



TRANSLATING COMPLEX SCIENCE INTO STRATEGIC REVENUE



Leveraging AI, Machine Learning, and Data for Business Growth.

Architecting Strategic Growth for Biotech

Our Mission: Turning Scientific Complexity into Commercial Clarity

Profile

Founded by scientists and business development professionals with **20+ years** of experience bridging Academia and Biotech, Beyer Consulting guides **Pre-Seed through Series A** companies. We ensure your science translates directly into strategic revenue.

Expertise

Drug Development	Multi-Omics	AI/ ML/ Foundation Models
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Core Problems We Solve

- Platform Misalignment**
Your groundbreaking platform is commercially misunderstood, hindering engagement with pharma partners.
- AI Without Strategic Framing**
Your AI initiatives lack commercial framing to attract investment or licensing interest.
- Data as a Cost Center**
Your valuable multi-omics data becomes a financial drain instead of a leverageable asset.
- Reactive Business Development**
Reactive business development leads to missed market windows and suboptimal deal terms.
- Misaligned Partnerships**
Partnerships are signed without long-term alignment, resulting in disputes and underperformance.

Core Capabilities

- Platform Positioning**
We **translate** complex biology into compelling value propositions, accelerating deal flow.
- Partnership Design**
We **design** innovative models that align incentives, securing your valuation and accelerating growth.
- AI & Data Alignment**
We **transform** your data into a powerful commercial asset, attracting investment and licensing.
- Interim BD Leadership**
We **implement** robust BD operating systems, driving consistent, predictable commercial growth.
- Pre-Series A Readiness**
We **prepare** you to avoid premature licensing, maximizing strategic options and growth potential.

Engagement Models

- Interim / Fractional Head of BD**
Gain seasoned leadership without a full-time commitment.
- Strategic Advisory Retainer**
Access ongoing, expert guidance for complex commercial challenges.
- Partnership Readiness Audit**
Ensure your commercial stance is optimized to secure the best partnerships.
- 90-Day BD Acceleration Sprint**
Achieve rapid execution and immediate commercial impact.
- AI & Data Commercial Review**
Optimize your data-heavy R&D infrastructure for revenue and investor appeal.

Let's Build Your BD Architecture Together

Ready to transform your science into a compelling commercial story and secure high-value partnerships? Let's connect for a confidential discussion to unlock your market potential.

Connect with Beyer Consulting
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