Company Presentation

Kiber, instant expertise everywhere

November 2024

About Us

VRMedia is a deep tech European Scale-up.

Kiber is powered by VRMedia, spin-off company of the Scuola Superiore Sant'Anna. We have developed Kiber solutions with industrial key players to answer the real needs of the Industry of real-time collaboration by making interaction between people easy, safe and efficient.

20+

TEAM
Kiber team is composed of 20+ people
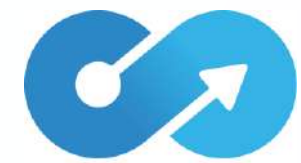
HEADQUARTERS
Pisa (Italy)

REPS & DISTRIBUTORS
UK, Norway, France, Belgium, Singapore , Saudi Arabia

SOLUTION
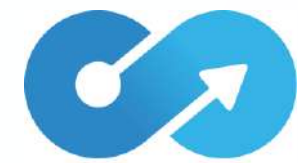Since 2007, latest release in 2024: Kiber Horizon

What we do

VRMedia develops deep-tech solutions for the industry with a particular focus about industrial wearable computers and real-time cooperation systems.

With Kiber we help Companies to embark on the digital transformation journey by providing state of the art technology developed together with field personnel to improve field activities as construction, commissioning, maintenance, inspection and training, opening to new interaction ways between people in different locations.

Our mission is to increase the competencies of the field personnel by giving the instant expertise necessary to carry out the duties, everywhere.
Thanks to our hardware design, manufacturing capabilities and software development team, we can be your unique solution provider.

4 Benefits

The comprehensive digital platform designed to optimise your business operations.

SUSTAINABILITY

PRODUCTIVITY

SAFETY

EFFICIENCY

Some of our Clients

MANUFACTURING

FERRERO

Fosber VOITH AGC

TOSCOTEC MIKRON

CORNING Tetra Pak SOFIDEL
ENDLESS CARE, INNOVATIVE LIFE

AUTOMOTIVE

STELLANTIS

CLN GROUP

TELCO & IT

AlfaRadio TIM GRUPPO TIM

ENERGY & RENEWABLE

framatome GE acciona

SIEMENS Gamesa Burckhardt Compression

engie ANSALDO ENERGIA enel Green Power

MARITIME

RINA

becker marine systems

cacini & c

CHEMICAL & PHARMA

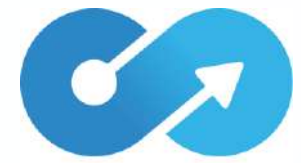Advanced Accelerator Applications
A Novartis Company

HEMPEL

ENGINEERING

Tecnimont

austin

Orizzonte Sistemi Navali
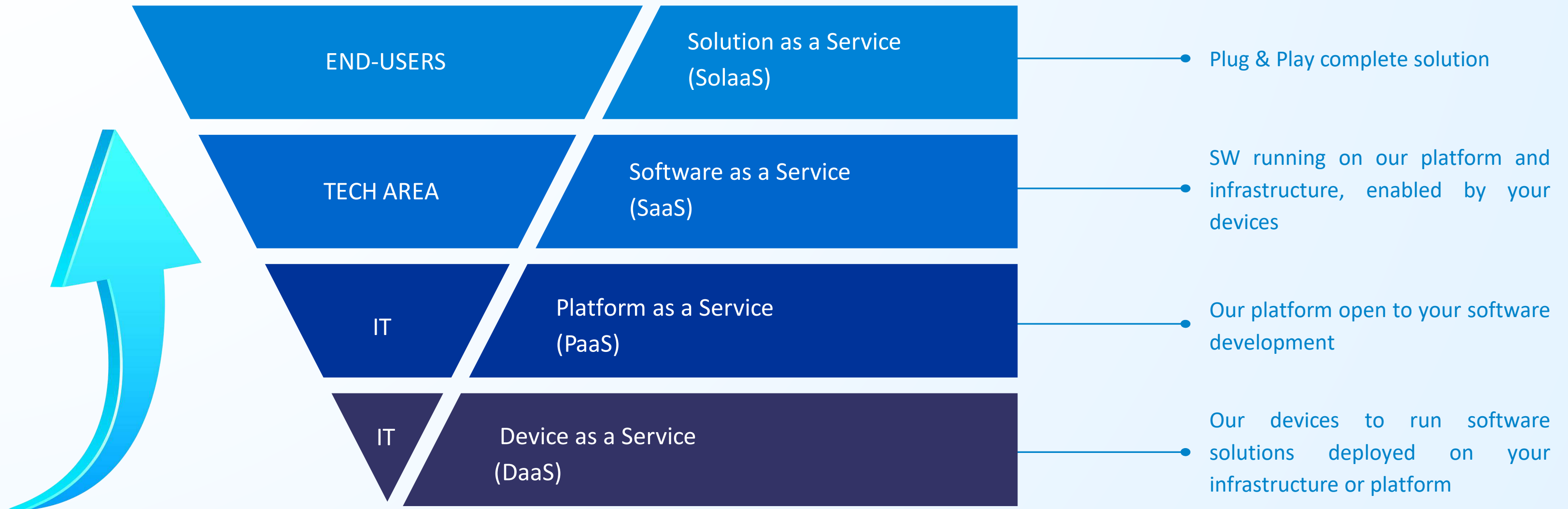Una Società di Fincantieri e Finmeccanica

