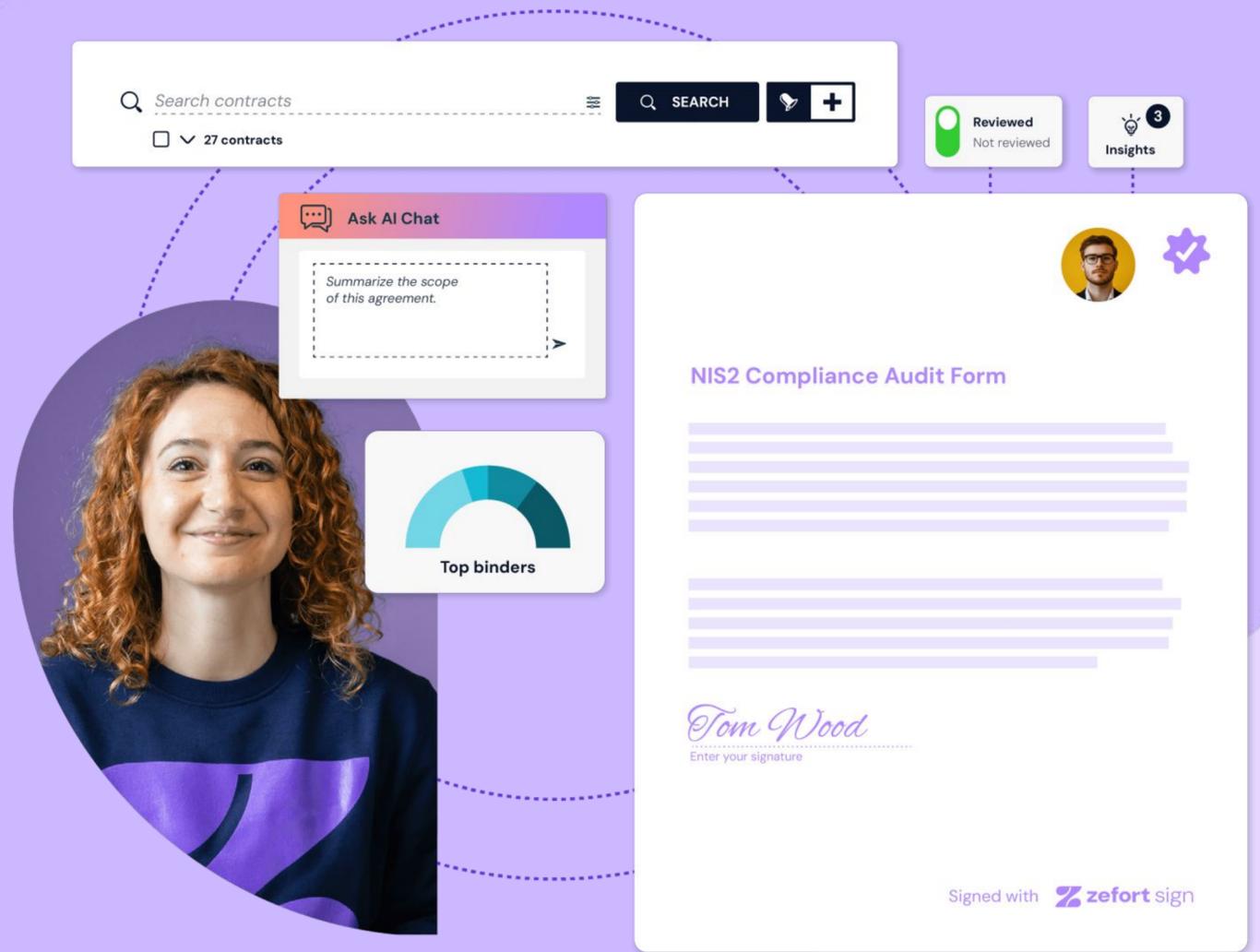




Zero-Effort Contract Management



2.3.2026 TurkuTechWeek Networking Events
Tapani Talvitie
Senior Business Development Executive

Zefort Oy in a Nutshell

- ✓ Established: 2017
- ✓ Turnover: ~2.5M€ (2025 est.), YoY growth +40%
- ✓ Team size: 28
- ✓ Offering: Zefort CLM (sole product)
- ✓ HQ location: Kaarina, Finland
- ✓ Customers: Over 200 customers, users in 24 countries

