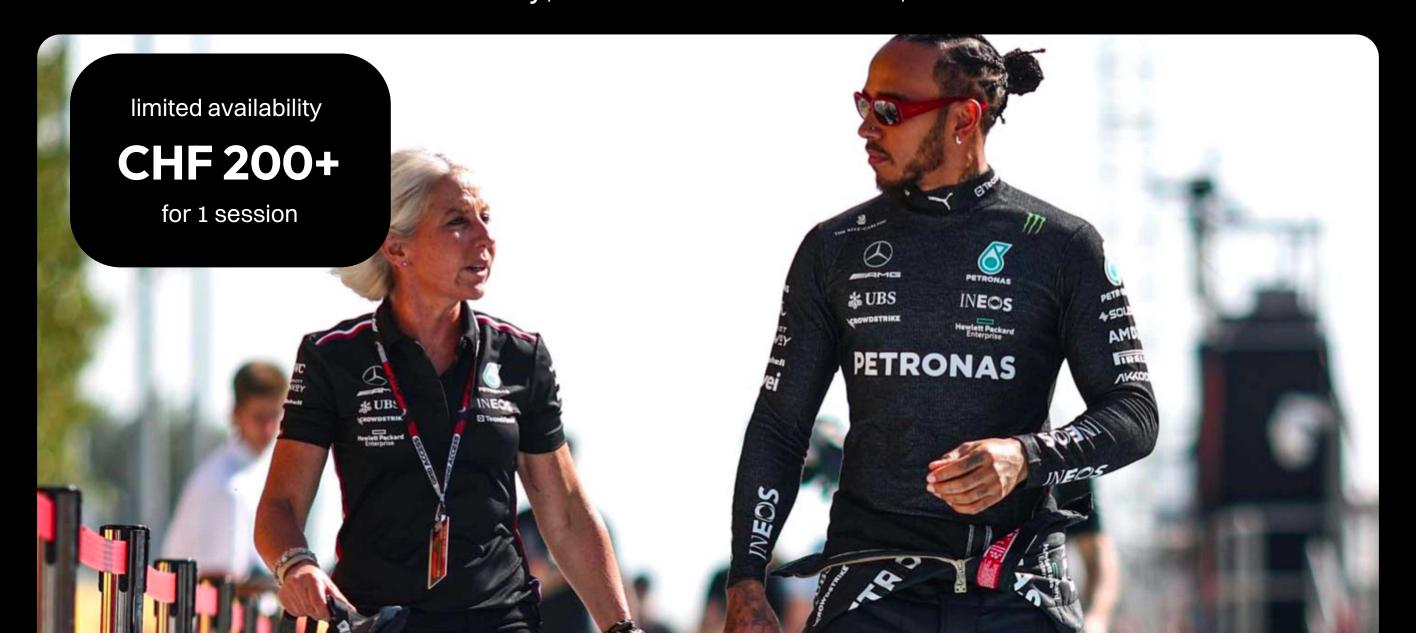




# Resilience coaches are not scalable

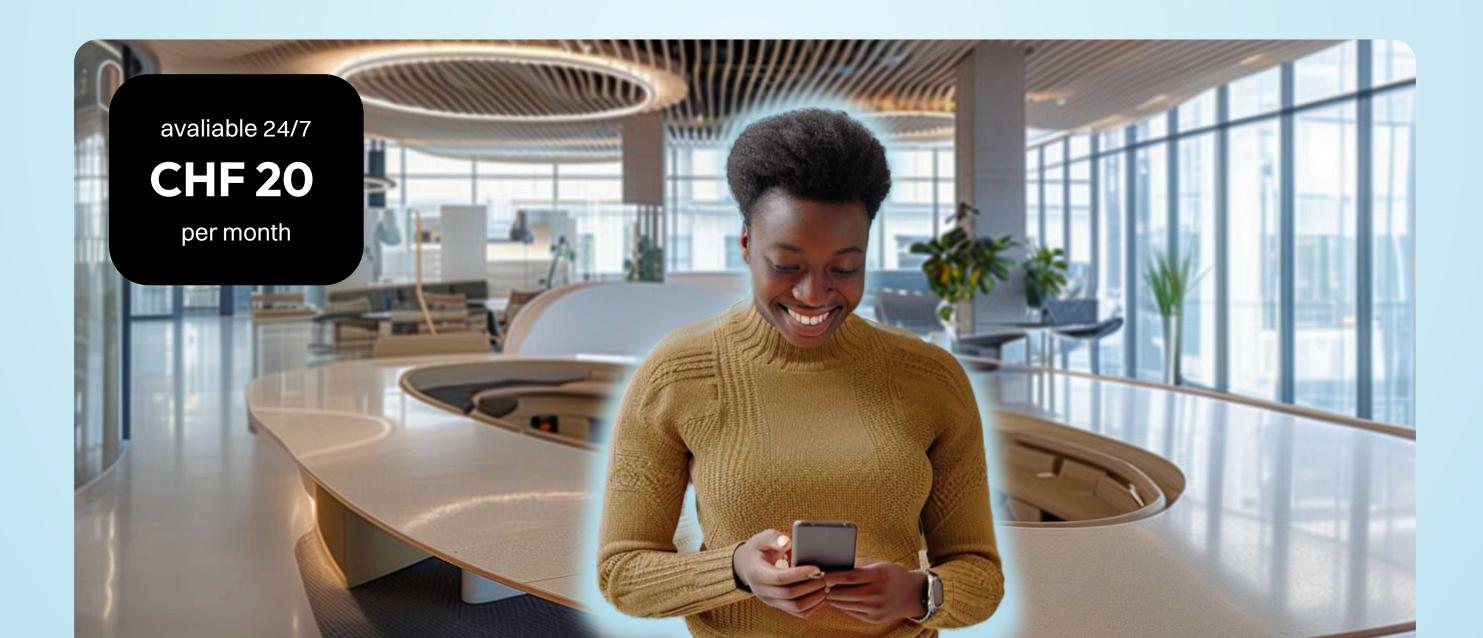
Leading athletes and executives are increasingly turning to personal coaches to balance their stress and recovery.

Unfortunately, few of us can afford one, until now...





# We provide every employee with a personal resilience coach that is always available



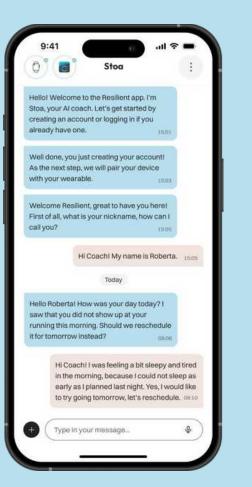