OIL & GAS

Baker Hughes Shell equinor

Canadian Natural Archer

slb ارامكو السعودية Saudi Aramco

Value chain

Kiber supports all the different users increasing your business value.

END-USERS	Solution as a Service (SolaaS)	Plug & Play complete solution
TECH AREA	Software as a Service (SaaS)	SW running on our platform and infrastructure, enabled by your devices
IT	Platform as a Service (PaaS)	Our platform open to your software development
IT	Device as a Service (DaaS)	Our devices to run software solutions deployed on your infrastructure or platform

Cloud services

The comprehensive digital platform designed to optimise your business operations.

Plug&Play

The "connected worker" service has been designed to offer all the necessary tools for a remote collaboration session. Support your field operators through our web platform by sharing information and documentations.

Summarize service gives users the opportunity to edit their session recordings and generate reports in a fast and easy way. Our algorithm will support you by automatically identifying the content of your interventions in the field.

Bespoke

Manage your fleets of devices and monitor their performances with the support of our software solutions. You will be able to see statistics and data about the usage of your Kiber devices to be always aware of the work status.
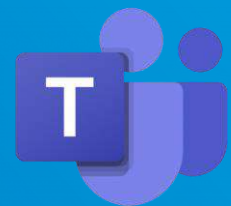
Our solutions are not limited to Kiber environment. Interact with assets, equipment and the systems you are using today, the only limit is your imagination!

Integration & Automation

Our solution support easy integration with MDM/ERP/CMMS/WFM and other enterprise software.
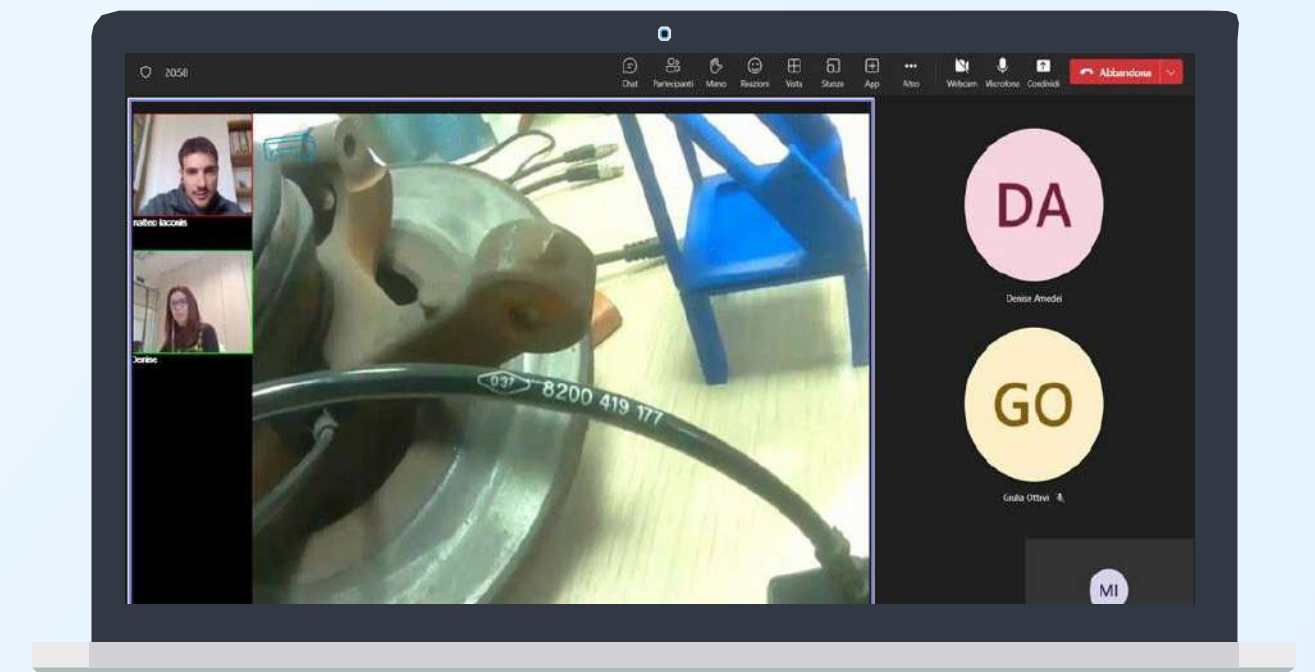
YOUR APPS	API OUT	Kiber Cloud	API OUT	YOUR ASSETS
	API IN		API IN	

The IN/OUT APIs enable video and audio stream insertion, viewing, and device management controls within third-party web apps.