Some of our happy customers

Aktia

Terveystalo

 VISMA

 HARVIA
Sauna & Spa

 Inspiring spaces
Martela

SOLTEQ

POP Pankki

 TALLINK

 Atria®
PERHETILOILTA VUODESTA 1903

 Åbo Akademi
University

Reaktor

 FONDIA

futurice

 Sinebrychoff
Part of the Carlsberg Group

 ROVIO

 Orkla

 REMEDY

KALEVA

yousician

INNOFACTOR®

Sennottti

 OLYMPIA
geeft werk betekenis

VALAMIS

 Ringnes

 sarastia

EVLI

 NORLYS
Energy Trading

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 A-lehdet

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 POHJANTÄHTI
Ihmisen kokoinen vakuutusyhtiö

Lowell 

 AUTO-CENTER

 CASTRÉN & SNELLMAN

LYYTI

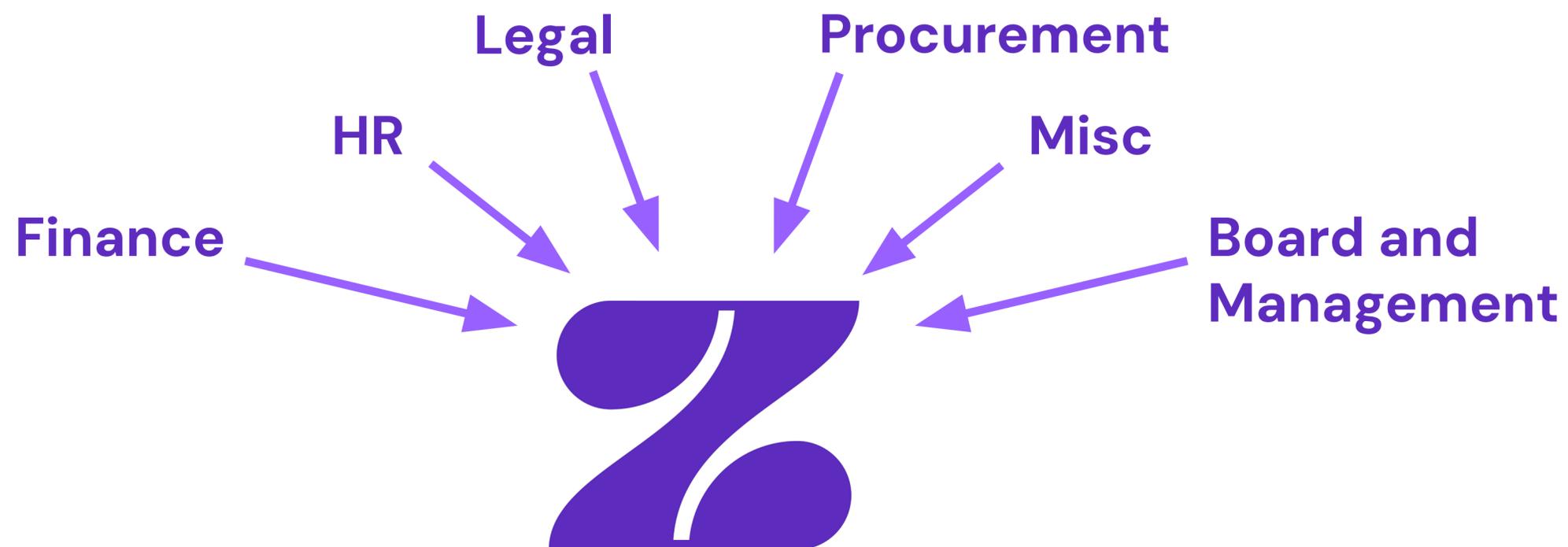
 D@CRATES
CANCER CENTER

 TESI

Why companies choose Zefort

-  Take control of your contracts. **Eliminate all extra effort in creating, signing, storing, and managing** them.
-  Zefort is AI-native: **save time and effort by finding the right contract instantly** and sharing it among different stakeholders.
-  You'll **never miss a deadline again**. Receive reminders for important contractual dates.
-  Stay compliant with **bank-level security** for all your contract data.