# Al coach infused with innovative algorithms

Trained by
Swiss medical
experts

Our AI coach seamlessly integrates multiple data sources, providing continuous awareness of a user's biometric, contextual, and behavioral status.





Connected with third-party wearable



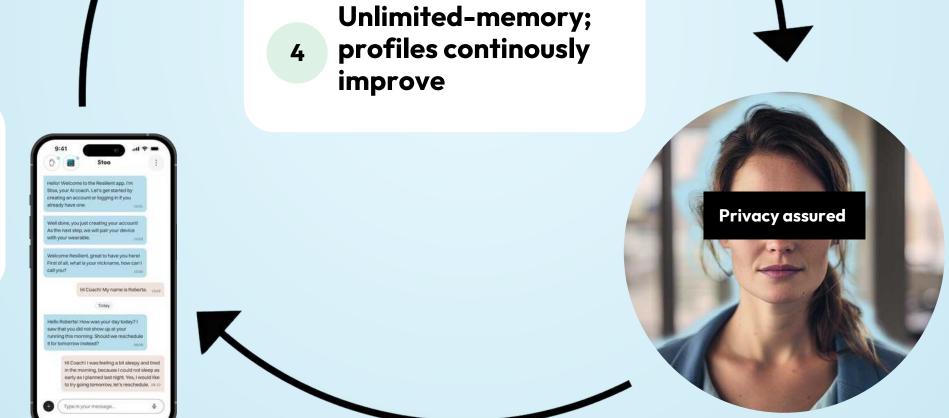
Gets more information than only what people report.

