

# CASE STUDY BODY LEASING PHARMA

A Journey of Reliability and Success



## OVERVIEW

Our Client: large pharmaceutical corporation, a leader in the production of drugs, dietary supplements and medical equipment.

Due to rapid growth, a pharmaceutical company faced the challenges:

- Quick access to qualified IT resources to accelerate IT projects.
- Scalability of the team without the need to hire permanent staff, which would incur additional costs.
- Ensuring compliance with regulations governing the pharmaceutical industry (e.g., 21 CFR Part 11), which required experienced IT professionals from the regulated industry.

## SOLUTIONS IMPLEMENTED

- Body leasing of qualified IT professionals with experience in the pharmaceutical industry and industry regulations.
- Ability to scale the team depending on the project phase (e.g., 5 people in the first project phase, and up to 20 people in the peak phase).
- Provision of specialists with specific competencies, such as Java, Python developers, DevOps engineers, data analysts and quality assurance (QA) specialists who already had experience in the pharmaceutical industry and were familiar with compliance-related standards.

## RESULT

- Rapid scaling of the IT team: in the first 3 months the Client increased the number of IT specialists from 5 to 20, according to the demand in different phases of projects.
- Cost efficiency: thanks to the body leasing model, the Client saved about 25% in costs compared to traditional recruitment and permanent hiring.
- Regulatory compliance: provided IT specialist were experienced in working with regulatory requirements, avoiding delays and errors associated with non-compliance.
- Increased flexibility: the Client was able to manage resources flexibly - depending on the needs of the project.

## CONCLUSION

Through working with GS Services, the Client was able to rapidly expand its IT team while maintaining flexibility and cost control. Body leasing proved to be an effective solution that enabled the implementation of key IT projects, meeting both technological and regulatory requirements.



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