For all teams & contracts



Customer contracts, Indirect purchasing contracts, Board meeting minutes, HR contracts, CVs, Insurance policies, Financial statements, Procurement documents, Contract related Emails + and more

The evolution of contract management



1. No control

Every department and team has their own ways to store contracts.

- ✗ No one has the control
- ✗ Not secure, business risk

2. Shared folders

Shared folder for storing contracts. Separate spreadsheet as metadata.

- ✗ Hard to find the right contract and information
- ✗ Information scattered information between systems
- ✗ No notifications and reminders
- ✗ Low cost, high amount of manual work

3. One-for-all systems

Contracts stored in one-for-all document management system among other documents.

- ✗ Lots of manual work to keep up-to-date
- ✗ Processes not optimal for managing contracts
- ✗ Heavy technical onboarding and consulting needed
- ✗ High cost, low utility

4. Zefort – The AI-based CLM software

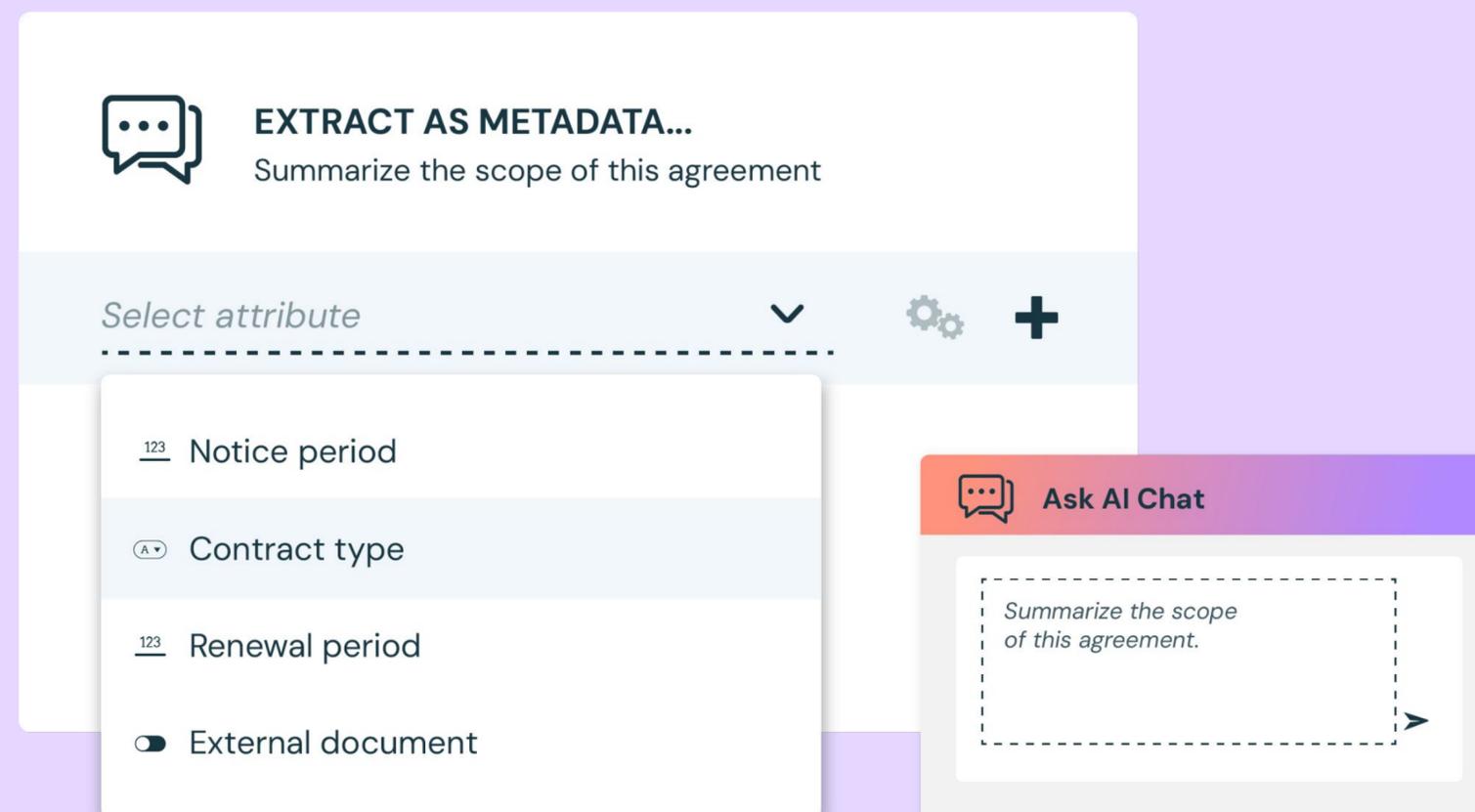
AI-powered contract management software in use. Modern tools and processes to save time and effort.