#### Automatic improvement

Assessing biometric, contextual, behavioral data





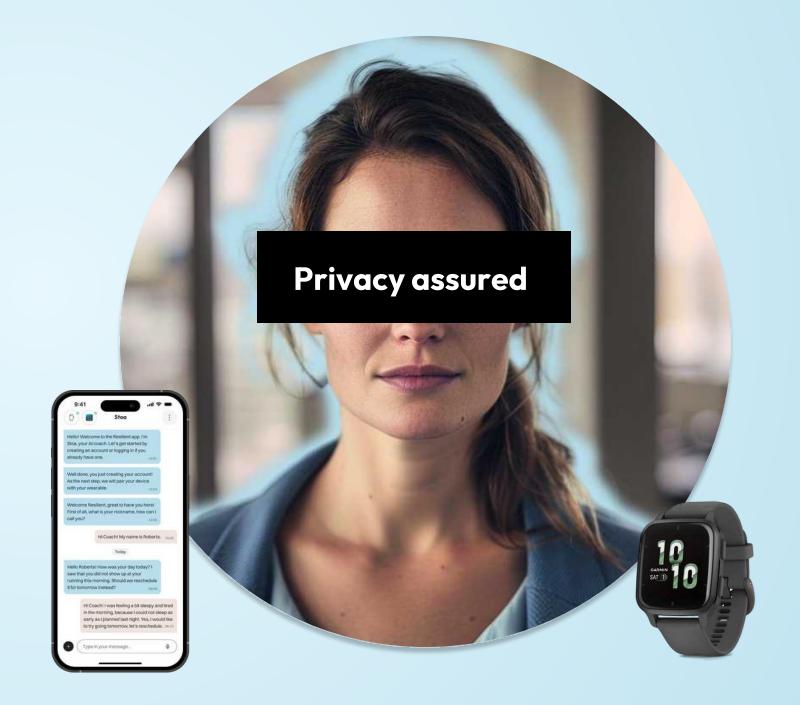


Building evolving user profiles



"It's easy, I only have to wear a watch and talk to the chatbot!"

- employee from the pilot 2024





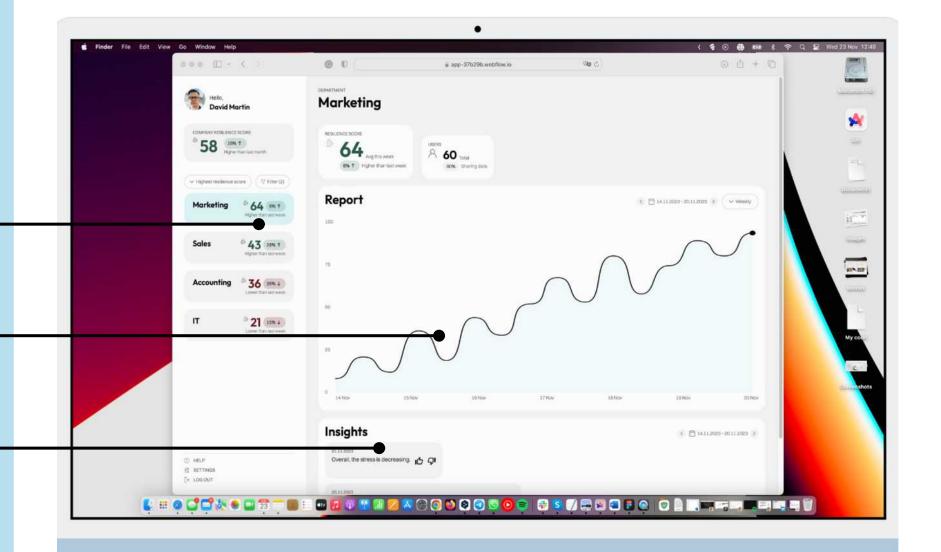
# Dashboard to understand the wellbeing within the organization