Kiber & Microsoft Teams™

A thorough integration that merges Microsoft Teams™ and Kiber functions, increasing the usability of the two systems by combining both business propositions.

Technology enablers

Devices enable businesses to connect with their workers and access real-time data and analytics, improving decision-making and operational efficiency.

Kiber wearable plug&play devices: with our devices all is ready to start. Our headsets are already configured to be used with the whole Kiber portfolio.

Android wearable devices: run Kiber Apps on your own devices, you can choose our software systems to have a complete solution ready to be used.

PCs and mobile devices: our software portfolio also includes web applications and Android/iOS apps available on the stores.

Kiber devices

Multi-feature wearable hands-free device empowering field workforce, designed to perform and satisfy the real needs in remote working operations.

Kiber 3S
Kiber 3Atex

Kiber
3Evo

Kiber
Horizon

Kiber device
Key-points

Binocular Display
Look inside the displays with both eyes.

Tilted Extra-Wide Camera
See what I see with my own eyes.

Ergonomics
Designed around the person: display placed in the central part of the upper view.

Accessories

Many years of field experience already engineered available for your needs

Handcam
with thermal imaging

Connectivity
solutions

Cases

Lighting systems

Throat
microphone

Kiber Apps

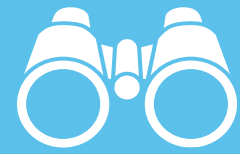The easy-to-use web or mobile apps ready for your field workforce.

Kiber 3 Field has unique features to cooperate remotely and to efficiently report activities

FEATURES

- Multiple participants
- Adjustable quality
- Real time chat
- Easy interaction between users
- Recordable live streaming
- High resolution photos
- Shared visuals
- AR-based digital annotations
- Multiple devices
- IoT data display on demand
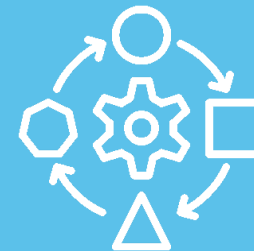
Our Solution in Brief

binocular display

Plug & Play

wide angle HD camera

Adaptive

handcam with thermal imaging

From 70gr Weight

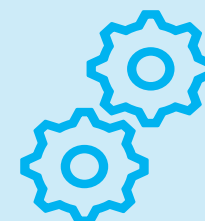ergonomic design

inspection

maintenance

emergency

training

assistance

installation

connected worker

hands free system

wi-fi

file uploading

satellite

HD multiple video

5G connectivity

QR Code Reader

semi-automatic reporting

system integration

Voice of Clients

RINA

There is no doubt in my mind that this is the technology of the future and I am pleased that RINA is in a position to maintain business continuity for our marine customers during this challenging time.

Nello Sulfaro
Managing Director

Baker Hughes

This is a crucial milestone for the ongoing development of our innovative turbine technology and an important step forward in the on time delivery of Arctic LNG 2, which continues to be on track despite COVID-19 challenges.

Rod Christie
Executive VP Turbomachinery
& Process Solutions

d'Amico

For the d'Amico Group, the safety of crews, shore personnel and ship operations is a priority. Applying technology to the shipping industry, at this time more than ever, proves to be essential

Salvatore d'Amico
Fleet Director

sto Costruire con coscienza.

We firmly believe that our partnership with Kiber will transform the way technical assistance is delivered in the construction industry. By leveraging Kiber's powerful AR/XR technology, we can provide immediate and precise guidance to our clients, regardless of physical constraints.

Michele Pingitore
Head of Technical Support
Center Sto Italia Srl

sirm italia

[…] Thanks to Kiber solutions, our customers are able, with great satisfaction, to carry out remotely, complex operations of diagnosis, inspection and asset management in the most difficult places such as hazardous areas in maritime industrial environments, aviation and remote sites such as offshore platforms.

Marcello Bianchini
Senior Sales Manager

ACelli

In these recent years, marked by travel restrictions and limitations on presence, we have been able to count on a precious tool. Thanks to the Kiber solution, we have been able to overcome distances and communicate in real time with our support team. This allowed us to bring the efficiency of our assistance service to the next level.

Simone Morgantini
Marketing &
Communication Manager

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