- ✓ All processes automated
- ✓ Easy to search, share and manage contracts
- ✓ Both manually and e-signed contracts indexed by AI
- ✓ Easy setup (no technical skills require), easy onboarding and intuitive to use
- ✓ Low cost, high utility

AI features

Stay ahead with Zefort AI

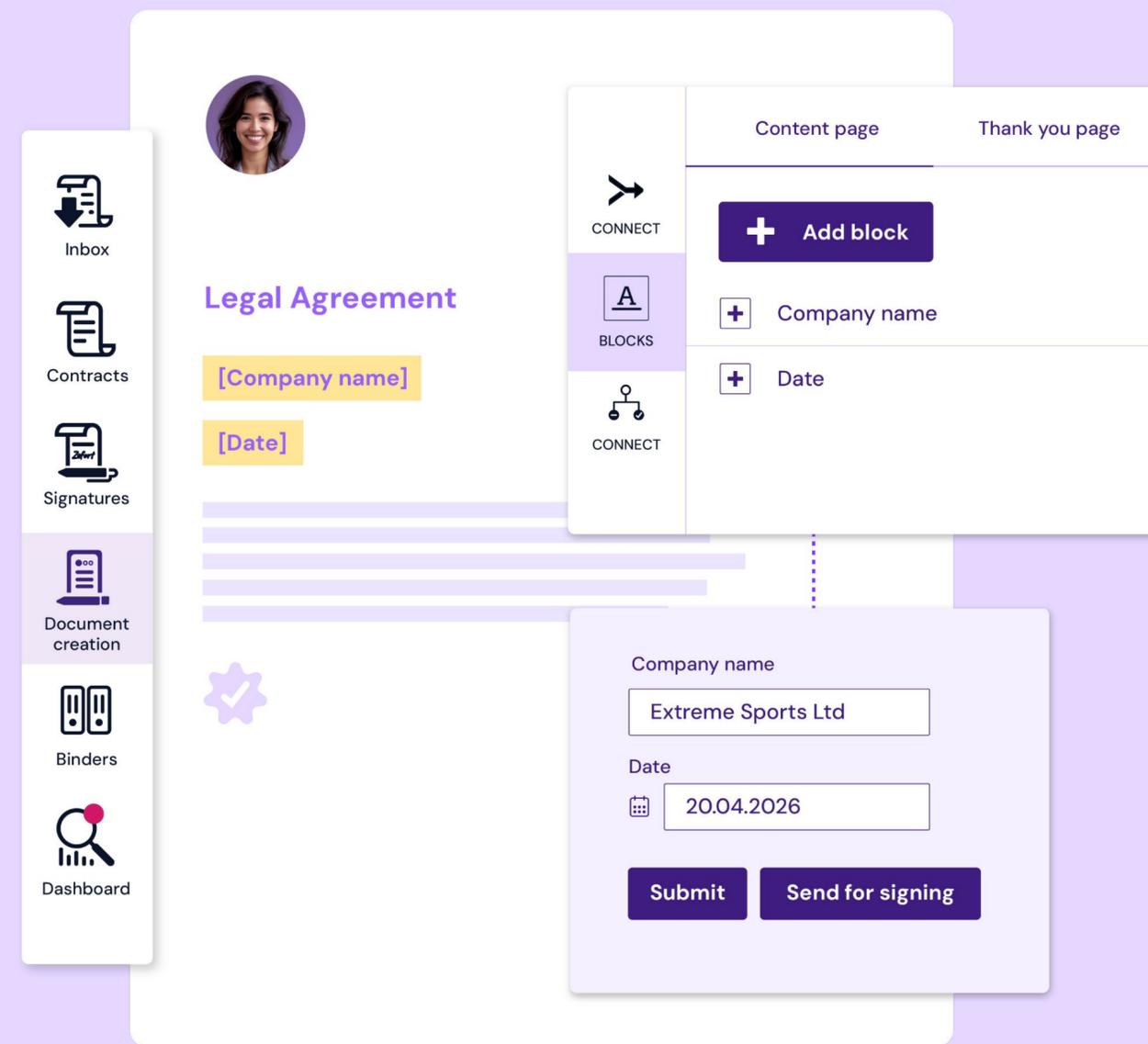
- + AI-powered custom metadata extraction
- + Automatic discovery of key contract dates
- + AI Chat