Departments at risk for burnout become identifiable

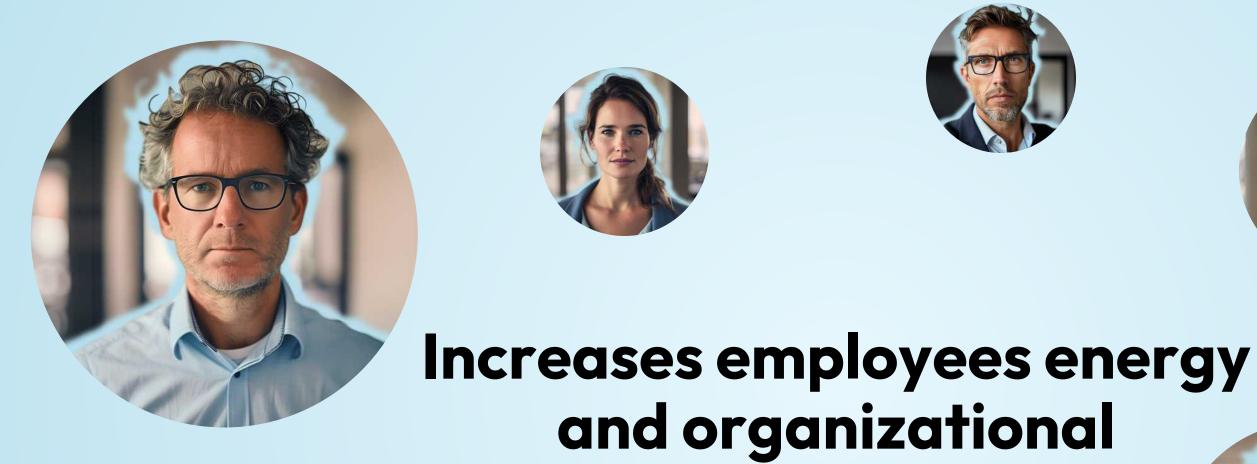
Aggregate and anonymized data

Chatbot available to answer additional questions

See improvements and uncover departments with systemic issues



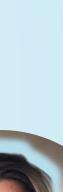






















Our AI coach not only prevents burnout but also actively enhances employees' energy, focus, and productivity, thereby boosting overall organizational wellbeing.



## **B2B SaaS business model**

Company pays per employee

#### Product development plan

- Al Chatbot access for 1 month for the user.

CHF 20 / per user monthly invoiced yearly

#### Basic plan

- Basic wearable (Garmin, Venu SQ series)
   is provided for the user. Wearable
   upgrade option available.
- Al Chatbot access for 1 month for the user.