Document Automation

Create all contracts faster with templates

- + Turn your existing documents into powerful templates
- + Accuracy and compliance with custom fields
- + Collect remaining details automatically with Zefort Forms

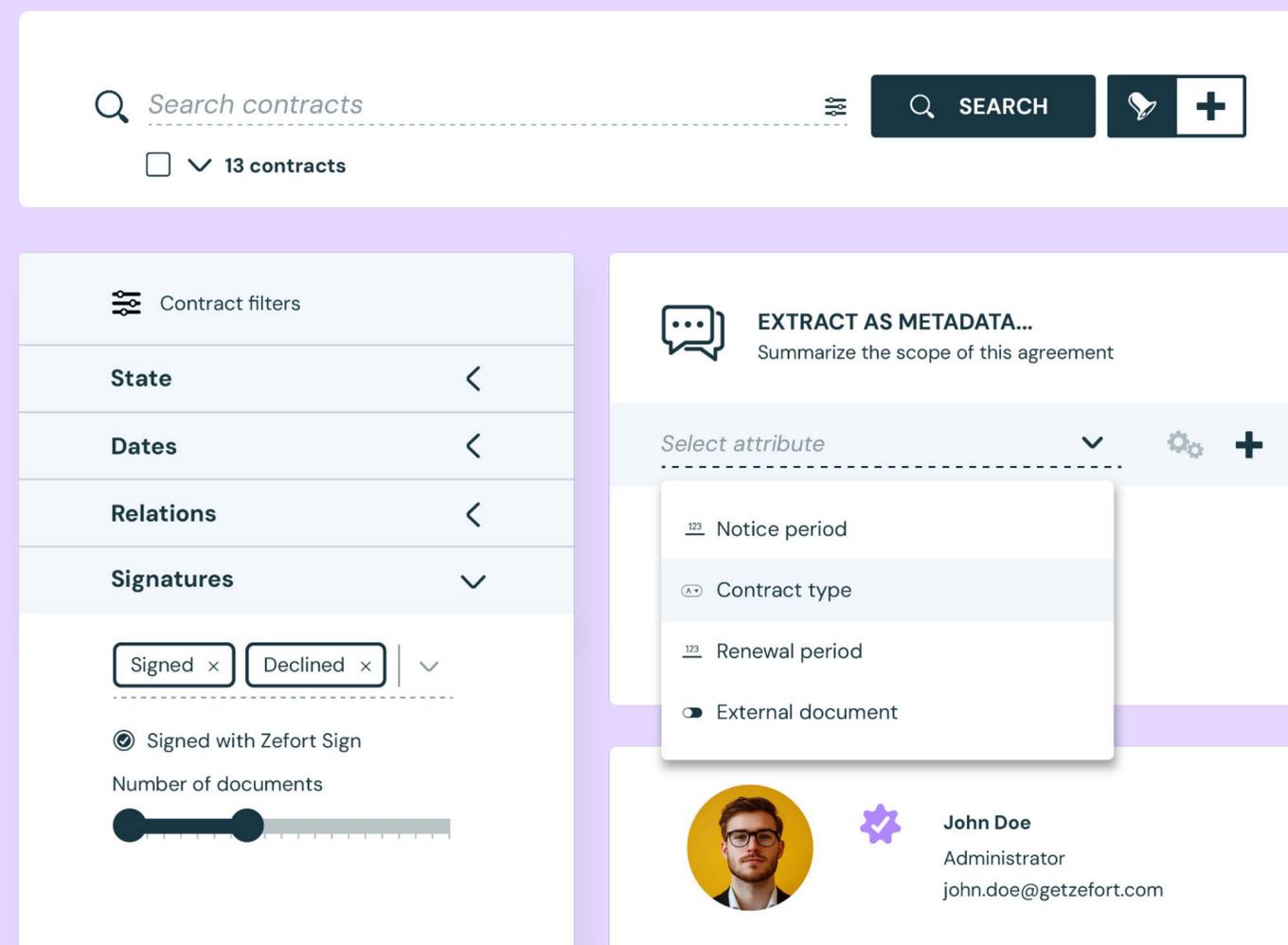


Upload contracts with a single email

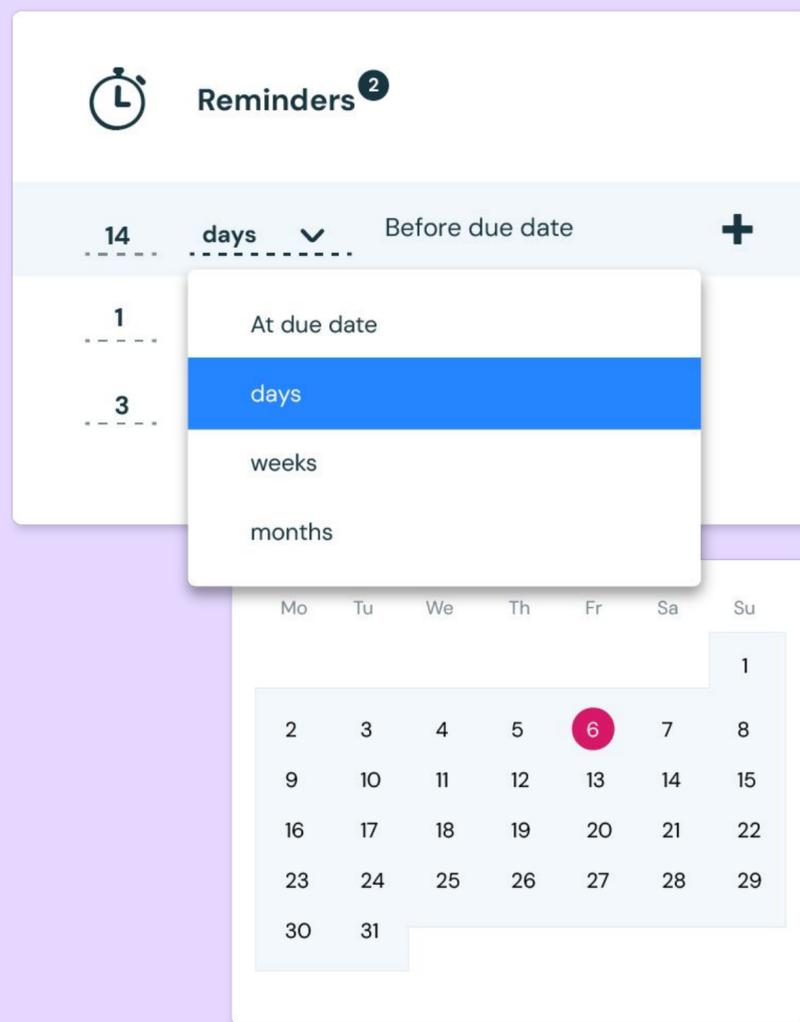
+ Mass & email upload

+ AI indexes the contracts

+ Automate with integrations



The screenshot displays the Zefort contract management interface. At the top, there is a search bar with the placeholder text "Search contracts" and a "SEARCH" button. Below the search bar, it indicates "13 contracts". The main area is divided into two panels. The left panel, titled "Contract filters", includes sections for "State", "Dates", "Relations", and "Signatures". Under "Signatures", there are filters for "Signed" and "Declined", and a radio button for "Signed with Zefort Sign". Below this is a "Number of documents" slider. The right panel, titled "EXTRACT AS METADATA...", has a sub-header "Summarize the scope of this agreement". It features a "Select attribute" dropdown menu with options: "Notice period", "Contract type", "Renewal period", and "External document". At the bottom right, there is a user profile for "John Doe", Administrator, with the email "john.doe@getzefort.com".



Reminders ²

14 days Before due date +

1 At due date

3 days

weeks

months

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16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					