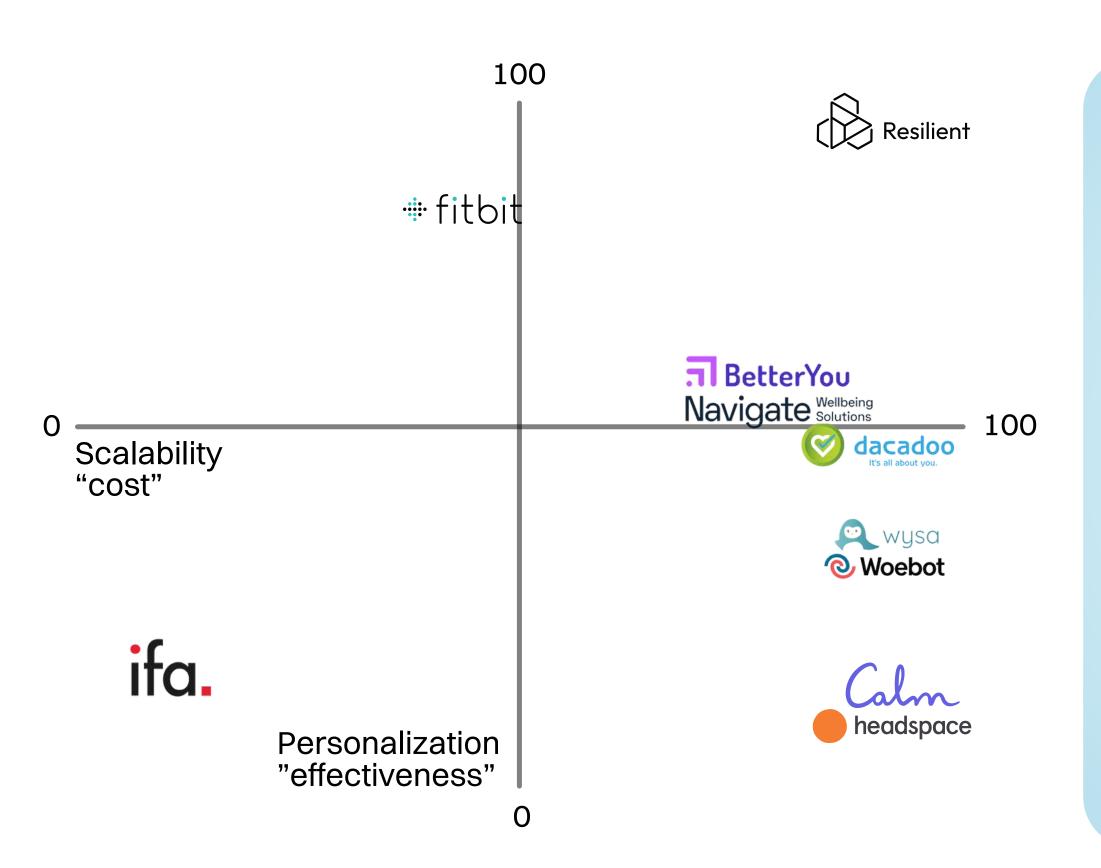
CHF 30 / per user monthly invoiced yearly

#### **Enterprise plan**

- Access to the dashboard.
- ∅ Enterprise-ready scale.

### Contact us





# Hyper-personalization at unprecedented scale.

- Trained by Swiss therapists
- ✓ Negotiates and tracks goals
- Coaches step-by-step
- Engineered to scale
- Evidence-based solution backed by rigorous research



## Accomplished

	2022	2023	2024
Product development	Wearable data validated to replace ECG.	V0.1 Alpha.	V0.2 Beta.
Market & business	Philip Morris International (PMI).	30 user pilot at PMI.	300 PMI users. 2nd MNC, 30 users.
Finance non- dilutive	CHF 1.7M Innosuisse Project. + 8 experts until 2025.	CHF 100k FIT loan.	CHF 50k SPEI grant. CHF 30k FoHG.
Finance dilutive	Co-founders investment.	CHF150k convertible loan.	



## Launch to 100 corporate customers & 71 FTEs in 5-years

	2025	2026	2027	2028	2029	2030
Product development	V1.0: Al Text V2.0: Al Voice	V3.0: Al Video & family sharing	V4.0: Al in VR	V5.0: Al plugin marketplace	V6.0: Hardware integration (screens, speaker, cars)	V7.0: AI Smart home automation
Companies	2	6	12	25	50	100
Users	650	3,335	10,835	100,835	220,835	520,835
FTEs	5	7	14	27.2	43	71



## Strategy

#### **B2B Advertising**

- 1. Trade show
- 2. Linkedin

#### **Account managers**

Large organizations with over 5,000 employees get an account manager.

#### Partnerships with Insurers

In contact with a corporate health insurance company to gauge interest in distribution partnership.

## **Traction**

#### **Identified**

20 large organizations

#### Contact

Swica insurance
United Nations (WHO)
2 multinationals

#### **Negotiation**

1 multinational



#### **Pilot**

1 multinational



Our experience: 9 months from contact to pilot.

#### Financials



Financial numbers in k USD (,000)

	2025	2026	2027	2028	2029	2030	Comments
Companies Users	2 650	6 3,335	12 10,835	25 100,835	50 220,835	100 520,835	From 2028: external sales partners 2 Growth levers: 1 new users, 2 new companies
Net sales Gross margin	90 90%	429 90%	1,640 90%	14,300 70%	39,800 70%	92,000 70%	ABC From 2028: 15% ext. commission
EBITDA %	-431	-660	-831	1,737 12%	7,935 20%	21,498 23%	
Free Cash Flow	-444	-716	-991	-3	5,595	15,498	
Equity financing	90	3,351	2,255	2,252	7,748	23,245	Convertible Ioan 2025, Seed 2026
min. cFCF	-3,345	lowest cu	mulated FCF	July, 2028			

#### Team



#### Management



MBA Max Grossenbacher

Co-founder & CEO, business development



B.Sc. **Vladislav Kochergin** 

Lead software engineer



Dr. med. FMH Jürg Grossenbacher

MD, psychiatrist, FMH Co-founder & chief clinical officer (CCO)



Ph.D, MBA

**Peter Oeschger** 



Privatklinik M













#### **Advisors**



Dr. med. MPH, FMH **Barbara Hochstrasser** 

Psychiatrist & leading expert in burnout therapy





∂rivatklinik **/** 



Prof. Dr. med. Michael Soyka

Psychiatrist & expert in medical Study design







Prof. Dr. med. FMH Thomas Müller

Psychiatrist & clinic director Privatklinik Meiringen







Prof. Dr. **Thomas Berger** 

**₩**psy-bern

Expert in online therapy



Gustavo Mendonça

Computational linguist





#### Innosuisse partner team

University of Applied Sciences and Arts of Southern Switzerland

### **SUPSI**



Ph.D. **Davide Marzorati** 

Institute of Digital Technologies for Personalized Health Care (MeDiTech)

**Biosignal Processing** 



M.Sc. **Alvise Dei Rossi** 

Institute of Digital Technologies for Personalized Health Care (MeDiTech)

**Data Science** 



M.Sc., Ph.D. student

Radoslava Svihora

Institute of Digital Technologies for Personalized Health Care (MeDiTech)

Statistical analysis



Ph.D.

Oscar Lithgow Serrano

Dalle Molle Institute for Artificial Intelligence (IDSIA)

Artificial Intelligence (NLP/U)



M Sc

**Andrea Franchini** 

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Lecturer-researcher B.A. computer science

Andrea Baldassari

Information systems and networking institute (ISIN)

Lead iOS development



Senior researcher

Salvadore Vanini

Information systems and networking institute (ISIN)

Lead Android development



M.Sc. student

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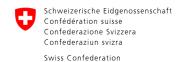
Mobile app development

#### Partners and Supporters



#### Research

#### **Innovation project** supported by



Innosuisse – Swiss Innovation Agency



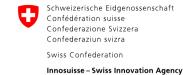
University of Applied Sciences and Arts





#### **Startup Support**

#### Core Coaching supported by















#### **Corporates**









#### Clinical







#### **Technology**











# Investment Opportunity

#### **Achievements**

- 300 PMI users
- 2 1 B2B pilot & 1 B2B pilot pending
- 3 CHF 1.7M Innosuisse project
- 4 Future of Health Grant
- 5 FIT & SPEI support

Convertible Loan Agreement: CHF 500k in Q1-2025

Milestone: Proof of customer acceptance by Q1-2026











## Join us on our journey



#### **Resilient SA**

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#### **Contact us**

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