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Never miss a deadline again

+ Automated reminders

+ Dashboards & calendar

+ Stay up-to-date with Changelog



You have 1 contract to sign

Sign now

Legal_Agreement.pdf

Handwritten signature Initials Stamp

Font Draw Upload

Anne West

Enter your signature

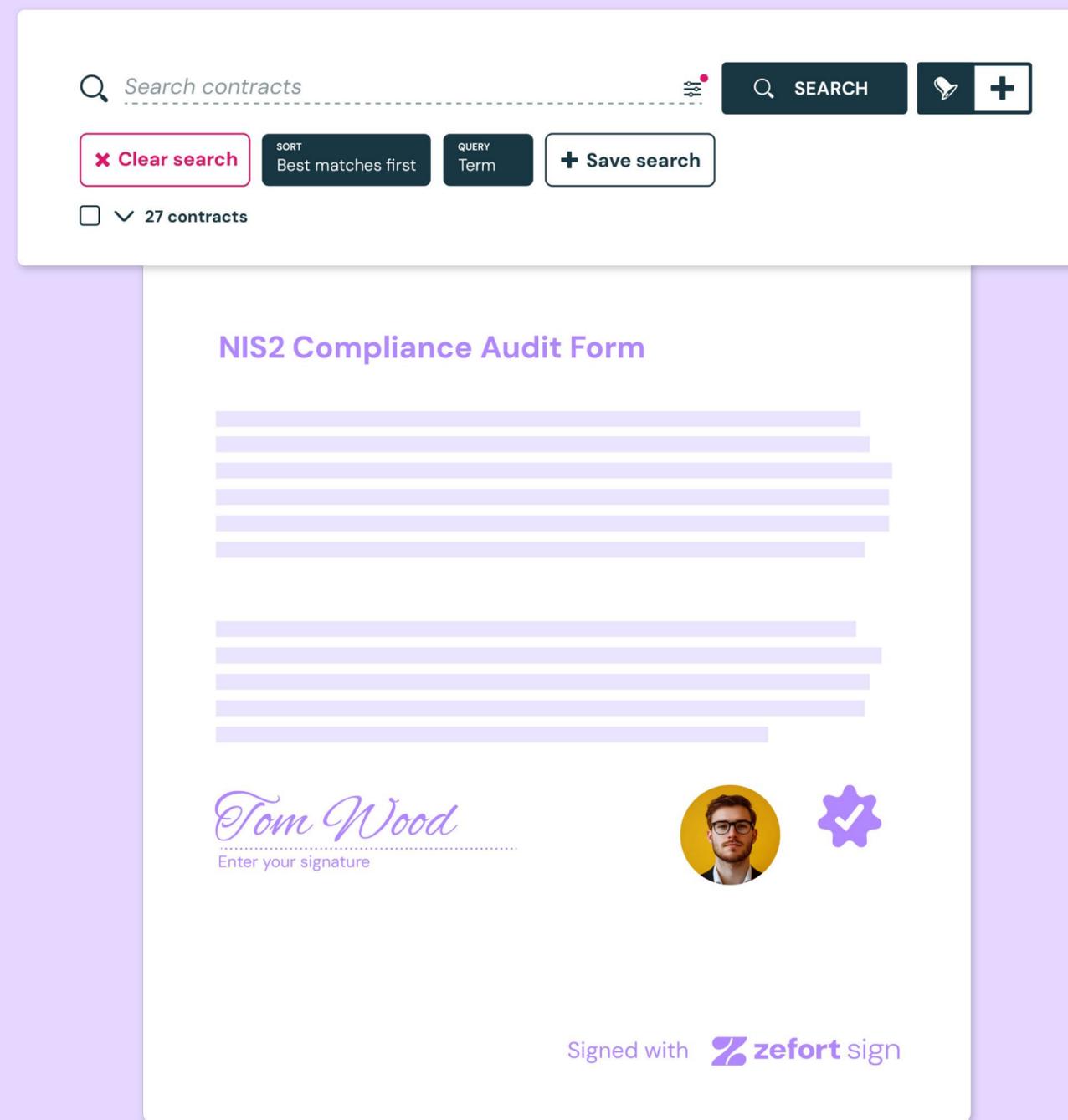
 zefort sign

Easy signatures with Zefort Sign

- + Basic & strong authentication
- + Smooth signing flow
- + Manage & monitor the process

AI-powered search that finds the contracts you need in seconds

- + AI Extract
- + Advanced filters
- + Saved searches
- + Similar search



The screenshot displays a search interface for contracts. At the top, there is a search bar with the placeholder text "Search contracts" and a "SEARCH" button. Below the search bar, there are several filters and options: a "Clear search" button, a "SORT Best matches first" dropdown, a "QUERY Term" dropdown, and a "+ Save search" button. A notification indicates "27 contracts" found. The main content area shows a preview of a document titled "NIS2 Compliance Audit Form". The document contains several lines of text, a signature line with the name "Tom Wood" and the instruction "Enter your signature", a circular profile picture of a man with glasses, and a gear icon. At the bottom right, it says "Signed with zefort sign".



John Doe
Administrator
john.doe@getzefort.com



Add user



Manage access

Share with confidence

+ Powerful user management

+ Master copies

+ SSO & IP whitelisting



Bank-level security for your contracts

Keeping your data secure and private are our top priorities. Zefort ensures security on many levels, from meeting strict regulatory requirements to software architecture and physical security.

All data and servers located in Finland, EU.

- + Zefort is **ISO/IEC 27001:2022 certified** and we apply strict security requirements to all our 3rd party vendors as well.
- + Zefort utilizes **AES256 data encryption, 2-factor authentication and secure server-to-server communication.** All activity is traceable through a separate access log system.
- + **IP and email whitelisting** allows you to manage access for your organization and your partners.
- + **Single sign-on (SSO)** and two-factor authentication increase security while keeping using the service simple.
- + Get the ability to permanently delete the personal data to meet the **GDPR requirements.**
- + **Third-party penetration tests** conducted regularly

Integrate easily with everything



Several in-build integrations and limitless possibilities with the secure Zefort API <https://developers.zefort.com>

Smooth onboarding

Including:

1. Zefort Admin training (45 mins, online)

Account settings, user management, binder management, Tags, user setting, best practices

2. Zefort User training (45 mins, online)

Contract upload, contract management, search

3. Zefort Sign training (45 mins, online)

Zefort Sign, forms

4. Q&A session (45 mins, online)

Questions & answers, pro-tips

5. Dedicated support resource for the first 3 months



Tanja Raitolampi,
Customer Support Specialist

Also, quick zero-effort fixed price **migration project available** for existing contract database

Software as a Service

- ✓ **Effortless adoption** – Zefort is quick to deploy and easy to use, with no need for external consultancy or complex IT projects.
- ✓ **Smart configuration** – Comes with a ready-made, best-practice setup (like Apple), while still allowing full customization to match customer processes.
- ✓ **Guided onboarding** – Includes four structured training packages designed to equip key users with the knowledge and skills to get the most out of Zefort.
- ✓ **Optional migration project** – When needed, Zefort provides a dedicated migration service to import and organize existing contracts from legacy system. The process is handled primarily by Zefort, requiring minimal effort from the customer and ensuring data integrity and a seamless transition.



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web <https://zefort.com>

Happy to schedule a quick 15–30min live demo at your convenience!

BOOK A MEETING